Message From FM #246

Winter is here - Stay Safe!!
It is November 1st and winter has begun even though there is still more construction work to be done. Many streets are still under construction so remember to use caution when driving and there are still projects to be done before the actual winter shut down. Remember safety first if you are working outside in the cold and wet.

Fall Conference:
On October 20th & 21st I attended the Midwest Region Fall Conference in Cedar Rapids, Iowa with other members of the region. This is one of two meetings held each year where regional business is conducted. The theme was "Shark Tank: Make an Investment in NAWIC". Attendees heard from several speakers about “Closing the Deal”, “Present to Persuade & With Impact”, “Effective Communication-Beyond Words”, “Leadership, Goal Setting & Planning”, “Volunteer Leadership” and also heard from the regional leadership team about the goals of each committee to achieve National President Schoenenberger’s theme of “Making a Measurable Difference”. Between the speakers and networking Director Nickel and the Cedar Rapids-Iowa City Chapter #160 hosted an educational event to help attendees grow professionally and personally.

Mark your calendar to attend the next regional meeting, Annual Forum, May 17-19th, 2018 in Rapid City, SD and hear from Holly Hoffman, from season 21 “Survivor Nicaragua” who will be the keynote speaker and workshop presenter. A tour to Mount Rushmore and Crazy Horse are also being planned for the Thursday prior to the meeting.

November 16th:
39th Annual Auction Fundraiser
Holiday Inn, Fargo, ND
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<td>~ November 1 - IRS compliance form due</td>
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<td>Health, Tech &amp; Trades Career Expo</td>
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Chamber Networking Events

- **Business After Hours** - Held on Thursday night (bi-monthly) - Location as noted
  
  4:30 - 7:00 PM
  
  December 7 - Delta by Marriot Fargo
  February 8 - Hilton Garden Inn Fargo
  April 19 - Delta by Marriot Fargo
  June 21 - Courtyard by Marriot Moorhead
  August 16 - Hilton Garden Inn Fargo

- **Women Connect** - Locations vary - 3:30 - 5:00 pm (Social hour 5:00 - 6:00 pm)
  
  November 28 "Persona: The Role of Our Social Mask" Presented by Jennifer M. N. Schillinger
  December 19 "Shoes of Life"; Presented by Heather Ostrowski
  January 23, 2018 "Why Winners Win"; Presented by Robyn Benincasa (check website for location, time & fee)

For more information (location & cost) or to register for these events go to [www.fmchamber.com](http://www.fmchamber.com)
### 2017 / 2018 Officers

<table>
<thead>
<tr>
<th>NATIONAL</th>
<th>LOCAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>President - Amy Berg, CBT, CIT</td>
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<tr>
<td>President Elect</td>
<td>Vice President - Melanie Nordhougen</td>
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<tr>
<td>Vice President</td>
<td>Secretary - Amy Berg, CBT, CIT</td>
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<td>Secretary</td>
<td>Treasurer - Suzi Retzlaff</td>
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<td>Treasurer</td>
<td>Directors - Emily Herbranson</td>
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<td>IPP</td>
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</table>

**Midwest Region Information**

**Director**

*Vicki Nickel, CIT*
Cornerstone Companies
4400 College Blvd.; Suite 350
Overland Park, KS 66211
Direct# 913-754-0191
Fax #: 913-378-0399
Email: vnickel@ckcins.com

**NAWIC Office Contact Info**

NAWIC
327 S. Adams St.
Fort Worth, Texas 76104
Phone - 800-552-3506
Fax - 817-877-0324

**WEBSITE**
Visit our national website at [www.nawic.org](http://www.nawic.org)

**FACEBOOK**
Connect with us on Facebook at [facebook.com/nawicnational](http://facebook.com/nawicnational)

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**If you have anything you would like added to the Newsletter:**

Please contact:  Amy Berg:
Phone:  218-234-6633
(leave message)
Email:  aberg.nawic@yahoo.com
Chapter Member Information

