

## **Dan Perko CPIM, CIRM, C.P.M., A.P.P.**

### ***Solution Architect & Principal***

Prior to starting New Dawn Solutions, LLC, Dan worked for 8 years with several Microsoft Gold Certified Partners primarily as an AX Application Consultant and Solutions Architect. During this time, Dan utilized his manufacturing and distribution experience to lead and assist with 11 Microsoft Dynamics AX implementations as well as lead enhancement projects at multiple facilities.

Before beginning a career in consulting, Dan's background was focused in enterprise applications for a Fortune 500 Automotive Manufacturing and Distribution company. Dan acted as a corporate liaison to evaluate a manufacturing software implementation in South America, designing remediation and testing plans to ensure data integrity and system functionality post-implementation. He was responsible for the implementation of MRO e-procurement tools that streamlined the ordering of indirect materials at 12 facilities in two countries. As a Project Manager, Dan was responsible for the successful implementation of electronic travel and expense reporting tools as well as the creation of a data warehouse to house sales data for over 300 plants around the world.

### **Experience**

- Lead consultant for an AX2012 R3 advanced warehousing implementation for a 7 facility paper distribution company.
- Participate in design and deployment of purchase order put away directives, sales order pick, pack and ship directives and cluster picking directives in an advanced warehousing environment.
- Lead manufacturing and planning consultant for full cycle AX 2012 implementation with an 800 employee manufacturing and distribution company.
- Lead consultant for full cycle AX 2012 implementation focused in contract manufacturing.
- Participated in design, development and implementation of steel processing specific manufacturing and heat tracking solution for AX 2012.
- Assisted with manufacturing, planning and inventory modules during an AX 2009 implementation at a configure-to-order commercial vehicle manufacturing company.
- Collaborated with client to modify Dynamics AX 2009 to perform physical inventories including material components and work in process items.
- Developed product configurator models to determine the raw material and routing requirements for a high precision forging company and address the ordering needs of a specialty steel fabrication job shop.
- Designed and deployed a modification to facilitate the tracking of inbound container shipments.
- Reduced import and process time by 75% by architecting a vendor purchase order interface.
- Supervise, design and implement Dynamics AX software enhancements and business processes that reduced product build to shipment time from 10 minutes to 1.5 minutes per order line
- Implement Dynamics AX cycle counting program for \$80 million manufacturing and distribution company
- Manage successful Axapta 3.0 implementation at a \$3.5 million chemical batch processing and packaging company.
- Develop and deploy paper distribution specific enhancements to order, track and analyze item number usage resulting in a 50% reduction in SKU duplications at a \$16.5 million paper distributor.
- Lead consultant for an AX 4.0 implementation at a \$50 million multi-site electronics manufacturing company. Design and implement AX 4.0 modifications addressing precious metals bill of material content, costing and pricing; additional cost category functionality; enhanced forecast consumption and scheduling logic and variance reporting functions.
- Lead manufacturing consultant for an \$18 million configure to order manufacturing company.
- Managed and provided manufacturing expertise for an Axapta ERP implementation at an \$80 million distribution company

## **Profile**

Dan Perko has more than twenty years of experience focused on Production and Manufacturing Systems Analysis. His background includes production and materials management, process analysis, software implementation and project management.

Dan earned his degree in General Management from Thomas Edison State College in Trenton, NJ.

Dan's professional certifications include:

- APICS Certifications - Production and Inventory Management (CPIM); Integrated Resource Management (CIRM)
- ISM Certifications - Certified Purchasing Manager; Accredited Purchasing Practitioner
- Microsoft Dynamics AX Trade and Logistics
- Microsoft Dynamics AX Production
- Microsoft Dynamics AX Financials
- Microsoft Dynamics AX Shop Floor Control
- Microsoft Dynamics AX Product Builder
- Microsoft Business Solutions - Microsoft Certified Business Management Solutions Professional - Application for Microsoft
- To-Increase – Basic e-Con Product Configurator

Dan has a broad knowledge of manufacturing and procurement applications including: Microsoft Dynamics AX(Axapta), e-Con Product Configurator, Best MAS500, MAPICS XA, BaaN IVc and Ariba eProcurement 6.1 & 7.0.

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