



# SAABE TIMES

## December 2023

2023 Editor- Gus Villanueva

Many thanks to our sponsors!

### Master Level :

AirCo Mechanical  
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Texas Fifth Wall Roofing Systems  
Voss Lighting  
Western Specialty Contractors  
Empire Roofing  
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### Journeyman Level :

Gerloff Company  
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\*Message From the

# President\*

Hello SAABE Membership,

I am pleased to report that we had a highly productive and eventful last quarter. Below is a summary of our accomplishments during this period.

We are pleased to announce that we have partnered with **St. Phillips College** to provide students with access to over 60 companies at our **Vendor Expo**. The expo was a great success, and we would like to express our heartfelt appreciation to all participating companies and sponsors who generously donated to our association. Their contributions enabled us to sponsor over 30 students from St. Phillips College, and we are grateful for their support.

I would also like to remind everyone of our upcoming Christmas party on December 2nd, 2023, to mark the end of our best year yet. Please dress to impress. I always look forward to seeing everyone in their best attire, along with their significant others. As I always say, let's roll out the red carpet for all of our SAABE members. We will have fine dining, dancing, drinks, casino night, a DJ, and lots of great door prizes for the most chips won and for runner-up.

Thank you all for your hard work and dedication. Let's continue to strive for excellence in the upcoming year.

Sincerely,  
Jesse Arriaga  
President



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# SAABE SPOTLIGHT SERIES

## **Stac Duff**

Senior Chief Engineer  
Cushman & Wakefield  
512-241-9116  
[stac.duff@cushmanwake.com](mailto:stac.duff@cushmanwake.com)

### **Tell us about yourself.**

I was born in Houston, Texas and when I was 13 my family moved to Alvin, Texas. In 1983 I moved to San Marcos and eventually made my way to Buda, Texas. I attended Austin community College and earned a degree in HVACR Technologies. I worked as the central utility plant operator with IBM where I advanced to shift lead. From there I worked for Tokyo Electron as the HVAC Department Lead before working for Trammell Crow and CBRE as a Chief Engineer. At this point, I accepted a position with Cousins Properties to do a startup on Dimensional Fund Advisors' 22-acre 375,000 square foot world headquarters. After 8 years I transitioned from Cousins directly to Dimensional as the Senior Manager, Facility Maintenance and Operations for 5 North American properties owned and occupied by Dimensional totaling over 700,000 square feet in two countries and provided technical support for other Dimensional offices globally. Recently I joined now Cushman & Wakefield where I oversee San Antonio, Austin, and 1 property in McAllen.



### **Have you received any Awards, Recognition, or Special Training?**

I have an Applied Science Degree in Air Conditioning and Refrigeration. I also have the following designations: LEED Green Associate, FMP, FMA, and SMA.

### **How long have you been a member of AAFAME/SAABE?**

I have been a member of SAABE for 1 month and look forward to meeting all the members. Since I have worked in the Austin area for the majority of my career, I joined AAFMAE and have been a member for 20 years. I have served AAFAME as a committee chair, held numerous board positions and served as President of the Association in 2012. I enjoy the camaraderie and being able to "talk shop" with my fellow engineers. It is nice to share advice with others and be around people who get what I do for a living.

### **Are you married and do you have any children?**

I have been married for 32 years and we have 2 boys, 39 and 32.

### **What hobbies keep you busy?**

In my free time I love spending time in my toy shop (some call it a wood shop) refinishing antique furniture and wood working.

**What is the best vacation that you have taken?**  
One of the neatest place I have been is Barcelona, Spain. The culture is amazing and they have some really interesting architecture. I also enjoyed visiting all the Cathedrals and Churches.

**What is on item/activity on your bucket list?**  
I would like to go to Aruba one day.

**What is your dream car?**  
1970 Chevy Chevelle SS

**What is your favorite Ice Cream Flavor?**  
Mint Chocolate Chip

## SPOTLIGHT #2



1) Current title and contact information?

**Automatic Fire Protection  
Service and Inspections Sales  
Cell – 210-317-6734  
Email – pcall@automaticfireprotection.com**

2) Tell us about yourself.

**Born and raised here in San Antonio, TX. I have been in the Fire Protection trade for 17 years and have been part of every aspect of the fire sprinkler trade from construction, service, inspections, and now sales. I'm a huge Dallas Cowboys Fan even though they have been breaking my heart since feels like forever.**

3) Have you received any Awards/Recognition/Special Training?

**I have an RME-I Fire Sprinkler Inspections License.  
I Have an FAL – Fire Alarm License  
I Have an FEL-B – Fire Extinguisher License  
I have an BPAT - Backflow License**

3) How long have you been a member of SAABE and what do you like most about the organization?

**Been part of SAABE since 2022.  
What I like about SAABE is the Camaraderie you build with everyone.**

4) Family/children?

**Married with two Beautiful Little girls.**

5) What hobbies keep you busy?