Amy Berg, CBT, CIT
Joined - March 28, 1989
Innovative Window & Door Service, LLC
31576 SW Pickerel Lake Rd
Detroit Lakes, MN 56501
218-234-6633
aberg.nawic@yahoo.com

Emily Herbranson
Joined - July 1, 2017
Fabricators Unlimited
828 NP Ave
Fargo, ND 58102
701-235-1185
emilyh@fabricatorsunlimited.com

Emily Kautzman
Joined - August 1, 2017
(NDSU Student) / MEI Technologies
1951 Dakota Dr. N
Fargo, ND 58102
701-214-3516
emilykautzman@gmail.com

Melanie Nordhougen, LEED AP
Joined - October 1, 2009
Mortenson Construction
3009 37-1/2 Ave S
Fargo, ND 58104
701-799-5105
melanie.nordhougen@mortenson.com

Suzi Retzlaff
Joined - October 1, 2006
Empire Engineering
1553 1st St
West Fargo, ND 58078
701-212-8484
retzlaff@hotmail.com

Kara Skarphol
Joined - July 1, 2017
Casselton Lumber
5878 Autumn Dr.
Fargo, ND 58104
701-793-3287
kara@casseltonlumber.com

Lisa Thoreson
Joined - July 1, 2017
Moorhead Electric Inc. (MEI)
3451 University Dr. S
Fargo, ND 58104
701-212-9540
lthoreson@moorheadelectric.com

Give Thanks
Carved by SE MN member: Julie Herrara-Lemler

All Aboard!
For Your NAWIC Journey
♦ SUPPORT
♦ ENCOURAGE
♦ GROW

NAWIC Needs You
You Need NAWIC
Committee Reports

**Membership**

Do you know anyone who is employed in one of the many facets of the construction industry from entry level to CEO’s of the companies? Invite them to join us for our next Membership Meeting/Program to learn more about NAWIC and the opportunities that are available to help them learn about themselves and the construction industry. **17-18 National Goals** - 80% retention with 20% growth per chapter.

Do any of these describe your job? Then NAWIC is for you!!!

- Accounting / Contract Administrator
- Business Owners
- Engineers / Architects
- Office Manager
- Project Managers
- Operations Managers
- Tradeswomen
- College Student in Construction Fields

**Renewals due!! - It’s never too late to renew ($25.00 Late Fee).**

**Retention** - National goal - 85% - we are at 77.8% retention.

We are currently at 7 members!! We need 1 more renewal to achieve the national retention goal and 9 new members to break the 15 member minimum.

Thank you to Hannah Reisdorf, Kim Hochhalter and Allison Carlson for attending the Fall Mixer held on October 18th.

**PR & Marketing (Communications / Publicity)**

Press Releases continue to be sent out for the monthly membership meetings and we continue to receive requests for information from prospective members through our website.

Press Releases were sent out for the Auction, Block Kids Winner, 17-18 Leadership Team and Onie Loeks Memorial Scholarship Recipients.

Information about the auction has been added to the FMWF Chamber, Prairie Public, KFGO & Froggy online calendars. Watch the Forum this Saturday for press releases.

**Scholar$$hip - Due to NFSF by February 28th!!!**

**NFSF:** Scholarship applications for the Onie Loeks Memorial Scholarship are due to NFSF by February 28th, each year. Information for the scholarship is available online at: [http://www.nawic.org/nawic/NFSFScholarships.asp](http://www.nawic.org/nawic/NFSFScholarships.asp)

- Congratulations to the winners of the 2017-2018 “Onie Loeks Memorial Scholarship’s”:
  - $500 - Kalley Bardson, MSUM - Construction Management
  - $1000 - Amanda Mears, NDSU - Electrical Engineering

We look forward to meeting and recognizing them at our Auction in November!!

**Bylaws / Standing Rules - National Chair: Robin Fulton Meyer**

Each member needs to go to the NAWIC website and download the most current copies of the NAWIC operational manual which contains the current NAWIC bylaws.

