

Petroleum Products, Sources & Procedures

(version: 201702-111.02)

The products presented are available from the Re-Sellers/Suppliers listed below through DMV Capital Group. This document presents only the products available and the **abbreviated procedures** from each supplier. (Full procedures will be provided when the Offer/SCO is requested) These are based on **Production Contracts** only, therefore Full POP does not exist as the product has not yet been ordered. However, to address the requirements of BASEL III, various solutions have been devised such as bank to bank confirmation of capability to produce and capability to purchase prior to issuance of any POOF or POP. Also, presentation of documents at a TTM and/or presentation of documents from external authorities or a Performance Bond provided up-front.

In all cases, the Sellers/Suppliers are genuine and will endeavor to work with genuine, financially capable buyers to close a transaction successfully with procedures that are workable for both parties.

NB: Please note, not all products are available all the time. This is not a grocery store. Re-Sellers must request the product from the manufacturer when a buyer wants to place and order. However, when the Re-Seller does this, he puts his relationship at risk because all inquiries by the Re-Seller are considered official and serious. If a Re-Seller requests a product and quotation, he must be sure to have a solid Buyer behind him. Manufacturers do not appreciate “phishing” for information and will cut-off a Re-Seller from any further supply if they continuously come to them with Buyers that are not serious or do not perform. In this case, the Re-Seller is also considered to be a non-serious buyer that cannot perform. Naturally, they are not willing to risk their relationship with the manufacturer and therefore require to know in-advance how capable and experienced the Buyer is.

This is the fundamental reason why we cannot give out prices in advance in most cases and must do DD on the Buyer prior to submitting them to the Re-Seller.

Status of DMV Capital with Suppliers/Sellers

We are strictly a marketing firm, not a supplier or seller of products. However, in most cases we have legal agreements in place to represent or present the Supplier/Seller in the form of Mandate Letters or Agency Agreements.

We choose our supply sources carefully. We do not accept offers from agents/brokers/suppliers whom we do not know and have not fully verified and will therefore not pass them on to our Buyers.

Transaction Formats

For the most part, we only provide Production Contract supplies. Other arrangements such as SPOT deals without contract and CI, Dip & Pay are usually the result of failed transactions which, even if legitimate, are few and far between and generally move too fast to capture, usually closing within hours

of announcement. Only fully registered Buyers with funding available at a moment's notice have any chance to acquire such a supply and close within the time frame available.

We do not promote or market such opportunities for the reasons mentioned. However, if we are presented with such an offer from what we feel is a legitimate source, we will make our registered Buyers aware of it and take action on their behalf if instructed to do so. Feel free to contact us if you wish to register for such opportunities.

General Procedures

For most suppliers from whom we source, the procedures include the requirement to sign and return our SCO with your CP. We then conduct our own DD before submitting the documents to the Seller/Supplier. Upon successful DD, we submit the Buyer information to the Seller/Supplier for their acceptance. Or, submission of the Buyer's LOI with CP addressed to our company, which is also then sent for approval to the Seller/Supplier. This is to protect the identity of our sources for their protection against scammers and non-performers and our interests as well until such time that the Buyer has been vetted and accepted by the Supplier/Seller. This method has been agreed with our Seller/Suppliers.

The information we require for us to send your buyer an offer from one of our suppliers includes the following:

- Name of company officer to whom the SCO is to be addressed.
- Company officer's professional title.
- Company address

- Via: Your name and company name (if you are an introducing party)

We do not require direct contact information such as email addresses or phone numbers.

Naturally, we also need to know which product is being requested, the quantity requested and the POD (Port of Discharge) in the case of CIF transactions. If the transaction is FOB, we may still need to know your destination port as then the product would be arranged to be at a port that is located nearest your destination port to reduce shipping time. This of course contingent upon the port having the logistic capabilities to handle the type of product in question.

In both cases, we perform a DD on the Buyer to confirm, to the best of our ability, that the Buyer is genuine and capable of performing the intended purchase. UNDER NO CIRCUMSTANCES WILL WE CONTACT THE BUYER DIRECTLY without the permission and knowledge of the representative entity, and in most cases not at all.

If you are a broker or Mandate that requires a form of assurance, we are RWA to sign with you an NCNDA, CSPA (Client Source Protection Agreement) or other document, which you can lodge with the attorney of your choice. We can provide templates of these agreements if requested.