**Good round of Golf is always fun. Always look forward to Dove Season. Watching the Cowboys firing up the grill, drinking some cold beer with my boys. Taking the Jeep crawling and putting a little mud on the tires.**

6) What is the best vacation that you have ever taken?

**I am looking forward to this December taking the family to Disney just to see my girls light up it will be their first time going.**

7) Advice you would share with those just entering or considering the trade?

**Always ask questions and take in as much knowledge from every person you work with as it will make you a better fire sprinkler tech. Put your time in and be patient hard work always pays off.**

8) How did you get into the trade/industry? Have any mentors?

**2007 I was just looking for a job and my cousin told me to come work with him and never left. Had the privilege to work with many great sprinkler guys that I was able to learn from and sharpen my skills and knowledge.**

9) Favorite quote/saying/song

**You win some You lose some.**

10) What is one item/activity on your bucket list?

**Skydiving**

What is your favorite TV show at the moment?

**Yellowstone**

What is your dream car?

**1967 Shelby GT500 in Mint Condition.**

What is your favorite Flavor of ice cream?

**Cookies and Cream**

If you won the lottery what is the first thing you would do?

**Retire!!!!**

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Hi,  
My name is **Brittany Killen** and I am an Commercial Account Manager @ **Blackmon Mooring BMS CAT**.

Please reach out to be me ([bkillen@bmscat.com](mailto:bkillen@bmscat.com)) if you would like to showcase your company and speak at one of our luncheons.

#### **SAABE GUEST SPEAKERS**

**December** - 2ND HOLIDAY SOCIAL

**January** – Greg Schulmeier from Air Performance Service of Central Texas

**February** – Bobbie Willis Chamberlin Roofing

**March** – Paul Dockery - ChemSearch

**April** –

**May** –

**June** –

**July** –

**August** –

**September** –

**October** – Vendor EXPO

**November** – ELECTIONS

# SAABE Engineering Training

January - TBD



## Past Events



**Honeywell Fire Alarm Class**

**Trane Next Gen Refrigerant Class**





## JCI Fire Code Class

Place article copy here. Be sure to make the articles short and concise as people tend not to read much more than a couple of paragraphs. Place article copy here.

Text Link

Thank you Brent Miller for organizing these events.....

# Job Opportunities

Welltower, Inc - Lead Maintenance Technician

CHECK [SAABE.ORG](http://SAABE.ORG) FOR MORE DETAILS.

# SAABE BOARD UPDATES

-The SAABE Board has been meeting monthly to discuss ongoing concerns regarding our membership events, education and other various factors.

-We are thrilled to have the First Thursday Training. Location and time will be emailed.



### Exterior Building Restoration

- Brick, Terra Cotta & Stone Repair/Replacement
- Tuckpointing
- Building Cleaning & Sealer
- Expansion Joint Systems Repair
- Epoxy Injection
- Historic Restoration & Preservation
- Caulking & Sealants
- Glazing
- Exterior Wall Coating
- Wall Ties, Structural Steel Repair/Replacement
- Exterior Wall Coatings
- Flashing System
- Vertical Concrete Repair
- FRP & GFRC Replicas

### Concrete Restoration

- Parking Garage Restoration
- Post-Tension Cable Repairs
- Structural Concrete Repairs
- Shotcrete Vertical/Overhead Repairs
- Carbon Fiber Installation
- Caulking & Sealants
- Epoxy Injection
- Chemical Grout Injection
- Expansion Joint Systems
- Vehicular & Pedestrian Deck Coating
- Penetrating Sealer Application
- Above & Below Grade Waterproofing
- Plaza Deck Restoration
- Stadium Restoration

### Roofing

- Emergency Repairs
- Leak Investigation
- Replacements
- Single-Ply Roofing (EPDM, TPO, PVC)
- Modified Bitumen Roofing
- Fluid-Applied Roofing
- Green Roofs
- Maintenance Programs
- New Construction
- Lunch & Learn Presentations
- Capital Budgeting

### Other Specialty Services

- Disaster Recovery
- Budget & Estimating
- Maintenance Program Implementation
- Repair Prioritization & Phasing
- Quality Control
- Project Close-Out & Walk-through
- Service Accounts on a National Level

We look forward to hearing from you!

Western Specialty Contractors  
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Selma, TX 78154  
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[www.WesternSpecialtyContractors.com](http://www.WesternSpecialtyContractors.com)

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# \*\* Luncheon Summary \*\*

**SAABE Luncheon Summary** . October 2023 (Thursday 10/12/23) . Kendal Langenberg, Secretary

The **2023 SAABE Vendor Expo** was a smashing success! This year's event was a joint venture with **BOMA**, and featured over 60 vendors! The 300+ attendees enjoyed the amazing vendor booths, food choices from 2 local catering groups, and a free head-shot photo opt! Among the attendees were building engineers and property managers, of course - but also a large group of students from **St. Philip's College**. Thank you, President **Jesse Arriaga**, for looking toward the future of our industry, and rounding up these students to come get a sweet taste of SAABE! And a huge THANK YOU is extended to EVERYONE who had a part in making this year's Vendor Expo an awesome experience!

