

Scott Co.

| | |
|-------------------------------------|-------------|
| Economic Development Region: | Region 11 |
| Planning Region: | Twin Cities |

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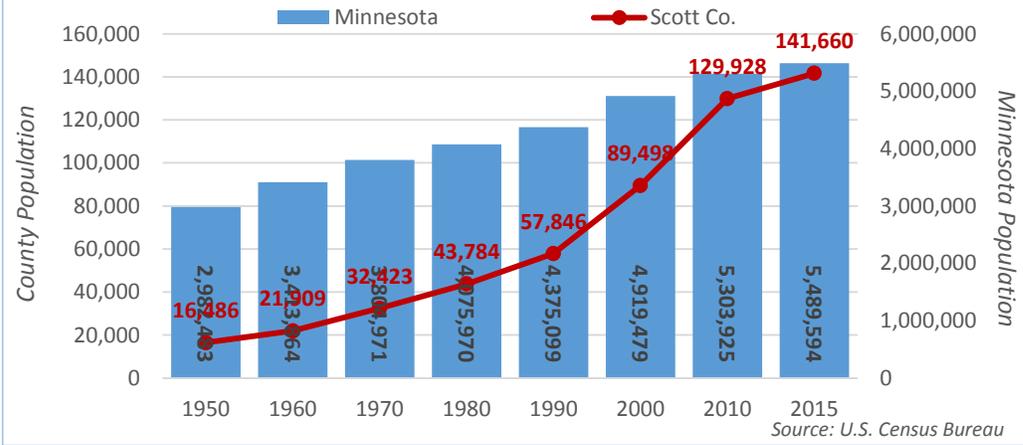
DEMOGRAPHICS

Table 1. Population Changes, 1960-2015

| | 1960 | 1970 | 1980 | 1990 | 2000 | 2010 | 2015 | 2000-2015 | |
|-----------|------------|------------|------------|------------|------------|------------|------------|-----------|---------|
| | Population | Numeric | Percent |
| Scott Co. | 21,909 | 32,423 | 43,784 | 57,846 | 89,498 | 129,928 | 141,660 | 52,162 | 58.3% |
| Minnesota | 3,413,864 | 3,804,971 | 4,075,970 | 4,375,099 | 4,919,479 | 5,303,925 | 5,489,594 | 570,115 | 11.6% |

Source: U.S. Census Bureau

Figure 1. Population Change, 1950-2015

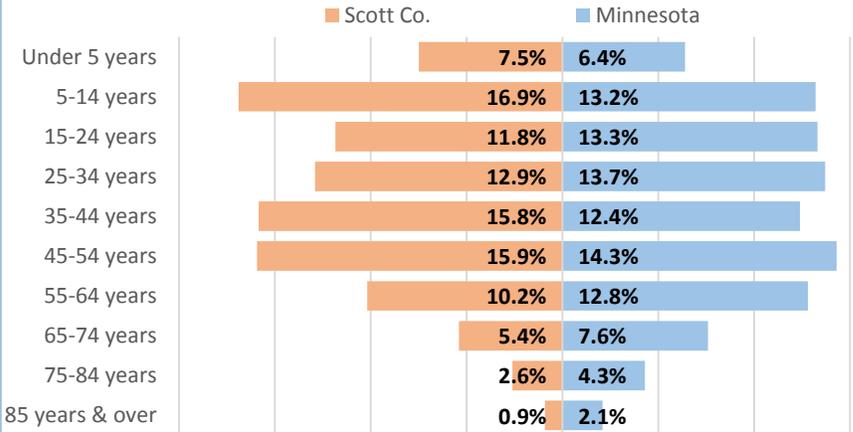


Source: U.S. Census Bureau

| Scott Co. | 2015 Population by Age Group | |
|-----------------|------------------------------|---------------|
| | Number | Percent |
| Under 5 years | 10,294 | 7.5% |
| 5-14 years | 23,187 | 16.9% |
| 15-24 years | 16,266 | 11.8% |
| 25-34 years | 17,725 | 12.9% |
| 35-44 years | 21,762 | 15.8% |
| 45-54 years | 21,874 | 15.9% |
| 55-64 years | 13,971 | 10.2% |
| 65-74 years | 7,415 | 5.4% |
| 75-84 years | 3,585 | 2.6% |
| 85 years & over | 1,243 | 0.9% |
| Total | 137,322 | 100.0% |

Source: 2011-2015 American Community Survey

Figure 2. Percentage of Population by Age Group, 2015

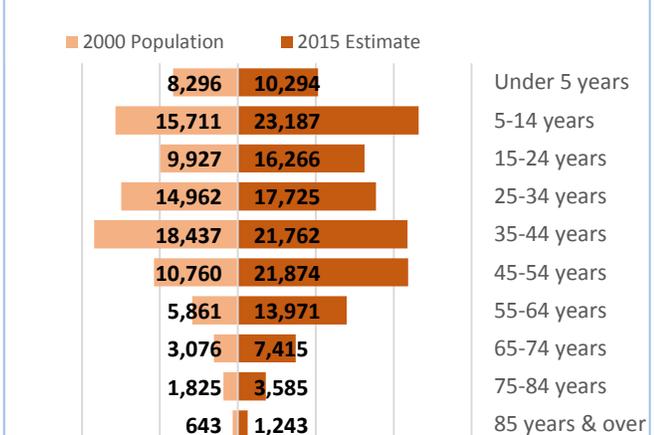


Source: 2011-2015 American Community Survey

| Scott Co. | 2000-2015 Pop. Change by Age Group | | 2000-2015 Population Change | |
|-----------------|------------------------------------|----------------|-----------------------------|--------------|
| | 2000 | 2015 | Numeric | Percent |
| Under 5 years | 8,296 | 10,294 | 1,998 | 24.1% |
| 5-14 years | 15,711 | 23,187 | 7,476 | 47.6% |
| 15-24 years | 9,927 | 16,266 | 6,339 | 63.9% |
| 25-34 years | 14,962 | 17,725 | 2,763 | 18.5% |
| 35-44 years | 18,437 | 21,762 | 3,325 | 18.0% |
| 45-54 years | 10,760 | 21,874 | 11,114 | 103.3% |
| 55-64 years | 5,861 | 13,971 | 8,110 | 138.4% |
| 65-74 years | 3,076 | 7,415 | 4,339 | 141.1% |
| 75-84 years | 1,825 | 3,585 | 1,760 | 96.4% |
| 85 years & over | 643 | 1,243 | 600 | 93.3% |
| Total | 89,498 | 137,322 | 47,824 | 53.4% |

