



Wholesale Inventories & Trade Sales 3.8.21

Chart Menu Next 2 Pages:

Click page # to jump to chart; click 'Menu' button to return to menu



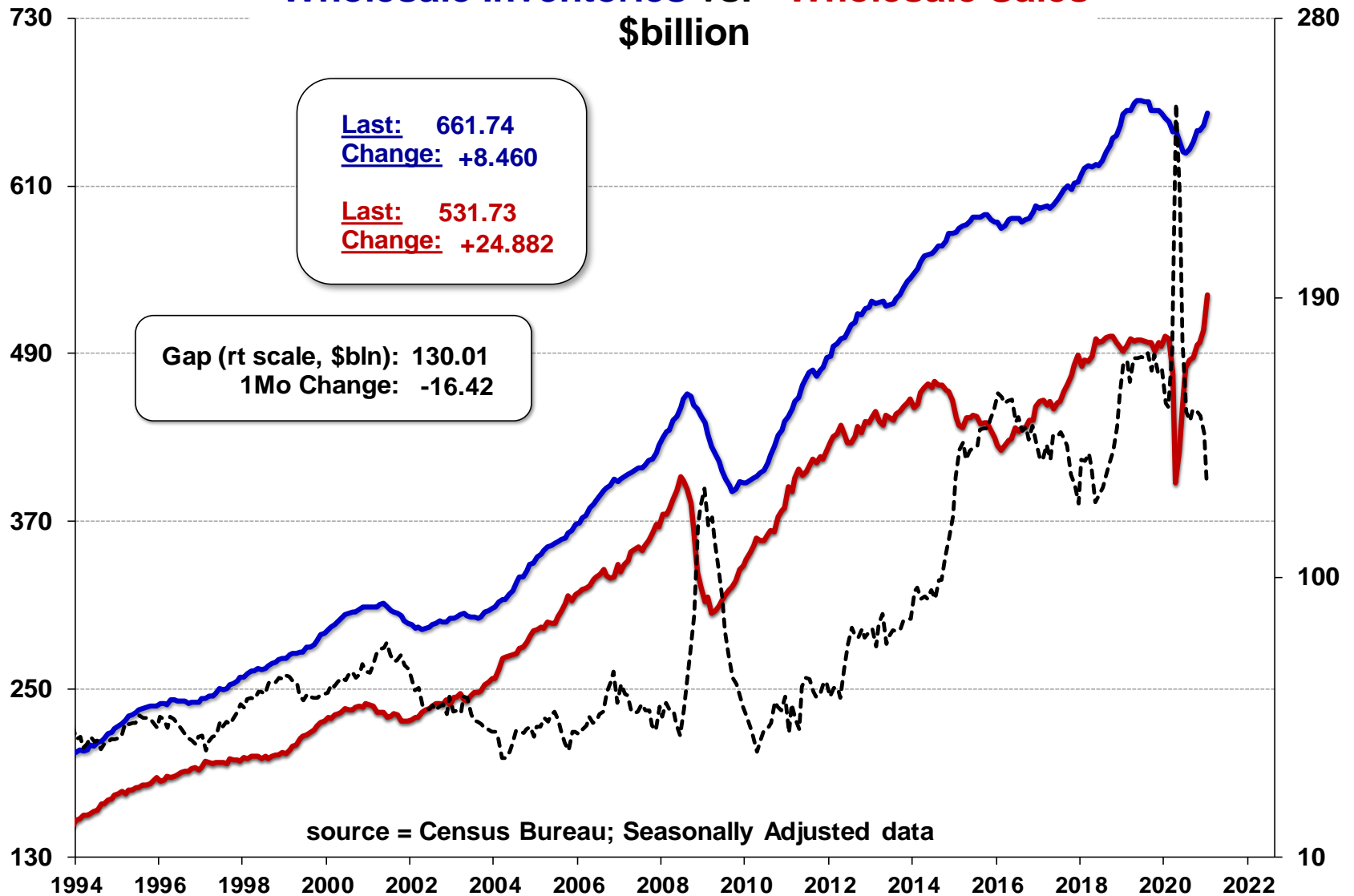
Inventories vs. Sales (level) -----	4
Inventories vs. Sales (ex-petrol, level) -----	5
Inv. – Sales Gap: Total vs. Ex-Petroleum -	6
Inventories MM, YY -----	7
Sales MM, YY -----	8
Inventory/Sales Ratio-----	9
<u>Inventories \$Bn</u> (1mo, 3mo changes) -----	10-11
*Durable Goods (1mo, 3mo changes) -----	12-13
*Non-Durable Goods (1mo, 3mo changes)	14-15
<u>Sales \$Bn</u> (1mo, 3mo changes) -----	16-17
*Durable Goods (1mo, 3mo changes) -----	18-19
*Non-Durable Goods (1mo, 3mo changes)	20-21
Durable Goods Sales (2013-p) -----	22
Non-Dur. Goods Sales (2013-p) -----	23
Durable Minus Non-Durable Sales -----	24
Dur.(ex-autos) minus Non-Dur (ex-petrol) –	25
Sales: Autos+Apparel+Furniture vs. GDP	26
Sales Ex-Petroleum MM, YY-----	27
Per Capita Sales (ex-food, energy, drugs)	28
Per Capita Sales (ex-petrol, petrol + drugs)	29
Wholesale Sales as % GDP -----	30

Chart Menu Continued Next Page...

