



THE HARDWARE HERALD

published monthly by

Island Hardware & Supply, Inc.

21 West Beach Road • Eastsound, WA 98245 • 376-4200 • Mon-Fri 7:30-5:30, Sat 8:30-5:30, Sun 9-3

Volume XVIII, Issue XI: Nov, 2018

PLAIN WATER ON SALE FOR \$7.33/GAL

Doesn't sound like such a good deal but that's what you pay extra for two gallons of 50/50 premixed antifreeze (not to mention the environmental waste of an extra jug to dispose of). When did we get so lazy? We have plain old antifreeze on sale for \$16.05 a gallon. Add your own water for about \$7 less; that's better for the environment, too. The premix is \$11.69 a gallon—do the math. Both are Preston products.



Stock up on **Arctic Ban** water system antifreeze. It's safe for traps and any standing water like that china toilet.....only \$4.05

FUEL STABILIZER SEASON IS UPON US

I found Sta-Bil 16 oz stabilizer on SPECIAL sale on the mainland for about 38¢/oz @ a mainland auto discount parts store. I ended up purchasing two or three more bottles than I needed. I could have bought a 32 oz bottle for about 40¢/oz at Island Hardware. O'Reilly's regular price is about 49¢/oz. Ours is 47¢. If any of you run out and your hardware is closed, just call the bargain hunter. I have at least three years extra supply if I can remember where I stored it.



MORE LIGHT, MORE ROOM, & MORE PRODUCT

No, your vision is not improving. With the help of OPALCO, Marce, and Clay, our entire store's lighting is going LED. It's much brighter and consumes about half the electrical energy! Below is a picture of our new lighting and 2nd floor ABS & PVC fitting area.



WAR REPORT: DICKIES vs ISLAND HARDWARE

We do many things differently than mainland companies. For instance, when was the last time you were charged a restocking charge on any stock item? That's right—no charge. Just put it back where you found it. Not so with our jeans supplier. I was told that all I had to do to return stock was to pack it, inventory it, and pay the freight to return any slow moving items. After packing up well over 100 pairs, we were informed that there would be a 20 to 30% restocking charge and that we were expected to place a like size order of other styles. The war begins.

Dickies' management is just as tough as their great jean products. They did not budge. Our good friends and supplier for many years, Dutch Harbor, to the rescue. Dutch Harbor has just taken on the Dickies line of slightly irregular jeans. Now for us less than perfectly shaped islanders wanting a good bargain pair of jeans for only \$14 bucks—we've got 'em for you! Back to the spoils-of-war jeans. We unpacked the over 100 pairs of jeans and added them to the new slightly irregulars and are selling them for the same 14 bucks each. We figure it's better to give our losses to our customers than to a bunch of hard-nosed Texas jean suppliers. As with all other clothing items (except socks), buy any three and save \$6. Great quality at less than Costco's price, AND you can try them on!

DISCOUNT STORE?

Our black \$10 toaster is one of the least profitable, yet most important items that we stock. It's actually an important statement of our store's philosophy. We work hard to make our little hardware the working person's blue collar store. We try to stock housewares that most everyone on the island can afford. We've been accused of trying to turn IHS into a discount store—well, I take that as a compliment. Besides, if you, through hard work, have become financially successful, you still can appreciate a bargain. Our cost including freight and overhead for our black toaster is about \$11.50.

Orcas Island Restaurants, Cafes & Deli'sChamber of Commerce Members (October 25, 2018) The latest update is at www.bit.ly/orcasing**Eastsound**

Acapulco Mexican Restaurant
(360-488-6271) Breakfast&Lunch
109 N. Beach Rd.
7:30 am – 3 pm (Monday-Friday)

The Barnacle Bistro & Bar
(360-622-2675) 249 Prune Alley
5 pm -10 pm (Mon,Wed,Sun)
5 pm-11 pm (Thursday)
5 pm -12 pm (Friday-Saturday)

Brown Bear Baking
(360-855-7456) Bakery & Café
29 North Beach Road
8 am – 4 pm (Thursday- Monday)
Closed Tuesdays & Wednesdays

Chimayo
(376-0DD5/6337) Lunch
Odd Fellows Hall (Urner Street)
11 am – 4 pm (Mon - Friday)

Clever Cow Creamery
(376-5222) Ice Cream Parlor
109 North Beach Rd.
12 pm – 8 pm (Friday-Monday)

Country Corner Deli
(376-6900) Deli Menu/Pizza
Terrill Beach & Crescent Beach
Food Service Hours
6 am – 8 pm (Mon - Saturday)
6 am – 7 pm (Sunday)
6 am – 11 pm (Store Daily)

Doe Bay Wine Co
(376-7467) Wine bar & Bites
109 North Beach Rd
11 am – 6 pm (Thursday-Sunday)
Happy Hour 4-5 pm (Thurs-Sun)

Darvill's Coffee Bar
(376-9866) Coffees & Teas
296 Main St @ Darvill's Bookstore
8 am – 5:30 pm (Monday - Sat)
8:30 am – 4:30 pm (Sunday)

Enzo's Café & Gelateria
(376-3732) Crepes, Ice Cream,
Pastries & Paninis
North Beach Rd & A Street
8am-4pm (Daily) 8am-3pm (Sun)