Source: U.S. Census Bureau, 2011-2015 American Community Survey

Figure 3. Population Pyramid, 2000-2015



Source: U.S. Census Bureau

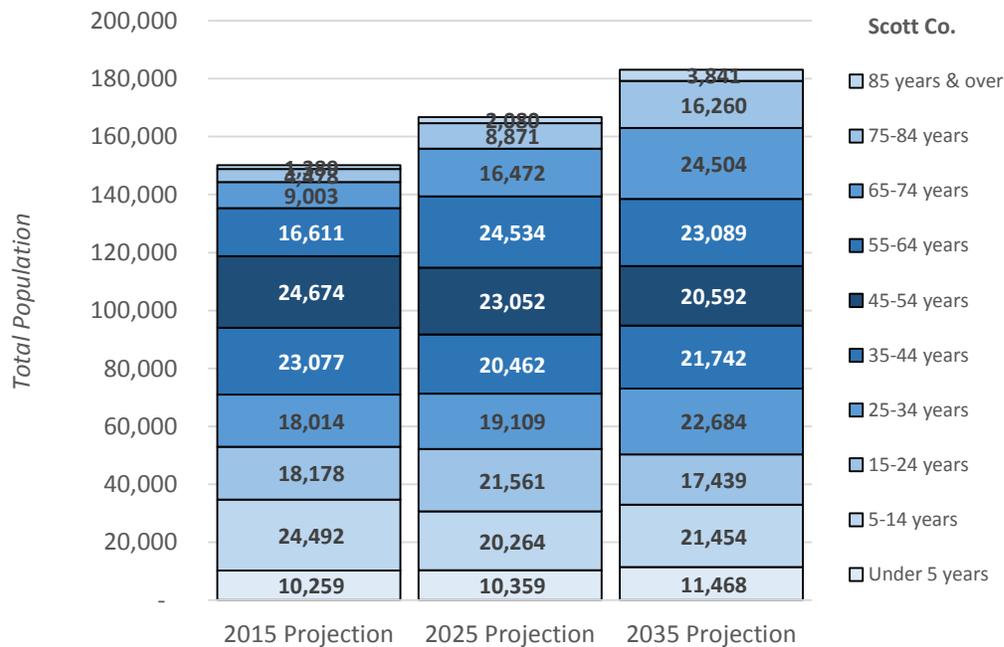
| Table 4. Race and Hispanic Origin, 2015 | Scott Co. | | | Minnesota | |
|---|----------------|---------------|-----------------------|---------------|-----------------------|
| | Number | Percent | Change from 2000-2015 | Percent | Change from 2000-2015 |
| Total | 137,322 | 100.0% | 53.4% | 100.0% | 10.2% |
| White | 117,647 | 85.7% | 40.4% | 84.8% | 4.4% |
| Black or African American | 4,039 | 2.9% | 390.2% | 5.5% | 74.2% |
| American Indian & Alaska Native | 990 | 0.7% | 42.9% | 1.0% | 2.9% |
| Asian & Other Pac. Islander | 8,297 | 6.0% | 320.5% | 4.5% | 68.6% |
| Some Other Race | 2,170 | 1.6% | 94.8% | 1.5% | 24.7% |
| Two or More Races | 4,179 | 3.0% | 286.6% | 2.7% | 74.3% |
| Hispanic or Latino origin | 6,428 | 4.7% | 170.0% | 5.0% | 89.0% |

Source: U.S. Census Bureau, 2011-2015 American Community Survey

| Table 5. Population Projections, 2015-2035 | 2015-2035 Change | | | | |
|--|------------------|-----------------|-----------------|---------------|--------------|
| | 2015 Projection | 2025 Projection | 2035 Projection | Numeric | Percent |
| Scott Co. | | | | | |
| Under 5 years | 10,259 | 10,359 | 11,468 | 1,209 | 11.8% |
| 5-14 years | 24,492 | 20,264 | 21,454 | -3,038 | -12.4% |
| 15-24 years | 18,178 | 21,561 | 17,439 | -739 | -4.1% |
| 25-34 years | 18,014 | 19,109 | 22,684 | 4,670 | 25.9% |
| 35-44 years | 23,077 | 20,462 | 21,742 | -1,335 | -5.8% |
| 45-54 years | 24,674 | 23,052 | 20,592 | -4,082 | -16.5% |
| 55-64 years | 16,611 | 24,534 | 23,089 | 6,478 | 39.0% |
| 65-74 years | 9,003 | 16,472 | 24,504 | 15,501 | 172.2% |
| 75-84 years | 4,478 | 8,871 | 16,260 | 11,782 | 263.1% |
| 85 years & over | 1,389 | 2,080 | 3,841 | 2,452 | 176.5% |
| Total | 150,175 | 166,764 | 183,073 | 32,898 | 21.9% |

Source: Minnesota State Demographic Center

Figure 4. Population Projections by Age Group, 2015-2035



Source: Minnesota State Demographic Center

LABOR FORCE

| | Scott Co. | | | Minnesota | |
|---|----------------|--------------------------|-------------|--------------------------|-------------|
| | In Labor Force | Labor Force Partic. Rate | Unemp. Rate | Labor Force Partic. Rate | Unemp. Rate |
| Total Labor Force | 78,188 | 76.8% | 4.6% | 70.0% | 5.6% |
| 16 to 19 years | 4,056 | 53.2% | 13.4% | 51.9% | 16.1% |
| 20 to 24 years | 5,689 | 86.1% | 10.7% | 82.8% | 9.2% |
| 25 to 44 years | 35,608 | 90.2% | 2.8% | 88.1% | 5.0% |
| 45 to 54 years | 20,058 | 91.7% | 4.4% | 87.2% | 4.3% |
| 55 to 64 years | 10,334 | 74.0% | 4.7% | 72.1% | 4.2% |
| 65 to 74 years | 2,106 | 28.4% | 3.6% | 26.9% | 3.6% |
| 75 years & over | 323 | 6.7% | 9.6% | 6.0% | 3.5% |
| Employment Characteristics by Race & Hispanic Origin | | | | | |
| White alone | 68,977 | 77.2% | 4.1% | 70.0% | 4.8% |
| Black or African American | 1,885 | 65.8% | 11.5% | 68.8% | 14.7% |
| American Indian & Alaska Native | 355 | 51.6% | 13.0% | 58.6% | 16.3% |
| Asian or Other Pac. Islanders | 4,799 | 79.0% | 4.2% | 70.4% | 6.4% |
| Some Other Race | 1,058 | 77.8% | 10.3% | 77.4% | 9.4% |
| Two or More Races | 1,111 | 75.5% | 18.9% | 71.0% | 11.5% |
| Hispanic or Latino | 3,273 | 79.5% | 8.8% | 75.0% | 9.1% |
| Employment Characteristics by Veteran Status | | | | | |
| Veterans, 18 to 64 years | 3,673 | 86.9% | 2.6% | 82.9% | 6.9% |
| Employment Characteristics by Disability | | | | | |
| With Any Disability | 2,723 | 59.2% | 7.7% | 51.3% | 12.7% |
| Employment Characteristics by Educational Attainment | | | | | |
| Population, 25 to 64 years | 65,991 | 87.6% | 3.6% | 84.0% | 4.6% |
| Less than H.S. Diploma | 2,356 | 73.2% | 6.4% | 65.4% | 6.5% |
| H.S. Diploma or Equivalent | 13,049 | 82.3% | 2.9% | 78.8% | 3.9% |
| Some College or Assoc. Degree | 22,809 | 88.3% | 3.7% | 85.2% | 4.7% |
| Bachelor's Degree or Higher | 27,779 | 91.3% | 1.8% | 89.3% | 2.7% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

| Scott Co. | 2015 | 2025 | 2015-2025 Change | |
|--------------------------|------------------------|------------------------|------------------|-------------|
| | Labor Force Projection | Labor Force Projection | Numeric | Percent |
| 16 to 19 years | 4,864 | 4,977 | 113 | 2.3% |
| 20 to 24 years | 5,812 | 8,496 | 2,685 | 46.2% |
| 25 to 44 years | 37,055 | 35,684 | -1,371 | -3.7% |
| 45 to 54 years | 22,626 | 21,139 | -1,487 | -6.6% |
| 55 to 64 years | 12,286 | 18,147 | 5,860 | 47.7% |
| 65 to 74 years | 2,557 | 4,678 | 2,121 | 83.0% |
| 75 years & over | 393 | 734 | 341 | 86.7% |
| Total Labor Force | 85,593 | 93,854 | 8,261 | 9.7% |

Source: calculated from Minnesota State Demographic Center population projections and 2011-2015 American Community Survey 5-Year Estimates.

