



SAABE TIMES

March 2023

2023 Editor- Gus Villanueva

Many thanks to our sponsors!

Master Level :

AirCo Mechanical
Cram Roofing
Texas Fifth Wall Roofing Systems
Voss Lighting
Western Specialty Contractors
Empire Roofing
The Filterman, Ltd.

Journeyman Level :

Gerloff Company
Kilgore Industries

Message From the President

Hello SAABE Membership,

Welcome to 2023. I am honored to start the new year as your SAABE president and look forward to serving you. We are diligently working on our 2023 budget to ensure all the organization's needs

are met. We have lots of exciting and new changes coming this year to include our new website. Due to the organization's amazing growth, we are currently in search of a new venue that will accommodate all our members.

We had a fantastic Christmas party. Casino night was a hit. The food was great and the turnout was unbelievable. As I said that night, we should have rolled out the red carpet because everyone looked like celebrities. SAABE does an amazing job organizing the annual Christmas party, but events like these are not possible without our sponsors/vendors. Because of their contributions, we were able to give out prizes throughout the entirety of the evening.

The SAABE Board is here to serve our organization to the best of our abilities. Please send any suggestions, questions, concerns, or complaints to our SAABE email address. As your president, I ask that you please do not hesitate to reach us.

**Sincerely,
Jesse Arriaga
President**



Gilbert Ledon
Building Engineer
Worth and Associates
10101 Reunion Place, Ste. 170
San Antonio, Texas 78216
gilbertl@worthsa.com

Tell us about yourself.

I was born and raised in San Antonio and graduated from Highlands. I then attended NIT Technical School where I earned a degree in computer and electrical repair. I quickly found out how boring computers are and could not stand working a desk job. I soon found a job working at International Mechanical Services where I became a sheet metal fabricator. After 10 years, I decided I wanted a change and went to work at the USAA campus in facilities management. After 8 years working at USAA, I was approached about a position with Worth and Associates and decided to take the opportunity. I have two older sisters and I am a life-long Aggie fan!

How long have you been a member of SAABE?



I have been a member of SAABE for one month and I enjoy visiting with my peers. I found that everyone I have meet has been helpful and willing to teach and share their knowledge.

Family/Children?

I have been married to my beautiful wife for 10 years and we have a 10 year old daughter.

What hobbies keep you busy?

In my free time I love welding and fabricating things. I also enjoy working on projects around the house and helping my family and friends with their projects.

What is the best vacation that you have taken?

Back in day, I got the opportunity to attend Mardi Gras and it was awesome. My family and I also enjoy going to South Padre Island. This year we are looking forward to going to Moody Gardens in Galveston.

Do you have any advice you would share with anyone entering the trade?

Don't be scared to ask for help and if you don't figure it out the first time, don't stop trying.

What is your favorite ice cream flavor?

Chunky Strawberry

What is your dream car?

65' Mustang

What is the first thing you would do if you won the lottery?

I would not really change much, I would keep working and make sure my family is taken care of!



 **KILGORE**

**WE PROVIDE THE
BEST VALUE AND
EXPERIENCE
FOR OUR
CUSTOMERS.**

MECHANICAL

ELECTRICAL

PLUMBING

KILGORE INDUSTRIES IS THE PREMIER CHOICE FOR MECHANICAL SERVICE CONTRACTORS, COMMERCIAL HVAC, PLUMBING AND ELECTRICAL. WE PROVIDE ON DEMAND SERVICE AND FULL CONSTRUCTION CAPABILITIES NO MATTER WHAT.

SAN ANTONIO OFFICE: 210-298-4600
www.kilgoreind.com



Hi,
My name is **Brittany Killen** and I am an Commercial Account Manager @ **Blackmon Mooring BMS CAT**. Please reach out to be me (bkillen@bmscat) if you would like to showcase your company and speak at one of our luncheons.

SAABE GUEST SPEAKERS

January – Chamberlain Roofing: Bobbie Willis

February – SAFD

March – Paul Dochery Chem Search

April – BLCCS - Greg Schulmeier

May –

June – BMS: William Medina/Brittany Killen (Hurricane/Flood)

July –

August – Joint BOMA /SAABE

September –

October – Vendor EXPO

November – ELECTIONS

December – No Luncheon



*******First Thursday Training*******

April 6th -Training – Nouveau Texas Elevator & Escalator Services (State Codes & Violations)

Job Opportunities

Endura Advisory Group - Lead Building Engineer

Lincoln Property Company - Building Engineer

SWBC - Maintenance Technician

Cushman & Wakefield - Assistant Engineer

JLL - Chief Engineer

Worth & Associates - Building Engineer (multiple positions available)

SAABE BOARD UPDATES

-The SAABE Board has been meeting monthly to discuss ongoing concerns regarding our membership events, education and other various factors.

-We are thrilled to have the First Thursday Training. Location and time will be emailed.



