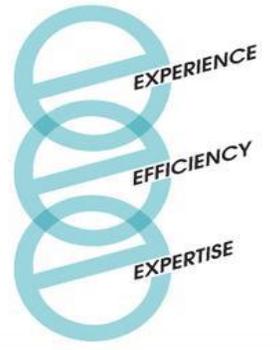




# Royale Class Healthcare

A Royale Strategy Group Company

## The Experts within the Subject Matter of QNXT™



**QNXT™** A configurable, rules-driven solution with demonstrated capability, flexibility & reliability

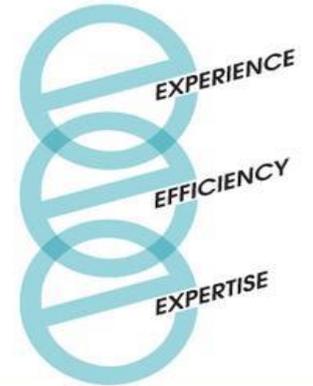
"Cognizant ® /Trizetto ®"





# Who is Royale Class Healthcare ?

the  
TRIPLE  
E



- **Royale Class Healthcare** is a national healthcare consulting & staffing firm whose corporate headquarters are located at 745 5<sup>th</sup> Avenue, New York, NY- USA with locations not only in Manhattan but across the country. Proudly Est. since 2009
- **Royale Class Healthcare** is a leader within the healthcare industry and brings a unique difference to the term "Subject Matter Expert". With over 20 years combined experience in **CONSULTING, OUTSOURCING** and **STAFFING**, RCH delivers the **Triple "E"** Experience, Efficiency & Expertise





The Experts within the Subject Matter of QNXT™

# Consulting

Meeting Your Objectives, Exceeding Your Expected Results



**Royale Class Healthcare is the go to for your QNXT** Consulting, Implementations, Projects, & Upgrades just ask our competitors, why else would they retain RCH for projects / contracts that they were awarded. Led by our CEO Lori A. Sottilotta aka #theChief who has 20 plus years in Healthcare, 15 Plus in Healthcare IT and 10 Plus years as a SME in FACETS and QNXT. #theChief and her Executive Leadership Team are involved throughout each phase of the pipeline, right up until the parting of the seas – and beyond!

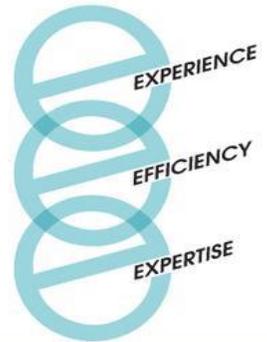
**What Makes Us Unique** if we had to pick our top 3 uniqueness's it would be, Our Chief, Our Bench of Subject Matter Experts that have a minimum of 5 years experience, having a bench of SME's allows us leverage the best on a full time basis while "other" company's use job boards such as Monster, Dice, Indeed or THEY SIMPLY CALL US! Finally, what makes RCH unique is our **Triple "E" delivery** – Experience, Efficiency, & Expertise



The Experts within the Subject Matter of QNXT™

# Consulting

Meeting Your Objectives, Exceeding Your Expected Results



Your Healthcare Guru

- Application Development
- Architectural
- Automation
- Claims Processing
- Claims Workflow
- Configuration
- Customization Reporting
- Data Validation
- Design
- Developers
- Hosting
- Testing
  - System Testing
  - End to End
  - Unit Testing
  - User Testing

- Appeals & Grievances
- Help Desk Support
  - Tier 1 – Tier 3
- Post Implementation
- QNXT DOFR Module
- QNXT Extended Integration (QXI)
- Training
- And MORE.....