Table 8. Total Available Labor Force Estimates

| | Scott Co. | Minnesota |
|------------------|-----------|-----------|
| 2000 Annual Avg. | 54,351 | 2,812,947 |
| 2001 Annual Avg. | 57,894 | 2,845,202 |
| 2002 Annual Avg. | 61,168 | 2,859,601 |
| 2003 Annual Avg. | 64,052 | 2,874,663 |
| 2004 Annual Avg. | 67,139 | 2,880,427 |
| 2005 Annual Avg. | 69,821 | 2,879,759 |
| 2006 Annual Avg. | 71,811 | 2,887,831 |
| 2007 Annual Avg. | 73,099 | 2,906,389 |
| 2008 Annual Avg. | 74,340 | 2,925,088 |
| 2009 Annual Avg. | 74,949 | 2,941,976 |
| 2010 Annual Avg. | 74,151 | 2,938,795 |
| 2011 Annual Avg. | 74,896 | 2,946,278 |
| 2012 Annual Avg. | 76,107 | 2,958,272 |
| 2013 Annual Avg. | 77,310 | 2,971,523 |
| 2014 Annual Avg. | 78,425 | 2,982,750 |
| 2015 Annual Avg. | 79,078 | 3,010,366 |

| 2000-2015 | | |
|----------------|--------|---------|
| Numeric Change | 24,727 | 197,419 |
| Percent Change | 45.5% | 7.0% |

Source: DEED LAUS program

Table 9. Annual Unemployment Rates

| | Scott Co. | Minnesota |
|------------------|-----------|-----------|
| 2000 Annual Avg. | 2.6 | 3.2 |
| 2001 Annual Avg. | 3.3 | 3.8 |
| 2002 Annual Avg. | 4.1 | 4.5 |
| 2003 Annual Avg. | 4.3 | 4.9 |
| 2004 Annual Avg. | 4.0 | 4.7 |
| 2005 Annual Avg. | 3.5 | 4.1 |
| 2006 Annual Avg. | 3.5 | 4.0 |
| 2007 Annual Avg. | 4.0 | 4.6 |
| 2008 Annual Avg. | 5.0 | 5.4 |
| 2009 Annual Avg. | 7.3 | 7.8 |
| 2010 Annual Avg. | 6.9 | 7.4 |
| 2011 Annual Avg. | 5.8 | 6.5 |
| 2012 Annual Avg. | 5.0 | 5.6 |
| 2013 Annual Avg. | 4.4 | 4.9 |
| 2014 Annual Avg. | 3.6 | 4.2 |
| 2015 Annual Avg. | 3.1 | 3.7 |

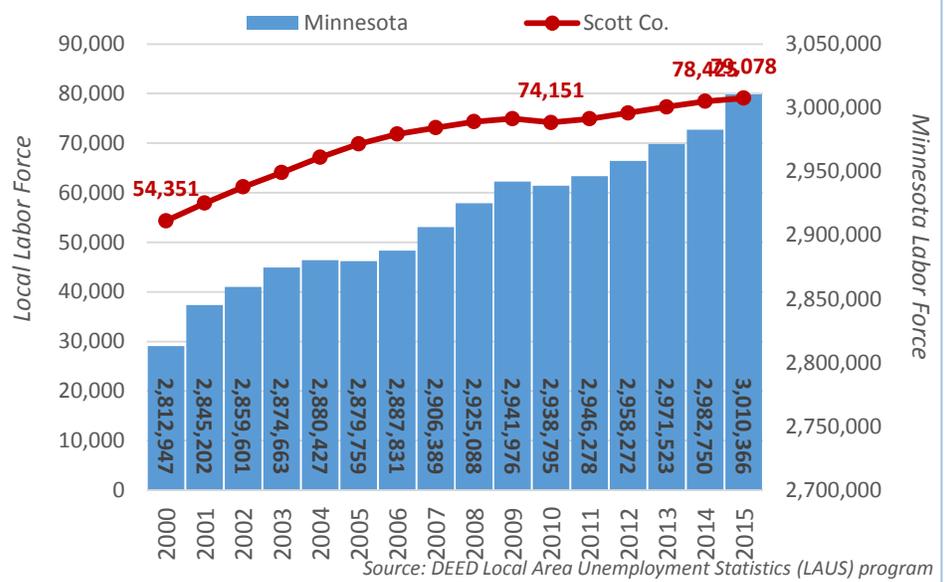
Source: DEED LAUS program

Table 10. Jobseekers Per Vacancy

| | Q2 2016 |
|------------------------|---------|
| Region 11 Unemployed | 55,980 |
| Region 11 Vacancies | 53,984 |
| Jobseekers per Vacancy | 1.04 |

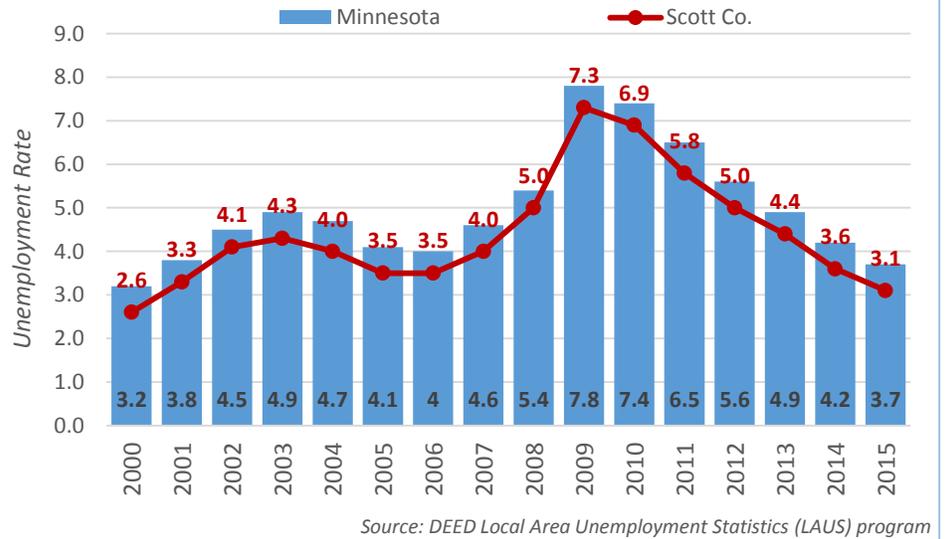
Source: DEED Job Vacancy Survey, LAUS

Figure 5. Annual Labor Force Estimates



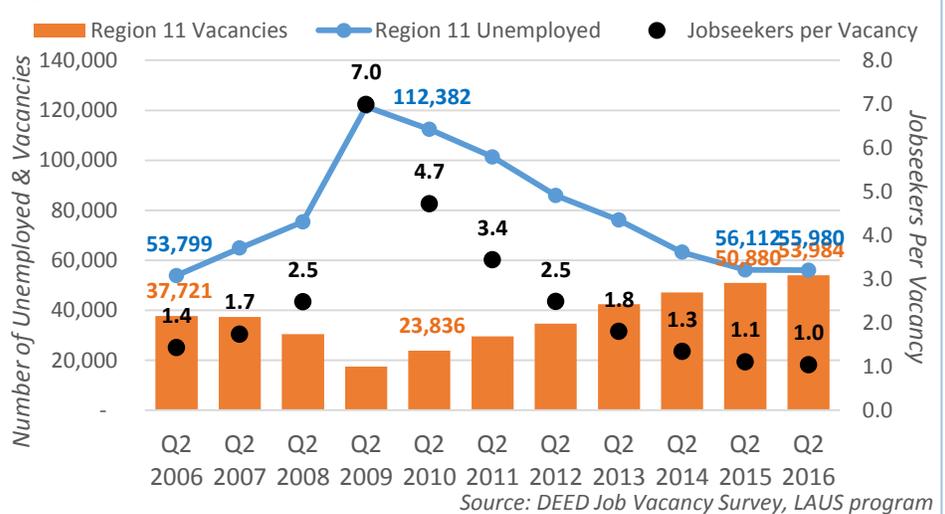
Source: DEED Local Area Unemployment Statistics (LAUS) program