Prices

Genuine suppliers do not generally publish prices in advance of a transaction. They are generally negotiated at the time of the transaction or provided as part of an offer after receipt of the Buyer's LOI or our SCO signed by the Buyer. **In the case where a price is provided, it is a one-off case based upon a previous request and subject to change.** Therefore, it is only indicative until confirmed in the offer or our SCO. Prices will sometimes be a fixed rate with an adjustment clause, but usually indexed against PLATTS Market Scan, Argus, MOPS or MOPAG.

Commissions

Unless otherwise stated, we are on the Sell side of the Commission Structure. Therefore, the Buy side is generally open to all Buy side intermediaries and Buyer Mandate.

+++++

Source One

Supplier/Producer: ARAMCO & Other Middle East Suppliers

Seller: Licensed Re-Seller based in Dubai, UAE

Products currently offered:

LPG: Mixture of 50/50 or 70/30 Propane rich
Vessel shipment only – No container shipments
(5,000 MT minimum order per port)

Naphtha
Bitumen Type 60/70
CST 280 & 380
Gas Condensate
Crude Oil

Source/Origin: Saudi Arabia/Iran/Middle East

Procedures: (Simplified version only. Full version provided in FCO)

1. Buyer submits LOI to DMV with all details of product requested and Company Profile (CP).
2. If Seller approves the Buyer, a preliminary offer from the Seller will be issued to the Buyer through DMV.
3. If Buyer accepts the preliminary offer, then Seller will either issue an FCO or directly issue the SPA.
4. Transaction continues as per procedures to be provided

Comments

Payment by LC in AED

Delivery & demurrage to be negotiated.

Buyer pays buy side commissions only. DMV is on the Seller side which is closed.

+++++

Source Two

Supplier/Producer: Algeria
Seller: Algerian LNG
Products currently offered: LNG (Liquid Natural Gas)
Source/Origin: Algeria

Procedures: (Simplified version only. Full version provided in SCO)

1. DMV issues SCO for Buyer signature.
2. Buyer signs SCO and returns to DMV along with CP.
3. DMV conducts DD and upon approval submits SCO & CP to Seller.
4. Seller conducts preliminary due diligence on Buyer.
5. Upon preliminary approval, Seller will permit DMV to release Seller coordinates for Buyer to issue LOI with full Banking details. (at this point, Buyer is to sign NCNDA with intermediaries)
6. Seller will then conduct full DD and if successful, a preliminary official offer or an invitation to a TTM will be given.
7. Negotiations take place at TTM during which time Buyer is to submit last 3 years Audited Financial Statements. (by international audit firm).
8. Payment requirements and Delivery procedures will be discussed and finalized during the TTM.
9. Buyer then signs IMFPA for payment of commissions to intermediaries coinciding with product payments.

Comments:

LOI should be signed by the Chairman of the company.

Buyer must use a TOP 25 Bank to conduct the transaction.

Buyer pays both Buy and Sell side commissions. In this case, DMV is on the Buyer side of the commission structure along with the introduction group, thus 1/3 of Buy side commission is open.

+++++

Source Three

Supplier/Producer: Registered supplier of NNPC, Rosneft & SOCAR
Also registered with Royal Dutch Shell.

Seller: Italian Joint Venture Re-Seller

Products currently offered:

Crude Oil CIF, Qingdao & Huangdao Ports, China 2 - 4 million bbls +/- 5%
LPFO CIF, AWP

Source/Origin: Nigeria, Russia & Azerbaijan

Procedures: (These procedures are for production contracts only. Alternate procedures are in place for ALV (Already Loaded Vessels), Tanks and CIDP)

For Production Crude Oil:

