

## Bates Precast Concrete, Inc.

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### MISSION STATEMENT

- Our mission is to exceed our customers' expectations in quality, delivery, and cost through continuous improvement and customer interaction.

### GENERAL INFORMATION

- At Bates Precast Concrete, Inc., we believe that service is key and that quality ingredients and knowledgeable employees are necessary to manufacture quality products. We value experience as well as education. Our customers include Parsons, Georgia Power, Clay Electric, Gresco, Lowndes County, Thomas County, Brooks County, GDOT, and the City of Lake City along with numerous construction companies, plumbing companies, electrical contractors and individuals in Alabama, Florida and Georgia. Our products can be found at military bases, several airports, numerous schools, and thousands of back yards. Our ability to provide excellent service along with a quality product while maintaining a competitive price on small jobs as well as large, has helped us maintain a 95% repeat customer base.
- EIN number—58-2144692 S Corp. of Georgia
- DUNS number—831821160
- CAGE code—1LJ16
- Certifications—SBA, WBA, DBE GDOT/ALDOT, WBENC, WOSB
- NAICS Codes—327390, 423320, 423990, 424950, 425120
- Federal Supply Codes—2230, 2250, 4540, 4630, 4710, 5660, 5680, 6150, 6210, 9390, 9930
- Number of Employees —19
- Annual Sales —1.75 Million
- Years in Business—34

### FACILITIES & EQUIPMENT

- Our facilities and equipment include everything we need to haul in our raw materials, make our own design mix concrete, form endless designs of precast items, and deliver our products. Our headquarters are at 6431 Ocean Pond A venue, in the Lake Park Industrial Park in Lake Park, Georgia 31636.
- We believe that control of the entire process allows us to give our customers the best products at the best price and insure service at each step. We are currently running 1 production shift but could expand to 3 shifts without additional equipment. We have an in-house maintenance shop with personnel qualified to do our own DOT inspections. We also have our own form building equipment which allows us to be reactive on special or unique items, or short deadlines, while remaining competitive on price.

### CURRENT PRODUCTS INCLUDE

- **Electrical**
  - Transformer pads
  - Light pole bases
  - Splicing Chambers
  - Pull Boxes / Manholes
  - Foundations
  - Underground Vaults
  - Substation Items
  - Switching Cubicles
- **Construction**
  - Tanks 300 to 8000 gallon
  - Grease Traps & Dist. Boxes
  - RCP, Headwalls and Flares
- **Safety Ends**
  - Manholes
  - Slabs
  - Jack and Bore Pipe
- **Burial Vaults**
  - Economy Vaults
  - Domed Vaults
- **Miscellaneous**
  - Right of Way Markers
  - Parking Lot Bumpers
  - We also sell sand, gravel , rebar , castings and hatches as well as sealers and gaskets.
  - We enjoy the challenge of adding new products to our line. Please let us know if there are precast items you need that are not on the list.

### CONTACTS

- Please feel free to contact us for further information.
- Sharie Bates Elliott, CEO, Production , Sales & Estimating
- Daniel Bates, GDOT Certified Precast Tech & Maintenance Supervisor
- Kayla Farmer, Office Manager, Orders AR AP
- Graham Elliot, Safety
- Bates Precast Concrete, Inc .
- 6431 Ocean Pond Ave • Lake Park, GA 31636
- Phone 229-559-0004 • Fax 229-559-8741
- precasts@bellsouth.net