



**PROCUREMENT INTEGRITY CONSULTING SERVICES, LLC**  
"Specializing in assessment and mitigation strategies for procurement integrity to reduce the risk of financial and reputation losses"

## **PROGRAM DESCRIPTION**

**(Module 2)**

### **The Five Faces of Procurement Fraud, Abuse, and Non-Compliance**

#### **Description**

Procurement fraud, procurement abuse, and/or acts of non-compliance to procurement policy is, by its very nature, a product of human behavior and performed with willful intent. These types of misdeeds expose an entity to significant financial losses; damage to organizational/company reputation; and jeopardize current and future procurements. After sixty-five plus years of combined experience, the instructors have identified five unique personality types that will either commit procurement fraud and/or abuse or deliberately expose an entity to fraud and/or procurement abuse by not complying with procurement policy. Each of the personality risk profiles are motivated differently and create a different risk or vulnerability.

This two hour block of instruction will discuss the five personality risk profiles in a manner that will allow the students to understand the individual risk they place within today's contracts. By understanding the unique personalities, the student is better equipped to resolve potential contract risk.

The training is intended for a broad spectrum of disciplines, including investigators, auditors, evaluators, inspectors, attorneys, contracting officers and others who are engaged in oversight, reviews and risk management related to contracts. The training may also be of interest to entity's who are involved in awarding and administering contracts.

#### **Learning Objectives**

*The students will gain an understanding of the five personality risk profiles; what motivates them to perform their wrongful acts; the type of procurement schemes they may deploy; and the degree of risk each personality profiles presents.*