1. Buyer issues RFP (Request for Product) + CP to DMV.
2. Seller's Agent submits RFP & CP to Seller for approval.
3. Upon approval of Buyer, Seller calls Buyer and invites to a TTM at Seller's office in Geneva, Switzerland or as otherwise agreed.
4. Draft contract is issued to Buyer for review, comment and completion.
5. Seller returns countersigned contract and lodges at Heritage Bank, Geneva.
6. Buyer's bank confirms by a first MT799 (verbiage to be provided) confirming receipt of contract and the capacity of its client (Buyer) to buy the product as well as the capacity to issue a DLC for the transaction.
7. Seller's bank issues a first MT799 (verbiage to be provided) to Buyer's bank confirming Seller's capacity to deliver the Proof of Product (POP) and the product.
8. Seller's bank issues a second MT799 (verbiage to be provided) issuing a Performance Bond (PB) covering 2% of one month's cargo value (as per Seller's Proforma Invoice), to be activated by Buyer's DLC.
9. Buyer's bank issues a second MT799 (verbiage to be provided) issuing a Transferable Documentary Letter of Credit for the transaction. This DLC becomes operative after receiving the Proof of Product (POP).
10. Buyer confirms vessel & Buyer's CIQ inspectors perform Q&Q and their report is immediately presented to both Buyer and Seller.
11. Seller's Commercial Invoice (CI) is immediately raised after CIQ Q&Q report.
12. After Vessel is loaded, Seller's bank sends POP: Bill of Lading, Certificate of Origin, Vessel's IMO, etc., to Buyer's bank.
13. Buyer's DLC becomes operative and Seller's PB is activated.
14. QIC Inspection (Q&Q) takes place at POD (Port of Discharge).
15. Buyer pays Seller for cargo against required documents my SWIFT MT103 TT within 3 days of CIQ Inspection Report issuance.

Comments

The above are procedures for crude oil production contracts. In addition, the Seller occasionally has access to vessels already sailing into China waters. For these shipments, the above procedures are the same except for the following modifications:

1. Once notice is given that a vessel is available, and sailing to/in China waters, there will be no time for a preliminary Table Top Meeting (TTM) before the transaction, therefore, after performance of the first trial contract, a TTM between the legal representatives of the Buyer and Seller will be scheduled to sign a term contract. Date and Location for the meeting to be agreed.
2. Seller will provide an already loaded vessel sailing to/in China waters and therefore verifiable by IMO Number following the procedures indicated above.
3. No Performance Bond is provided as the vessel is already sailing to/in China waters.

On occasion, the Seller has access to BLCO in tanks in Qingdao and Huangdao whose procedures may vary. However, to obtain product from tanks, the Buyer must provide a current Customs code, Quota code and Import license number along with legal permission to pay in USD. Without these numbers, NNPC will not approve the buyer and the seller will not be able to accommodate them.

Buyer pays Buy side commissions only. DMV is on the Seller side which is closed.

+++++

Source Four

Supplier: Refineries in Ufa, Omsk, Tyumen, Volgograd & others

Seller: Contracted Re-Seller based in Russia.

Products currently offered:

Fuel Oil 0.7% max	(Mazut M100)	Type II	GOST 10585-99
Gasoil 0.001%	ULSD (EN590)	Ultra-Low Sulfur Diesel 10ppm	GOST R 52368-2005
Gasoil 0.05% max	500 ppm		GOST R 52368-2005
Aviation Turbine Fuel	(Jet A-1)	Code PJAAU00	GOST 32595-2013
Aviation Kerosene	(TS-1)	Code PJAAU00	GOST 10227-86
REBCO	Type I	Siberian Light to Medium	GOST 9965-76
Fuel Oil	CST 380	Code PUAYW00 (FOB Rott)	GOST 305-82
Fuel Oil	CST 180	Code PUADV00 (FOB Sing)	GOST 305-82
Gasoline	Unleaded	RON 92 & RON 95	GOST R 51866-2002

Source/Origin: Russia/CIS

Loading Ports: St. Petersburg, Kaliningrad, Ventspils, Klaipeda, Novorossyisk, Tuapse, Vladivostok, Nakhodka,

Procedures: (Simplified version only. Full version provided in SCO)

(Please note, this offer is based on a production contract)

1. DMV issues this SCO for Buyer's signature.
2. Buyer signs SCO and returns to DMV along with CP.
3. DMV conducts DD and upon approval submits SCO & CP to Seller
4. Upon Seller's preliminary acceptance of Buyer, Seller issues SPA through DMV.
5. Buyer signs and returns SPA and IMFPA to Seller along with BCL via MT999, MT199 or MT799 from Buyer's bank to Seller's finance company's bank indicating its readiness to issue the SBLC to Seller's finance company.
6. The parties transmit the documents to each other electronically with originals delivered by DHL or FedEx or similar. The SPA and IMFPA are lodged with the respective banks as per their requirements.
7. Within one (1) business day from receipt of Bank Confirmation Letter, Seller shall provide the following documentation.

