

Positive Enneagram, Motivations & Speaking Styles

	Positive & not so positive (↓)	Archetypes &	◆ Core Motivations	Speaking Style
1	The Perfectionist: Detailers, Crusaders & Lawmakers (↓ Critic)	Careful Serious Idealizing	Single Pointed Conscientious Doing ◆ Values-Oriented	Erect, teaching, preaching
2	The People Person: Matriarchs, Romantics & Diplomats (↓ Manipulator)	Supportive Involved Concerned	Committed Interactive Connecting ◆ People-Oriented	Graceful, flattering, advising
3	The Self-Starter: Pragmatists, Superstars & Politicians (↓ Chameleon)	Busy Practical Type A Aspiring	Competitive Adaptive Succeeding ◆ Task-Oriented	Staged, impatient, clear
4	The Deep Sea Diver: Artisans, Dramatists & Critics (↓ Melodramatic)	Sensitive Aesthetic Intense Deep	Creative Original Searching ◆ Meaning-Oriented	Intense, lyrical, lamenting
5	The Puzzle-Solver: Archivists, Wizards & Professors (↓ Reductionist)	Shy Detached Ingenuous Reflective	Private Innovative Conserving ◆ Knowledge-Oriented	Terse, explaining, dissertations
6	The Steward: Family Preservers, Troopers & Guardians (↓ Pessimist)	Cautious Ambivalent Skeptical Sensing	Anxious Equivocating Planning ◆ Safety-Oriented	Quick, warning, group thought*
7	The Improviser: Epicure, Tricksters & Visionaries (↓ Escapist)	Curious Fun-Loving Restless	Shifting Entrepreneurial Optimizing ◆ Stimulation-Oriented	Pace, charming, story-telling
8	The Master: Weight Lifters, Knights & Leaders (↓ Intimidator)	Strong Assured Masterful Grounded	Frank Magnetic Protecting ◆ Power-Oriented	Big, challenging, imperatives
9	The Storyteller: Comfort Seekers, Mystics & Peacemakers (↓ Resistor)	Kind Unassuming Imaginative Open	Accepting Fair Blending ◆ Nature-Oriented	Nods head, epic stories

Adapted from

The Positive Enneagram, Susan Rhodes, 2009

Archetypes of the Enneagram, Susan Rhodes, 2010

SueBrooksMA@gmail.com

*thinking or making decisions as a group in a way that discourages creativity or individual responsibility.