# SAABE Luncheon Summary . November 2023 (Thursday 11/16/23) . Kendal Langenberg, Secretary

We held our last general membership meeting of 2023 at Anne Marie's on Thursday November 16. And the November meeting always means - BOARD ELECTIONS!

Congrats to our newly-elected board members: **Gus Villanueva**, Treasurer; **Brittany Killen**, Vendor representative; **Brent Miller**, Education Director; **Jose Moreno**, Membership Director.

The board positions are 2-year terms, and they are staggered between the 8 positions - so each year we have 4 positions that are up for election. We're looking forward to a great 2024 with our new board in place!

Next up: **THE ANNUAL CHRISTMAS PARTY!!!** For those who have attended before, I don't need to tell you that this event is a MUST. But for those who are new to SAABE, let me just say - you do NOT want to miss this event! We'll have a fantastic meal prepared, a DJ in the house, an open bar, and a Casino Night! Need I say more?! Looking forward to seeing y'all there as we wrap up another successful year of SAABE!















Benefiting the Children at The Hill Country Youth Ranch. Please consider sponsoring a specific child by purchasing a backpack and all the school supplies they need.


Start bringing donations in May.

Email Mandy to sign up:  
[Mandy@EmpireRoofing.com](mailto:Mandy@EmpireRoofing.com)  
210-380-9659



**Vendors**, remember that we have 2 different levels of sponsorships available. Contact any board member if you're interested!

**Engineers**, remember that we have our *CBE certification program* available to you. See **Brent Miller**, Education Director, with any questions.



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# Health and Wellness

## Relieve your Stress

Finish one task then move on to the next. Try not to get overwhelmed.



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# Biggest Loser Competition





Winners from last contest

## Another Chance to Win

Would you like the opportunity to win big money while also losing some weight? Join us in our **Weight Loss Challenge** sponsored by **Cram Roofing and TBD**. It's free to participate and open to all Building Engineer members. If you'd like to participate, show up to the next luncheon and we will get your initial weigh-in.

### Rules:

- \*Always consult with your doctor before joining any weight loss challenge or exercise program.
- \*This is a join at your own risk challenge.
- \*Free to participate for Building Engineer Members

First Place - TBD  
Second Place -TBD  
Third Place - TBD

**First weigh-in: Next SAABE luncheon, January**  
**Last weigh-in: SAABE luncheon, April**

- \* You must be present for both weigh-ins so that we can use the same scale to ensure consistency.
- \* Winners will be tabulated by calculating % of body weight lost.
- \* Weigh-in with empty pockets and no shoes/boots.

We will weigh-in each month to track changes and we'll send out the updated spreadsheets to the participants so you can see where you are compared to others. No one will see your weight, except for **Gus Villanueva** (Automatic Fire Protection) and **Christy Rhone** (Cram Roofing). We will publish the % of weight lost each month. By joining the challenge, you agree to all the above rules.

Gus Villanueva- [Gvillanueva@automaticfireprotection.com](mailto:Gvillanueva@automaticfireprotection.com)  
830-444-5413 cell

Christy Rhone - [Christy@cramroofing.com](mailto:Christy@cramroofing.com)  
210-744-7019 cell



Remember to make healthy choices when it comes to food and exercise. Little changes can add up to make a big difference over time.

Best of luck to you all!!



Hi

I'm **Bobbie Willis** and I am the Business Developer for **Chamberlin Roofing & Waterproofing!**



I will be in charge of the Social Committee for SAABE. If you have any social ideas please contact me directly at 210.687.8668! Just like last year, we are doing a social Happy Hour for SAABE engineers every quarter. The sponsors will be to determined. Each Happy Hour will have different vendors sponsoring. Only the vendors that sponsor get to attend along with the engineers. More details to follow!!! Cheers!

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"For God so loved the world that he gave His only begotten Son, that whoever believes in Him should not perish but have eternal life".  
John 3:16

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## 2022 BOARD OF DIRECTORS

### OFFICERS



**President**  
 Jesse Arriaga Jr.,  
 Worth & Associates  
[Jessea@WorthSa.com](mailto:Jessea@WorthSa.com)  
 210-289-7129



**1st Vice President**  
 Robert Andrews  
 Sirell Commerical Property  
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**2nd Vice President**  
 Joe Garza  
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**Treasurer**  
 Gus Villanueva  
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**Secretary**  
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**Past President**  
 Pete Saucedo

**BOARD MEMBERS**



**Vendor Representative**  
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**Education Director**  
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**Memberhip Director**  
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**COMMITTEE CHAIRS**



**Social Committee**

Bobbie Willis  
Chamberlin Roofing &  
Waterproofing  
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**SAABE Serves  
Committee**

Mandy Jones  
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**CBE  
Committee**

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