

RNC**Employment Service**

905-727-3777

Aurora

222 Wellington Street East, Main Floor

**Job Title****Inside Sales Associate****Job # 1905010****NOC / NAICS**

6421 / 337210

Date

May 21, 2019

LocationRichmond Hill: Leslie / 16th Ave**Wages**

\$15.00-\$19.00 /hour

Experience (Yrs.)
 0-1 1-3 3-5 5+
Hours/Week

35 hours/week

Employment Type
 Perm Temp Seasonal
 FT PT
Schedule Availability

Mon-Fri 9:30-5:30

Benefits Available After Probation Period
 No Yes:
Workplace / Physical Requirements

n/a

Company

This Canadian business located in Richmond Hill produces furniture solutions for office, home and educational places for our current generation looking to improve their work habits and future generations growth and development. They are producing and building the best ergonomically designed furniture in the industry, while also providing customers with top quality solutions and a health cautious approach to the home, business & education world.

Position Summary / Candidate Profile

This position is related to the direct local, B2B & B2C sales. Reporting to the Online Sales Account Manager, the Sales Associate will research and contact new and existing clients to build relationships, close deals, reach sales targets and assist in business growth.

Job Duties

- Brainstorming new strategies to penetrate different markets
- Finding new sales channel platforms to sell through
- Reaching out to organizations for sales and marketing purposes
- Securing accounts with businesses to supply to
- Maintaining relationships with current accounts
- Managing all client accounts
- Full knowledge of products and company
- Research
- Cold calling
- Cold emailing
- Setting up face-to-face meetings
- Preparing and executing presentations
- Pitching
- Closing deals

Requirements / Candidate Profile

- **Diploma or Degree in a similar field**
- **Minimum of 1-2 years of experience working in sales/marketing**
- Strong interpersonal skills
- Strong Communication skills
- Writing and reading
- Organizational
- Motivated

How to apply

To apply please submit resume to HRQR@rncs.ca for pre-screening and consideration.

Include a note indicating why you are a good fit for this position.

Disclaimer

RNC Employment Services reserves the right to submit applicant resumes in their sole judgement directly to employers only following registration. Registration in itself does not determine applicant job posting eligibility. Further RNC is not responsible for employer hiring decisions which may pre-empt registration.