



Make Plans Now to Join Us in the San Diego Area!

April 28-30, 2020 at

Viejas Casino & Resort in Alpine, CA

Networking \* Business Building \* Education \* Itinerary Design \* Site Visits



Join us in the **San Diego area** for three great days of business building, networking, and fun!

Spotlight Conferences combine educational seminars, networking functions and a trade show. Tour operators are primarily domestic (including Canada) and range from small operations to large receptive companies (and everything in between). The ratio of suppliers to operators is never more than 2.5 to 1.

Spotlight is casual and intimate. We don't just network - we build relationships at Spotlight. There are three days of interaction in which to conduct business. The goal is to build lasting relationships. New tour itineraries to off the beaten path destinations are created, using the closest gateway cities as arrival and departure points

**Pre-FAM Tour for Buyers will be April 26-April 28, 2020**  
**More details available soon!**



For more information contact:  
Spotlight Travel Network  
[spotlighttravelnetwork.com](http://spotlighttravelnetwork.com)  
(480) 926-5547

# What is Spotlight?



**Spotlight Travel Network** is an informal group of travel professionals throughout North America who value and seek mutually successful business relationships. There are no membership fees. We just ask that you participate by building open and honest relationships, pursue growth and learning, and adhere to the Spotlight family spirit. Perfectly illustrating the guiding philosophy of Spotlight is a quote from "good Morning Beautiful Business" by Judy Wicks: "When a coin passes from one hand to another, it is not the coin that is important but the warmth of the hand."

With annual regional conferences conducted throughout the country, Spotlight combines educational seminars, networking functions, and a trade show. Tour operators are primarily domestic (including Canada) and range from small operations to large receptive companies (and everything in between). The ratio of suppliers to operators is never more than 2.5 to 1. Spotlight is casual and intimate. We don't just network - we build relationships at Spotlight. There are three days of interaction in which to conduct business. The goal is to build lasting relationships. New tour itineraries to off the beaten path destinations are highlighted, using the closest regional cities as arrival and departure points. We truly believe that once you experience the Spotlight difference, you'll be sold on our brand of doing business in a warm, casual, fun, and professional way.

## Pre-FAM for Buyers: April 26-April 28, 2020

### SUPPLIER REGISTRATION FORM

Registration fee of \$625 includes all seminars and several meals. The price after January 1, 2020 is \$695. Additional delegate fee is \$295 per additional delegate. Up to three delegates are allowed per company. Payment is due with registration form. Any cancellations must be submitted in writing and must be received by March 1, 2020 to receive a refund.

Company: \_\_\_\_\_

Delegate(s): \_\_\_\_\_  
\_\_\_\_\_

Address: \_\_\_\_\_

City/State/ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Delegate Registration Amount Due: \_\_\_\_\_

#### SPONSORSHIP OPPORTUNITIES:

Registration Bags	\$ 500
Tour Operator Profile Notebooks	\$ 500
Name Badges	\$ 500
Seminar Sponsor	\$ 500
Early Bird Reception Co-Sponsor	\$1500
Lunch	\$3000
Dinner	\$4000
Continental Breakfast	\$1000

**Total Amount Enclosed:** \_\_\_\_\_

Please make checks payable to Free Spirit Vacations and mail with registration form to:

Free Spirits Vacations and Events

PMB 217; 835 W Warner Rd #101, Gilbert, AZ 85233

Phone: 480-926-5547 Email: sue@freespiritvacations.com

### BUYER REGISTRATION FORM

Delegate Registration includes all seminars, most meals, networking functions, two night accommodations, and trade show. The price for registration is \$325 if paid by January 1, 2020. The price after January 1, 2020 is \$395. Additional delegate fee is \$325 per additional delegate for the conference. Up to three delegates are allowed per company. IF additional delegates are sharing a room, the additional delegate fee is only \$175 per person. Payment is due with registration form. Any cancellations must be submitted in writing and must be received by March 1, 2020 to receive a refund.

Company: \_\_\_\_\_

Delegate(s): \_\_\_\_\_  
\_\_\_\_\_

Address: \_\_\_\_\_

City/State/ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Room Type: Single \_\_\_\_\_ Double \_\_\_\_\_

Smoking \_\_\_\_\_ Non-Smoking \_\_\_\_\_

Will you be participating in the Pre-FAM Tour? \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Time: \_\_\_\_\_

Flight #: \_\_\_\_\_

Departure Date: \_\_\_\_\_ Time: \_\_\_\_\_

Flight #: \_\_\_\_\_

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**PLEASE NOTE:** ALL BUYERS MUST BE APPROVED BY HOTEL DESTINATION COMMITTEE. Once a registration is received, a profile will be sent in order to qualify.