

# Kirsch 2020 Price Guide

Update Overview

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- Front spread has an overview of “What’s New” for 2020



# Kirsch 2020 Price Guide Overview


- The Table of Contents has more in depth explanation to make items easier to find.

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- All new items for 2020 have the NEW icon in the top, left hand corner.

ITEM	PRODUCT NO.	FINISH
<div> <div>NEW</div> <div>Aston</div> <div>  </div> <div> <b>DIMENSIONS:</b>  <i>see guide below</i>  <b>Depth (A): 2½"</b>  <b>Height (B): 2⅛"</b>  <b>Width (C): 2⅛"</b> </div> </div>	292170701	Aged Gold
	292170709	Black Gold
	292170753	Camden   <b>NEW</b>
	292170754	Castle Rock   <b>NEW</b>
	292170751	Cottage White
	292170856	Dark Walnut
	292170755	Distressed Oak   <b>NEW</b>
	292170756	Moonglow   <b>NEW</b>
	292170791	Old World White
	292170805	Ornate
	292170855	Shimmer
	292170749	Slate
	292170757	Sterling   <b>NEW</b>
	292170131	Venetian
	292170758	Winterwood   <b>NEW</b>

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- Measurements are noted throughout the price guide.
- Key information is located throughout the price guide.

## Harlow



### DIMENSIONS:

see guide below

Depth (A): 4"

Height (B): 1¾"

Width (C): 1¾"

## 1⅜ inch Decorative Bracket Weight Chart

for 1⅜ inch Stationary Poles









Weight capacity shown is maximum per bracket when screwed into solid wood. Weight capacity is reduced when using wall anchors or screwing into other substrates. Consult a professional for the proper screw and wall anchor for your application as many factors affect the mounting strength.

### WALL MOUNT BRACKET

#### BASIC ASSEMBLY

- A) Tighten to 8 in lb
- B) Tighten leveling screw



NOT EXTENDED	EXTENSION EXTENDED	EXTENSION NOT EXTENDED	EXTENSION EXTENDED
SINGLE (1832074-1832081)		SINGLE (1832074-1832081) with EXTENSION (1832138-1832145)	
			
MAXIMUM: 25 LBS	MAXIMUM: 20 LBS	MAXIMUM: 20 LBS	MAXIMUM: 10 LBS
DOUBLE POLE (1832106-1832113)		DOUBLE POLE (1832106-1832113) with EXTENSION (1832138-1832145)	
			

DESIGNER  
METALS™

# Kirsch 2020 Price Guide Overview

- Briza™ Motorization pricing has been changed to be charged as an upcharge item instead of by the foot.
- The remote control is no longer included in the price with Standard Briza Motorization Upcharge.

## HAND/BATON OR CORD OPERATION WITH SELECTED CARRIERS

UNIT OF MEASURE	DEALER COST	MSRP
FOOT	\$39.00	\$77.00

To determine the price of your Estate™ Decorative Traverse Rod with Briza™ Motorization, determine the per foot cost of a standard rod with selected carriers above, then select the Briza™ Motorization option of your choice below and add the upcharge amount to the per foot cost total.

BRIZA™ MOTORIZATION UPCHARGE Remotes not included. Order all remotes separately.		BRIZA™ MOTORIZATION WITH NEO SMART CONTROLLER UPCHARGE		BRIZA™ MOTORIZATION WITH SOMFY® DRAPERY MOTOR ADAPTER UPCHARGE*	
DEALER COST	MSRP	DEALER COST	MSRP	DEALER COST	MSRP
\$500.00	\$1,050.00	\$710.00	\$1,491.00	\$150.00	\$315.00

\*Does not include Somfy® motor.

# Kirsch 2020 Price Guide Overview

- More information was added to the Basic Drapery Hardware section to clarify Clearance, Return and Projection.

**CLEARANCE** | 2"-3"

**RETURN** | 2½"- 3½"






**PROJECTION** | 3½"- 4½"

# Kirsch 2020 Price Guide Overview

- Café Rods, Tension Rods, Sash Rods and their components were split into their own sections under Miscellaneous Basic Drapery Hardware.