Figure 6. Unemployment Rates, 2000-2015



Source: DEED Local Area Unemployment Statistics (LAUS) program

Figure 7. Jobseekers Per Vacancy, 2006-2016



Source: DEED Job Vacancy Survey, LAUS program

| Table 11. Educational Attainment for the Population Aged 18 years & Over | Scott Co. | | Minnesota |
|--|---------------|---------------|---------------|
| | Number | Percent | Percent |
| Total, 18 years & over | 97,383 | 100.0% | 100.0% |
| Less than high school | 6,184 | 6.4% | 8.3% |
| High school graduate (incl. equiv.) | 23,220 | 23.8% | 26.4% |
| Some college, no degree | 21,763 | 22.3% | 24.8% |
| Associate's degree | 11,305 | 11.6% | 10.0% |
| Bachelor's degree | 25,994 | 26.7% | 20.9% |
| Advanced degree | 8,917 | 9.2% | 9.6% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

| Table 12. Educational Attainment for the Population Aged 25 years & Over | Scott Co. | | Minnesota |
|--|---------------|---------------|---------------|
| | Number | Percent | Percent |
| Total, 25 years & over | 87,575 | 100.0% | 100.0% |
| Less than high school | 4,655 | 5.3% | 7.7% |
| High school graduate (incl. equiv.) | 20,482 | 23.4% | 26.4% |
| Some college, no degree | 18,495 | 21.1% | 22.2% |
| Associate's degree | 10,491 | 12.0% | 10.5% |
| Bachelor's degree | 24,573 | 28.1% | 22.3% |
| Advanced degree | 8,879 | 10.1% | 10.9% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

| Table 13. Educational Attainment by Age Group, 2015 | Scott Co. | | Minnesota |
|---|---------------|--------------|--------------|
| | Number | Percent | Percent |
| 18 to 24 years | 9,808 | 10.1% | 12.3% |
| Less than high school | 1,529 | 15.6% | 12.8% |
| High school graduate (incl. equiv.) | 2,738 | 27.9% | 26.0% |
| Some college, no degree | 3,268 | 33.3% | 43.4% |
| Associate's degree | 814 | 8.3% | 6.1% |
| Bachelor's degree | 1,421 | 14.5% | 11.3% |
| Advanced degree | 38 | 0.4% | 0.5% |
| 25 to 44 years | 39,487 | 40.5% | 34.3% |
| Less than high school | 1,614 | 4.1% | 6.7% |
| High school graduate (incl. equiv.) | 6,476 | 16.4% | 19.5% |
| Some college, no degree | 7,900 | 20.0% | 22.0% |
| Associate's degree | 5,442 | 13.8% | 12.9% |
| Bachelor's degree | 13,401 | 33.9% | 27.5% |
| Advanced degree | 4,654 | 11.8% | 11.4% |
| 45 to 64 years | 35,845 | 36.8% | 35.6% |
| Less than high school | 1,605 | 4.5% | 5.6% |
| High school graduate (incl. equiv.) | 9,380 | 26.2% | 27.3% |
| Some college, no degree | 8,102 | 22.6% | 23.7% |
| Associate's degree | 4,387 | 12.2% | 11.1% |
| Bachelor's degree | 9,221 | 25.7% | 21.1% |
| Advanced degree | 3,150 | 8.8% | 11.2% |
| 65 years & over | 12,243 | 12.6% | 17.8% |
| Less than high school | 1,436 | 11.7% | 13.8% |
| High school graduate (incl. equiv.) | 4,626 | 37.8% | 38.1% |
| Some college, no degree | 2,493 | 20.4% | 19.5% |
| Associate's degree | 662 | 5.4% | 4.7% |
| Bachelor's degree | 1,951 | 15.9% | 14.6% |
| Advanced degree | 1,075 | 8.8% | 9.3% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Table 14. Family Yearly Cost, Worker Hourly Wage, and Family Monthly Costs, 2016

| | Family Yearly Cost of Living | Hourly Wage Required | Monthly Costs | | | | | | |
|-----------|------------------------------|----------------------|---------------|-------|-------------|---------|----------------|-------|-------|
| | | | Child Care | Food | Health Care | Housing | Transportation | Other | Taxes |
| Scott Co. | \$57,778 | \$18.52 | \$459 | \$759 | \$408 | \$1,028 | \$856 | \$559 | \$746 |
| Minnesota | \$54,804 | \$17.57 | \$462 | \$771 | \$408 | \$916 | \$805 | \$528 | \$677 |

Source: DEED Cost of Living tool

Table 15. Household and Family Incomes, 2015

| | Median Household Income | Average Household Income | Median Family Income | Average Family Income |
|-----------|-------------------------|--------------------------|----------------------|-----------------------|
| Scott Co. | \$87,794 | \$103,858 | \$100,000 | \$115,630 |
| Minnesota | \$61,492 | \$80,444 | \$77,055 | \$96,258 |

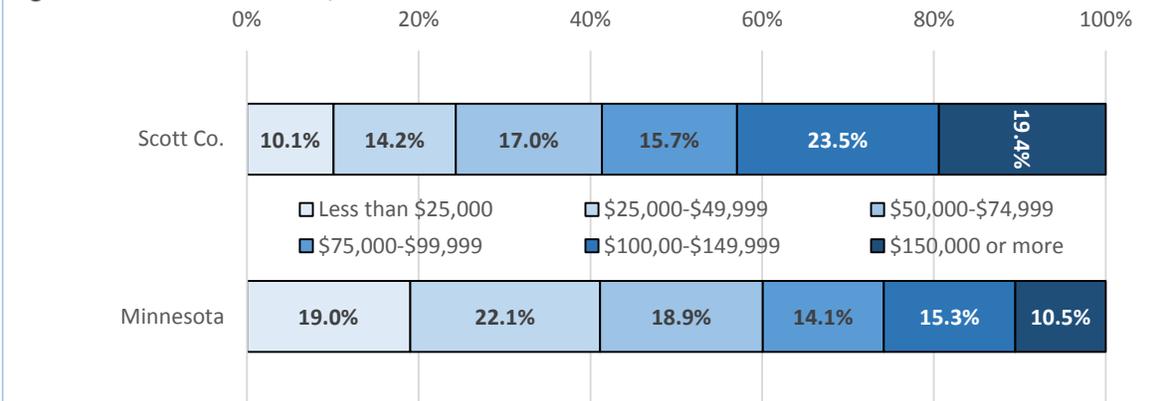
Source: 2011-2015 American Community Survey, 5-Year Estimates

Table 16. Household Incomes, 2015

| | Less than \$25,000 | \$25,000-\$49,999 | \$50,000-\$74,999 | \$75,000-\$99,999 | \$100,000-\$149,999 | \$150,000 or more |
|-----------|--------------------|-------------------|-------------------|-------------------|---------------------|-------------------|
| Scott Co. | 10.1% | 14.2% | 17.0% | 15.7% | 23.5% | 19.4% |
| Minnesota | 18.7% | 21.9% | 19.0% | 14.1% | 15.4% | 10.9% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Figure 8. Household Incomes, 2015



