

Appendix D: Sample Price List
Sample Bidder Price List (Excel File)

| Bidder Name: Meridian IT Inc. | | | | | | |
|-------------------------------|-------------|---|---|--|-----------------------------------|-----------------------------|
| Bid Number: | | | | | | |
| Category # | Item | Description | Term/ Convenience Contract Discount % from MSRP | Minimum Volume/ Additional Discount %/MSRP | E-Rate Eligibility (Y/N /Partial) | E-Rate Discount % from MSRP |
| 6 | Hardware1 | Avaya Aura UC Hardware (Voice) | 38.75% | | No | |
| 6 | Software1 | Avaya Aura UC Software | 38.75% | | No | |
| 6 | Peripherals | Avaya Telephones & Peripherals | 38.75% | | No | |
| 6 | Hardware2 | Nortel UC Hardware and Phones | 28.75% | | No | |
| 6 | Software2 | Avaya Contact Center and Nortel UC Software | 28.75% | | No | |
| 6 | SME | IP Office Hardware and software | 39.25% | | No | |
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| 1 | Data | Avaya Data Products (Networking) | 29.25% | | Yes | 29.25% |
| 1 | Wireless | Avaya Wireless Products | 29.25% | | Yes | 29.25% |
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| 5 | Varous | Nutanix (Hyper Converged Solution) Compute & Storage in a single platform | 8.75% | | Yes | 8.75% |
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