

Welcome to Fair-Line's Preferred Partner Program

Fair-Line is please to announce its Preferred Partner Program. With this Program, Preferred Partners receive reduced rates on all Individual Service Requests. In addition, with our Exclusive "Partner Pack" Subscription Service, it allows our Partners to take full advantage of Virtually all of Fair-Line's Services for a Low Monthly Rate.

We have Run the Numbers and we think you will agree, the Benefits Are Fantastic!!

Let's take a look at a Quick Example of what You Currently Invest In:

- Project Manager Salary: \$60,000* / year
- Average Work Week: 40 Hours
- Average Hours Spent Doing Estimates per Week: 12 Hours (Approximately 30%)
- Average Cost per Week for Project Manager to do Estimates: \$346.08 (\$28.84/hour X 12 hours)

This works out to approximately 48 hours / \$1384.32 a month or 576 hours / \$16,611.84 a year.

- **At \$65,000* / year: \$1500.00 a month or \$18,000 a year!!**
- **At \$70,000* / year: \$1615.38 a month or \$19,384.61 a year!!**
- **At \$75,000* / year: \$1730.77 a month or \$20,769.23 a year!!**

*(Project Managers Salary Only. Does not factor in any additional costs associated with an Employee - WCB, Benefits, Training, Bonuses, Vacation Time, Etc.)



That's a Minimum Cost of nearly 72 days & \$17,000 per Project Manager per Year to Essentially do Paperwork.

With the Fair-Line Preferred Vendor Program you have full access to our Team of Specialists. Imagine if You had a Team of Senior Project Managers available to you whenever you needed. It would allow You and Your Company to:

- ✓ Spend more time Marketing and Improve Your Client Base.
- ✓ Spend more time Dealing with Existing Clients and Projects.
- ✓ Improve Customer Service & Experience.
- ✓ Focus on the Business End of your Business.
- ✓ Better Control the "Ups & Downs" of the Industry.
- ✓ Lower and Better Manage your Operating Costs.
- ✓ Consistent & Accurate Estimates to Improve Your Bottom Line.
- ✓ Avoid Hiring an Additional Project Manager.



With Fair-Line it's like having an Extra Project Manager by Your Side but Without the Cost.

WITH FAIR-LINE'S PREFERRED PARTNER PROGRAM YOU STILL RECEIVE ALL THE SERVICES & BENEFITS THAT YOU HAVE COME TO TRUST & DEPEND ON



- Recommended Estimates within 2 business days
- Review of Scope/Estimate and Return of Recommendations within 2 business days.
- Reviews based on Insurance Industry Standards.
- Maximized Value of Your Estimates.
- Validation of Scopes/Bid Comparisons.
- Full Integration of the Latest Industry Trends such as Encircle⁽¹⁾, AskAime⁽¹⁾ and Matterport⁽¹⁾.
- Accurate, Consistent and Professional Reviews and Estimates.



In Addition, by taking advantage of Fair-Line's Exclusive "Partner Pack" Subscription Service you also receive:

- ✓ Unlimited/Reduced Rates on All Recommended Estimates. ⁽¹⁾
- ✓ Unlimited/Reduced Rates on Scope/Bid Validations. ⁽¹⁾
- ✓ Reduced "CAT" Rates ⁽¹⁾
- ✓ Access to Fair-Line's **FREE** File Audit & Review Program.
- ✓ Unlimited Peer Support from Your Fair-Line Specialist. ⁽¹⁾
- ✓ Free Access to Fair-Line's Scalable & Mobile "Scoping Packages" ensuring Scopes are Accurate, Consistent and Professional each and every time.
- ✓ Exclusive Link to Your Company Website via www.fairlineinc.ca
- ✓ Exclusive Access to "24 Hour" Turn Around time. ⁽¹⁾
- ✓ Detailed Monthly Reports Outlining your Volume and Average Cost Savings.



EXCLUSIVE PREFERRED PARTNER PACK PRICING:

As low as...

\$499.00 / Month

NEW SERVICE OPTION



NEW VALUE SERVICE OPTION

Add the ability to have Fair-Line Process your CoreLogic/Symbility Claims.

Add...