Source: 2011-2015 American Community Survey 5-Year Estimates

Table 17. Per Capita Income, 2015

| | Scott Co. | Percent of State | Minnesota |
|--|-----------|------------------|-----------|
| Per capita income in the past 12 months (in 2015 inflation-adjusted dollars) | \$36,180 | 112.5% | \$32,157 |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Figure 9. Per Capita Income, 2015



Source: 2011-2015 American Community Survey

WAGES AND OCCUPATIONS

| Table 18. Occupational Employment Statistics by Region, 2016 | Median Hourly Wage | Estimated Regional Employment |
|---|--------------------|-------------------------------|
| Region 1 - Northwest | \$16.48 | 38,910 |
| Region 2 - Headwaters | \$16.19 | 31,570 |
| Region 3 - Arrowhead | \$16.61 | 142,870 |
| Region 4 - West Central | \$16.03 | 82,910 |
| Region 5 - North Central | \$15.07 | 60,260 |
| Region 6E - Southwest Central | \$16.78 | 48,890 |
| Region 6W - Upper MN Valley | \$15.52 | 16,200 |
| Region 7E - East Central | \$17.00 | 54,650 |
| Region 7W - Central | \$16.92 | 182,330 |
| Region 8 - Southwest | \$15.48 | 52,940 |
| Region 9 - South Central | \$16.39 | 107,390 |
| Region 10 - Southeast | \$17.77 | 228,960 |
| Region 11 - 7-County Twin Cities | \$20.79 | 1,719,000 |
| State of Minnesota | \$18.88 | 2,772,240 |

Source: DEED Occupational Employment Statistics, Qtr. 1 2016

| Table 19. Occupational Employment Statistics, 2016 | | | | | | | |
|---|--------------------|-------------------------------|---------------------------|-------------------|--------------------|--------------------------------|---------------------------|
| Occupational Group | Region 11 | | | | State of Minnesota | | |
| | Median Hourly Wage | Estimated Regional Employment | Share of Total Employment | Location Quotient | Median Hourly Wage | Estimated Statewide Employment | Share of Total Employment |
| Total, All Occupations | \$20.79 | 1,719,000 | 100.0% | 1.0 | \$18.88 | 2,772,240 | 100.0% |
| Office & Administrative Support | \$18.62 | 257,620 | 15.0% | 1.0 | \$17.65 | 403,870 | 14.6% |
| Production | \$17.25 | 116,390 | 6.8% | 0.9 | \$16.80 | 219,390 | 7.9% |
| Healthcare Practitioners & Technical | \$34.52 | 92,600 | 5.4% | 0.9 | \$31.65 | 167,800 | 6.1% |
| Sales & Related | \$14.66 | 175,920 | 10.2% | 1.0 | \$13.03 | 274,960 | 9.9% |
| Transportation & Material Moving | \$16.63 | 99,890 | 5.8% | 0.9 | \$16.35 | 174,150 | 6.3% |
| Education, Training, & Library | \$23.49 | 90,430 | 5.3% | 0.9 | \$22.59 | 162,330 | 5.9% |
| Food Preparation & Serving Related | \$9.50 | 135,630 | 7.9% | 0.9 | \$9.39 | 232,550 | 8.4% |
| Healthcare Support | \$14.74 | 47,090 | 2.7% | 0.9 | \$13.96 | 87,470 | 3.2% |
| Management | \$53.33 | 119,270 | 6.9% | 1.1 | \$48.47 | 167,820 | 6.1% |
| Personal Care & Service | \$11.43 | 77,820 | 4.5% | 1.0 | \$11.29 | 125,520 | 4.5% |
| Business & Financial Operations | \$32.42 | 127,780 | 7.4% | 1.3 | \$31.06 | 162,610 | 5.9% |
| Installation, Maintenance, & Repair | \$23.02 | 51,760 | 3.0% | 0.9 | \$21.96 | 94,280 | 3.4% |
| Computer & Mathematical | \$39.97 | 78,420 | 4.6% | 1.3 | \$38.93 | 94,470 | 3.4% |
| Building, Grounds Cleaning & Maint. | \$12.56 | 47,440 | 2.8% | 0.9 | \$12.25 | 82,220 | 3.0% |
| Construction & Extraction | \$29.25 | 51,070 | 3.0% | 0.9 | \$25.36 | 95,560 | 3.4% |
| Community & Social Service | \$21.48 | 28,650 | 1.7% | 0.9 | \$20.99 | 50,160 | 1.8% |
| Protective Service | \$19.05 | 25,100 | 1.5% | 1.0 | \$19.85 | 42,440 | 1.5% |
| Architecture & Engineering | \$36.63 | 39,120 | 2.3% | 1.2 | \$35.14 | 52,680 | 1.9% |
| Arts, Design, Entertainment & Media | \$24.69 | 25,150 | 1.5% | 1.1 | \$22.49 | 35,510 | 1.3% |
| Life, Physical, & Social Science | \$31.79 | 16,090 | 0.9% | 1.1 | \$29.94 | 24,380 | 0.9% |
| Legal | \$41.93 | 14,980 | 0.9% | 1.3 | \$38.40 | 18,450 | 0.7% |
| Farming, Fishing, & Forestry | \$13.75 | 790 | 0.0% | 0.4 | \$14.86 | 3,610 | 0.1% |

Source: DEED Occupational Employment Statistics, Qtr. 1 2016

Table 20. Job Vacancy Survey Results, Qtr. 2 2016

| Region 11 | Number of Total Vacancies | Percent Part-time | Percent Temporary or Seasonal | Requiring Post-Secondary Education | Requiring 1 or More Years of Experience | Requiring Certificate or License | Median Hourly Wage Offer |
|--------------------------------------|---------------------------|-------------------|-------------------------------|------------------------------------|---|----------------------------------|--------------------------|
| Total, All Occupations | 53,984 | 30% | 7% | 44% | 55% | 34% | \$12.02 |
| Management | 2,764 | 4% | 0% | 89% | 98% | 17% | \$36.06 |
| Business & Financial Operations | 2,610 | 3% | 2% | 84% | 93% | 15% | \$24.04 |
| Computer & Mathematical | 2,831 | 1% | 0% | 80% | 95% | 11% | \$31.25 |
| Architecture & Engineering | 1,394 | 5% | 1% | 92% | 85% | 23% | \$24.04 |
| Life, Physical & Social Sciences | 509 | 10% | 5% | 95% | 88% | 27% | \$23.54 |
| Community & Social Service | 964 | 50% | 2% | 88% | 82% | 45% | \$16.00 |
| Legal | 148 | 1% | 1% | 90% | 95% | 55% | \$30.32 |
| Education, Training & Library | 2,149 | 46% | 14% | 84% | 66% | 68% | \$14.00 |
| Arts, Design, Entertainment & Media | 695 | 38% | 16% | 50% | 73% | 26% | \$16.83 |
| Healthcare Practitioners & Technical | 3,949 | 46% | 1% | 93% | 67% | 89% | \$21.00 |
| Healthcare Support | 2,514 | 59% | 1% | 52% | 32% | 75% | \$12.10 |
| Protective Service | 589 | 51% | 22% | 15% | 41% | 70% | \$12.30 |
| Food Preparation & Serving Related | 6,910 | 54% | 11% | 4% | 33% | 5% | \$10.00 |
| Building, Grounds Cleaning & Maint. | 2,278 | 25% | 24% | 1% | 22% | 30% | \$10.00 |
| Personal Care & Service | 4,393 | 52% | 6% | 51% | 45% | 65% | \$12.00 |
| Sales & Related | 5,907 | 28% | 4% | 23% | 42% | 10% | \$11.00 |
| Office & Administrative Support | 4,718 | 27% | 2% | 17% | 46% | 21% | \$14.00 |
| Construction & Extraction | 1,796 | 5% | 12% | 20% | 63% | 25% | \$33.65 |
| Installation, Maintenance & Repair | 1,743 | 10% | 7% | 35% | 41% | 53% | \$17.00 |
| Production | 2,298 | 3% | 7% | 11% | 62% | 2% | \$12.02 |
| Transportation & Material Moving | 2,632 | 32% | 14% | 6% | 21% | 52% | \$14.00 |
| Internships | 144 | 32% | 78% | 64% | 4% | 4% | \$15.00 |