- **Due to changes at the National level The Chapter Standing Rules have been reviewed by Chapter board and sent to the National Chair for approval. (Approved)**

**DUTIES:** Responsible for preparation and presentation of all Bylaw and Chapter Standing Rule amendments.
Committee Reports

WAYS & MEANS (FUNDRAISING)

Sponsorship Opportunities
Information packet is available on the chapter website:  www.nawicfm246.org

Auction - November 16, 2017  Invites and donation requests have been sent out and are coming in!!  See you at the Auction!!

DUTIES:  Responsible for all Chapter fundraising activities. Subcommittees will oversee annual activities such as the Annual Auction, Golf Tournament and/or other activities.

IMPORTANT - do you have any ideas for Chapter Fundraisers?

FINANCE - AUDIT / BUDGET

AUDIT:  The 16-17 audit is in process

BUDGET:  The 17-18 budget has been adopted.

PARLIAMENTARIAN

DUTIES:  Will help the President keep the meeting running smoothly using Roberts Rules Newly Revised guidelines.

NAWIC EDUCATION FOUNDATION (NEF) - SEE PAGE 10 FOR MORE DETAILS

DUTIES:  Will promote the NAWIC Education Foundation (NEF) programs within the Chapter and Community and also gain financial support for these programs which include Block Kids, Design/Drafting contests for students and the adult educational programs (see info on page 10)

WIC WEEK - MARCH 4 - 10, 2018

Women In Construction (WIC) Week

Dates to Remember:  Commitment Form Due  1 / 5 / 2018
Poster / Pin Orders Due **  2 / 1 / 2018
Recap Form Due  4 / 2 / 2018

2017-18 AWARDS:
1.  Chapter with the most events
2.  Chapter with the largest single WIC week event
3.  Region with the largest single WIC week event.

** Berg picked up 2 posters and 10 pins at AMEC to be used now.

“No matter what people tell you, words and ideas can change the world.” Robin Williams

PROFESSION DEVELOPMENT & EDUCATION

See page 9 for monthly Membership Meetings & Program Schedule

♦ Chapter’s must hold 10 Membership meetings per year and conduct Association business at 4 of them.
♦ If you haven’t had the opportunity, make sure to go to the NAWIC national website www.nawic.org and click on the banner to check out the Professional Development and Education Program page and all it has to offer the members. There are 6 Tracks of professional and personal growth programs (some of the tracks are still under construction) as well as Education options. There are also links to an Online Bookstore, Podcasts/Webinars, Career Center, Continuing Education, NEF and Conversations with NAWIC.
## Committee Reports

### PROFESSION DEVELOPMENT & EDUCATION -

**DUTIES:** Responsible for all arranging monthly meeting programs and provide program information to the Secretary (for thank you notes), Media Relations and Newsletter. The Chair may also submit seminar recommendations to Ways and Means.