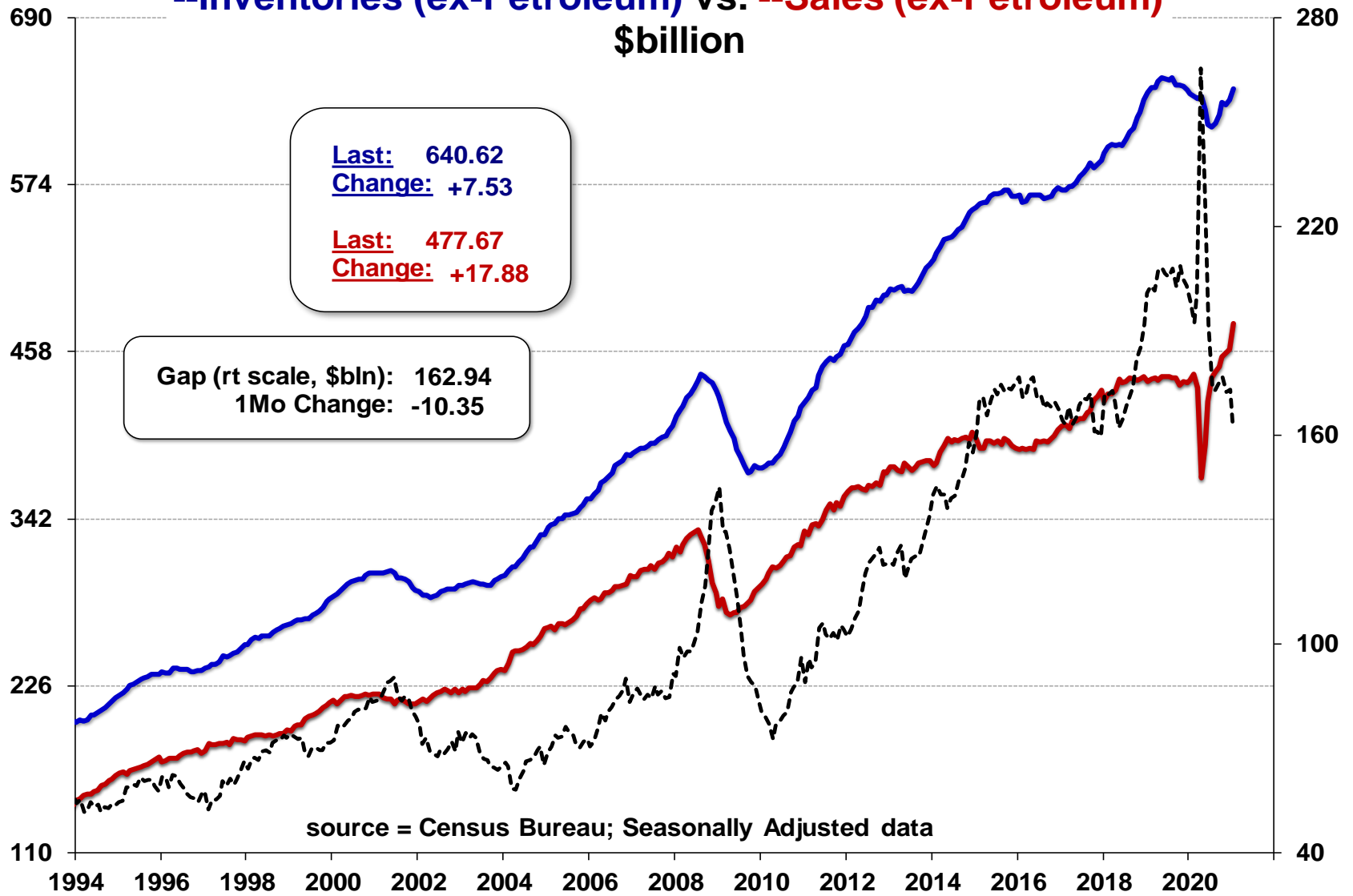
Pie Chart (Inv) Pie Chart (Sales) Inventories Sales Inv./Sales Ratio

	Pie Chart (Inv)	Pie Chart (Sales)	Inventories	Sales	Inv./Sales Ratio
Durable Goods	31	53	32	54	75
*Automotive			33	55	76
*Furniture			34	56	77
*Lumber			35	57	78
*Professional Equipment			36	58	79
*Metals			37	59	80
*Electrical			38	60	81
*Hardware			39	61	82
*Machinery			40	62	83
*Miscellaneous			41	63	84
Nondurable Goods	42	64	43	65	85
*Paper			44	66	86
*Drugs			45	67	87
*Apparel			46	68	88
*Groceries			47	69	89
*Farm Products			48	70	90
*Chemicals			49	71	91
*Petroleum			50	72	92
*Alcohol			51	73	93
*Miscellaneous			52	74	94

