



Hart & Cooley Inc.
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Grand Rapids, MI 49512

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hartandcooleyinc.com

November 2, 2015

Subject: Hart & Cooley, Inc. Price Adjustments Effective January 4, 2016

Dear American Metal Products Authorized Distributor,

Hart & Cooley, Inc. is implementing a price increase on all orders effective January 4, 2016. The price adjustment impacts new orders and contracts entered on January 4, 2016 and beyond. This is necessary to offset inflationary pressures in the marketplace as we are committed to providing industry-leading products and services at a fair value. We will continue to make investments in new offerings to help you better serve your customers. Please see below for the increase percentage by product line

<i>Flexible Air Duct</i>	6%
<i>Grilles, Registers, and Diffusers</i>	4%

Specific pricing information will be available in the next 30 days. If you have any questions please feel free to contact your sales representative, or myself.

Best regards,

A handwritten signature in black ink, appearing to read "Tim McDonald", written over a white background.

Tim McDonald

Vice President of Sales & Marketing – Wholesale