

Capabilities Statement



Timothy D. Smith

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Duns No: 079356621

CAGE Code: 73C97

NAICS Codes: 541611,
541612, 541613, 541614,
611710, 711510

PSC's: R431, R499, R799,
U099

NIGP Codes: 91800, 96258

Profile and Expertise:

I founded TDS Performance Improvement, LLC in 2011. My professional career spanned 35 years, as a Marketing Representative, IT Service Delivery Leader, Director of Operations, Project Leader, and Director of Quality. My concurrent football career spanned 35 seasons as a player, coach, scouting representative, and currently as an analyst for radio broadcasts. I played and coached football up to the semi-professional level. As the result of these concurrent careers, I realized that bridging my passion for coaching and performance improvement was a natural segue to launching my business.

Inspirations:

Coaching

I develop strengths-based leaders and contagious performance improvement cultures. One of your potential benefits is increased profit faster. I offer two levels of performance improvement solutions. These solutions can be delivered on-site, remotely, or in combination, depending on what is most efficient and effective. Your transformation begins with a free improvement strategy session.

Level 1: Education

I use my proprietary knowledge transfer process to educate individuals, teams, and organizations on the proven benefits of strengths-based leadership coupled with people involvement.

Level 2: Implementation

I coach you through the transformation, making a contagious performance improvement culture your recurring reality. Your solution is as unique as you, your people, and your product(s).

Speaking

I share personalized stories highlighting parallels between athletics, business, and the real world. I stimulate thought and trigger inspiration, using the right mix of personalized knowledge and humor, for businesses, amateur athletes, and sports enthusiasts.

Differentiation:

My keen ability to listen, quickly assess, and understand opportunities for improvement.

Certifications and Qualifications:

Six Sigma Green Belt

International Society for Performance Improvement (ISPI) Speakers Bureau

SpeakerHub Member