**IMPORTANT** - do you have ideas for Programs, Seminars and other items to promote NAWIC?

## 2017 - 2018 Monthly Meeting/Program Schedule

<table>
<thead>
<tr>
<th>OCTOBER 18, 2017 (Wed)</th>
<th>NOVEMBER 16, 2017 (Thurs)</th>
<th>DECEMBER 19, 2017</th>
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<tr>
<td>Program: WIC Fall Mixer&lt;br&gt;<em>Women in all facets of the industry getting together!</em>&lt;br&gt;Location: 300 Lime Apartments Clubroom - Fargo, ND&lt;br&gt;Meeting type: <strong>Networking</strong>&lt;br&gt;<strong>Planned by:</strong> Members</td>
<td>Program: 39th Annual Construction Industry Auction&lt;br&gt;<em>Fundraiser to support our industry programs and scholarships</em>&lt;br&gt;Location: Holiday Inn, Royale Room Fargo, ND&lt;br&gt;Meeting type: <strong>Community</strong>&lt;br&gt;<strong>Planned by:</strong> All Members</td>
<td>Program: <strong>Presenter:</strong>&lt;br&gt;<strong>Location:</strong>&lt;br&gt;<strong>Meeting type:</strong>&lt;br&gt;<strong>Planned by:</strong></td>
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<tr>
<th>JANUARY 16, 2018</th>
<th>FEBRUARY 20, 2018</th>
<th>MARCH 4-10, 2018 WIC Week</th>
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<td>Program: <strong>Presenter:</strong>&lt;br&gt;<strong>Location:</strong>&lt;br&gt;<strong>Meeting type:</strong>&lt;br&gt;<strong>Planned by:</strong></td>
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<th>APRIL 17, 2018</th>
<th>MAY 15, 2018</th>
<th>JUNE 19, 2018</th>
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<th>JULY 17, 2018</th>
<th>AUGUST 21, 2018</th>
<th>SEPTEMBER 18, 2018</th>
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<td>Program: <strong>Presenter:</strong>&lt;br&gt;<strong>Location:</strong>&lt;br&gt;<strong>Meeting type:</strong>&lt;br&gt;<strong>Planned by:</strong></td>
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ADULT EDUCATION PROGRAMS

Certified Construction Associate (CCA) 6-parts
- Construction Document Technician (CDT)
- Estimating & Scheduling Practitioner (ESP)
Construction Industry Technician (CIT)
Construction Industry Specialist (CIS)
Construction Bookkeeping Technician (CBT)

Design Drafting

The 2017-2018 problem for the High School & College Divisions have been released!!
The program has been completely revised with CAD & Hand drafting combined into one (1) competition, is now available to High School (9-12) and College (Freshman - 1st year Senior) and can now be sponsored by Individual Sponsors (not just NAWIC Chapters).

Find the problem(s) and the new guidelines at: https://nef-edu.org/cad-design-drafting-competition

Block Kids

Block Kids 2018 was held Sunday, October 8th.
At the Girl Scout Dakota Horizon Service Center
1002 43rd St. S; Fargo, ND

Congratulations to the winners:
1st Delanie Wind 1st grade (Daisy)
2nd Sienna Newland 5th grade (Junior)
3rd Hayden Loerzel 2nd grade (Brownie)

And all that participated.

Become an NEF Ambassador… Would you like to help promote NEF to all of the Construction Industry?

Ambassadors will receive:
A bronze pin for completing one item,
A silver pin for completing two items, and
A gold pin for completing three items or more.

The criteria to become a NEF Ambassador and the nomination form are available on the NEF website at www.nef-edu.org.
NEF's Construction Dictionary

New/Updated Edition with a fresh look... over 600 terms added!!!

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<th>Part #</th>
<th>List Price</th>
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Get yours today!!!!

CORE PURPOSE
TO ENHANCE THE SUCCESS OF WOMEN IN THE CONSTRUCTION INDUSTRY.

CORE VALUES:
• BELIEVE
• PERSEVERE
• DARE

NAWIC Region Map

THE CHAMBER
FARGO-MOORHEAD, ND 2014

Fargo-Moorhead, ND #246 - November 2017
Chapter #246 Sponsors

Sponsorships Available:

**Annual Sponsorships:**
- $250 - General Contractor
- $200 - Contractor *
- $150 - Sub-Contractor *

* Select one of the following events
  - Auction Fundraiser
  - Block Kids Program

**Event Sponsorships:**
- $100 - Project Manager
- $50 - Trades Person
- $25 - Construction Supporter

Single Events
- Design Drafting Competition
- WIC Week Events
- Networking Event (s)

For complete sponsorship details and the commitment form go to the chapter website at [www.nawicfm246.org](http://www.nawicfm246.org).
Welcome!!

Fabricators
Reps

Networking

Chili Bar

Midwest Region - Fall Conference

October 20 & 21 - Cedar Rapids, IA

Hospitality

Meeting

Chapter Sales

Attendees

Refurbished downtown Cedar Rapids

Ghost Tour