--Wholesale Inventories vs. --Wholesale Sales \$billion



--Inventories (ex-Petroleum) vs. --Sales (ex-Petroleum) \$billion



Last: 640.62
Change: +7.53

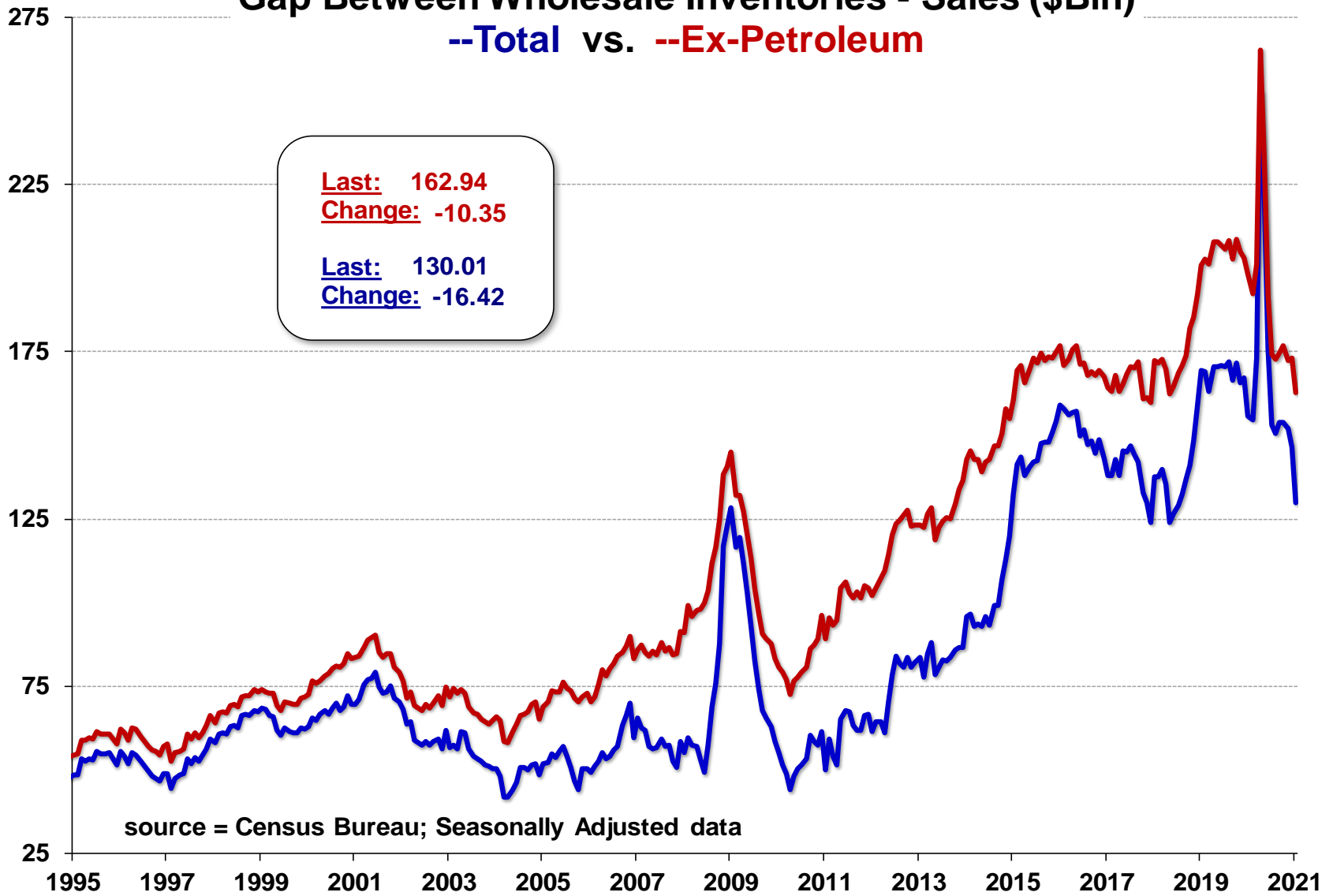
Last: 477.67
Change: +17.88

Gap (rt scale, \$bln): 162.94
1Mo Change: -10.35

source = Census Bureau; Seasonally Adjusted data

Gap Between Wholesale Inventories - Sales (\$Bln)

