

American Success Educators Corporation Presents:

# The Razor Sharp Sales Seminar

Celebrating Our 24<sup>th</sup> Year!

Razor Sharp Seminar Series 2016

## AGENDA

### **Increasing Sales Revenue with Powerful Proven Sales Skills**

- Learn how a Razor Sharp sales mindset dramatically magnifies your personal power
- Learn to establish the Razor Sharp sales work ethic
- Learn the 8 fundamental steps to sales success (a Blue Print)
- Learn to create your own economy
- Learn how enthusiasm makes the difference
- Learn the Razor Sharp keys to successful selling
- Learn to establish the vision - buyers must see what you see
- Learn and own the Razor Sharp Power Questions
- Learn to turn objections into sales
- Learn Razor Sharp closing techniques

**The Razor Sharp Sales Seminar**: is configured for maximum learning. You'll experience a carefully designed combination of:

- Professional and informative presentation
- Practical practice exercises
- Group discussions - Don't worry - no one will be singled out or embarrassed
- Get your questions answered. Share your point of view
- Your attendance qualifies for ONE YEAR of "The Razor Sharp Weekly International Teleconference Call"
- Schedule your free one on one coaching call

### **You and your team will learn how to:**

- Develop powerful sales habits
- How to handle difficult sales situations with challenging customers
- Persuade and influence others to your way of thinking
- Razor Sharp sales skills for social and business situations
- Powerful listening skills
- Self-awareness and professional development skills

American Success Educators Corporation  
5000 Birch Street  
West Tower- Suite 3000  
Newport Beach, California 92660

[www.TheRazorSharpSalesSeminar.com](http://www.TheRazorSharpSalesSeminar.com)  
614-438-4095

