

HOW TO FIND GOOD SINGLE FAMILY INVESTMENT HOMES

Getting The Word Out About Your Home Buying Business

Here is a list of dozens and dozens of ways to find great deals on homes. I went over the top ways I use in my Foreclosure Course. Get your cards and flyers made and pass them out in huge volume. Get creative and let everybody know you want to buy homes.

1. Banks (REO)
2. Multiple Listing Services (MLS)
3. Attorneys
4. Realtors
5. Finance Companies
6. Service People (Plumbers, Electricians, Carpet Layers, etc...)
7. City Code People (Such as Building Inspectors)
8. Bill Collectors
9. Church Leaders
10. Funeral Directors
11. Social Workers
12. Retirement and Nursing Homes
13. Insurance Agents
14. Repossess Companies
15. Fire Departments
16. Beginning Investors
17. Paperboys
18. Mail Carriers
19. UPS Drivers
20. Process Servers
21. Drive the Area's you're interested in; look for tall weeds
22. For Sale by Owners
23. Property Management Companies
24. Rental Agencies
25. Developers

26. Relocation Companies
27. Personnel Directors
28. Laundromats
29. Printing Shops (Kinko's, Staples, etc...)
30. Classified Ads (For Sale)
31. Bulletin Boards at Work
32. Pizza Shops Message Boards or any other business with message boards
33. Antique Dealers
34. Used Furniture Dealers
35. Rent-to-Own businesses
36. Newspaper Want Ads
37. TV Ads
38. Newspaper Legal Notices
39. Sheriff Sales
40. Federal Marshall Sales
41. Estates
42. Bankruptcies
43. Marriage Notices
44. Divorces
45. HUD Repossessions
46. Tax Delinquency Listings in Newspapers
47. VA Repossessions
48. Form Letters
49. Negative Cash Flow (Alligator) Investors
50. Job Transfers
51. Wrong Management Approach
52. Arrears in Payments (Danger of Foreclosure)
53. Negative Locations
54. Retirement Notices
55. Unhappy Neighbors
56. Out-of-State Owners (Tax Records)
57. People Who Worry that the Economy will Crash
58. People Who Want to Start a New Business

59. Unhappy Partnerships
60. Sickness
61. Suits and Liens Filed
62. Accountants
63. Friends and Acquaintances
64. Real Estate Signs
65. County Court Houses
66. Free Method
67. Partition Suits
68. Guardianships
69. Trusteeships
70. IRS Seizures (Auctions)
71. State Owned Properties
72. Public Auctions
73. Delinquent County Tax Sales
74. Free Ads on the Internet
75. Radio Ads
76. Telephone Solicitations
77. Rent Ads in the Newspapers
78. Direct Mail
79. "For Sale: Furniture" Ads
80. Garage Sales
81. Subdivision Sales Organizations
82. Estate Sales
83. School Enrollment (Desk Personnel)
84. Fire & Emergency Runs
85. Former Clients
86. Vacant Properties
87. Moving and Storage Companies
88. Web Site
89. Letters to Sellers
90. Hotel and Motel People
91. Marriage Counselors

92. Bird Dogs
93. "For Rent" Signs
94. Remodeling and Pool Salespeople
95. Chambers of Commerce
96. Small Loan Companies
97. Children in School
98. Chatty Cathys
99. Eviction Notices at Court House
100. People Who Want to Rent Your House
101. Facebook Ads (Can make target specific)