--Total vs. --Ex-Petroleum

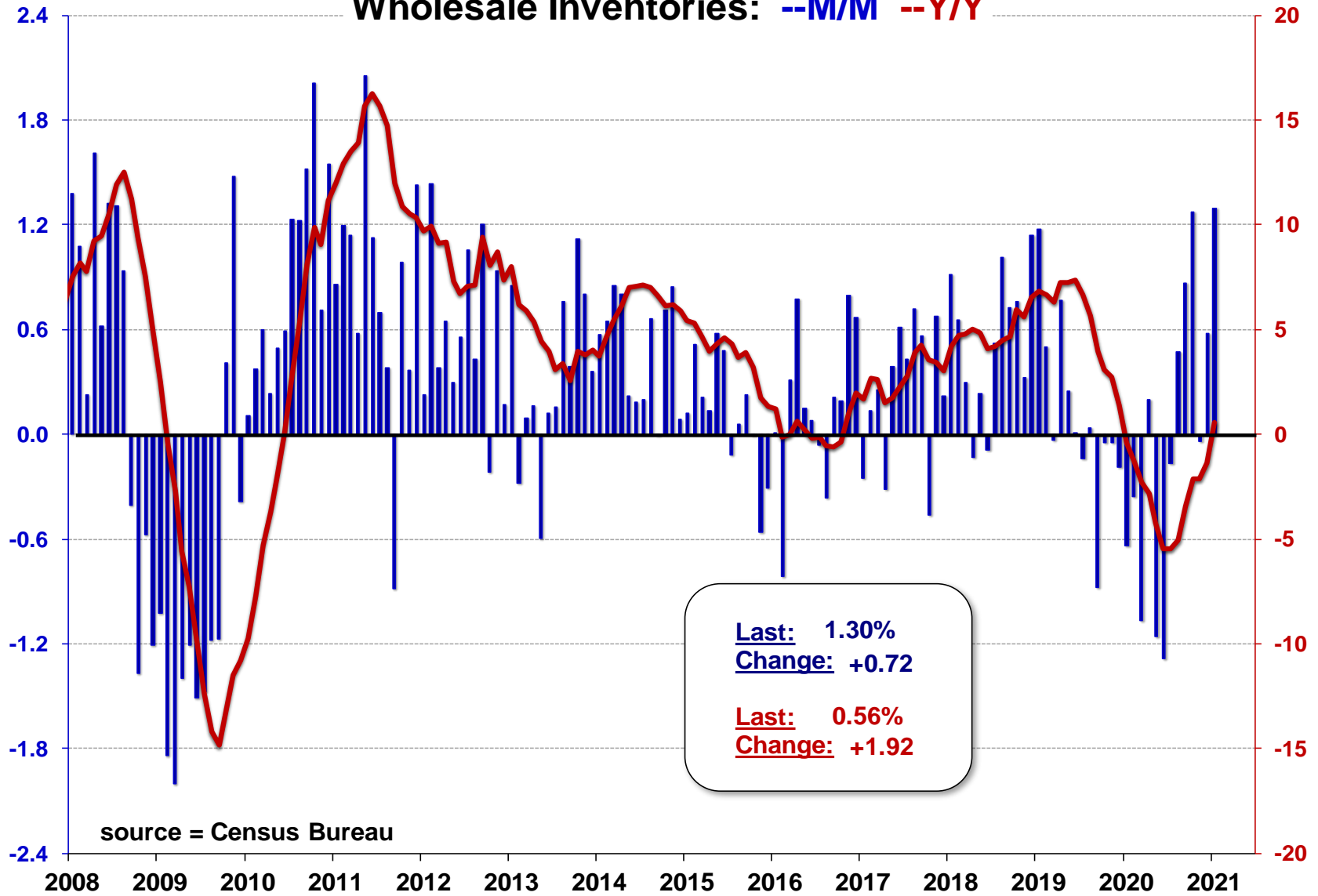


Last: 162.94
Change: -10.35

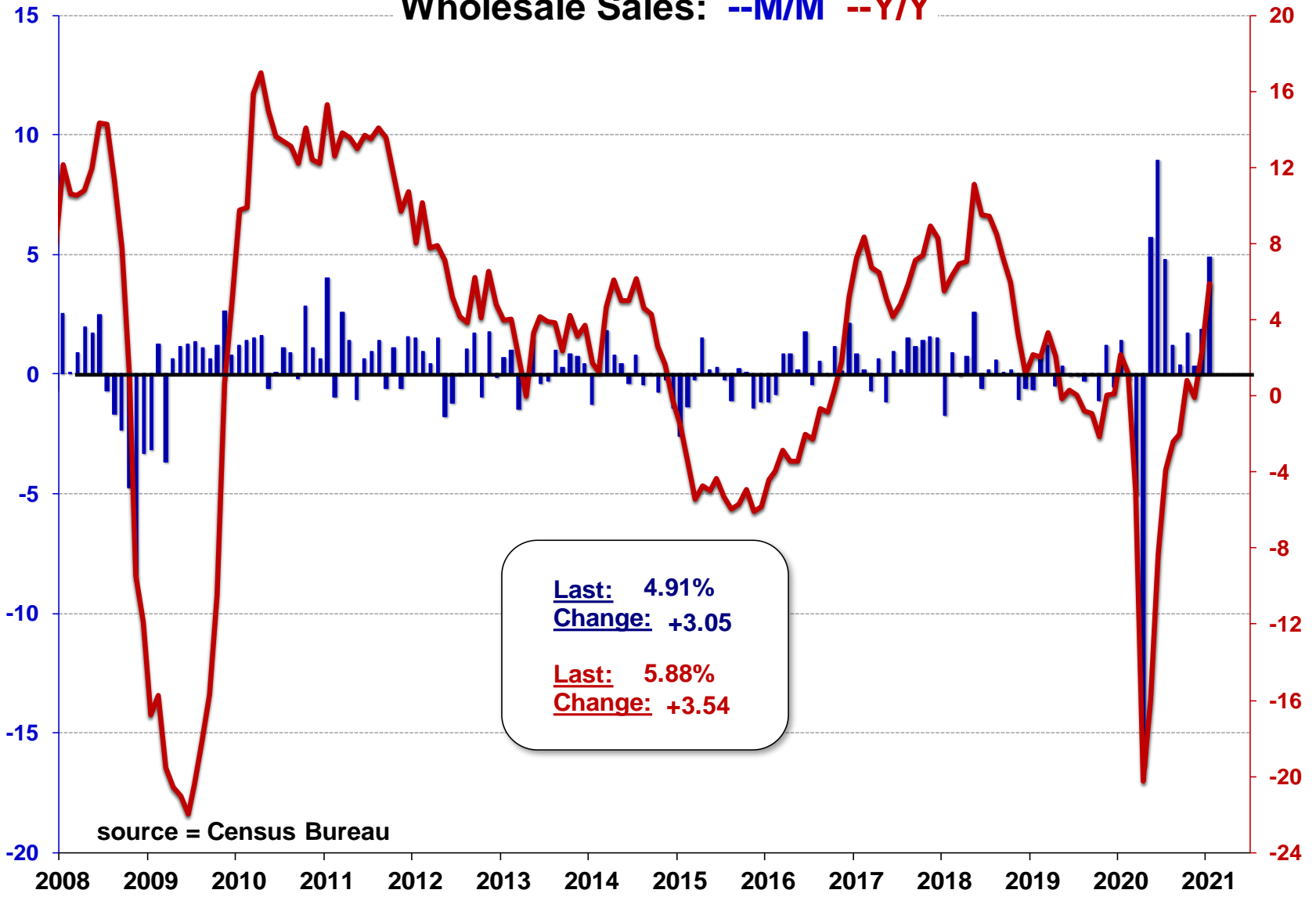
Last: 130.01
Change: -16.42

source = Census Bureau; Seasonally Adjusted data

Wholesale Inventories: --M/M --Y/Y



Wholesale Sales: --M/M --Y/Y



Last: 4.91%
