

VAHRMM News

Virginia Association for Healthcare Resource & Materials Management



Upcoming Events

June 7

AHRMM Webinar "Leverage Your Data to Hold Payers Accountable"

June 22

AHRMM Webinar "Leading Performance Measures and Workforce Structures"

October 5-7

2022 Annual Fall VAHRMM Conference at the Westin Virginia Beach Town Center Conference Center!

Dear Colleagues,

My name is Cathy Gray, and I am incredibly excited to officially begin my first term as President of VAHRMM, replacing the leadership of our amazing outgoing President, Isabel Moore.

I have been a VAHRMM Board member and held the position of Secretary for the past several years. I am a Registered Nurse who currently works in Value Analysis for Sentara Healthcare.

As incoming President, my goal is to promote the value of VAHRMM while looking for new and innovative ways for our members to connect with one another.

The last two years have been challenging for our membership as the pandemic has wreaked havoc on both our personal and professional lives. For VAHRMM the epidemic resulted in both our 2020 and 2021 conferences to be canceled. Like many other organizations this has caused a disconnect with our membership.

I am pleased to say that the VAHRMM Board has a renewed commitment to create the best possible conference for 2022. Our theme this year is Innovate, Engage and Connect which mirrors that of our national organization, AHRMM. It will be held October 5th through October 7th at The Westin in Virginia Beach. Although the venue is familiar the agenda will be unique and include a few surprises.

This year's conference will focus on celebrating and honoring Supply Chain staff and Vendors who in spite of a challenging environment and the scarcity of basic patient supplies worked to ensure patient care continued.

On behalf of the VAHRMM Board we look forward to seeing all of you at the October conference. More information will be provided as we get closer to the conference.

Warm regards,

Cathy Gray

VAHRMM- President

THE WESTIN VIRGINIA BEACH TOWN CENTER



AHRMM News

National Conference August 7-10 (Anaheim, CA)

Represent the Virginia chapter at healthcare supply chain's leading education event. If you have not already, we suggest making advance plans to attend this year's AHRMM22 conference occurring in beautiful Anaheim!

Register at www.AHRMM.org



Webinar: "Leverage Your Data to Hold Payers Accountable"

Tuesday June 7, 2022

1 - 2 p.m. Eastern; noon - 1 p.m. Central; 10 - 11 a.m. Pacific

Attendees Will Learn:

- The AHA efforts to address unfair commercial health insurance practices.
- How AHA Vitality Index tracks payer-specific revenue cycle measures using de-identified claims data.
- See AHA Vitality Index live as a panelist demonstrates how it can help identify opportunities to reduce operational challenges.

Register at www.AHRMM.org

Webinar: "Leading Performance Measures and Workforce Structures"

Wednesday June 22, 2022

1 - 2 p.m. Eastern; noon - 1 p.m. Central; 10 - 11 a.m. Pacific

Attendees Will Learn:

- How to evaluate health care organization performance utilizing best practices and balanced metrics.
- Emerging trends and market practices in health care workforce structures as they relate to size, distribution, demographics and managerial oversight.
- How to optimize workforce structure to help reduce the cost of labor and achieve desired operational outcomes.

Register at www.AHRMM.org

Save the Date!

VAHRMM 2022 Fall Conference is October 5-7 at the Westin Virginia Beach Conference Center!

Details forthcoming via CVENT



Special Thanks

Thanks to all of our Conference Exhibitors including our medal sponsors:

Gold: Ethicon

Silver: Medline, Molnlycke, VHHA, BD, Owens & Minor, and Cardinal

Welcome New Board Member

Welcome new Board member Amy Askew (3M Account Manager: Central Sterile Services and Patient Monitoring)

Amy Askew | Account Manager- Central Sterile Services and Patient Monitoring. We are delighted to have Amy join the VAHRMM board. Amy brings an array of clinical and account management experience in collaboration with large healthcare systems. Initially in 3M's Oral Care Division (2010) she transitioned to the Medical Solutions Division in 2017. Moreover, Amy has served the past 2 years on The Virginia Association of Central Sterile. Welcome to VAHRMM Amy!