## Miscellaneous Components

### Cafe Rods

ITEM	PRODUCT NO. & FINISH		DESCRIPTION	QTY PER BOX	FULL PACK PRICE	BROKEN PACK PRICE	MSRP
	1420B063	Brass	¾" Eyelet Cafe Rings 14 per Bag	20 BG   BOX	\$1.98	\$2.70	\$4.38
	1424B063	Brass	¾" Clip-On Cafe Rings 14 per Bag	10 BG   BOX	\$3.00	\$4.26	\$6.63
	1441B063	Brass	1" Molded Plastic Cafe Rings 14 per Bag	10 BG   BOX	\$4.46	\$6.16	\$9.85
	1940421	White with Brass Endcaps	⅞" Cafe Rod 28" - 48"	15 PC   BOX	\$3.89	\$5.46	\$8.59
	1940422	White with Brass Endcaps	⅞" Cafe Rod 48" - 86"	10 PC   BOX	\$5.04	\$7.04	\$11.13



# Kirsch 2020 Price Guide Overview

- The Pleated Stack Guide was added to the Appendix.

## Pleated Stack Guide

for 16mm carriers

SIZE OF TRACK (in inches)	5 CARRIERS PER FOOT 3x FULLNESS		4 CARRIERS PER FOOT 2½x FULLNESS		3 CARRIERS PER FOOT 2x FULLNESS	
	STACKBACK ONE-WAY	STACKBACK TWO-WAY (per side)	STACKBACK ONE-WAY	STACKBACK TWO-WAY (per side)	STACKBACK ONE-WAY	STACKBACK TWO-WAY (per side)
18	11.75	8.75	10.5	8.5	10.5	8.5
24	13	9.25	11.75	8.75	10.5	8.5
30	15.75	10.5	13	9.25	11.75	8.75
36	17	11.25	14.5	10	13	9.25
42	18.5	12	15.75	10.5	14.5	10
48	19.75	12.5	17	11.25	14.5	10
54	22.25	14	18.5	12	15.75	10.5
60	23.75	14.5	19.75	12.5	17	11.25
66	25	15.25	21	13.25	18.5	12

# Kirsch 2020 Price Guide Overview

- The Glossary for common Drapery Hardware Terms was added to the Appendix.

## Glossary

### **Architrac® Traverse System**

Architrac® Systems are a series of heavyduty aluminum traverse tracks that carry heavier weight draperies with ease. Offering smooth traversing function and are available with cord, hand/baton draw and Briza™ Motorization\* options.

*\*Briza™ Motorization is available on the Architrac® 94001 Series.*

### **Basic Hardware**

Basic Hardware is designed for lightweight fabrics and comes in stationary and traverse rods. These rods are telescopic and cover a specified range of sizes, making them a versatile product. All Basic Hardware is concealed by the rod pocket sewn into the fabric of a drapery or by layering the window with another drapery, cornice, valance or decorative drapery hardware rod. Its primary function is to create depth to beautiful layered window décor without being visible from the room side.

### **Baton**

A baton is a cylindrical component used on a drapery rod/track. The baton allows the drapery to be drawn across the window by hand without touching the fabric of the drapery which means less soiling, wear and tear to the fabric. It is typically made of wood, metal, fiberglass or plastic and comes in a variety of styles, finishes, diameters and lengths.

### **Baton Draw**

Baton draw is an operation method by using a baton to draw a drapery across a window by a baton instead of a cord, hand or Briza™ Motorization

# Kirsch 2020 Price Guide Overview

- Digital version of Price Guide is available with clickable links.
  - When you click on a section in the What's New spread or the Table of Contents, it will take you to that section of the price guide.

## NEW & FEATURED

02\ Buckingham® Finials

08\ Buckingham® 1 $\frac{3}{8}$ " Estate™ Rod

08\ Buckingham® Transitional Ring

09\ Buckingham® Transitional Bracket

29\ Buckingham® Holdbacks

36\ Designer Metals™ 1 $\frac{3}{8}$ " Estate™ Rod

43\ Designer Metals™ Inside Mount Socket

59\ Wood Trends™ Finials

100\ 2" Estate™ Varia Fascia

169\ Glossary



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