



Effective January 1, 2015

		MSRP (US\$)	MSRP less 30%
Soundweb London Chassis (requires up to four input / output cards)			
BLU-806	Networked signal processor w/ Dante™ & BLU link chassis	\$ 6,278.75	\$ 4,395.13
BLU-805	Networked signal processor w/ AVB & BLU link chassis	\$ 6,278.75	\$ 4,395.13
BLU-800	Networked signal processor w/ CobraNet™ & BLU link chassis	\$ 6,278.75	\$ 4,395.13
BLU-326	Networked I/O expander w/ Dante™ & BLU link chassis**	\$ 3,957.50	\$ 2,770.25
BLU-325	Networked I/O expander w/ AVB & BLU link chassis**	\$ 3,957.50	\$ 2,770.25
BLU-320	Networked I/O expander w/ CobraNet™ & BLU link chassis**	\$ 3,957.50	\$ 2,770.25
BLU-160	Networked signal processor & BLU link chassis (no CobraNet™)	\$ 3,381.25	\$ 2,366.88
BLU-120	Networked I/O expander w/ BLU link chassis (no CobraNet™)**	\$ 2,435.00	\$ 1,704.50
** No Configurable DSP			\$ -
Soundweb London I/O Cards			
BLUAEC-IN	independent AEC processing per channel (for BLU-800, BLU-320, BLU-160 and BLU-120 ONLY)	\$ 1,115.00	\$ 780.50
BLUHYBRID	Telephone Hybrid Card with 2 analog mic/line inputs (for BLU-800, BLU-320, BLU-160 and BLU-120 ONLY)	\$ 557.50	\$ 390.25
BLUCARD-IN	4 analog input mic/line card for Soundweb London Chassis	\$ 336.25	\$ 235.38
BLUDIGITAL-IN	4 digital input card for Soundweb London Chassis	\$ 336.25	\$ 235.38
BLUCARD-OUT	4 analog output card for Soundweb London Chassis	\$ 336.25	\$ 235.38
BLUDIGITAL-OUT	4 digital output card for Soundweb London Chassis	\$ 336.25	\$ 235.38
Soundweb London - Fixed I/O Devices			
BLU-50	4 analog mic/line input, 4 analog output, networked signal processor w/ BLU link	\$ 1,272.50	\$ 890.75
BLU-100	12 analog mic/line input, 8 analog output, networked signal processor w/ BLU link	\$ 2,340.00	\$ 1,638.00
BLU-101	12 analog mic/line input, 8 analog output, networked signal processor w/ 12 independent AEC algorithms & BLU link	\$ 3,150.00	\$ 2,205.00
BLU-102	10 analog mic/line input, 8 analog output, networked signal processor w/ 8 independent AEC algorithms, telephone hybrid & BLU link	\$ 3,150.00	\$ 2,205.00
BLU-103	8 analog mic/line input, 8 analog output, networked signal processor w/ 8 independent AEC algorithms, VoIP & BLU link **NEW**	\$ 3,150.00	\$ 2,205.00