



**Janice Winchester
Churchill Brown**

Janice Winchester, born in Georgia, has spent most of her career in the legal field. Janice has more than 17 years in legal marketing and business development. In her legal marketing and business development role Janice traveled a lot, but considered it a rewarding career developing and training more than 150 national law firms. Later, she worked in the Cobb County District Attorney's Office in the Crimes Against Persons/Crimes Against Children unit. She worked in the courtroom with judges, prosecutors, and criminal defense attorneys in seven different courtrooms. In addition, she was part of a Crisis Response Team that responded to crime scenes. She worked with victims of crimes or their families helping them put their lives back together.

When Janice left the courthouse, she was quickly snapped up by Georgia's largest DUI law firm, headed by national DUI expert, William "Bubba" Head. She managed that office and developed systems that garnered her national attention. That attention launched her into legal marketing where she had the opportunity to systematize and develop more than 150+ law firms across the nation.

Buying, selling and staging homes has always been a passionate hobby for Janice, so when she moved to Oklahoma and needed a career change, real estate was a natural fit. Helping families connect with the home they love is more than selling a home, "I feel that I'm in the family enrichment business because there it's such a great feeling helping to start a home," she said. Janice adds, "I know the importance of a home- it's where families are created, birthdays and holidays are celebrated. It's our refuge at the end of the day and sometimes, where retirement begins."

Throughout her varied careers, Janice has always been about public service. To her, it is all about helping others. "I couldn't have gotten where I am today without the gracious help of others. I want to pay it forward daily." Janice is the proud mother of three children.

Contact Janice at janice@churchillbrown.com or visit her [website](#).