

MEDREVENUE SOLUTIONS, LLC

Presents An
Informative & Interactive Full Day Workshop

TURN DENIALS INTO DOLLAR\$

Maximize & Safeguard Insurance Revenue

Improve Profitability

Overtake Claim Denials Using Relevant Federal and State Laws

Stop Writing Off Denied Revenue

Speaker: Karlene Dittrich, CBCS, CPC, CPMA
Skilled ERISA & PPACA Claims Handling
Compliance & National Appeal Specialist
and Consultant

*Learn Valuable Techniques & Payer Compliance Claims Processing Laws
that put Power in Your Appeals and Compel Claims Payment!!!*

- ✚ Are you getting paid and paid correctly for EVERY claim submitted?
- ✚ Are you experiencing an INCREASE in post payment medical record audit requests?
- ✚ Are you receiving REFUND DEMANDS and RECOUPMENTS/Offsets from insurance companies?
- ✚ Are you WRITING OFF REVENUE that you expected to be Paid when services were rendered?
- ✚ Are you ready to learn Payer valuable CLAIMS PROCESSING COMPLIANCE REQUIREMENTS?

DISCOVER KEYS TO UNLOCK SOME OF YOUR BIGGEST INSURANCE PAYMENT CHALLENGES



8 CEU's

*This program has the prior approval of AAPC for 8 continuing education hours. (8 CEU's) Granting of prior approval in no way constitutes endorsement by AAPC of the program content or the program sponsor.

REGISTER NOW ~ Seats Are Limited Register by 8/15/21 And Get \$100 Discount

Coming To Jacksonville FL

Thurs Sept 16, 2021

Marriott Jacksonville

4670 Salisbury Road

Jacksonville, FL 32256

Marriott Phone

(904) 296-2222

Karlene Dittrich, Speaker

(770) 378-7178

Only \$495.00

Morning Session

8:00 am – Noon

Lunch

On Your Own

Afternoon Session

1:00 pm to 4:30 pm

Content Highlights:

- ✚ Laws & Effective Ways to Address Medicare Advantage Plan Denials and Challenges
- ✚ Understanding Payor Motives and Payor Notifications – Compliant Tips & Strategies
- ✚ Determine & Address Valid vs Invalid Denials and Payor Medical Record Audit Requests
- ✚ Receive Laws & Prevailing Compliant Based Denial Management Tips, Tools and Strategies
- ✚ Pick the Brain of an Expert Regarding Some of Your Most Challenging Payer Denial Tactics
- ✚ How To Write a Powerful Appeal Using ERISA, ACA and Other Relevant Laws & Much More....

Presentation Handout Includes ERISA & Other Relevant Laws Impacting Payer Claims Processes

For Registration Details email Karlene at medrevenue@bellsouth.net or Call 770-378-7178

In Line With CDC Guidelines – Masks Optional If Fully Vaccinated



Instructor: Karlene Dittrich, CBCS, CPC, CPMA, CECCS the founder of MedRevenue Solutions, LLC, is a healthcare consultant, speaker, and Certified ERISA Claims and Compliance Appeal Specialist. She is a certified billing and coding specialist (CBCS); Certified Professional Coder (CPC); and Certified Professional Medical Auditor (CPMA), with over 30 years of healthcare and billing management experience in Acute Care Hospital, Long Term Acute Care Hospital, Ambulatory Surgery Center, Various Surgical Practices, and other Medical Practice Settings.

Compliance is a two-way street. As a nationally known Claims Recovery and PPACA / ERISA Claims Appeal Specialist, Karlene shares her knowledge and expertise of the Payor's Compliance Requirements and protected provider rights insurance companies have long kept concealed. She has gained national recognition in her field by training a variety of healthcare providers how to strengthen the appeal process and compel claims payment. She has helped address and overturn some of the most challenging claim denials, successfully recovering thousands of dollars involving disingenuous Payer denial, refund demand and recoupment attempts.

Karlene provides interactive on-site and one day seminars nationwide, equipping healthcare organizations with advanced appeal strategies and relevant healthcare laws that support claims payment and valuable denial management techniques that help recover and protect revenue earned in good faith. She is a frequent speaker for HFMA, ASC and other healthcare specialty conferences. She has published articles by national healthcare publications that address a variety of insurance medical audit and reimbursement challenges.

Hear What Other Healthcare Providers Shared After Attending The Workshop

"I have been frustrated with the entire claim process. I always assumed insurance companies had all the power and I had to jump through hoops, except the "hoops" kept being moved. I now feel so empowered!" J. Moyano Orlando FL -

"I wanted to let you know a breakthrough that we have discovered as the result of using strategies and information obtained from your seminar. We have noticed that ALL of our claims from one particular major carrier is now allowing at 100% of charges with no appeals or extra work. I guess we earned our first "VIP" status!" – J. Bailey, Surgery Center Oxford, AL

Attending Karlene's seminar was just the life raft our practice needed to reclaim money due to our physician. I attended the seminar in May of 2017 and in June used her method on a denied BCBS surgical claim due to no precert for a new patient we picked up in the hospital while being on call. BCBS does not allow us to obtain a precert in this situation. My appeal letter quoted insurance laws Karlene provides in her class. We were paid July 14, 2017. The first appeal with claim payment more than paid for the cost of the class, my CFO is pleased. G. Urik, Macon, GA

I truly enjoyed your seminar yesterday and left with an overflowing and overwhelming amount of knowledge! L. Hughes Jasper, GA

"Based on strategies and CMS guidelines received at your seminar, we responded to a Medicaid Carrier's request for audit of Medical Records with a list of our rights. Apparently the carrier needed the records ...They kept saying they couldn't pay the money (one of our rights) and we said sorry no records.... We got a check today!! Awesome to make them do for me for once!! L. Jones, MD Primary Care Practice Crossville, TN

Who Should Attend: This Seminar Is Designed For Anyone With Responsibilities Related To Appeals, Billing and Revenue.

Physicians, Healthcare CFO's, Revenue Cycle Management, Administrators, Business Office Directors, Case Managers, Practice Managers, Business Office Managers, Billing Professionals, Insurance Collectors, Denial Management Teams. Anyone with an interest or Role in Overturning Insurance Denials, Protecting and Increasing Revenue

Course Registration

Name _____ Position _____

Submit A Separate Sheet Listing Any Additional People Attending And Provide One Payment For Entire Group

Company _____ Phone _____ No of Attendees _____

Address _____ City _____ State _____ Zip _____

Cell Phone _____ Fax _____ Email _____

Fax a registration form for each attendee with credit card information to (949) 222-4466 or mail it along with a check to:

MedRevenue Solutions, LLC Attn: Workshop Registration – 129 Pebblebrooke Run Canton, GA 30115

Amex Visa MasterCard # _____ Exp Date _____ Amt\$ _____ Code: _____

Print Name on Card _____ Authorized Signature _____

(Note: A 3.65% surcharge will be added to all credit card payments – (ie \$100.00 payment + 3.65% surcharge = \$103.65 charged))

Refund Policy: Seminar registration is refundable, minus a \$50 cancellation fee, if submitted in writing up to 14 days prior to the seminar date. No refunds are available for cancellation requests not received in writing at least 14 days prior to the event.