Den Publishing Company                *See example sheet - below.*

Reading Program - Price Volume Discounts / Order Form

_____ *First Reading Book*

SE* - Retail 11.75       _____ *The Phonics Reading Book*

SE - Educational 7.75      _____ *The Alphabet Book, With Pre-Phonics*

| # of Classrooms | [AA] Quantity Students | [A] Unit Price | [B]** Actual # of Students | [C] = A x B Calculated Extended | [D] Discount | [E] = C - D Calculated Final Amt. | [F] = G/B $/copy |
|---|---|---|---|---|---|---|---|
| 0 | 1-19 | 7.75 | | $ _____ | 0 | $ _____ | $ _____ |
| 1 | 20-39 | 7.75 | | $ _____ | 7% | $ _____ | $ _____ |
| 2 | 40-59 | 7.75 | | $ _____ | 8% | $ _____ | $ _____ |
| 3 | 60-79 | 7.75 | | $ _____ | 9% | $ _____ | $ _____ |
| 4 | 80-99 | 7.75 | | $ _____ | 10% | $ _____ | $ _____ |
| 5 | 100-119 | 7.75 | | $ _____ | 11% | $ _____ | $ _____ |
| 6 | 120-139 | 7.75 | | $ _____ | 12% | $ _____ | $ _____ |
| 7 | 140-159 | 7.75 | | $ _____ | 13% | $ _____ | $ _____ |
| 8 | 160-179 | 7.75 | | $ _____ | 14% | $ _____ | $ _____ |
| 9 | 180 & > | 7.75 | | $ _____ | 15% | $ _____ | $ _____ |

*SE = Student's Edition

**Enter in Col. [B] on the correct row [0 - 9], the actual # of students - to have the appropriate discount apply.

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**EXAMPLE:**

_____ *First Reading Book*

SE* - Retail 11.75       __20__ *The Phonics Reading Book*

SE - Educational 7.75      _____ *The Alphabet Book, With Pre-Phonics*

| Classrooms | Quantity Students | Unit Price | Actual # of Students | Calculated Extended | Discount | Calculated Final Amt. | $/copy |
|---|---|---|---|---|---|---|---|
| 0 | 1-19 | 7.75 | | $ - | 0 | $ - | |
| 1 | 20-39 | 7.75 | 20 | $ 155.00 | 7% | $ 144.15 | $ 7.21 |
| 2 | 40-59 | 7.75 | | $ - | 8% | $ - | |
| 3 | 60-79 | 7.75 | | $ - | 9% | $ - | |
| 4 | 80-99 | 7.75 | | $ - | 10% | $ - | |
| 5 | 100-119 | 7.75 | | $ - | 11% | $ - | |
| 6 | 120-139 | 7.75 | | $ - | 12% | $ - | |
| 7 | 140-159 | 7.75 | | $ - | 13% | $ - | |
| 8 | 160-179 | 7.75 | | $ - | 14% | $ - | |
| 9 | 180 & > | 7.75 | | $ - | 15% | $ - | |

*SE = Student's Edition

**Enter in appropriate row (based on # of students) to have the appropriate discount apply.