

Farm Business Management Locations

- **Bismarck**
Bismarck State College
- **Bottineau**
Dakota College at Bottineau
- **Carrington**
Carrington Research Extension Center
- **Devils Lake**
Lake Region State College
- **Dickinson**
Dickinson Research Extension Center
- **Fargo**
ND State College of Science, Fargo
- **Glen Ullin**
Glen Ullin Public School
- **Jamestown**
James Valley CTE Center
- **Langdon**
Langdon Research Extension Center
- **Minot**
North Central Research Extension Center
- **Oakes**
Southeast Region CTE Center
- **Rugby**
Rugby Public School
- **Wahpeton**
ND State College of Science

Contact Information: ND Agricultural Education

Supervisor - 701.328.3179
aaronanderson@nd.gov
www.ndfarmmanagement.com

DISTINGUISHED STAR PARTNERS

Twin Cities Region Northland Ford Dealers

FOUR STAR PARTNERS

CHS Foundation
Asgrow/DEKALB/Channel/REA/Monsanto

THREE STAR PARTNERS

Farmers Union Insurance/ND Farmers Union

TWO STAR PARTNERS

Wheat Growers
Nodak Mutual Insurance
ADM
International Certification Services

ONE STAR PARTNERS

PROSEED, ND Farm Bureau, RDO Equipment,
Wilbur-Ellis, Lynnes Welding Training,
DuPont Pioneer, CF Industries,
First International Bank & Trust,
IRONCLAD Marketing,
International Brotherhood of Electrical Workers,
ND Building Trades Unions,
North Central State Regional Council of Carpenters



Sponsored by: North Dakota Department
of Career & Technical Education
Bismarck, North Dakota

Photos submitted by: Lynsey Aberle



ND FARM
MANAGEMENT EDUCATION



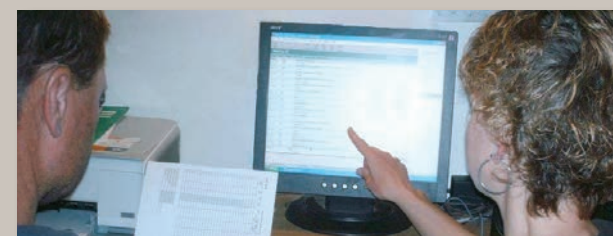
WHERE DO YOU GET YOUR FINANCIAL EDUCATION?

	FARM MANAGEMENT	LENDER/ ACCOUNTANT
Goal Setting	✓	
Explanation of Financial Documents	✓	LENDER: LIMITED
Assessing Personal Skills	✓	
Help Establish a Record Keeping System	✓	LENDER: LIMITED
Balance Sheet Preparation	✓	LENDER: ✓ ACCOUNTANT: LIMITED
Financial & Production Trends	✓	LENDER: LIMITED
Cash Flow Planning	✓	LENDER: ✓
Cash Reconciliation	✓	LENDER: ✓ ACCOUNTANT: ✓
Income Statement	✓	LENDER: ✓ ACCOUNTANT: LIMITED
Year End Analysis	✓	LENDER: LIMITED
Crop & Livestock Enterprise Analysis	✓	LENDER: LIMITED
Explanation of Financial Numbers	✓	LENDER: LIMITED
Cost of production per unit	✓	
Analyzing Alternatives	✓	
Risk Management & Marketing	✓	
Tax Planning	✓	LENDER: LIMITED ACCOUNTANT: ✓

Our Mission: To provide lifelong learning opportunities in economic and financial management for persons involved in the farming and ranching business.

Provides Instruction/Assistance in:

- Business/Family goal setting
- Improving the farm or ranch's recordkeeping system
- Increasing the knowledge of farm and ranch financial management through planning and business analysis
- Developing an understanding of the financial strengths and weaknesses of the farm or ranch business
- Improving the efficiency and organization of the farm or ranch business
- Developing the operator's and family's appreciation of the effects of current and long term decisions
- Benchmarking – operator has an opportunity to compare his farm profit, balance sheet ratios and farm enterprises to similar farms in their Region and the State



What are producers saying about our program?

“Farm management is crucial today...it helps us to plan ahead, set goals and see what changes are needed in our farm and ranch operation. We would be lost without it and highly recommend it to others.” **The Krinke's – Scranton, ND**

“Farm Business Management is more important as the agriculture sector struggles in times of economic challenges. With access to FinPack, which provides bookkeeping and enterprise analysis, combined with knowledge and experience from Farm Business Management, my operation has benefited greatly. This is a program that one never graduates from since it is a continual learning experience.” **Pat – Kent, MN**

“FRBM has shown us which crops and enterprises have been most profitable. It has been an important decision making tool in expanding our farm operation. FRBM advisors are also helpful at making sure we keep good financial and inventory records in a timely fashion.” **Mark – Donnybrook, ND**