a). Confirmation by refinery regarding availability/allocation of the product

Buyer or Buyer's bank may verify this refinery confirmation within 24 hours from receipt of said document by using the services of a Russian-speaking person to contact the refinery at the date and time to be agreed in advance (Buyer or Buyer's bank shall provide the name of said person who will contact the refinery at the agreed date and time). The verification shall be limited to the authentication of the refinery confirmation and the working relationship between Seller and the refinery and must be carried out within one banking day from receipt of refinery confirmation. If Buyer does not wish to verify or fails to verify, then the SBLC shall be issued without it within 72 hours from receipt of the allocation confirmation.

8. Within two (2) international banking days of verification of said refinery confirmation, Buyer shall cause his bank to issue to Seller's finance company an SBLC according to the wording as provided in Appendix A for the monthly CIF shipment value (X00,000 MT) with a validity period of one (1) year. The SBLC text must follow the format of the wording as provided in Appendix A.
9. Within two to Three (2-3) banking days of receipt of verified, operative, unconditional SBLC, Seller will issue to Buyer/Buyer's bank, a 2% Performance Bond (bank guarantee) in the name of the Buyer
10. First shipment shall take place within 15-20 days from receipt of acceptable SBLC as per Appendix A. Seller shall submit a full set of shipping documents for each shipload, to be dispatched within two (2) business days from completion of loading.

The Buyer's representative may be present at loading, attending and witnessing of Q&Q procedures and SGS certification.

DOCUMENTS TO BE PRESENTED AFTER SHIPMENT:

1. Seller's invoice based on SGS certificate of quantity
2. Clean on board ocean bill of lading marked "freight prepaid" or "as per charter party"
3. SGS Certificate of Quality issued by SGS Vostok Ltd. at the loading port
4. SGS Certificate of Quantity issued by SGS Vostok Ltd. at the loading port
5. Certificate of origin
6. Certificate of Insurance

11. Payment by TT/MT103 wire transfer for the shipment made must be made within 48 hours from receipt of shipping documents from the loading port only.

12. Payment procedure shall be repeated every month for the duration of the contract.

13. Payments to intermediaries are made in accordance with the IMFPA.

Comments

* INCOTERMS are CIF but payment is on FOB terms at port of loading, but cost of shipping is included in the price. However, this is applicable to Europe, North Africa, the Middle East and certain parts of the Far East. Other more distant locations may incur an additional cost for shipping, which will be advised in advance, before contract signing.

Each shipment is insured by Lloyds Underwriters for 110% (one hundred and ten percent) of the CIF shipment value and if requested, Seller is prepared to provide Refinery Allocation documents, Lloyds of London insurance letter and Proof of Past Performance to qualified buyers at TTM in Seller's office in St. Petersburg, Russia.

Buyer must show proof of tank storage space at POD for CIF delivery.

Ocean Bill of Lading is issued in Buyer's name which becomes title of ownership.

SBLC format to be used is provided by the Seller.

Seller can pay both Buy and Sell side commissions if requested. DMV is on the Seller side which is closed.

+++++

Source Five

Supplier/Producer: NIOC (National Iranian Oil Company)

Seller: ABI

Products currently offered:

Bitumen	Type 60/70
Base Oils	Groups I, II & III

Source/Origin: Iran

Loading Port: Bandar Abbas, Iran

Procedures: (Simplified version only. Full version provided in draft contract)

