MINUTES OF MEETING OF SOUTHEAST IOWA REGIONAL RIVERBOAT COMMISSION

January 22, 2018 at 4:47 p.m. Quality Inn Fort Madison, Iowa

CALL TO ORDER/INTRODUCTIONS:

The meeting was called to order at 4:47 pm by Steve Staebell, president (BRL)

Commissioners Present:

Dave Walker (BRL), Terry Johnson (BRL), Justin Pieper (FM), Kirk Brandenberger (KK), Dave Schwarz (KK) and Chuck Kempker (FM).

Commissioners Absent:

Joe Steil (KK) and Steve Link (FM).

Guests:

Rob Higgins – General Manager Catfish Bend Casinos

COMMENTS FROM AUDIENCE:

None

Terry Johnson made a motion to approve the October 17, 2018 minutes, seconded by Kirk Brandenberger, the minutes were approved by the commission by unanimous voice vote.

TREASURER'S REPORT:

- A. October Financial Report
 - a. Dave Walker made a motion to approve the October financial report, said motion was seconded by Chuck Kempker.
 - b. Report passed on unanimous voice vote.
- B. November Financial Report
 - a. Dave Walker made a motion to approve the November financial report, said motion was seconded by Dave Schwarz.
 - b. Report passed on unanimous voice vote.
- C. December Financial Report
 - a. Dave Walker made a motion to approve the December financial report, said motion was seconded by Justin Pieper.
 - b. Report passed on unanimous voice vote.

CATFISH BEND CASINOS L.C. REPORT:

Rob Higgins, provided the commissioners the January 2019 brochures. Higgins indicated that the casino had a strong end of the year. Discussed how business is driven by the weather and how he was happy with the finish.

January started out well, but due to weather revenue was a little slower than desired. Despite the bad weather, revenue was the same as last year.

Discussed various promotions the casino was running such as the Inch of snow contest and the Jewelry Give away with Becker Jewelers.

Higgins discussed the very successful Christmas shows that were put on at the Casino - Diamond Rio and Jimmy Pardo. Both shows were sold out.

Legislation: Sport Betting

In anticipation of the legalization of sports betting, the Casino is looking for a 3rd party vendor to run the sports betting. They are currently negotiating with a couple of companies, but they have not decided on one vendor at this time. The Casino is also exploring options as to where the sports betting would be housed. Hopefully by July 1, law to be passed.

The Casino will be before the IRGC Commission on March 4-5 for the approval of our license.

OTHER BUSINESS:

A. Letter of Appointment from Entities

Steve Staebell received letters of appointment from all entities, except Fort Madison

B. 2018 Audit.

The 2018 Audit was reviewed and discussed. Dave Walker made a motion to accept the Audit Report, Terry Johnson seconded said motion and the Motion Carried by unanimous voice vote.

C. Election of Officers

The nominations for the election of officers was opened to the Commission.

Chuck Kempker nominated the current slate of officers to remain in their existing roles. Justin Pieper seconded the nomination. The slate passed by unanimous voice vote. Therefore, the following were elected as officers for the Commission:

Steve Staebell – President Dave Schwarz – Vice-President Terry Johnson– Secretary Dave Walker – Treasurer

D. Next Meeting will be held at Group Benefit Partners, 914 Avenue G, Fort Madison. This is a new meeting location on April 23, 2019 at 4:45pm.

ADJOURNMENT:

Justin Pieper made a motion to adjourn the meeting, Dave Walker seconded said motion. The motion passed by unanimous voice vote.

Respectfully submitted,

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ATTORNEY FOR COMMISSION