



# EAST TEXAS LOUISIANA BEEFMASTER MARKETING GROUP

*Merry  
Christmas*  
& **HAPPY NEW YEAR**

## Board Notes

Your ETLBMG met in regular session to discuss details for the upcoming 39th annual sale on April 20th in Crockett, TX.

We have already kicked off our annual raffle. The drawing is for an \$800 gift card for Academy Sports. Raffle tickets can be purchased from any board member for \$5 each or 5 for \$20. Drawing will be held on sale day.

We are looking at all current sales cost and evaluating options for all future sales. This discussion was tabled until the meeting after the sale. You should know that the ETLBMG board of directors wants to produce a sale that encourages consigners to bring their top animals and encourages buyers to show up on sale day.

Jerry Hemphill will once again make ranch visits this year to view the consignments. He will be evaluating the cattle and making recommendations for sale conditioning. Jerry will have a form for making notes and the consigner will be asked to sign the

form to acknowledge the recommendations. If animals do not meet the standards set by the ETLBMG board of directors on sale day, the animal will not be allowed into the sale. If you have questions, feel free to contact your officers or board of directors.

Another bench was donated and Jake has procured another generator for auction on sale day. Both items will go towards sales expenses.

Jake has also donated a heifer from his pasture for auction to benefit the JBBA.

It's time to renew annual dues and forms will be going out in December as a reminder.

Consigners should know that they can have their animal's pictures posted on our website and Facebook page. Contact Nina Manor at [cadecreekranch@gmail.com](mailto:cadecreekranch@gmail.com) for information.

A call list has been created and the board of directors will begin calling members for consignment possibilities.

### Facebook

Be sure to "Like" us on Facebook to receive current news, photos, and other information from the ETLBMG. Search East Texas/Louisiana Beefmaster Marketing Group.

### [www.etlbmg.com](http://www.etlbmg.com)

Check us out on the world wide web. The site contains our current as well as past newsletters, contact information for the officers, directors and members. Free advertising space is available for members.

## From the Desk of the President

Hello and Happy Holidays,  
I hope each of you had a blessed Thanksgiving and you are ready for Christmas. If you're not ready it will be here before you know it.

I also hope you are preparing for the 39th annual sale of the East Texas/Louisiana Beefmaster Marketing Group which will also be here before you know it. You should have already been looking at your cattle and deciding which ones you plan to consign to the sale. I hope what you decide to consign will be something that you yourself would be willing to buy from another consigner. We want your best cattle in our sale. If it's not good enough for you, why would someone else want it?

It's not too early to begin feeding and getting your cattle in sale shape. Another suggestion is to have all your data ready for your cattle. It's a proven

fact that animals with the birth, weaning, and yearling weights plus have all it's scan data will sell for a better price.

If you need any help selecting your consignments or have questions about the sale, you can ask any of your officers or board members. You can also contact Jeremy Way, our sale committee chairman and he can help with any of your questions.

Be looking for your sale consignment form in the mail very soon. If you do not receive one please notify Jeremy Way @979-235-0681 or myself @903-280-0556.

We look forward to seeing you in Crockett on April 20th for another great sale.

Scott Jagers  
President of the Board

## What's New?

The ETLBMG has moved into the electronic age. As a cost savings we will now send out the Newsletter in an email to those members with an email address on file. Feel free to send emails to this address but be aware that it is not monitored and there will be a delay in replies. If you have any questions or concerns, we recommend that you use the contact information listed for board members and officers on our website [www.etlbgm.com](http://www.etlbgm.com). If you do not wish to receive the marketing group Newsletter, please send a request to [ETLBMG@gmail.com](mailto:ETLBMG@gmail.com) and your address will be deleted.

## Directory

<p><b>DOUBLE J FARMS BEEFMASTERS</b> Scott &amp; Ann Jagers Maud, TX 930.280.0556 <a href="mailto:sajagers@hotmail.com">sajagers@hotmail.com</a></p>	<p><b>J&amp;L LIVESTOCK</b> Jake &amp; Kimberly Burkhart Houston, TX 832.444.5450 <a href="mailto:jburkhart@capital-inland.com">jburkhart@capital-inland.com</a></p>	<p><b>CADE CREEK RANCH</b> Elbert and Nina Manor Streetman, TX 903.388.2900 <a href="mailto:cadecreekranch@gmail.com">cadecreekranch@gmail.com</a></p>
<p><b>GRIFFITH'S RAFTER G BAR BEEFMASTERS</b> Mike, Rachel, &amp; Emily Griffith  817.917.3691 <a href="mailto:raftergbar@aol.com">raftergbar@aol.com</a></p>	<p><b>TAG LAND &amp; CATTLE</b> Terry &amp; Gerry Chambers Terrell, TX 972.849.4824 <a href="mailto:tagbeefmstr@yahoo.com">tagbeefmstr@yahoo.com</a></p>	<p><b>DIAMOND W BEEFMASTERS</b> Jeremy Way Sweeny, TX 979.235.0681 <a href="mailto:firemedicway@yahoo.com">firemedicway@yahoo.com</a></p>
<p><b>ROCKING B FARMS</b> Chuck Ethridge and Dr. Erin Brown 936.645.1695 <a href="mailto:erin@rockingbfarms.com">erin@rockingbfarms.com</a></p>	<p><b>LINDSEY RANCH BEEFMASTERS</b> Gary Lindsey Madisonville, TX 936.355.2253 <a href="mailto:gary@lindseyranch.com">gary@lindseyranch.com</a></p>	<p><b>BLACKLAND BEEFMASTERS</b> Scott &amp; Diann Branch Paris, TX 903.737.7876 <a href="mailto:diannbranch@gmail.com">diannbranch@gmail.com</a></p>

To get your Ranch listed contact [cadecreekranch@gmail.com](mailto:cadecreekranch@gmail.com)

<p style="text-align: center;"><b>2018 MEMBERSHIP APPLICATION</b></p> <p>Please complete and send to Nina Manor at the address below with check payable to ETLBMG for \$30.00.</p> <p>NAME _____</p> <p>RANCH NAME _____</p> <p>ADDRESS: _____</p> <p>PHONE: _____ BBU# _____</p> <p>EMAIL: _____</p> <p><b>ETL Beefmaster Marketing Group, P.O. Box 102, Streetman, TX 75859</b></p>	<p style="text-align: center;"><b>2017-18 OFFICERS AND DIRECTORS</b></p> <p>President: Scott Jagers                  Vice-President: Jeremy Way                  Sec./Treasurer: Nina Manor                  Directors: Jake Burkhart      Elbert Manor                                   Gary Lindsey      Dr. Erin Brown                                   Scott Branch      John Blackwell                  Ex-Officio: Mike Griffin</p> <p>Contact information is available at:  <a href="http://www.etlbgm.com">www.etlbgm.com</a></p>
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