Change: +3.05

Last: 5.88%
Change: +3.54

source = Census Bureau

Wholesale Inventories-to-Sales Ratio

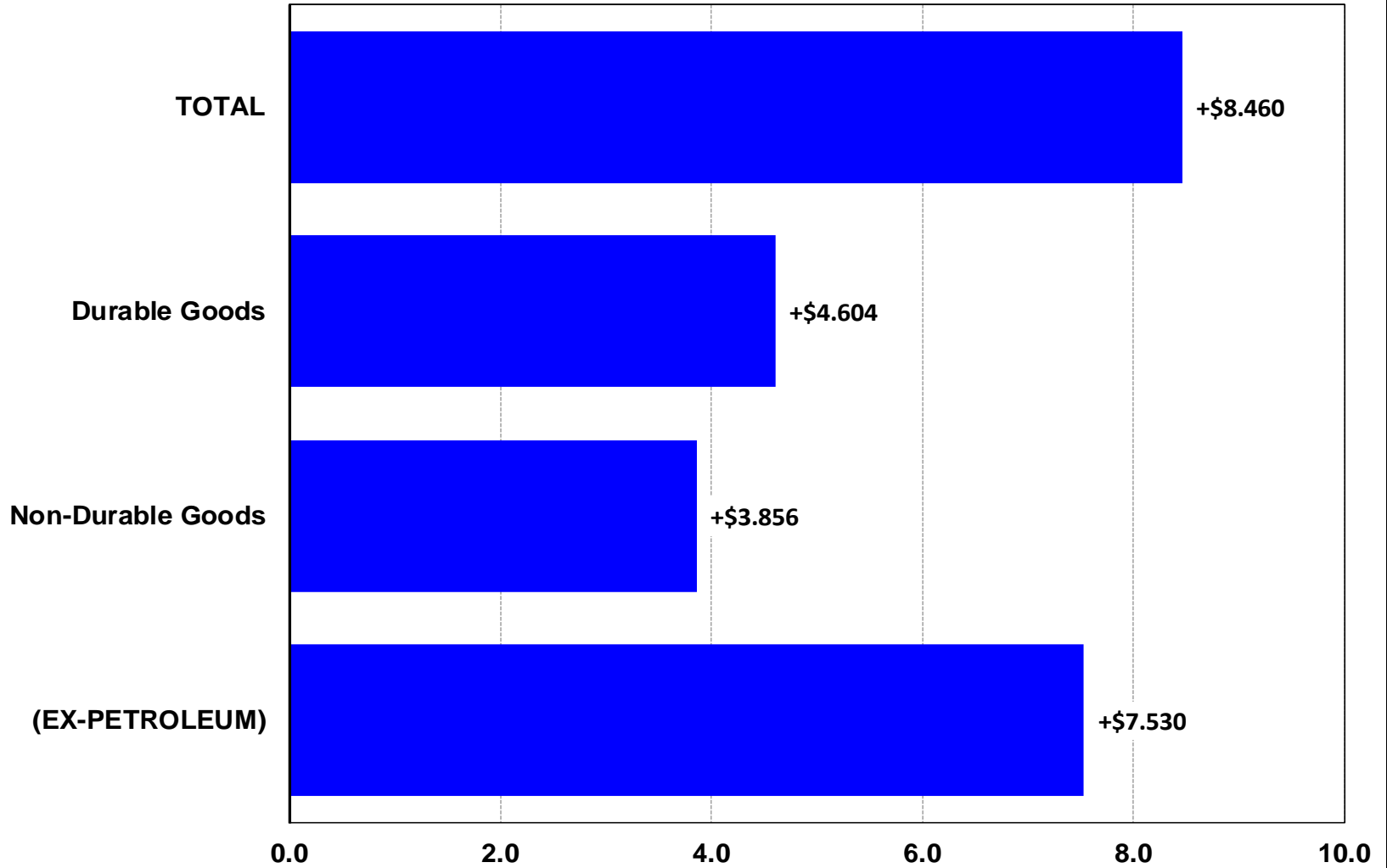


Last: 1.245
Change: -0.044

source = Census Bureau

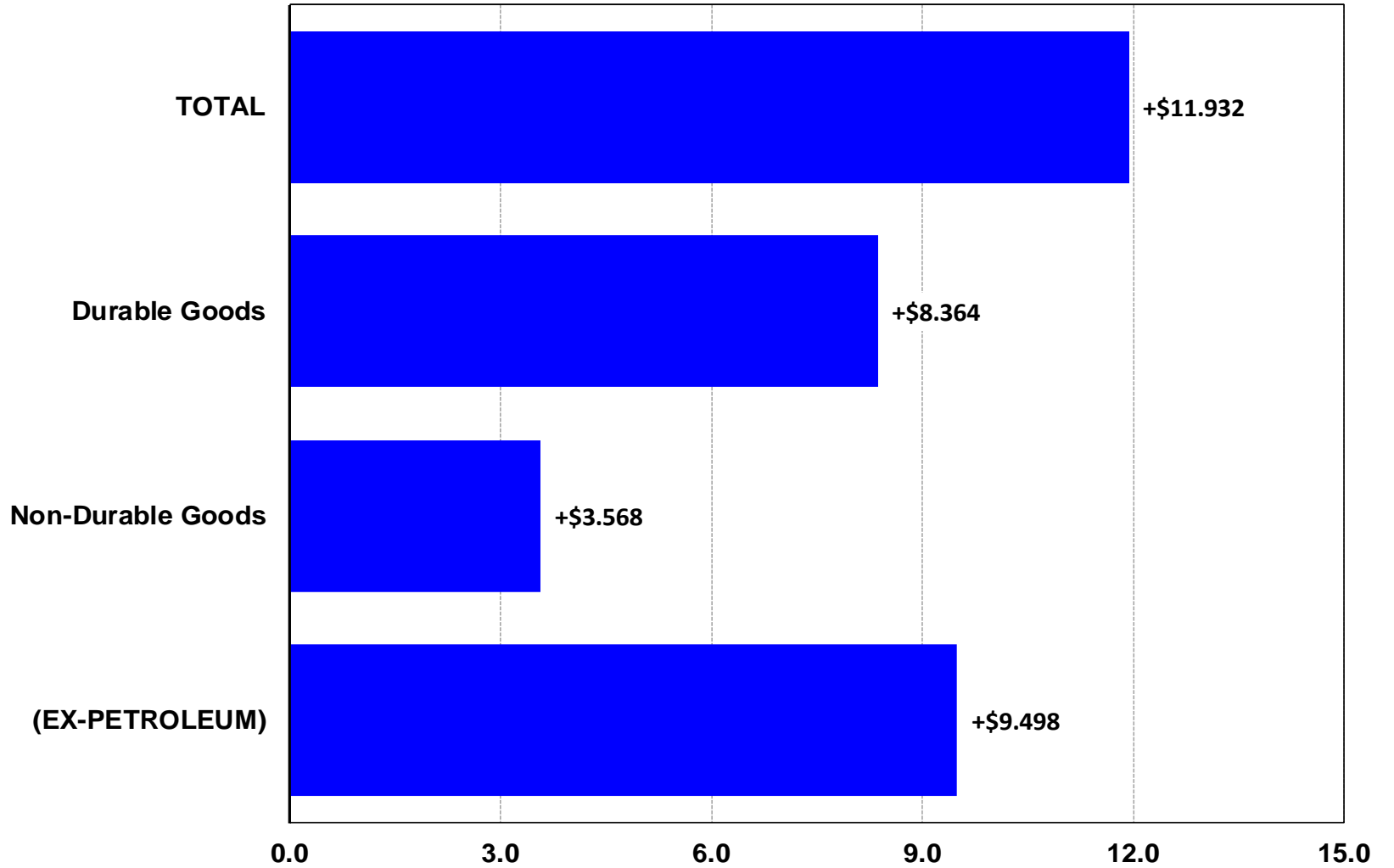
Data Thru: 1/31/2021

Wholesale Inventories (1-month change, \$bln)



