



# Hernando County Junior (ages 8-10)



## Market Steer Project Record Book

Name \_\_\_\_\_

Age (as of September 1<sup>st</sup>) \_\_\_\_\_

4-H Club or FFA Chapter: \_\_\_\_\_

### Purpose of this Project

***The purpose of any animal project is to help teach youth valuable life skills. These are skills that youth need to transition into a healthy, responsible, contributing adult. Animal projects specifically target the life skills of:***

- **Responsibility** (*feeding and caring for an animal on a regular basis; completing assigned tasks*)
- **Determination** (*working with the animal on a regular basis to show it*)
- **Record keeping** (*keeping accurate records of the animal's health and feeding; recording information*)
- **Money/Resource Management** (*keeping track of how much money or other resources have been invested in the project, and managing money and resources wisely*)
- **Sportsmanship** (*practice being a good winner and a good loser through competition with peers and with self; dealing with constructive criticism, even when you've given your best*)

**“As the exhibitor of this project, I certify that I have personally kept records and completed this record book.”**

**Signed** \_\_\_\_\_  
**Member** **Date**

**“This youth is an active member of the \_\_\_\_\_  
4-H Club or FFA Chapter. This book has been completed by the  
youth and is an accurate record of the project.”**

**Signed** \_\_\_\_\_  
**Club leader or Chapter advisor** **Date**

*Keeping records is an important part of any project, but especially for a market animal project. If you don't keep any records, then you have no idea whether you made money or lost money at the end of your project.*

### **Expenses and Income**

An expense is something that you pay for, or that costs you money. Your project expenses include the cost or value of your animal at the beginning of the project, feed, veterinary services or products, and show fees and equipment.

Income is money that your project brings you. Examples of project income include what your animal is worth at the end of your project (or what someone pays for your steer), any show premiums you win, and any sponsorships you are given.

**For record book purposes, your project begins at initial weigh in (October 2, 2022)**

**DAYS ON FEED = 161**

### **PROJECT EXPENSES**

#### **Animal Expenses**

What you paid for your steer OR the value of your steer if donated or self-raised.

1. If you bought your animal, simply write down the actual purchase price.
2. If you were given your steer, or if it was born on your property, simply write down the fair market value of your steer. (Not a constant price, do research!)

Value of Animal at Start of Project: \$ \_\_\_\_\_







**This page will be completed by 4-Hers AFTER the Expo Donations/Add-ons/Sponsorships received before the Expo can be recorded.**

**PROJECT INCOME**

**Show Premium Income**

Date	Name of Fair or Show	Class	Placing	Premiums Won
<b>TOTAL PREMIUMS EARNED</b>				<b>\$</b>

**Sponsorship Income**

Date	Person or Business	Amount of Sponsorship
<b>TOTAL SPONSORSHIPS</b>		<b>\$</b>

**Animal Income**

What PER POUND PRICE did you sell your animal for at the end of the project? \$ \_\_\_\_\_

Sale Weight X Price per Pound = Animal Income

\_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_

**FINANCIAL SUMMARY** – this page contains information unknown prior to the Expo. You are still expected to complete the page, **leaving blank** where appropriate, and **calculate what sale price is needed to break even**. After the Expo, prior to turning the book in for 4-H end of the year awards, exhibitors must finalize and recalculate their project.

**Project Income (to be completed after the Expo)**

Animal Income (pg 6) \$ \_\_\_\_\_  
Premium Income (pg 6) \$ \_\_\_\_\_  
Sponsorship Income (pg 6) \$ \_\_\_\_\_

**Total Project Income** \$ \_\_\_\_\_

**Project Expenses**

Animal Expenses (page 2) \$ \_\_\_\_\_  
Feed Expenses (page 3) \$ \_\_\_\_\_  
Veterinary Expenses (page 4) \$ \_\_\_\_\_  
Non-Feed Expenses (page 5) \$ \_\_\_\_\_

**Total Project Expenses** \$ \_\_\_\_\_

**BEFORE Expo:** You will only have expenses. To calculate your break-even sale price, divide Total Project Expenses by the Final Weight of your steer.

Final Weight: \_\_\_\_\_

To break even, my sale price must be: \$ \_\_\_\_\_/lb

**4-Hers only, after the Expo:**

**TOTAL PROFIT OR LOSS**

- Calculated after the Expo \$ \_\_\_\_\_

*Subtract your total project expenses from total project income.  
This is your total profit or loss.*





## Project Photos

Include **five to eight photos** of your project with **CAPTIONS** that tell the story within the picture. Exhibitors must capture at least three skills learned or improved during the project year.



This document was developed by Heather C. Kent and Doug Mayo, August 2006, and revised by Nancy A. Moores, 2015 and 2021.

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This page is part of the record book and should be included when it is turned in for judging.