At Royale Class Healthcare we provide you with any functional, business and / or Technology type person / team you might require





# Benefits of Using Royale Class Healthcare

## Lead by Our Chief Executive Officer



### ➤ Dedicated Milestone Team

- Senior Leadership
- Client Relations Account Manager
- Project / Program Manager
- QNXT Dedicated Team
- Help Desk Support

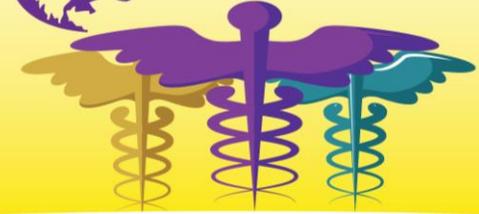


### ➤ Complete Background Screening

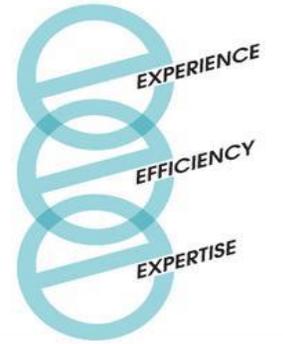
#### ➤ JCAHO Screening

(Joint Commission on Accreditation of Healthcare Organization)





# Benefits of Using Royale Class Healthcare



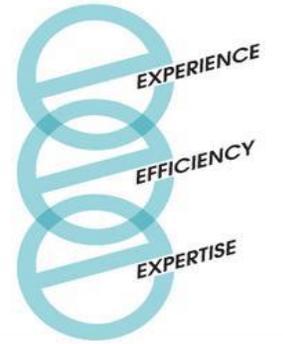
Royale Class Healthcare meets the national standards address how healthcare staffing & Consulting firms should determine the qualifications, placement and competence of our candidates and how we monitor their performance. Royale Healthcare continues to dedicate and be committed to providing quality services to our clients.

When you hire Royale Class Healthcare, you hire honesty. And in this industry that's a game changer

Our best practice provides peace of mind to ensure you know you are working with a company that is committed to quality and not quantity - **We are fueled by integrity, trust and dependability**



# Contract & Pricing



## Royale Class Healthcare “CUSTOMERIZATION”

At Royale Healthcare, we work with a wide range of clients and each is as unique as a strand of DNA. That's why, at RCH, we refuse to take a “cookie cutter” approach to any “job order”. That goes for pricing and contracts.

Each engagement begins with our CEO, Lori Sottilotta, sitting down with the stakeholders in your organization. This way, the team at RCH can gain a first-hand understanding of your organization, your unique needs, your unique challenges.

Whether you are facing tight deadlines, a tight budget or any other constraint, our chief will take each one into consideration when developing your “customized” pricing plan.

Lori presents the proposed pricing, including (if project driven) each of the milestones, gating items and scheduled dates for you and your project team. The plan serves as a task list for the elite team at RCH ensuring no scope or budget creep makes its way into the project. You know the deliverables, the dates and, importantly, the price, up front.

From Healthcare to Hardware, clerks to c-level, to lab techs to surgeons, Insurance Plans to Government Systems, we have the experience and the know-how to understand your unique situation and develop a plan that fits your needs and your budget.

Contracts, no problem we prefer you to give us your contract. However if you don't have one – we can customize one for you – it's that simple!



# Are You Ready to Experience the Royale Class Revolution ?

- Our #chief - Chief Executive Officer of Royale Class Healthcare a division of The Royale Strategy Group is dedicated 110% to THE Brand Promise and Core Values of the Company.
- Leadership starts at the top. It is one of the primary reasons that every potential partnership starts with speaking with our Chief Executive office and will continue every step of the way.



**Fueled By RCH Core Values  
Dependability - Integrity – Trust**



# Are You Ready to Partner with Royale Class Healthcare?



**Lori A. Sottilotta P.M.P.**  
Chief Executive Officer  
#theChief

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Mobile Number: +1 917-436-2188  
E-mail Address: [Lsottilotta@RoyaleStrategy.com](mailto:Lsottilotta@RoyaleStrategy.com)

**Turn your ROI into a true "Return ON Investment"  
not a "Refund OUR Investment" !!!**

