

Addressing the Committee

When Called:

The proper steps once called are:

1. Greeting:

"Mr. Chair/Madam Chair and members of the committee"

2. Introduction:

"I am (Name) and am representing (myself or list organization)."

3. Stance:

"I support/oppose this bill because"

4. Testimony

5. Conclusion:

"Thank you for allowing me to present testimony today."

6. Answer Any Questions:

Chair: "Mr. Chair/Madam Chair"

Others: "Representative (Name)/
Senator (Name)"

Want to Learn More About Lobbying or to Stay Informed About Legislation in Your State?

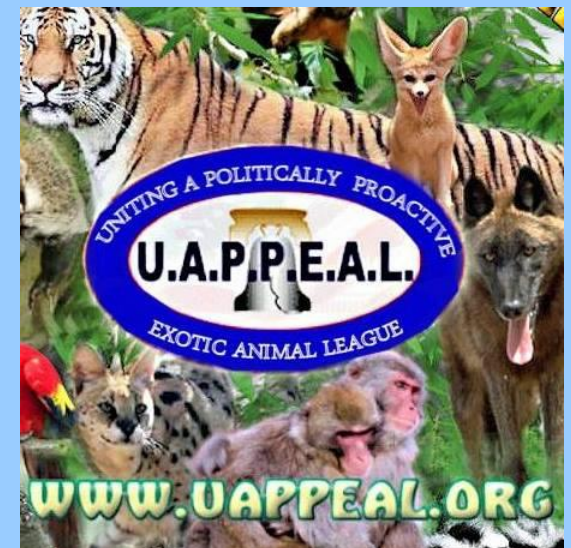
Check out our Government 101 Lobbying Guide and other lobbying information on our website and join our Facebook group for up-to-date state exotic animal legislative monitoring.

Uniting A Politically Proactive Exotic Animal League (U.A.P.P.E.A.L.) is the first non-profit 501 (c) 4 lobbying organization that represents current and future owners, handlers and enthusiasts of all species of native and exotic animals and their hybrids at both the federal and state levels.

Mission: To protect the right of responsible exotic and alternative animal ownership by lobbying to prevent unfair regulation, discouraging the casual acquisition of exotic animals through education, and furthering animal welfare through the responsible placement of animals in need.

BECOMING A CITIZEN LOBBYIST FOR YOUR ANIMALS

TESTIFYING AT HEARING



ABC's of Testifying at a Hearing

- **ARRIVE** early
- **BE** sure to introduce yourself and properly address the committee
- **COMPLEMENT**, don't duplicate, the testimony of others
- **DRESS** and act professionally
- **EVALUATE** the hearing's success
- **FILL OUT** a hearing slip if needed
- **GIVE** copies of your testimony to the committee
- **HEED** all rules of testifying
- **INVITE** questions from the committee
- **JUST** stay calm and relax
- **KEEP** your testimony flexible and change it up as needed



- **LIMIT** testimony to three minutes
- **MONITOR** for any last minute time changes or cancellations
- **NEVER** feel like you need to have all the answers
- **ORGANIZE** with like-minded individuals or organizations

- **PREPARE** for questions from the committee
- **QUIET** during the hearing – clapping, etc is not allowed
- **REHEARSE** your testimony
- **SUMMARIZE**, don't read, your written testimony
- **TAKE** notes of the hearing
- **UPHOLD** eye contact
- **VERIFY** time and type of testimony
- **WRITE** and format your written testimony
- **eXamine** the committee and the issue
- **YIELD** by always having someone near the hearing room in case it begins early both at the hearing start and after any breaks
- **ZERO IN** on a few key points