

# Mind Joggers: Build Your List of 100 Names

**We are building a legacy business. A business that changes people's lives.**

**Out of 100 names, 25-30 will join, and 10 will go big!**

We really don't know what's going on in people's lives, so we really have no right to prejudice people's interest. Let's give them the opportunity to say yes or no to this tremendous gift of opportunity.

Make a list of 100 name and put a phone # beside each. Yellow Pad...You can keep adding to and crossing off as you work thru your list over the months and years ahead.

Consider this:

7 figure earners usually have 7 streams of Income, they are always looking for good investments and opportunities.

Many 6 figure owners – often are working to make someone else rich

Corporate Workers – high stress, low security

Entrepreneurs – know how to work hard

Start Listing:

Friends – (they will help you keep accountable-they'll be asking-how its going)

Family

Relatives

Neighbors

School Room Lists

Team List – Sports, Orchestra

Christmas Card List

College Students (student loan greater than credit card debt)

Banking, tellers, owners

Construction

Business Owners

Dr., dentist, nurses

Real Estate, loan officers

Firemen

Law enforcement

MLM industry

Pilots

Insurance

Sales in general

Car salesman

Home Depot (is this your dream job?)

Department Workers

Truck Drivers

Jewelry stores

Church rosters

Bible Study

Coaches

Chiro

UPS, Fed X

College Classmates

Highschool classmates

Lawyer

Sales in general

Mechanics

Athletes

Sports - you play with

Babysitter

Barber

Hair Dresser

Exterminator

Now Highlight your top 5

Let's call them this week