Source: DEED Job Vacancy Survey, Qtr. 2 2016

Figure 10. Job Vacancies by Industry, Qtr. 2 2016

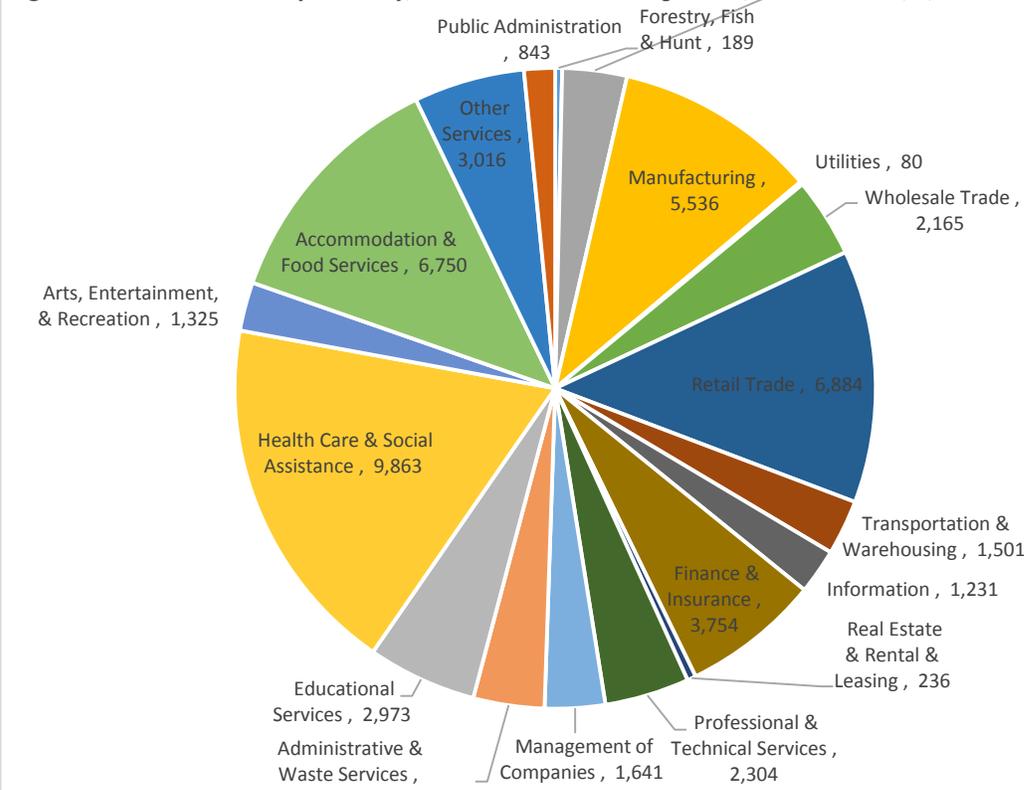
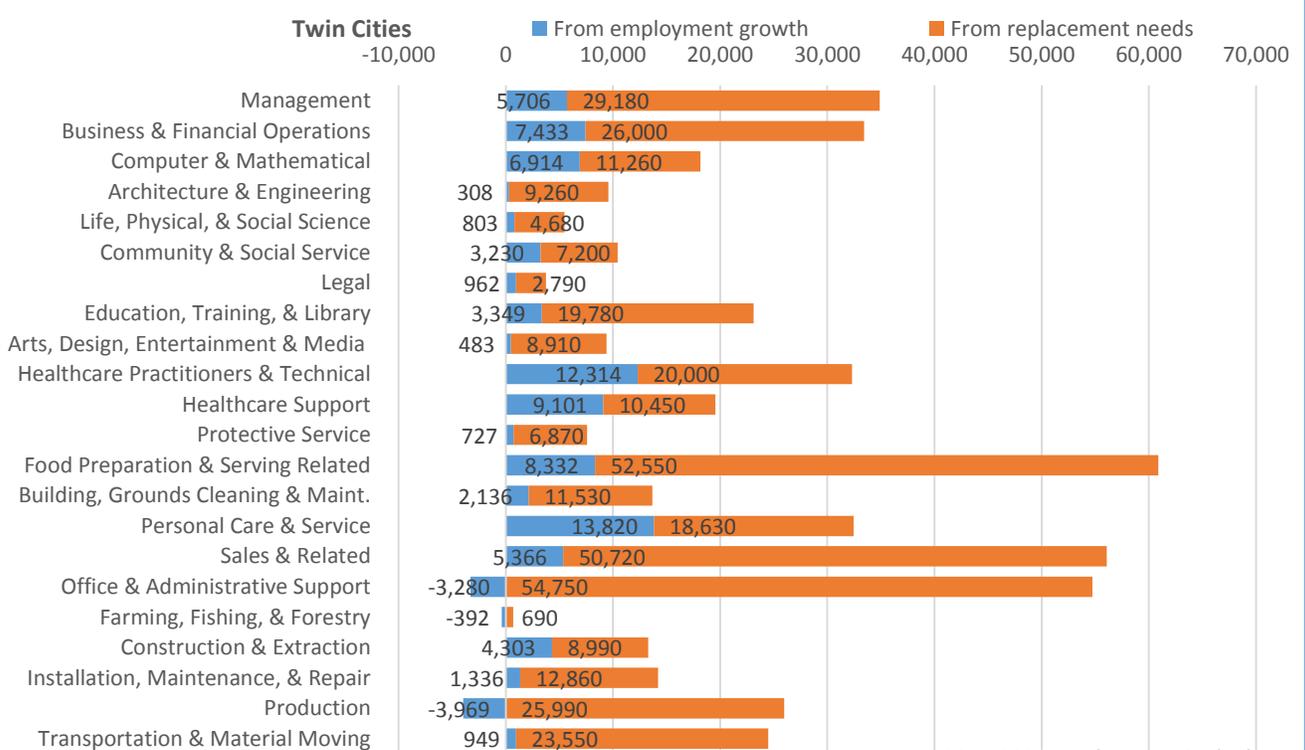


