

District 25 Panel 66: DCM Report (Cort H.)

6-7-16

Welcome to our monthly District meeting.

1. DCM read the “Quarterly Report from G.S.O.” from February. The report included a breakdown and review of AA finances from 2015, along with the projected budget for 2016. Of note,
 - a. For 2015, “Total Revenue... was \$15,327,700 or \$1,309,400 (7.8%) less than budgeted and \$1,464,700 or 8.7% less than 2014. Total expenses for the period of \$15,094,300 were approximately \$1,529,700 (9%) less than budgeted and \$321,475 (2%) less than 2014. The large variance between 2015 actual and budget was due to a number of unfilled staff positions that arose during 2015 from normal employee turnover and 10 departures. However, it is expected that these open positions will be filled in 2016, which will result in increased salary costs being included in the 2016 budget” (1-2). Overall, revenue was lower, but costs were lower in 2015 as well, so AA didn’t take much of a financial loss.
 - b. “Contributions for 2015 of \$7,156,900 were \$156,900 (2.2%) greater than budget and \$258,800 or 3.75% greater than last year” (2).
 - c. “The 2016 G.S.O. budget projects net sales of \$13,472,484... [while] gross profit is budgeted at \$9,007,400.... Contributions are budgeted at \$7,100,000.... Total budgeted expenses for 2016 of \$16,134,475 are approximately \$1,100,000 or 7.6% higher than 2015, primarily due to the hiring of staff to fill open positions being carried over from 2015. After deducting \$16,134,475 of operating expenses... the result is a budgeted net loss of \$26,691.”
 - d. “G.S.O. currently anticipates negative results for 2017 of \$500,000 and for 2018 of nearly \$1,000,000, assuming no significant changes to the revenue or expense streams.”
 - e. Other highlights:
 - i. The paid subscriptions to the Grapevine, the AA magazine, continue to decline, but the entity still operated with a solid profit. From magazine and other book sales, “the total gross profit for the year [2015] [was] \$1,970,440” (2). It anticipates “negative results for 2017... and for 2018” (2).
 - ii. La Vina, operates at a loss, which it expects will continue.
 - iii. “As of December 31, 2015, the Reserve Fund had a balance of \$14,583,935.... The fund represents approximately 10.3 months of operating expenses.”
2. DCM read “Box 459: News and Notes from the General Service Office of AA.” Vol. 62, No. 2/ Summer 2016. Of note,
 - a. The 66th General Service Conference convened from April 17th to April 23rd, with the theme of “Our Spiritual Way of Life: Steps, Traditions, and Concepts.”
 - b. AA finances were analyzed and discussed a lot. Dominantly, the conference wants the contributions to grow, in the spirit of the 7th Tradition of “self-support” and the spirit of the 5th Tradition of carrying the “message to the alcoholic who still suffers.”
 - c. G.S.O./A.A.W.S. reported that “membership levels are flat; contributions show little growth; literature sales show slow to no growth; expenses continue to increase slowly at 2% - 3% per year.”
 - d. The newsletter had a summary of the 2106 Conference Advisory Actions and Additional Considerations, which is attached.

- e. The 2017 Conference's theme is "Supporting Our Future."
 - f. The 2020 International Convention celebration of A.A.'s 85th Anniversary will be in Detroit, Michigan, July 2-5, 2020.
 - g. There are a number of openings at GSO for Trustees and Directors, which are summarized in the newsletter.
3. DCM made copies of sheets on Robert's Rules (to be passed out for informational purposes).
 4. Convention Guest Observer, for November 2016 Convention in Gettysburg, PA:
 - a. If you have someone you would like to nominate as the Convention Guest Observer, please be prepared to bring it up and address it at our June 7th (today's) District 25 Meeting. Please bring up nominations during "New Business." If there is more than one nominee, then we will have to select one, as each District can only nominate one person.
 - i. Nominee should be "a non-alcoholic who has little or no familiarity with our Fellowship," but who might be aided by learning more about it. As well, the nominee "should be someone outside the treatment field."
 - ii. If we want to nominate someone, DCM will have to bring @ 56 copies of the nominee's abbreviated resume and a short bio to the next QUAM, **June 12th**.
 5. Things to consider regarding the upcoming Area 59 Quarterly Meeting on June 12th, 2016 at Nittany Valley Event Center, 119 E. College Ave. Pleasant Gap, PA 16823.
 - a. The travel to this QUAM is 180 miles (one way) and over 3 hours. Therefore, I have booked a room at a local hotel, which EPGSA has blocked off and gotten a discounted price. The room rate is \$94 (plus tax). During "New Business," the DCM will request that this cost be covered by the district. Also, travel/ gas costs will be \$144.00 for the trip (360 miles [180 x 2] x \$0.40 = \$144.00).
 6. Mini-Assembly II: The Area 59 Delegate's Report on the 2016 AA General Service Conference
 - a. **June 26th**, 2016 at Goshen Fire Co., beginning at 10 AM. All GSRs and all members are welcome to attend. Please make copies of the flier and bring them to your groups.
 - b. The DCM volunteered District 25 to assist with cleanup for the event. The DCM will pass around a sign-up sheet for volunteers.
 7. Upcoming important District 25 and Area 59 Events:
 - a. **Area 59 Quarterly Meeting on June 12th, 2016** at Nittany Valley Event Center, 119 E. College Ave. Pleasant Gap, PA 16823. (DCM plans to attend. ADCM and GSR's are invited to attend.)
 - b. **SEPIA Unity Picnic on June 18th, 2016 from 12:00 - 5:00 pm** at NESHAMINY STATE PARK, PAVILLION No. 1 State Road at Dunks Ferry Road, Bensalem, Bucks County. (DCM hopes to attend. ADCM, GSRs, and all members are encouraged to attend.)
 - c. **Mini-Assembly & Delegate's Conference Report 2 on June 26th, 2016** from 10 AM and end at @ 2:30 PM at Goshen Fire Co., 1320 Park Ave., West Chester, PA 19138. (DCM plans to attend. ADCM, GSRs, and all members are encouraged to attend.)
 - d. **23rd PA State Convention, August 5-7, theme "Our Primary Purpose,"** at Red Lion Hotel Harrisburg East, 4751 Lindle Rd. Harrisburg, PA 17111.
 8. DCM Group/ Meeting Visitation in the District this past month: None.
 9. Travel Log this past month: None.
 10. Expenses this past month: None.