



<b>Accounting/Finance</b>	<b>Business Administration/ General, Executive Management</b>	<b>Health Care Administration</b>
<ul style="list-style-type: none"> <li>Accounts Payable</li> <li>Accounts Receivable</li> <li>Credits and Collections</li> <li>Financial Analysis</li> <li>Asset Management</li> <li>Capital Budgets</li> <li>Corporate Tax</li> <li>Cost Accounting</li> <li>Cost/Benefit Analysis</li> <li>Operating Budgets</li> <li>Return on Equity</li> <li>Financial Planning</li> <li>Commercial Banking</li> <li>Risk Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Development</li> <li>Capital Projects</li> <li>Process Improvement</li> <li>Cost Avoidance</li> <li>Cost Reduction</li> <li>Entrepreneurial</li> <li>Leadership Financial</li> <li>Management Long-Range</li> <li>Planning Margin</li> <li>Improvement Market</li> <li>Development Efficiency</li> <li>Improvement Relationship</li> <li>Management</li> <li>Profit and Loss (P&amp;L) Management</li> </ul>	<ul style="list-style-type: none"> <li>Managed Care</li> <li>Service Delivery</li> <li>Case Management</li> <li>Clinical Services</li> <li>Patient Relations</li> <li>Preventative Medicine</li> <li>Risk Management</li> <li>Outpatient Care</li> <li>Provider Relations</li> <li>Assisted Living</li> <li>Rehabilitation Services</li> <li>Integrated Health Care Delivery</li> </ul>
<b>Human Resources/ Organizational Management</b>	<b>Human Services/Social Sciences</b>	<b>Information Systems &amp; Telecommunications Technology</b>
<ul style="list-style-type: none"> <li>Americans with Disabilities Act (ADA)</li> <li>Benefits Administration</li> <li>Employee Relations</li> <li>Electronic Applicant Screening</li> <li>Compensation</li> <li>Organizational Needs Assessment</li> <li>Position Classification</li> <li>Professional Recruitment</li> <li>Union Relations</li> <li>Competency-Based Performance</li> <li>Incentive Planning</li> <li>Labor Contract Negotiations</li> <li>Merit Promotion</li> </ul>	<ul style="list-style-type: none"> <li>Advocacy</li> <li>Behavior Management</li> <li>Casework</li> <li>Community Outreach</li> <li>Counseling</li> <li>Psychological Counseling</li> <li>Social Services</li> <li>Substance Abuse</li> <li>Testing</li> <li>Treatment Planning</li> <li>Vocational Placement</li> <li>Assessment</li> <li>Community Outreach</li> </ul>	<ul style="list-style-type: none"> <li>Advanced Technology</li> <li>Benchmarking</li> <li>Capacity Planning</li> <li>Database Design</li> <li>Data Communications</li> <li>Desktop Technology</li> <li>End User Support</li> <li>Firewall</li> <li>Network Administration</li> <li>Operating System</li> <li>Pilot Implementation</li> <li>Project Lifecycle</li> </ul>
<b>Operations Management</b>	<b>Sales and Marketing</b>	<b>Social/Criminal Justice</b>
<ul style="list-style-type: none"> <li>Cycle Time Reduction</li> <li>Distribution Management</li> <li>Environmental Health and Safety</li> <li>Inventory Control</li> <li>Just-In-Time (JIT)</li> <li>Materials Planning</li> <li>Operations Start-Up</li> <li>Order Fulfillment</li> <li>Performance Improvement</li> <li>Process Automation</li> <li>Value-Added Processes</li> <li>Workflow Optimization</li> <li>Yield Improvement</li> </ul>	<ul style="list-style-type: none"> <li>Customer Needs Assessment</li> <li>Customer Retention</li> <li>Brand Management</li> <li>Direct Sales</li> <li>Market Launch</li> <li>Market Positioning</li> <li>Profit and Loss (P&amp;L)</li> <li>Profit Growth</li> <li>Promotions</li> <li>Revenue Stream</li> <li>Account Development</li> <li>Competitive Analysis</li> <li>Sales Forecasting</li> <li>Solutions Selling</li> </ul>	<ul style="list-style-type: none"> <li>Crisis Communications</li> <li>Emergency Preparedness</li> <li>Interrogation</li> <li>Safety Training</li> <li>Surveillance</li> <li>Asset Protection</li> <li>Electronic Surveillance</li> <li>Safety Training</li> <li>Corporate Security</li> </ul>
<b>Supply Chain Management/Logistics</b>	<b>Education</b>	
<ul style="list-style-type: none"> <li>Inventory Planning and Forecasting</li> <li>Just-In-Time (JIT) Purchasing</li> <li>Outsourced</li> <li>Procurement</li> <li>Request for Proposal (RFP)</li> <li>Supplier Management</li> <li>Vendor Sourcing</li> <li>Bid Review</li> <li>Contract Administration</li> <li>Fixed Price Contracts</li> <li>Subcontractor Negotiations</li> </ul>	<ul style="list-style-type: none"> <li>Instructional Design and Implementation</li> <li>Childhood Development</li> <li>Learning Environments</li> <li>Positive Interaction and Guidance</li> <li>Testing and Assessment</li> <li>Universal Design for Learning</li> <li>Child and Family Health and Safety</li> <li>Community Outreach</li> <li>Professional Development Leadership</li> <li>Administration Management</li> </ul>	