

Rhode Island Medical Society

Build Your Dream Practice March Seminar



March 25, 2019

405 Promenade Street, Suite A, Providence RI 02908

(Parking is under in the covered garage under the GIANT RHODE ISLAND BLOOD CENTER SIGN)

6:00 p.m. – 6:30 p.m. Networking

6:30 p.m. – 8:00 p.m. “Build Your Dream Practice Seminar”

Dinner provided by Luigi’s Restaurant of Johnston RI

Speakers:

Stefan Zelich, Carr Realty

Chris Keeley, Bowdown Construction

Improve Quality of Care and Build Your Dream Practice

Many factors are stacked against independent physician practices in today’s landscape. At the same time those practices are expected to deliver a higher level of care than ever before. Because of this changing landscape, it is imperative for independent practices to run as efficiently and economically as possible. SALUS Resource Group is uniquely positioned to help practices do exactly that.

The “Build Your Dream Practice” presentation will cover everything practice owners should be aware of when renovating, rebranding, relocating, or opening a new practice. These resources will help the practices improve their quality of care, reduce overhead costs, and ultimately help RIMS deliver more value to its patients.

CARR Healthcare Realty

Maximizing profitability through real estate

- Real estate is typically a practice's second highest cost. How do I maximize this?
- Evaluating purchase vs. lease scenarios.
- Importance of negotiating strategy and posture in real estate transactions.
- Timeline of the negotiating process for a new lease or purchase.
- Leveraging your next lease renewal to save the practice hundreds of thousands.

Bowdoin Construction Corp.

Collaborative approach to design and construction process

- Accurate construction cost budgeting.
- Safety and Logistics – Planning for a new space or in an occupied healthcare setting.
- Timeline of pre-construction events through construction completion.
- Scheduling/Phasing - Whether a new facility or renovating occupied facility.
- Key cost drivers and elements to be aware of.

RSVP to Marc Bialek

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All members are welcome – members are also welcome to bring their staff or send their staff.