Farewell Board Member

Thanks for your dedication and contributions Michelle Deppisch! Enjoy retirement!

It is not easy to say goodbye to anyone especially someone that has done so much for an organization that did not pay her a salary. However, Michelle has done just that with VAHRMM for 3+ years and was an integral part of membership growth and education. Michelle has been an advocate for VAHRMM through continued Molnlycke sponsorships, relationship building, and annual conference planning. In fact, Michelle has offered to stay on for this Fall's conference planning and coordination – and we are grateful for that. Congratulations and good luck beginning your next (enviable) chapter!

SPECIAL FEATURE

“What I’ve gleamed from 2 years of pandemic problem solving...”

VAHRMM President Cathy Gray BSN MHA RN OCN, Sentara Value Analysis

New skills learned during Covid

To use Telehealth for MD appointments.

Learn to lead a team that works from home.

How work at the bedside again.

How to reprocess PPE.

What I could have done differently

Visited friends and family more.

Had better stress relief practices.

Invested in hand sanitizer, toilet paper and face masks.

Favorite hobbies enjoyed

Cooking & Working out

Chris Lawson MBA CMRP, System Director Procurement, Bon Secours Mercy Health

Lessons learned

Working from home was as productive, if not more productive, for my staff than working from the office and our productivity numbers proved that.

Keeping everyone engaged is more difficult when working remotely, but when communication (team meetings, 1 on 1's, and "drop in" calls) is used effectively it can be just as effective as "managing by walking around".

The use of technology to ensure proper communication is extremely important and must be embraced by everyone on the team.

Even though the days were long and hard during that time, we became a much stronger and committed team after going through it all together.

What I could have done differently

I could have been more open about remote work prior to the pandemic which would have made this transition much smoother in the beginning.

I could have vetted our non-standard suppliers better. As everyone else in the industry was, we were in scramble mode to get as much product as possible and some of the "grey" market vendors we were forced to use were unreliable on delivery and quality of product.

Hobbies enjoyed

Spending much more time with family. I was not travelling as much and our office closed so I was working at home at the same time my kids were remote schooling. It was an adventure!

My family began to enjoy outdoor activities such as hiking in state parks instead of indoor activities such as going to the movies much more and now we prefer to do these things over the previous alternatives.

Albin Hwang, Acute Care Sales, Medline Industries

New skills learned

During Covid and without being able to go into the hospitals, I became very good at scheduling zoom calls and communicating with my customers via the computer.

What I could have done differently

I wish I had better lighting and decorations in my office. As all my customers could now see my background, I had to rearrange some things so it didn't look so bad on camera.

Hobbies enjoyed

I got to spend more time with the kids and we started doing a lot of outdoor activities with the family. This included mountain bike rides, hikes, and golf.

Michelle Deppisch, US Clinical Evidence Manager, Molnlycke Health Care

New skills learned

As hospitals were closed to vendors but products were needed, I learned how to better educate virtually and how to create QR Codes to take nurses to "minute bites" of education.

What I could have done differently

I wish I had not put off visiting some of my friends in the Fall of 2019 as planned because they are no longer here. It is true life is too short and work will always be there waiting.

Favorite Hobbies Enjoyed

I became fascinated with British Crime Dramas and have added a number of places to my Bucket List to visit.

Candace "Candy" Picagli, Strategic Renewal Specialist, GHX

New skills learned during Covid

Becoming more efficient with social networking and zoom coordination, communication. The pandemic forced my hand in this; however, it has proved beneficial in today's healthcare world.

What I could have done differently

Learning to communicate more empathetically and proactively. During COVID everyone was affected, so not in it alone, however, I should have been more empathetic in my approach to customers and VAHRMM members, sharing 1st hand knowledge.

Favorite Hobbies enjoyed

Motorcycle riding along the east coast of the US, really absorbing the beauty of this country and what it offers and utilizing the Cricut machine to pretty it up, the motorcycle that is:

