### The latest news for you Volume 5: Spring 2019

From: Local Landscapers (landscapingbychaz+yahoo.com@ccsend.com)

To: landscapingbychaz@yahoo.com

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Volume 5 Spring 2019

# **Local Landscapers**

# **Spring News and Updates**



Visit our Website

Have you scheduled for the Weed & Feed program yet? Please, don't wait until the busy season to call

#### for this service.



Don't wait until your yard is overgrown with weeds!!



Haven't gotten on our schedule yet? Call today!

# How important is a pre-emergent for your lawn?

Weeds, weeds, weeds— those pesky patches of unwanted growth that mar the most perfectly manicured lawn and can create an endless series of headaches for you.

Weeds are not only ugly, but they can have a devastating effect on an entire landscape if they are allowed to spread. These weeds compete with grass for sunlight, water, and essential nutrients. Once they overtake what was once a healthy, plush, vibrant turf, it can quickly turn into a wasteland of troublesome and unsightly weeds.

By eliminating the threat of a weed invasion when the weeds are still seeds, you're literally nipping the problem in the bud. The best way to accomplish this effectively is by implementing a pre-emergent weed control program.

When it comes to pre-emergent weed control, timing is everything. Apply too late and the pre-emergent herbicide will be totally ineffective.



# **Communication** is key

## What is the best way to contact us:

Call the Office during regular business hours (or leave a message after hours and we will return your call the next business day) 540-223-5897

Send us an email: landscapingbychaz@yahoo.com

## What Is the worst way to contact us:

**Please do not:** Ask the Staff or Crew to relay a message to the Office. Please call us directly to avoid any miscommunication.

Please do not: Text or send a message thru Facebook

# Mowing / Spray Season

The Mowing / Spray season will be here in less than 3 weeks!
The 2019 Landscaping season runs:

March 24th- October 26, 2019



We are calling everyone for recurring service work and scheduling has begun. sending out proposals for recurring service and weed and feed proposals have been sent out. If you have not heard from us, feel free to call for your estimate or to schedule work.

# We offer the following recurring services: Mowing Monthly Bed/Beach Spray Leaf Blowing





## Methods of payment, Invoicing and Late Fee's

We invoice thru Intuit Quickbooks.

Invoices are sent out the 1st of each month for recurring service work and after completion of work for all non-recurring work.

Once you receive your invoice, You may use the attached link to conveniently pay on - line. We accept online payments and personal checks for payment.



We no longer accept credit or debit cards.

Our Staff is not permitted to accept cash or checks for payment. They will instead ask that you mail the check or call the Office for further instruction.

On the 15th of each month a reminder will be sent to all accounts with an outstanding balance and a \$ 15.00 late fee will be imposed per invoice.



## Compliments!

Please be sure and pass your compliments and praise along to our Staff by calling the Office. We love to hear how



satisfied you are with your lawn and our Staff aims to please.

It is nice to hear the praises along with the complaints so, feel free to talk to your crew supervisor while he is at your property or call the office!~

## Complaints / Problems



Is there something we missed or that we did not complete to your liking? Don't think we got it right? Give us a call right now! Do not wait!

Our goal is to illustrate success with a 100% customer satisfaction rate.

Feel free to speak to our Crew Supervisor and then call the Office.

<u>If we missed something, Let us know right away. We will send the crew back to correct the problem and make it right.</u>

We cannot correct the situation if you fail to mention it to us, let it slide or wait 7 weeks to mention it. Communicate today.. let us make it right.

# Driveway repairs & Replenishment















Did your driveway take a hit last year in all the rain?

Do you need the driveway replenished?

Call today to get your estimate! This is the perfect weather to have your hard-scape needs taken care of so they will be ready for entertaining.

# **Grading and Drainage Projects**





Creating a grade with proper drainage on a nearly flat area for new construction.

How is your drainage? Look around your yard. If you need help, give us a call today for



# your free estimate!! Don't delay! Our schedule is filling up quickly!!

## Our recent reviews Facebook & Google

A sampling of our current reviews online! Please use the following Links to see our reviews and leave a 5 star review of your own. Thank you for supporting Local Landscapers!



Mark Chickering



## **Google Reviews**

# Local Landscapers 3787 Kentucky Springs Rd, Bumpass, VA

Kathryn Bell 4 months ago-

We are exceedingly happy with Charles and Local Landscapers! We always support local business and when another local company kept cancelling appointments, missing deadlines, and not returning messages we needed to find a reliable, professional and affordable company to work with. We found Local Landscapers and it was the best decision we ever made. Charles came out to do an estimate within a few days of my call, and the 35 yards of mulch and bed trimming was completed the within the week!!! I wish I called them instead of wasting months with another company. Charles is very professional, personable and organized. Kathy, his office manager, is very responsive and extremely

#### 2 weeks ago-

Chaz and his team are very professional and dependable. Local Landscapers are efficient and they get the job done. No overseeing involved -- They understand what I convey to them with no issues. More importantly, excellent communication skills.

Rich Riccelli 4 months ago-

Chaz and his crew showed up on time and did an excellent job of spreading topsoil, aerating and seeding my lawn. All hard workers that we're very professional and efficient. A pleasure to work with and would not hesitate to do business with them in the future. Like

#### Steve Falkenthal

#### 3 months ago-

I have used this company for my lawn care for many years. When I found out that Local Landscapers also laid rip rap I inquired about my shoreline. Charles Smith sent me an estimate and I hired him to do the job. When his team of Cody, Shaun, and Andrew arrived they introduced themselves, got an understanding from me of what I wanted and began to work. In two and a half days they placed 600 feet of shoreline with rock. They were very professional and attentive to their job. The shoreline looks great. Thanks for a job well done.

Mark Spenik 1 review 6 months ago-

I have used Local Landscapers since they started in 2012 for lawn services and they have been exceptional. My lot is not the easiest to maintain due to several terraces, lot size, large water frontage and gravel driveway and they show up as scheduled and do a outstanding job each and every time.

I recently used them to remove 50' of a badly damaged seawall and replace with rip rap, straighten a badly leaning 40' sea wall and replace eroded dirt, and to clear out a over grown area of brush and thorn bushes. The pricing for each of the jobs was very fair and competitive. When I saw the completed work - it totally exceeded my expectations. The 40' of sea wall that was badly leaning, I had many contractors afraid to touch it for fear it would fall over. I had asked Chaz to stop it from

pleasant to work with. The members of the crew did an excellent job and exceeded our expectations on the final product. I was also so happy to learn that Local Landscapers does leaf removal as well. If you need a truly honest and professional company that does outstanding work your only choice is Local Landscapers. We wouldn't dream of using anyone else.

John Fannon 1 review · 4 photos a week ago-

In the land of "Lake Time", I am happy to report that Local Landscapers have buck the trend and is an an outstanding Lake Anna company. Chaz and his crew do what most companies in the area do not do.... they work hard, they show up and they get the work done. Not only do they deliver when they say they will, there work is exceptional and professional. I cannot recommend this company more. They cleaned out, graded and planted grass in a war zone of weeds, trees and bushes. They also spruced up my deteriorating walkways to a fresh new look. I will say, they are not the cheapest landscapers in the area, (Chaz will tell you that) but they are competitive. They have a customer for life from me.

#### **Facebook Reviews**



leaning any further and pull it back a bit. Chaz did much more then I asked and completely straighten the wall and filled the area in - looks like new! The new rip rap shoreline looks great and the brush area is completely clear. If you need any lawn work or shoreline work - do yourself a favor and give them a call!

• Now is the time to get your free estimate.....

Patios Walk ways Path to beach Fire Pit







Visit our website

Changes...



Farewell note from Kathy:

It has been my honor to serve as Chaz's first Office Manager. I was fortunate to work among very

professional crew that cares very much about the services we provided and are always willing to apologize for errors and return to correct errors, when we are made aware of them. We had many weather obstacles to overcome, implemented several changes, started a quarterly newsletter added new software and policies to ensure you receive the best service possible. It was my pleasure to meet all of you (by phone, email, face-book or in person) and coordinate your estimates and schedule work. My life took a turn and it's time to start a new journey. I am confident I am leaving you in great hands!



### Allow me to introduce you to "D.J.", Local Landscapers new Office Manager. He will be your main point of contact. Always happy to schedule work and estimate appointments, listen to your concerns and praises, help resolve issues, invoicing and bill payment questions and more. Feel free to reach him and introduce yourselves! Thanks for supporting Local Landscapers and have a great sun filled Spring and Summer! Sincerely, Kathy

## Photos of some of us!



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### From Top Left to Right

Row 1: Cody, Chaz, D.J. Row 2; Collin, Nick, Jacob

Row 3: Beau & Lexus (Our Mascots!)

Local Landscapers | 540-223-5897 | landscapingbychaz@yahoo.com | http://www.local-landscapers.com

STAY CONNECTED







Local Landscapers | 3787 Kentucky Springs Rd, Bumpass, VA 23024

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