Exterior Building Restoration

- Brick, Terra Cotta & Stone Repair/Replacement
- Tuckpointing
- Building Cleaning & Sealer
- Expansion Joint Systems Repair
- Epoxy Injection
- Historic Restoration & Preservation
- Caulking & Sealants
- Glazing
- Exterior Wall Coating
- Wall Ties, Structural Steel Repair/Replacement
- Exterior Wall Coatings
- Flashing System
- Vertical Concrete Repair
- FRP & GFRC Replicas

Concrete Restoration

- Parking Garage Restoration
- Post-Tension Cable Repairs
- Structural Concrete Repairs
- Shotcrete Vertical/Overhead Repairs
- Carbon Fiber Installation
- Caulking & Sealants
- Epoxy Injection
- Chemical Grout Injection
- Expansion Joint Systems
- Vehicular & Pedestrian Deck Coating
- Penetrating Sealer Application
- Above & Below Grade Waterproofing
- Plaza Deck Restoration
- Stadium Restoration

Roofing

- Emergency Repairs
- Leak Investigation
- Replacements
- Single-Ply Roofing (EPDM, TPO, PVC)
- Modified Bitumen Roofing
- Fluid-Applied Roofing
- Green Roofs
- Maintenance Programs
- New Construction
- Lunch & Learn Presentations
- Capital Budgeting

Other Specialty Services

- Disaster Recovery
- Budget & Estimating
- Maintenance Program Implementation
- Repair Prioritization & Phasing
- Quality Control
- Project Close-Out & Walk-through
- Service Accounts on a National Level

We look forward to hearing from you!

Western Specialty Contractors
9468 Corporate Drive
Selma, TX 78154
(210) 340-2264
www.WesternSpecialtyContractors.com

Dan Wicht
Branch Manager
DanW@WesternSpecialtyContractors.com
Extension: 4202
Cell: (210) 912-4948

Travis Grebe
Estimator/Project Manager
TravisG@WesternSpecialtyContractors.com
Extension: 4213
Cell: (210) 389-0127

Kandace Thompson
Estimator/Project Manager
KandaceT@WesternSpecialtyContractors.com
Extension: 4211
Cell: (210) 585-0336



2018 | Western Specialty Contractors

**** Luncheon Summary**



SAABE Luncheon Summary (Thursday 02/16/23), Kendal Langenberg (Secretary)

The February 2023 general membership meeting was held at **Anne Marie's**, the potential new home of SAABE! All who attended were treated to some good food, as well as a refreshing, spacious, and classy new atmosphere. We would love any feedback from our members, positive or negative, regarding Anne Marie's being the "permanent" landing spot for our monthly luncheons. Find a board member and let your voice be heard!

We extend a hearty "Thanks!" to **Captain Troy Teague** and **Inspector Ed Trevino (San Antonio Fire Department)** for sharing with the group regarding new policies and guidelines for CO detectors in buildings. We really appreciate the partnership between SAABE and SAFD, and are grateful for their willingness to keep us in the loop with everything fire-related.

On the health front, **Paul Dockery** gave a personal testimony to staying in tune with your body, and making sure you listen attentively to anything your body is trying to tell you. He had a very scary situation with his heart just after the last SAABE meeting, and encourages everyone to take your health seriously. In that regard, Gus drove home the point to make sure you're seeing your doctor regularly, and don't disregard those "little things" that might be pointing to something bigger going on in your body!

As always, the meeting concluded with LOTS of door prizes. Not that we come just for the chance to win something...but the possibility of walking away with a coveted freebie is a nice perk! Until March's luncheon, stay hungry, my friends!

Make plans now to be part of all of our events!



Back to School Supply Drive:

Benefiting the Children at The Hill Country Youth Ranch. Please consider sponsoring a specific child by purchasing a backpack and all the school supplies they need.

Start bringing donations in May.

Email Mandy to sign up:
Mandy@EmpireRoofing.com
210-380-9659





A  TECTA AMERICA COMPANY, LLC

Vendors, remember that we have 2 different levels of sponsorships available. Contact any board member if you're interested!
Engineers, remember that we have our *CBE certification program* available to you. See **Brent Miller**, Education Director, with any questions.

CRAM ROOFING

WHEN IT RAINS... WE SHINE!

Lackland AFB (RFIC) Recruit Family Inprocessing and Information Center

Cram Roofing provides the very best value in long-term roofing solutions to commercial building owners

- Commercial roofing - new, replacement & repair
- Service department on-call 24/7
- Roof inspections & maintenance agreements
- Approved applicator by most roofing manufacturers

www.cramroofing.com | 210-694-7815

Health and Wellness

Relieve your Stress

Finish one task then move on to the next. Try not to get overwhelmed.