1. DMV issues SCO for Buyer signature.
2. Buyer signs SCO and returns to DMV along with CP.
3. DMV conducts DD and upon approval submits SCO & CP to Seller.
4. Upon Seller's acceptance of Buyer, Seller issues FCO through DMV.
5. Buyer signs and returns FCO along with ICPO addressed to Seller.
6. Upon receipt of ICPO and DD of Buyer, Seller issues draft SPA for review and acceptance.
7. The parties sign the SPA and IMFPA and transmit to each other electronically with originals delivered by DHL or FedEx or similar. The SPA and IMFPA are lodged with the respective banks as per their requirements.
8. After satisfaction of both Buyer's and Seller's respective banks, the Seller will, within 3 banking days, issue a Non-Operative PB of 2.0% based on the value of the Trial Delivery.
9. Within 3 banking days of receipt of the PB from Seller, the Buyer's bank will issue an Operative, Irrevocable, Revolving, Non-transferable, fully funded DLC as per agreed verbiage, to the Seller's bank. Issued IRDLC will automatically activate the Seller's Performance Bond.
10. Within 14 days of receipt, confirmation and acceptance of the Payment Instrument, and the documents presented have been processed, loading of the vessel will commence.
11. Upon completion of loading, Seller submits shipment documents (Full POP) including SGS, to his nominated bank for payment by the Buyer as per the contract. Payment will be done at sight in accordance with the terms of the DLC against original shipping documents, CI, Q&Q and SGS of the loaded vessel.
12. Buyer pays via TT/MT103 wire transfer to the Seller's nominated bank.
13. Payments to intermediaries are made in accordance with the IMFPA.

Comments

TTM: After Buyer receives FCO, Buyer is welcome to meet Seller at their offices in Germany to negotiate and finalize the contract. Alternatively, the Buyer can meet the Seller in Tehran after initial direct discussions.

iNCOTERMS are FOB but Seller is willing to arrange shipping and (as an additional charge) pay for it if the Buyer is willing to issue a Transferable DLC to the Seller. Otherwise, Seller will only introduce the Buyer to the Shipping Company and let the Buyer make his own direct arrangement and payment.

DLC format provided by Seller must be used.

Buyer pays Buy side commissions only. DMV is on the Seller side which is closed.

+++++

Source Six

Supplier/Producer: 3 suppliers. Registered Re-Sellers/Refinery/NNPC

Seller: GICTCL (Sales Nominated Agent)

Products currently offered:

Gasoil (D2) Quantities of 35k to 60k Metric Tons per month

LNG (Liquid Natural Gas) Quantity of 75,000 Metric Tons per month

Nigerian Crude Oil (BLCO) Quantity variable

Sources/Origins: Gulf Region, Australia/Singapore & Nigeria

Procedures: (Simplified version only. Full version provided in SCO)

Gasoil

1. DMV issues SCO for Buyer signature.
2. Buyer signs SCO and returns to DMV along with CP.
3. DMV conducts DD and upon approval submits SCO & CP to Seller.
4. Upon Seller approval, DMV provides Seller coordinates for Buyer to issue LOI along with:
 - a. Product Passport
 - b. Corporate Profile
 - c. Bank details and bank manager's name and telephone numbers at work with extensions
 - d. Passport of CEO - Buyer
5. Upon acceptance by Seller, FCO is issued to Buyer through DMV
6. Buyer signs and returns FCO to Seller through DMV
7. Seller provides draft contract to Buyer open for amendment if required.
8. Seller and Buyer meet at TTM to finalize and sign final contract.
9. Procedures continue as per contract

Pricing

All prices are based on MOPAG/UAE + Premium, FOB terms, unless the Buyer is heading east in which case it will be based on MOPS + Premium. Fixed prices can be provided for small quantities, if requested.

Guarantee to be a Transferable IRDLC from a Prime Bank. RWA for DLC/Pre-advice MT199. Payment terms include site LC.

LNG (Liquid Natural Gas)

1. DMV issues SCO for Buyer signature.
2. Buyer signs SCO and returns to DMV along with CP.

3. DMV conducts DD and upon approval submits SCO & CP to Seller.
4. Upon Seller's approval of Buyer, DMV releases Seller info and LOI format for Buyer to complete and return.
5. Upon receipt of LOI, Seller confirms price formula & structure and submits along with draft MSPA.
6. After agreement on price structuring, Buyer provides the following information:
 - a. Audited financial reports for the previous 3 years.
 - b. BCL via MT199/999 for bank to bank verification (Verbiage to be supplied by Seller)
 - c. Availability of financial support from Parent Company (BG or Parent Company Guarantee) if applicable.
 - d. Certificate of Incorporation, Articles of Association & Memorandum of Understanding.
7. Seller issues Letter of Invitation to attend TTM at Seller's office in Australia or Singapore.
8. At TTM, Seller will provide the following PPOP:
 - a. LNG Allocation Letter
 - b. Guaranteed LNG Specification
 - c. Letter of Origin & Commitment to Supply
 - d. Ministry Approval Letter for export of LNG from Australia.
 - e. Draft Charter Party Agreement with shipping & logistics partners
 - f. Shipping documents: Q-88, QA, HSE, Operations Manual, ERP, Contingency Plans & Risk Mitigation.
9. Upon confirmation of PPOP, Buyer prepares financial arrangements with their bank.
10. Payment terms are BG/SBLC (TT) at destination port guaranteed.