Hogstone Wood Oven/ÆLDER
(376-4647) Pizza & Salads
460 Main Street
5 pm Open (Friday – Monday)

Inn at Ship Bay
(376-5886) Dinner
326 Olga Road
5 pm Open (Tuesday – Saturday)
Closed Oct. 29 – Nov. 13

Island Hoppin' Brewery
(376-6079) Brewery & Taproom
33 Hope Lane
11 am – 9 pm (Daily)

Orcas Island Market Deli
(376-6000 x5) Deli menu
469 Market Street
Deli
7a-7pm (Mon-Sat) 7a-6pm (Sun)
Market: 7 am – 9 pm (Daily)

Island Skillet
(376-3984) Breakfast, Lunch
325 Prune Alley
8 am – 2 pm (Wednesday- Sunday)

Kathryn Taylor Chocolates
(298-8093) Main St. & N. Beach
Chocolates, Coffee & Pastries
9 am – 5 pm (Monday - Saturday)

The Kitchen
(376-6958)
Prune Alley (behind Tres Fabu)
Closed until November 26*

Lower Tavern
(376-4848) Lunch & Dinner
46 Prune Alley
11 am-10 pm (Daily) 11pm(F&S)

Mia's
(376-6427) Breakfast & Lunch
123 North Beach Rd
8 am – 2:30 pm (Mon – Friday)

Mijitas Mexican Kitchen
(376-6722) Dinner
310 A. Street (at N. Beach Rd)
Open 4 pm (Mon-Sat)

New Leaf Café
(376-2200) Brunch & Dinner
171 Main Street
8 am – 12:30 pm (Sat & Sunday)
5 - 9 pm (Thurs - Monday)

New Leaf Lounge
5 pm – 9:30 pm
(Thursday - Monday)
Food served to 9 pm

Orcas Food Co-op
(360-376-2009) Deli menu
138 North Beach Rd.
9 am – 7 pm (Mon – Sat)
Deli 9 am – 6 pm (Mon-Sat)
Deli/Store 10 am-6 pm (Sunday)

Portofino Pizzeria
(376-2085) Dinner
274 A Street
4 pm Open (Tuesday-Saturday)

Roses Bakery Cafe
(376-4292) Café
(376-5805) Store
382 Prune Alley
Café: 8:30 am – 4 pm (Tues-Sat)
Store: 10 am – 5 pm (Tues-Sat)

The Loft at Madrona
(376-7173) 310 Main St.
Available for Special Events

The Madrona Bar & Grill
(376-7171) Lunch & Dinner
310 Main Street
11:30 am-8:30pm (Sunday-Thurs)
11:30 am – 9 pm (Fri & Sat)
3 pm - 6 pm Bar Happy Hour
Mon - Friday & All Day Sunday

The White Horse Pub
(376-7827/PUBS) Lunch & Dinner
245 Main Street
11:30 am – 9 pm (Sunday-Thurs)
11:30 am – 10 pm (Friday & Sat)
Bar Service
11:30 am – 11 pm (Sun-Thurs)
11:30 am – 12 midnight (Fri&Sat)

Wild Island Juice Bagel & Bowl
(360-298-3404)
Breakfast, Lunch & Dinner
18 Urner Street
8 am-6 pm (Tuesday – Saturday)

Orcas Village

Octavia's Bistro @ Orcas Hotel
(376-4300) Dinner
18 Orcas Hill Road
4 pm – 9 pm (Open Daily)

Orcas Hotel Café
(376-4300) Breakfast & Lunch
18 Orcas Hill Road
6am- 7pm(M-F)6am-9pm(Sa/Su)

Orcas Village Store & Deli
(376-8860) Deli menu
10 Killebrew Lake Road
6 am – 8 pm (Open Daily)

West Sound

Red Rabbit Farm
(376-3208)Special Event Catering
Info: RedRabbitFarm.com

Deer Harbor

Deer Harbor Marina
(376-3037) Breakfast & Lunch
5164 Deer Harbor Road
9 am – 3 pm (Daily)

Deer Harbor Inn Restaurant
(376-1040) Dinner
75 Inn Lane
5 pm – 8 pm (Friday – Sunday)

Island Pie (376-2505) Dinner
11 Jack and Jill Place
4 pm – 9 pm (Thursday-Sunday)
Closed Monday, Tues, Wednesday

Olga/Doe Bay
Rosario

Catkin Café
(376-3242) Breakfast & Lunch
11 Pt. Lawrence Rd (Artworks)
9 am – 3 pm (Wed-Sunday)
Closed 10/31 – 11/4 for break

Doe Bay Café
(376-8059) Brunch
8 am – 2 pm (Saturday-Sunday)
Dinner
5 pm-9 pm (Friday-Sunday)
5 pm – 10 pm (Thurs Open Mic)
Open Mic begins at 7:30 pm

Rosario Resort Mansion
Restaurant and Moran Lounge
(376-2222) 1400 Rosario Road
Breakfast, Lunch & Dinner
Mansion Restaurant
Breakfast: 8 am-11 am (Daily)
Lunch: 12-3 pm (Friday-Sunday)
Dinner: 5 pm-9 pm (Daily)
Moran Lounge
3 pm-9 pm (Sunday-Thursday)
3 pm-10 pm (Friday & Saturday)

Call to confirm days & hours (Area Code 360) Rev 10/25/18