

22000 Gibraltar Road Flat Rock, MI 48134 734-782-3194 – Phone 734-782-4175 – Fax www.dctc-cte.org



## This program offers excellent career opportunities for both male and female students.

## Credits, Articulations & Prerequisites

Credits:

Cross credit with some academic courses (including 4<sup>th</sup> year related math, VPAA, math & science) may be available and will be reviewed on a case-by-case basis with each district's counseling department.

Articulations:

- Baker College
- Ferris State University
- Wayne County Community College District

Prerequisites:

 Grade of C or better and instructor approval to go on to the advanced level

## **Program Description**

The Marketing program features concepts to enhance leadership, communication, and marketing skills while preparing students for future employment and assist with the transition to becoming successful, productive citizens. The program consists of various avenues for marketing careers. Sports and Entertainment Marketing will include using Virtual Sports software for projects centered on ballparks, theaters, television, stores, radio, school events as well as the Internet. Fashion marketing explores fashion origins, design and color, textiles and construction, designer icons, fashion centers, the production process, and display. All marketing areas will include field experience. A major focus will be on economic factors as well as the basic knowledge needed in selling.

Advanced study will include marketing concepts using the VEI (Virtual Enterprises International) program. Students will experience a variety of activities to develop marketing skills with a focus on business mathematics.

## **Special Features**

Leadership and work-based learning opportunities available.

STATEMENT OF COMPLIANCE

The Downriver Career Technical Consortium complex with all federal laws and regulations of the U.S. Department of Education. It is the policy of the Downriver Career Technical Consortium that no person on the basis of race, color, refigion, national origin or ancestry, age, gender, marital status, disability or limited English proficiency shall be discriminated against or excluded from participation in any program or activity to which it is responsible or for which it receives financial assistance to the to U.S. Department of Education. Furthermore, the consortium will encourage participation by all of the above.