Table 21. Regional Employment Projections, 2014-2024

| Occupational Group | Twin Cities Planning Region | | | | | |
|--------------------------------------|-----------------------------|------------------|--------------------------|--------------------|----------------------|--------------------------|
| | 2014 Estimate | 2024 Projection | 2014-2024 Percent Change | 2014-2024 New Jobs | Replacement Openings | 2014-2024 Total Openings |
| Total, All Occupations | 1,809,309 | 1,889,240 | 4.4% | 79,931 | 416,720 | 517,530 |
| Management | 128,324 | 134,030 | 4.4% | 5,706 | 29,180 | 35,350 |
| Business & Financial Operations | 131,219 | 138,652 | 5.7% | 7,433 | 26,000 | 33,820 |
| Computer & Mathematical | 76,749 | 83,663 | 9.0% | 6,914 | 11,260 | 19,050 |
| Architecture & Engineering | 37,780 | 38,088 | 0.8% | 308 | 9,260 | 10,180 |
| Life, Physical, & Social Science | 17,035 | 17,838 | 4.7% | 803 | 4,680 | 5,500 |
| Community & Social Service | 33,736 | 36,966 | 9.6% | 3,230 | 7,200 | 10,430 |
| Legal | 16,211 | 17,173 | 5.9% | 962 | 2,790 | 3,790 |
| Education, Training, & Library | 92,089 | 95,438 | 3.6% | 3,349 | 19,780 | 23,250 |
| Arts, Design, Entertainment, & Media | 36,267 | 36,750 | 1.3% | 483 | 8,910 | 9,980 |
| Healthcare Practitioners & Technical | 90,427 | 102,741 | 13.6% | 12,314 | 20,000 | 32,320 |
| Healthcare Support | 48,132 | 57,233 | 18.9% | 9,101 | 10,450 | 19,620 |
| Protective Service | 29,287 | 30,014 | 2.5% | 727 | 6,870 | 7,670 |
| Food Preparation & Serving Related | 134,928 | 143,260 | 6.2% | 8,332 | 52,550 | 61,260 |
| Building, Grounds Cleaning & Maint. | 57,011 | 59,147 | 3.7% | 2,136 | 11,530 | 13,680 |
| Personal Care & Service | 97,232 | 111,052 | 14.2% | 13,820 | 18,630 | 32,570 |
| Sales & Related | 179,497 | 184,863 | 3.0% | 5,366 | 50,720 | 56,780 |
| Office & Administrative Support | 271,644 | 268,364 | -1.2% | -3,280 | 54,750 | 60,260 |
| Farming, Fishing, & Forestry | 2,686 | 2,294 | -14.6% | -392 | 690 | 710 |
| Construction & Extraction | 58,530 | 62,833 | 7.4% | 4,303 | 8,990 | 13,330 |
| Installation, Maintenance, & Repair | 55,441 | 56,777 | 2.4% | 1,336 | 12,860 | 14,810 |
| Production | 116,888 | 112,919 | -3.4% | -3,969 | 25,990 | 27,870 |
| Transportation & Material Moving | 98,196 | 99,145 | 1.0% | 949 | 23,550 | 25,220 |

Source: DEED 2014-2024 Employment Outlook

Figure 11. Regional Employment Projections, 2014-2024



Source: DEED 2014-2024 Employment Outlook

Table 22. Regional Occupations in Demand, 2016

| Region 11 | | | |
|---|--|--|--|
| Less than High School | High School or Equivalent | Some College or Assoc. Degree | Bachelor's Degree or Higher |
| Retail Salespersons \$21,543 | First-Line Supervisors of Retail Sales Workers \$42,151 | Registered Nurses \$78,392 | Software Developers, Applications \$92,141 |
| Personal Care Aides \$23,555 | Office Clerks, General \$34,919 | Heavy & Tractor-Trailer Truck Drivers \$43,860 | Computer Systems Analysts \$90,719 |
| Food Prep & Serving Workers \$18,962 | Customer Service Representatives \$38,551 | Nursing Assistants \$30,684 | Accountants & Auditors \$67,075 |
| Cashiers \$20,177 | Sales Representatives, Wholesale & Mfg. \$66,799 | Licensed Practical & Licensed Voc. Nurses \$45,199 | Market Research Analysts & Marketing Specialists \$65,473 |
| Waiters & Waitresses \$18,863 | First-Line Supervisors of Food Prep & Serving \$30,465 | Hairdressers, Hairstylists, & Cosmetologists \$24,673 | Industrial Engineers \$88,717 |
| Stock Clerks & Order Fillers \$26,503 | Automotive Service Technicians & Mechanics \$43,209 | Computer User Support Specialists \$53,528 | Management Analysts \$77,362 |
| Laborers & Freight, Stock & Material Movers \$29,132 | Maintenance & Repair Workers, General \$44,767 | Teacher Assistants \$32,487 | Financial Managers \$127,657 |
| Janitors & Cleaners \$25,833 | First-Line Supervisors of Office Workers \$58,401 | Medical Assistants \$36,506 | Elementary & Secondary School Teachers \$64,360 |
| Cooks, Restaurant \$25,578 | Medical Secretaries \$41,124 | Web Developers \$66,584 | Human Resources Specialists \$61,358 |
| Home Health Aides \$26,413 | Bookkeeping, Accounting, & Auditing Clerks \$41,572 | Industrial Engineering Technicians \$54,419 | Network & Computer Systems Administrators \$84,387 |

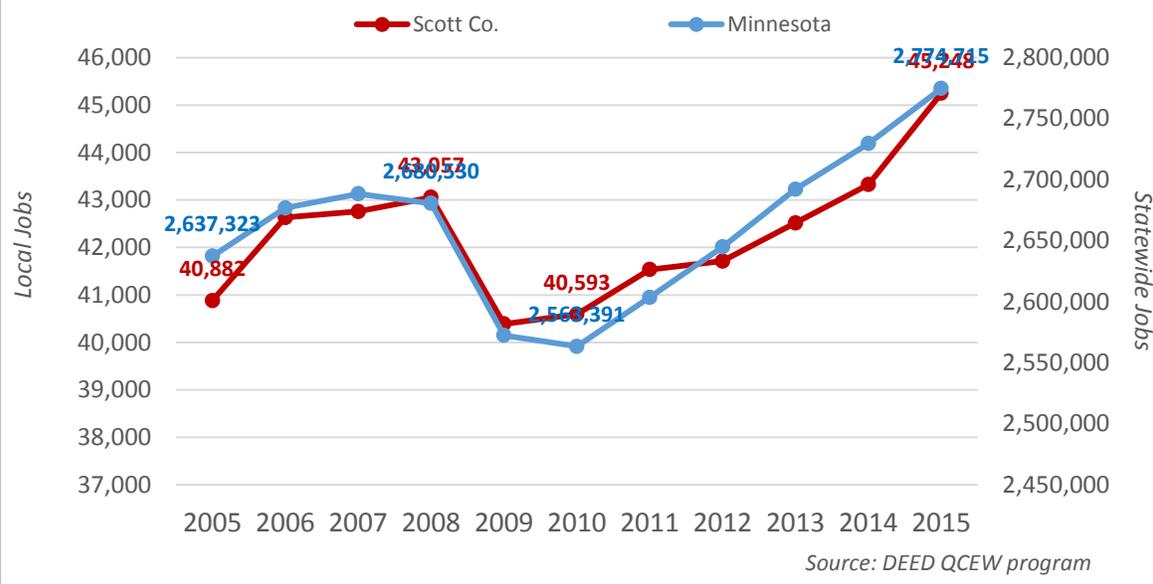
Source: DEED Occupations in Demand

Table 23. Industry Employment Statistics, 2015

| | 2015 Annual Data | | | | 2010-2015 | | 2014-2015 | |
|--------------------|------------------|----------------|-------------------|-------------------|----------------|----------------|----------------|----------------|
| | Number of Firms | Number of Jobs | Total Payroll | Avg. Annual Wages | Change in Jobs | Percent Change | Change in Jobs | Percent Change |
| Scott Co. | 2,888 | 45,248 | \$2,136,568,576 | \$47,164 | 4,655 | 11.5% | 1,924 | 4.4% |
| State of Minnesota | 160,678 | 2,774,765 | \$148,563,385,038 | \$53,560 | 211,374 | 8.2% | 45,152 | 1.7% |