\$59.00 / Month

⁽¹⁾ Estimates over \$50,000 or as a result of a "Major Event" or "CAT" may be subject to additional charges. Fair-Line reserves the right to cap any unlimited offers at any time. Minimum six (6) month subscription. Above rates based on twelve (12) month subscription and using Xactimate as the standard Estimating Program. Value Service Option for Core Logic/Symbility only available in conjunction with selected Preferred Partner Pack. Term of Value Service Option must be the same length as Preferred Partner Pack Selected. A maximum of \$250,000 per month of estimate volume. If a branch/company/location exceeds this amount, additional subscriptions/charges may apply. Any additional charges will be invoiced base on Fair-Line's "OPAN-99 Program" Rates. Offer may expire at any time. Offer is "per branch/company/location". Exclusive "24 hour Turn Around Time" subject to additional charges. All pricing subject to change. All pricing subject to applicable taxes. Encircle, AskAime & Matterport are their own entities and not affiliated with Fair-Line. Please contact your Fair-Line Specialist for further details.

Welcome to Fair-Line's Preferred Vendor New OPAN-99 Program

Fair-Line is please to announce the continuation of our popular Only Pay As Needed Program.

Introducing the New OPAN-99 Program.

With our Preferred Vendor OPAN-99 Program you receive all the benefits of Fair-Line's traditional Preferred Partner Program with the flexibility of taking advantage of Fair-Line's Services & Benefits simply as you need them. In short, "OPAN-99 is OPEN". Fair-Line understands that this industry can literally change over night. OPAN-99 is designed with this in mind. This Program allows you to easily adapt to your ever-changing situations and environments and still benefit from the Fair-Line Advantage – all with minimal commitment. ⁽²⁾

With Fair-Line's Exclusive Preferred Vendor OPAN-99 Program you can:

- ✓ Have Simple and/or Large/Complex Estimates Completed by your Fair-Line Specialist as the need arises.
- ✓ Utilize your Fair-Line Specialist to Complete Control Estimates.
- ✓ Analyze Scope/Bid Comparisons via your Fair-Line Specialist and have a Competitive Estimate provided to you.
- ✓ Send "Over Flow" Estimate Requests to your Fair-Line Specialist during an influx of claims and/or losses. (Mini CAT situations)

Plus...

- ✓ Unlimited Peer Support from Your Fair-Line Specialist.
- ✓ Free Access to Fair-Line's Scalable & Mobile "Scoping Packages" ensuring Scopes are Accurate, Consistent and Professional each and every time.
- ✓ Exclusive Link to Your Company Website via www.fairlineinc.ca
- ✓ Exclusive Access to "24 Hour" Turn Around time. ⁽²⁾

ALL WITH MINIMAL COMMITMENT. FAIR-LINE SIMPLY INVOICES FOR A SMALL PERCENTAGE OF THE TOTAL ESTIMATE VALUE ⁽²⁾

Estimate Amount	Percentage Of Estimate	Fair-Line Average Estimate Cost	Typical Estimate Cost (\$60K/year – Salary Only)
\$0- \$20,000	\$35.00 Flat Rate	\$35.00	\$28.84 - \$72.10
\$20,001-\$30,000	0.25%	\$50.00-\$75.00	\$43.26 - \$86.52
\$30,001-\$50,000	0.20%	\$60.00-\$100.00	\$57.68 - \$115.36
\$50,001-\$100,000	0.15%	\$75.00-\$150.00	\$72.10 - \$201.88
\$100,001+	0.10%	\$100.00 -	\$115.36 -

\$99.00/Month

AND THEN...

...PLUS YOUR FIRST 3 ESTIMATES ARE Included ⁽²⁾

 ADD THE ABILITY TO HAVE FAIR-LINE PROCESS YOUR CORE LOGIC/SYMBILITY CLAIMS: Add...\$59.00/Month

⁽²⁾ Annual Registration Fee of \$249 applies. Six (6) month subscription term required for OPAN-99 Program. Offer may expire at any time. Offer is "per branch/company/location". Exclusive "24 hour Turn Around Time" subject to additional charges. All pricing subject to change and applicable taxes. Included Estimates must be <\$20,000. Estimates based on information available/provided at time of initial request. The OPAN-99 Program Invoice Amount is based on Total Estimate Value of INITIAL ESTIMATE provided to the client inclusive of any taxes and prior to any applicable deductible/discouts relating to the claim/loss. Additional changes/requests made by the client on estimates completed may be subject to additional charges. Please contact your Fair-Line Specialist for further details.