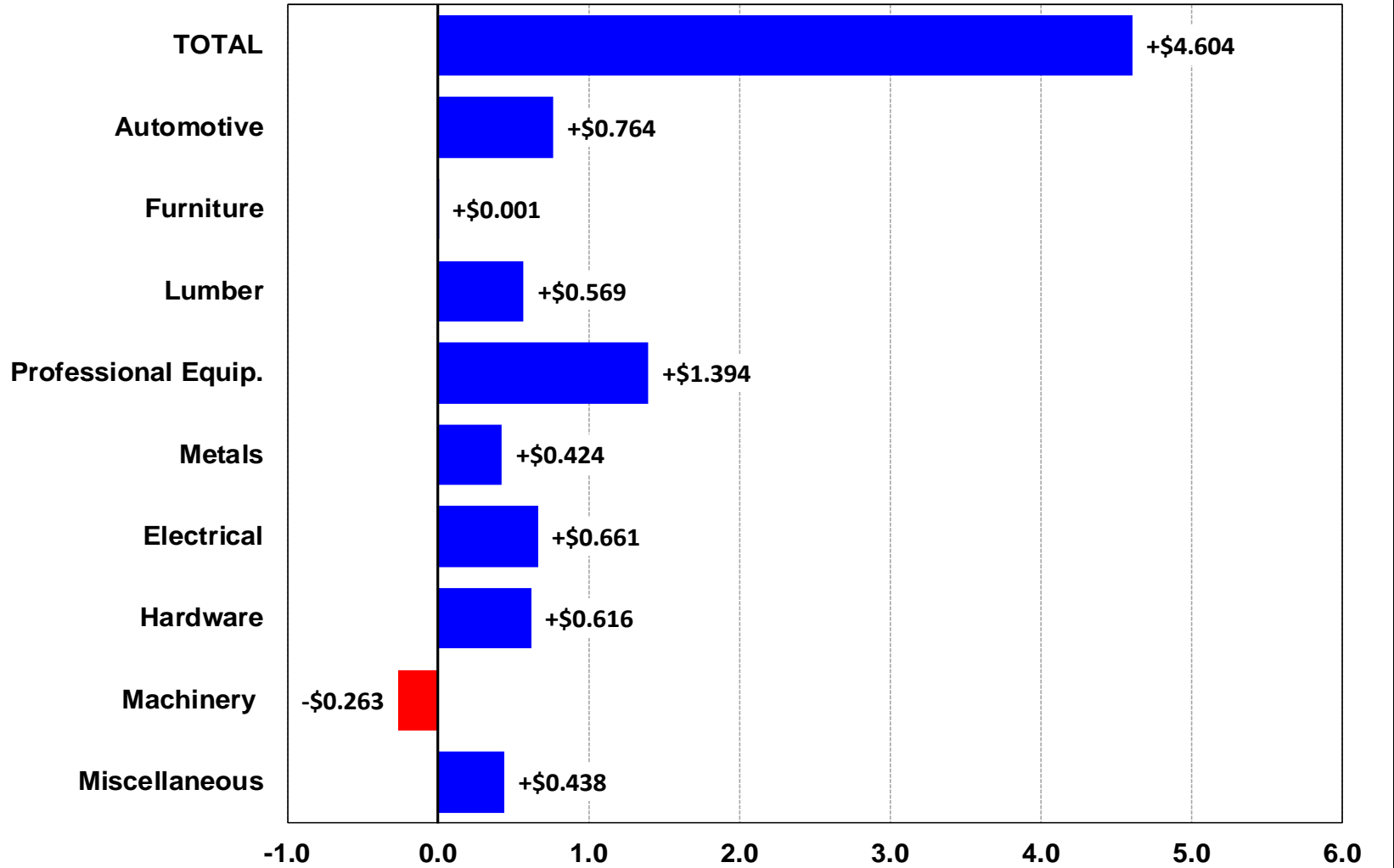
Data Thru: 1/31/2021

Wholesale Inventories (3-month change, \$bln)



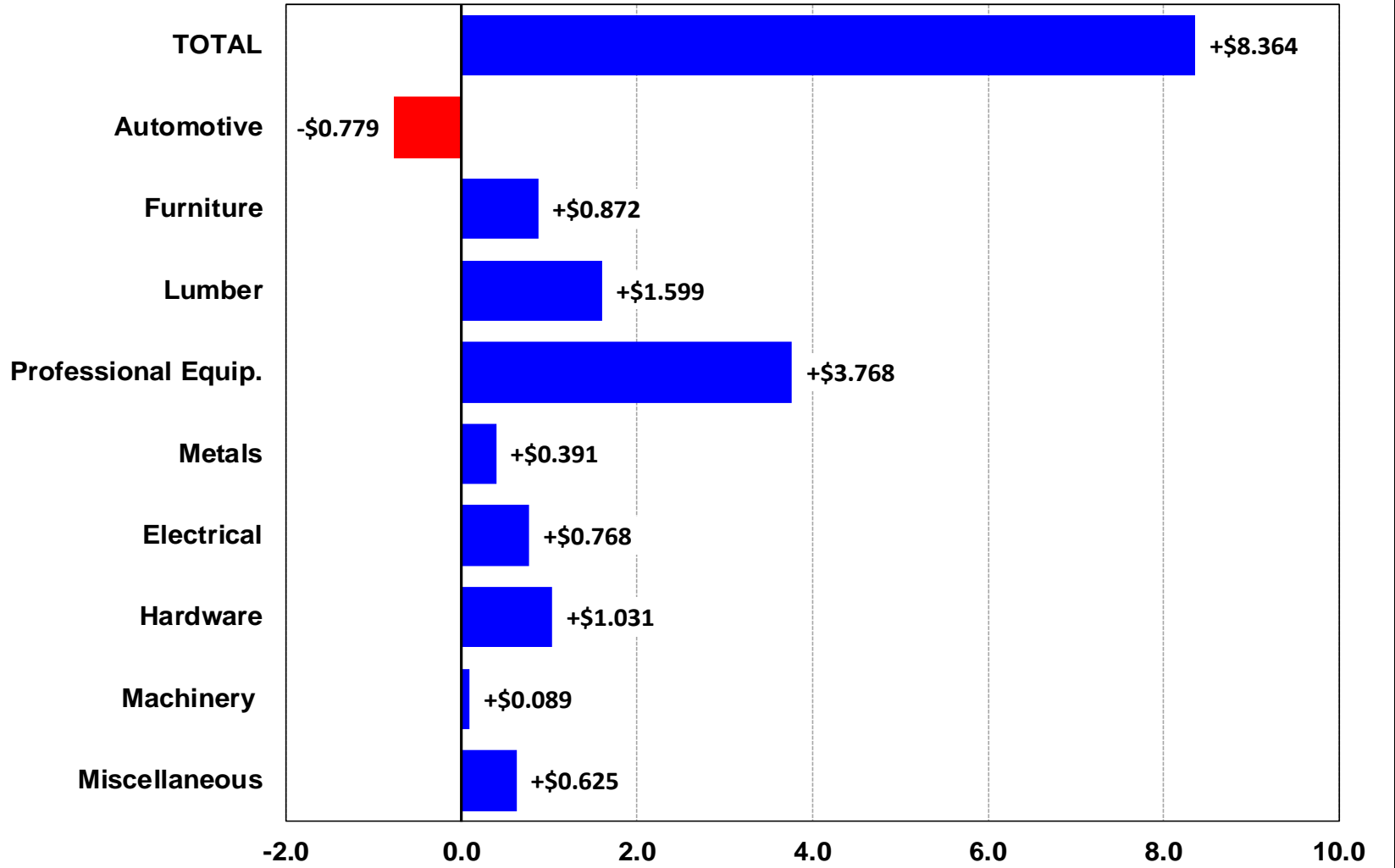
Data Thru: 1/31/2021

Wholesale Inventories: Durable Goods (1-month change, \$bln)



