

Jackson Madison County African American Chamber of Commerce

**WEST TENNESSEE BUSINESS SHOWCASE
AND ECONOMIC DEVELOPMENT CONFERENCE
SATURDAY, JULY 14, 2018 • DOUBLETREE HOTEL JACKSON**

Andrew Jackson Ballroom

- 8:00-9:00am **Breakfast**
Welcome and Introduction of 2018 Award Winners* – **Clarence Boone**, President, JMCAACC
Greetings – **LaTanya Channel**, District Director, U.S. Small Business Administration, *Nashville*
Keynote Speaker – **Felicia Phillips**, Business Strategist, Felicia Phillips Unlimited, *Atlanta*
Exhibit Tables Open – 8am-4pm
- 9:00-10:15 **Moving Your Business to the Next Level (Phase II)**
Facilitator: Andrea Bond Johnson, Golden Circle Insurance, *Brownsville (to be confirmed)*
Speakers: Andre Gist, MIG Steel Fabrication LLC, *Lexington*
David Hunt, Doc Imaging/Hunt & Williams Development LLC, *Jackson*
Murinell Huntspon, Nell Huntspon Flower Box, *Jackson* (opened 1968)
Juan Self, Self + Tucker Architects, *Memphis*
- 10:15-10:30 Question & Answer Session
- 10:35- 11:15 **Financing and Credit for Small Business Owners**
Facilitator: Rory Thomas, Southwest TN Community College/TSBDC, *Memphis*
Speakers: Travis Hughes, Pathway Lending; **Andrew Long**, BancorpSouth, *Jackson*; **Tiffany Nance**, Operation Hope/First Tennessee, *Jackson*
- 11:15 – 12:00 **The Benefits of Certification**
Facilitator/Speaker: Eric S. Terrell, U.S. Small Business Administration, *Memphis*
Speakers: Priscilla Sweeney, U.S. Corps of Engineers, *Memphis*; **Richard Van Norman**, Governor's Office of Diversity Business Enterprise, *Nashville*
- **Working Lunch****
- 12:00 -12:20 Guest Speaker: **Dr. Clarence Davis**, Sr. Medical Director, Wellcare of Georgia, Inc., *Atlanta*
- 12:20 -1:00 **Young Entrepreneurs Business Showcase.** *Facilitator: April Wilson, PhD* – Loving Arms LLC
Speakers: Derick Fuller, Gentlemen's Cuts; **Tia Jones**, Loving Arms LLC; **Tina Mercer**, Infinite Consulting Group; **Terrell Warlick**, I'll Do It Improvements; **Byron Golden**, Liberty Staffing Solutions
- 1:00-1:55 **Procurement: Marketing Your Business, Managing Contracts and Contacts**
Speakers: Tom Fendley, West Tennessee Healthcare; **Jeremy Gurley**, Toyota Bodine Aluminum; **Ron Acree** of Jackson State Community College; **Russell Toone**, PTAC Jackson; **Karen Wise**, Forever Communications
- 1:55-2:00 Break
- 2:00-3:30 **Workshop – Why and How to Register in Federal Database – SAM.GOV**
Speaker/Trainer: **Veronica Michelle Clark**, UT PTAC, *Knoxville*
- 3:30-4:00 **Closing Remarks and Networking** (Andrew Jackson Ballroom) - Exhibit Tables Open

*2018 Jewel Awards Banquet - Award Winners: Carlida Watson, Ndeyefatou Toure, Terrell Warlick, Bobby Cole

Special Thanks!



6/26/2018