Source: DEED Quarterly Census of Employment & Wages (QCEW) program

Figure 12. Industry Employment Statistics, 2005-2015



Source: DEED QCEW program

Table 24. Industry Employment Statistics, 2015

| Scott Co. | 2015 Annual Data | | | | 2010-2015 | | 2014-2015 | |
|------------------------------------|------------------|----------------|--------------------------|------------------|----------------|----------------|----------------|----------------|
| NAICS Industry Title | Number of Firms | Number of Jobs | Total Payroll (\$1,000s) | Avg. Annual Wage | Change in Jobs | Percent Change | Change in Jobs | Percent Change |
| Total, All Industries | 2,888 | 45,248 | \$2,136,569 | \$47,164 | 4,655 | 11.5% | 1,924 | 4.4% |
| Agriculture, Forestry, Fish & Hunt | 23 | 98 | \$3,533 | \$35,724 | 26 | 36.1% | -7 | -6.7% |
| Mining | 8 | 74 | \$5,175 | \$70,304 | 12 | 19.4% | -8 | -9.8% |
| Construction | 435 | 3,650 | \$237,424 | \$64,740 | 1,071 | 41.5% | 370 | 11.3% |
| Manufacturing | 173 | 5,788 | \$414,379 | \$71,552 | 1,097 | 23.4% | 775 | 15.5% |
| Utilities | 6 | 166 | \$10,267 | \$82,469 | -3 | -1.8% | 4 | 2.5% |
| Wholesale Trade | 177 | 2,457 | \$156,959 | \$63,908 | 606 | 32.7% | 102 | 4.3% |
| Retail Trade | 300 | 4,409 | \$123,503 | \$27,976 | 129 | 3.0% | 126 | 2.9% |
| Transportation & Warehousing | 113 | 1,558 | \$54,109 | \$34,632 | 355 | 29.5% | 125 | 8.7% |
| Information | 35 | 371 | \$19,165 | \$51,688 | 31 | 9.1% | 35 | 10.4% |
| Finance & Insurance | 124 | 616 | \$34,207 | \$55,484 | 45 | 7.9% | -36 | -5.5% |
| Real Estate & Rental & Leasing | 118 | 353 | \$18,274 | \$51,792 | 19 | 5.7% | 3 | 0.9% |
| Professional & Technical Services | 277 | 1,717 | \$171,463 | \$99,840 | -96 | -5.3% | -57 | -3.2% |
| Management of Companies | 25 | 147 | \$12,134 | \$82,784 | 50 | 51.5% | 19 | 14.8% |
| Admin. Support & Waste Mgmt. Svcs. | 205 | 2,247 | \$81,227 | \$35,932 | 112 | 5.2% | 108 | 5.0% |
| Educational Services | 56 | 3,835 | \$169,575 | \$43,784 | 188 | 5.2% | 64 | 1.7% |
| Health Care & Social Assistance | 205 | 4,315 | \$195,160 | \$45,188 | 225 | 5.5% | 58 | 1.4% |
| Arts, Entertainment, & Recreation | 74 | 2,210 | \$54,271 | \$25,792 | 121 | 5.8% | 137 | 6.6% |
| Accommodation & Food Services | 197 | 6,966 | \$194,015 | \$27,872 | 21 | 0.3% | -24 | -0.3% |
| Other Services | 308 | 1,814 | \$51,243 | \$28,236 | 233 | 14.7% | 85 | 4.9% |
| Public Administration | 32 | 2,454 | \$126,833 | \$51,740 | 418 | 20.5% | 46 | 1.9% |

Source: DEED Quarterly Census of Employment & Wages (QCEW) program

Table 25. Regional Industry Employment Projections, 2014-2024

| Twin Cities Planning Region | Estimated Employment 2014 | Projected Employment 2024 | Percent Change 2014-2024 | Numeric Change 2014-2024 |
|------------------------------------|---------------------------|---------------------------|--------------------------|--------------------------|
| Total, All Industries | 1,809,309 | 1,889,240 | 4.4% | 79,931 |
| Agriculture, Forestry, Fish & Hunt | 2,952 | 2,259 | -23.4% | -693 |
| Mining | 691 | 677 | -2.0% | -14 |
| Construction | 60,237 | 65,117 | 8.1% | 4,880 |
| Manufacturing | 165,629 | 155,284 | -6.2% | -10,345 |
| Utilities | 5,512 | 5,143 | -6.6% | -369 |
| Wholesale Trade | 90,977 | 92,081 | 1.2% | 1,104 |
| Retail Trade | 161,261 | 165,714 | 2.7% | 4,453 |
| Transportation & Warehousing | 53,140 | 53,069 | -0.1% | -71 |
| Information | 38,522 | 35,768 | -7.1% | -2,754 |
| Finance & Insurance | 108,129 | 114,977 | 6.3% | 6,848 |
| Real Estate & Rental & Leasing | 31,691 | 33,222 | 4.8% | 1,531 |
| Professional & Technical Services | 117,818 | 128,444 | 9.0% | 10,626 |
| Management of Companies | 70,637 | 72,780 | 3.0% | 2,143 |
| Admin. Support & Waste Mgmt. Svcs. | 99,695 | 99,997 | 0.3% | 302 |
| Educational Services | 40,342 | 42,544 | 5.4% | 2,202 |
| Health Care & Social Assistance | 238,408 | 282,216 | 18.3% | 43,808 |
| Arts, Entertainment, & Recreation | 32,380 | 33,969 | 4.9% | 1,589 |
| Accommodation & Food Services | 128,923 | 136,540 | 5.9% | 7,617 |
| Other Services | 80,631 | 82,540 | 2.3% | 1,909 |
| Public Administration | 202,668 | 203,982 | 0.6% | 1,314 |

Source: DEED 2014-2024 Employment Outlook

Table 26. Employers by Size Class, 2014

| Number of Employees | Scott Co. | | Minnesota |
|---------------------|-----------------|------------------|------------------|
| | Number of Firms | Percent of Firms | Percent of Firms |
| 1-4 | 2,041 | 62.8% | 53.9% |
| 5-9 | 480 | 14.8% | 17.7% |
| 10-19 | 358 | 11.0% | 13.4% |
| 20-49 | 223 | 6.9% | 9.1% |
| 50-99 | 80 | 2.5% | 3.2% |
| 100-249 | 52 | 1.6% | 1.9% |
| 250-499 | 13 | 0.4% | 0.5% |
| 500 or more | 5 | 0.2% | 0.3% |
| Total Firms | 3,252 | 100.0% | 100.0% |

Source: U.S. Census, County Business Patterns

Table 27. Nonemployer Statistics, 2014

| | 2014 | | 2004-2014 | |
|--------------------|-----------------|---------------------|--------------------|----------------|
| | Number of Firms | Receipts (\$1,000s) | Change in Nonemps. | Percent Change |
| Scott Co. | 10,418 | \$521,055 | 1,363 | 15.1% |
| State of Minnesota | 394,690 | \$17,982,080 | 33,610 | 9.3% |

Source: U.S. Census, Nonemployer Statistics program

Table 28. Census of Agriculture, 2012

| | Number of Farms | Market Value of Products Sold | State Rank (of 87) | Change in Mkt. Value, 2007-2012 |
|--------------------|-----------------|-------------------------------|--------------------|---------------------------------|
| Scott Co. | 847 | \$112,195,000 | 60 | 77.2% |
| State of Minnesota | 74,542 | \$21,280,184,000 | | 61.5% |

Source: 2012 Census of Agriculture