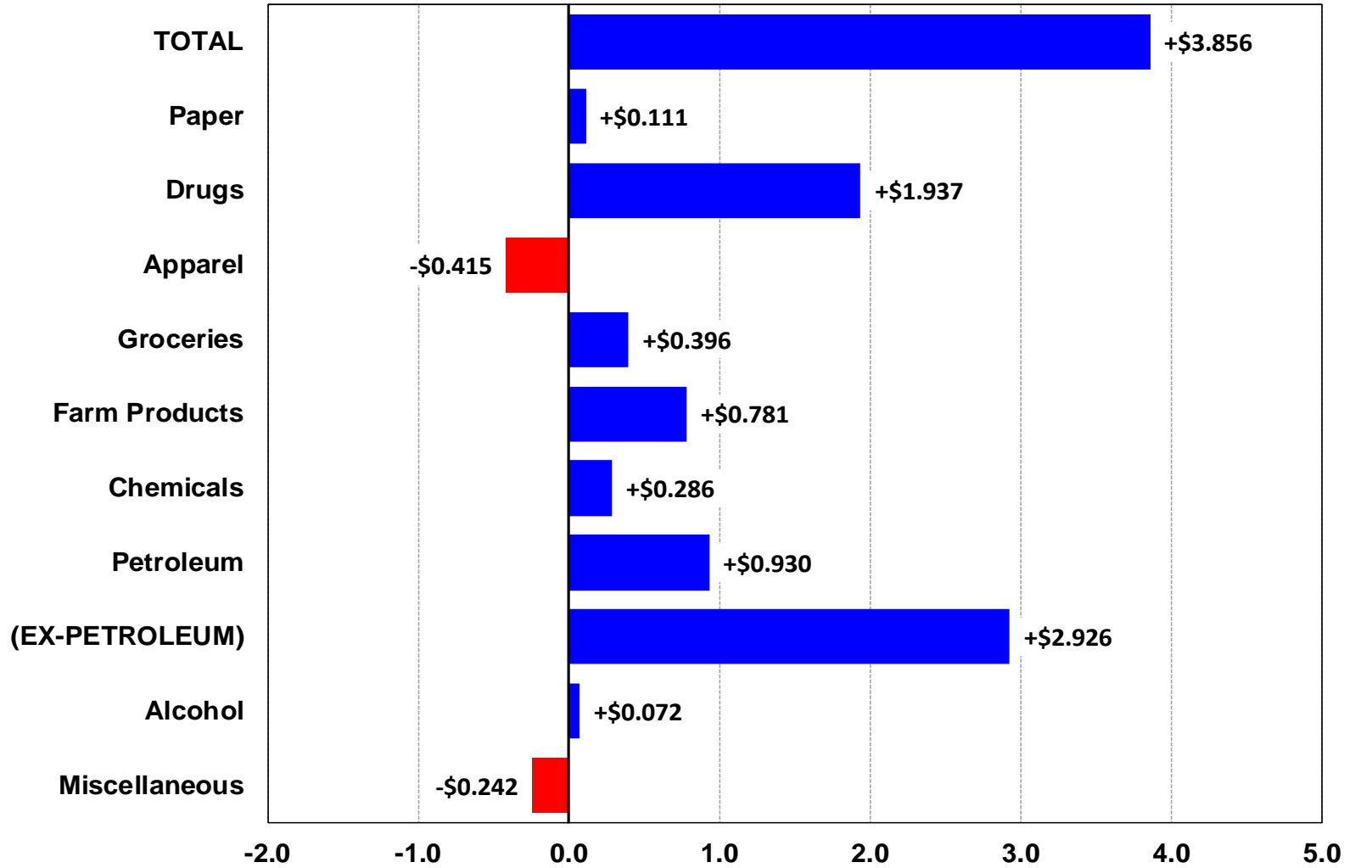
Data Thru: 1/31/2021

Wholesale Inventories: Durable Goods (3-month change, \$bln)