**HOW WE DEFINE OURSELVES:
THE FILTER EVALUATION SPECIALISTS**

THE TRUSTED NAME

The Filter Man has set a standard in the air filtration industry. For more than 25 years, we have served the Greater Houston area, Texas and surrounding states. Contractors, engineering firms, and building engineers rely on us because we take the time to train, educate, and support all projects from start to finish. We pride ourselves on our elevated service standards and unequalled reputation.

“ We invest the time in you to understand and determine the right filtration products and services for your facility. ”

- NAFA Certified Service Technicians & Air Filter Specialists
- Premium Air Filtration Products
- Filter Installation Services Inspection & Pressure Drop Monitoring
- IAQ & Filter System Evaluation, Optimization, and Performance Reporting
- UV Purification Installation & Service
- Upgrade & Repair Filter Frames & Housings
- Coil & Duct Cleaning
- Ceramic Insulation Coating
- On-Site Training of Facility Personnel
- Clean Room Certification
- Chemical, Biological, & Radioactive Protection Analysis
- LEED EB Consulting
- 24/7 Emergency Service



Your Filter Evaluation Specialists
(800) 224-7445 • (281) 429-3664 • FAX: (281) 429-9457
www.filtermanltd.com

Biggest Loser Competition



Would you like the opportunity to win big money while also losing some weight? Join us in our **Weight Loss Challenge** sponsored by **Cram Roofing**. First place wins \$350 and second place wins \$150. It's free to participate and open to all Building Engineer members. If you'd like to participate, show up to the next luncheon and we will get your initial weigh-in.

Rules:

- *Always consult with your doctor before joining any weight loss challenge or exercise program.
- *This is a join at your own risk challenge.
- *Free to participate for Building Engineer Members

First Place - \$350
Second Place - \$150

First weigh-in: Next SAABE luncheon, April 20
Last weigh-in: SAABE luncheon, July 20

- * You must be present for both weigh-ins so that we can use the same scale to ensure consistency.
- * Winners will be tabulated by calculating % of body weight lost.
- * Weigh-in with empty pockets and no shoes/boots.

We will weigh-in each month to track changes and we'll send out the updated spreadsheets to the participants so you can see where you are compared to others.

No one will see your weight, except for **Gus Villanueva** (Automatic Fire Protection) and **Christy Rhone** (Cram Roofing). We will publish the % of weight lost each month.

By joining the challenge, you agree to all the above rules.

Gus Villanueva- Gvillanueva@automaticfireprotection.com
830-444-5413 cell

Christy Rhone - Christy@cramroofing.com
210-744-7019 cell



VOSS

LIGHTING • DESIGN • SERVICES

Lighting, Fixtures, Solutions



PROJECTS

Our Lighting and Energy Services division provides our customers with **turn-key solutions for project management** from design to installation. We provide a professionally managed project experience by bringing together the best mix of designers, architects, engineers, governing agencies, and contractors.




FIXTURES

Our **in-house fixture division** can assist you in finding the right light source for your application. We use the latest in point-by-point lighting analysis and on-site surveys, so you can be assured the results will meet your specifications.



LIGHT BULBS AND BALLASTS

As one of the **nation's largest independent lighting distributors**, Voss Lighting stocks a wide range of light bulbs, ballasts, and lighting supplies. Our knowledgeable lighting staff is available to help you with all your lighting needs.

We Sell To Tell  John 3:16 "For God so loved the world that he gave His only begotten Son, that whoever believes in Him should not perish but have eternal life".

vosslighting.com

2022 BOARD OF DIRECTORS

OFFICERS

President

Jesse
Arriaga Jr.,
Worth & Associates
Jessea@WorthSa.com
210-289-7129



1st Vice President

Robert Andrews
Sirell Commerical Property
RAndrews@sirell.com



2nd Vice President

Nate Simpson
Stream Realty
Nsimpson@streamrealty.com
210-454-2661





Treasurer
Gus Villanueva
Automatic Fire
Protection

gvillanueva@automaticfireprotection.com

830-444-5413



Secretary
Kendal Langenberg
Voss Lighting
(210) 885-5194
kendal.langenberg@vosslighting.com



**Past
President**
Pete Saucedo

BOARD MEMBERS



**Vendor
Representative**

Brittany Killen
210-980-9255
bkillen@bmsmanagement.com



**Education
Director**
Brent Miller
CBRE
(210)867-6430

Brent.Miller@CBRE.com



Membership Director

José Moreno
Voss Lighting
210-380-3959

jose.moreno@vosslighting.com

COMMITTEE CHAIRS



Social Committee

Bobbie Willis
Chamberlin Roofing &
Waterproofing
bobbiewillis@chamberlinltd.com

**SAABE
Serves Committee**

Mandy Jones
Empire Roofing
(210) 380-9659
mandy@empireroofing.com



**CBE
Committee**

Brent Miller
CBRE
(210)867-6430
Brent.Miller@CBRE.com