Pricing

Prices are CIF, reviewed quarterly against bench marking with Henry Hub/JKM/The European Index or any other suitable pricing such as a fixed price renewable after 90 days.

BLCO

1. DMV issues SCO for Buyer signature.
2. Buyer signs SCO and returns to DMV along with CP.
3. DMV conducts DD and submits approved SCO & CP to Authorized Agent.
4. Upon Agent's approval, DMV releases coordinates for Buyer to address ICPO and Product Passport.
5. Buyer submits ICPO and Product Passport
6. Seller issues draft SPA
7. Buyer signs and returns SPA with POD and NOR details
8. Both Buyer and Seller lodge the SPA with their respective banks.
9. Buyer's bank issues pre-advice (SWIFT MT199/999) indicating interest to issue Operative, Transferable SBLC via MT760.
10. Seller's fiduciary bank confirms to Buyer's bank that it is RWA to issue a 2% PB for first lift.
11. Upon receipt of Seller's RWA pre-advice, Buyer's bank issues SBLC & Seller's bank issues PB.
12. Loading and shipment to POD commences.
13. Seller authorizes vessel captain to provide NOR/ETA to Buyer's discharge Harbor/Tank.
14. Seller issues ATB for Buyer Q&Q.
15. Upon successful Q&Q, original cargo documents are transferred to Buyer's name.

- 16. Transshipment to Buyer's storage tank commences.
- 17. Buyer's bank pays by MT103

Comments

For LNG, Buyer must use Seller provided LOI format.

For BLCO, Seller will provide SBLC and PB verbiage. All cargo documents and IMFPA are administered strictly from bank to bank.

Commissions:

Gasoil: Buyer and Seller pay their own intermediaries respectively. DMV is on the buyer side with 1/3 closed, 2/3 open.

LNG: Buyer will pay both buy and sell side commissions. DMV is on the buyer side with 1/3 closed, 2/3 open.

BLCO: Seller pays both buy and sell side commissions. DMV is on the buyer side with 1/3 closed, 2/3 open.

+++++

Specs for all of the listed products can be obtained and provided upon request. Alternatively, if you have specific product specifications that must be adhered to, please provide these and we will present them to our suppliers to see if they can produce the product to your requirements.

Special requests

For products not listed above, please submit to us a fully complete LOI and we will endeavor to obtain the product from our current suppliers.

This document and all information contained within is updated on a regular basis and therefore subject to change without notice.

DISCLAIMER:

Sender is not a UK, United States Securities Dealer nor Broker nor UK/US Investment Advisor. This e-mail letter and/or attached documents are never to be considered as a solicitation for any purpose in any form or content, nor as an offer to sell and/or buy securities. This email may contain privileged and/or confidential information and is intended solely for the use of the addressee and is covered by the Electronic Communications Privacy Act of 1986, codified at 18 U.S.C. §§ 1367, 2510-2521, 2701-2710, 3121-3126 is also therefore protected from disclosure under the Gramm-Leach-Bliley Act.

Upon receipt of these documents, you as the recipient, acknowledge this disclaimer and warnings herein. By reading beyond this point, you agree, acknowledge and accept that this is an unsolicited private encoded communication of privileged proprietary and confidential communication and you agree to keep it private. Its aim is as an educational note. Please do not publish, share or give out personal data without expressed consent from the sender.

THERE ARE SIGNIFICANT RISKS ASSOCIATED WITH COMMODITIES, OIL AND GAS VENTURES AND FINANCIAL INVESTMENTS. SENDER IS NOT LEGALLY RESPONSIBLE IF THE DOCUMENTS ATTACHED ARE NOT TRUE OR NOT REAL AND THUS THE RECEIVER SHOULD AUTHENTICATE IT UNDER HIS OWN RESPONSIBILITY