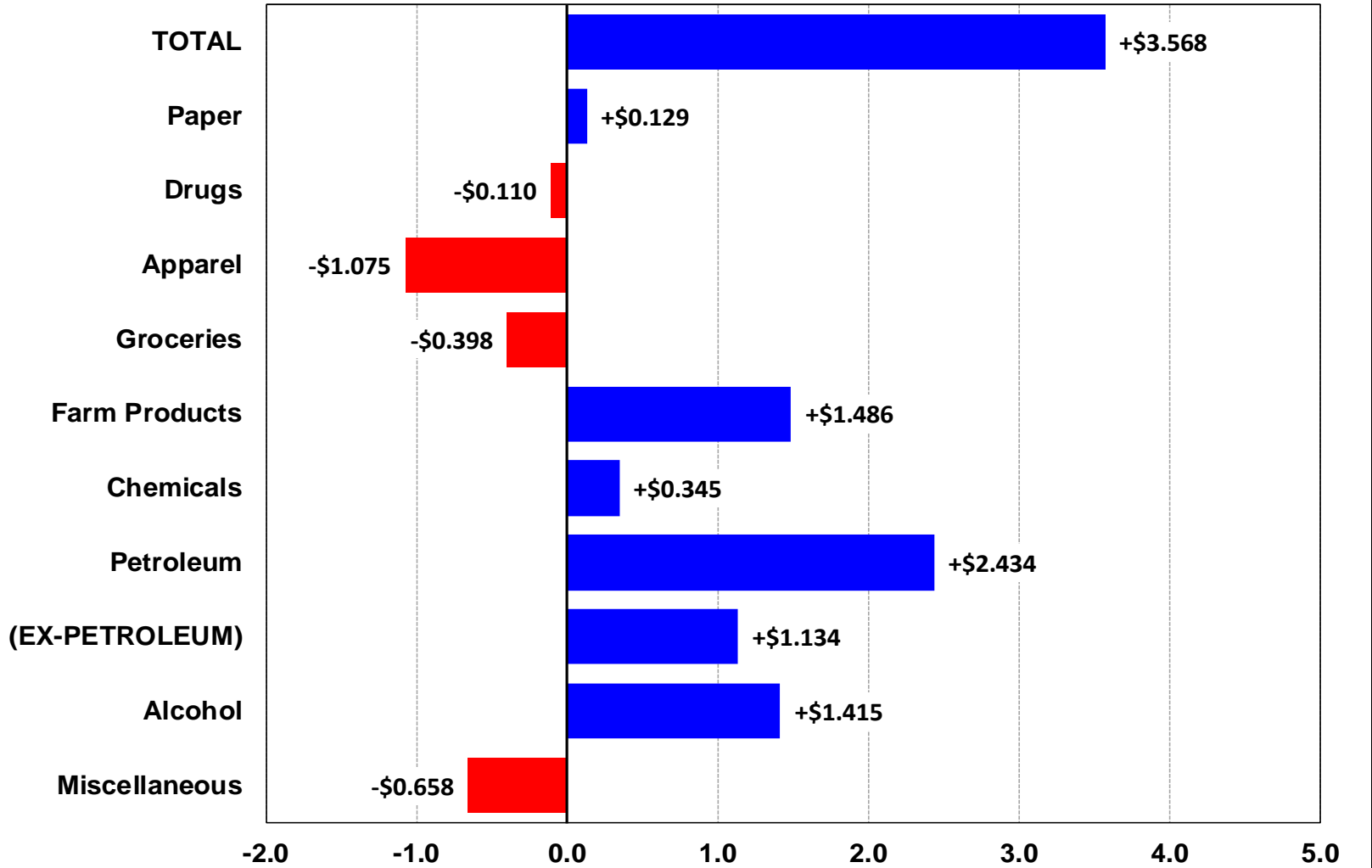
Data Thru: 1/31/2021

Wholesale Inventories: Non-Durable Goods (1-month change, \$bln)



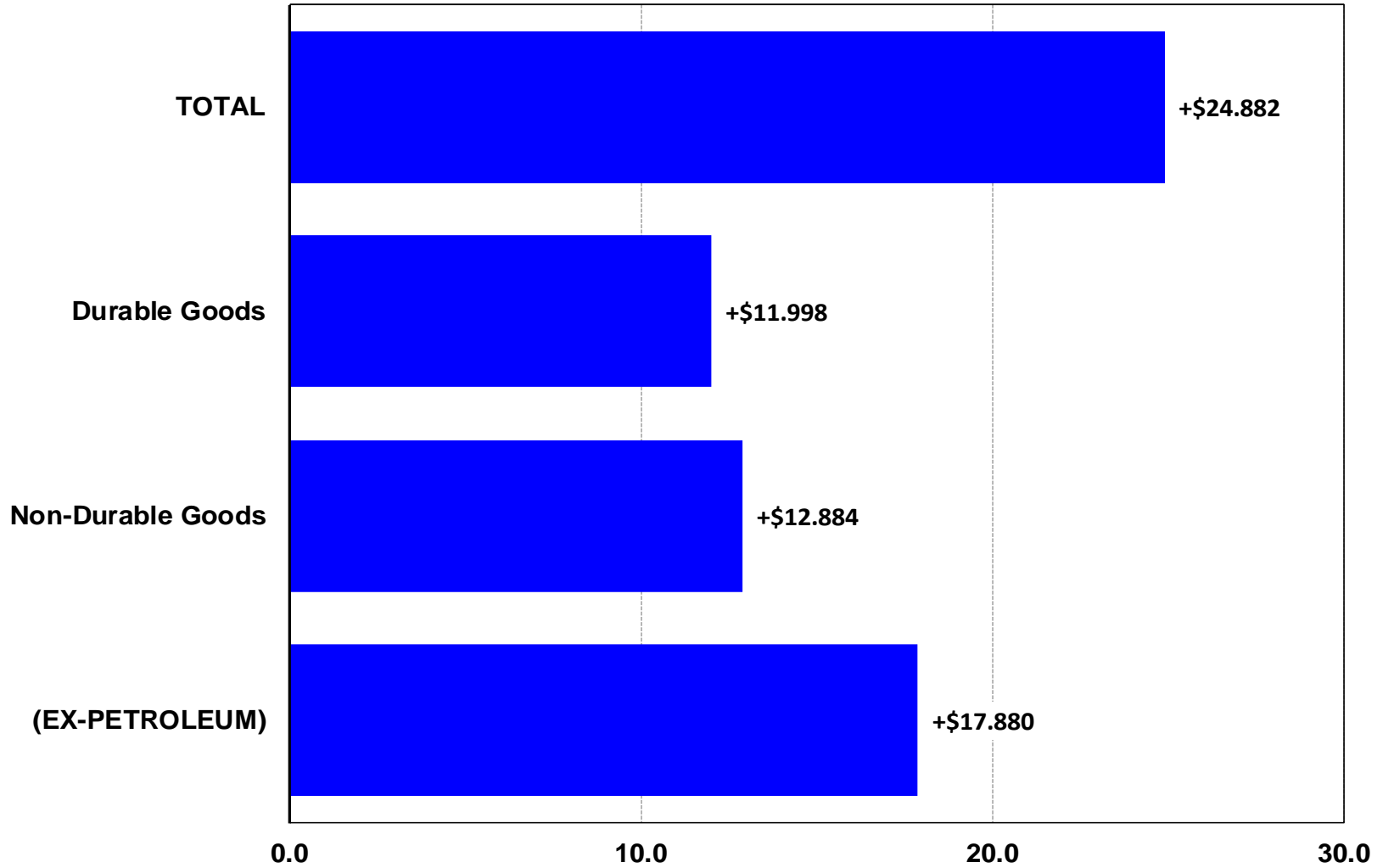
Data Thru: 1/31/2021

Wholesale Inventories: Non-Durable Goods (3-month change, \$bln)



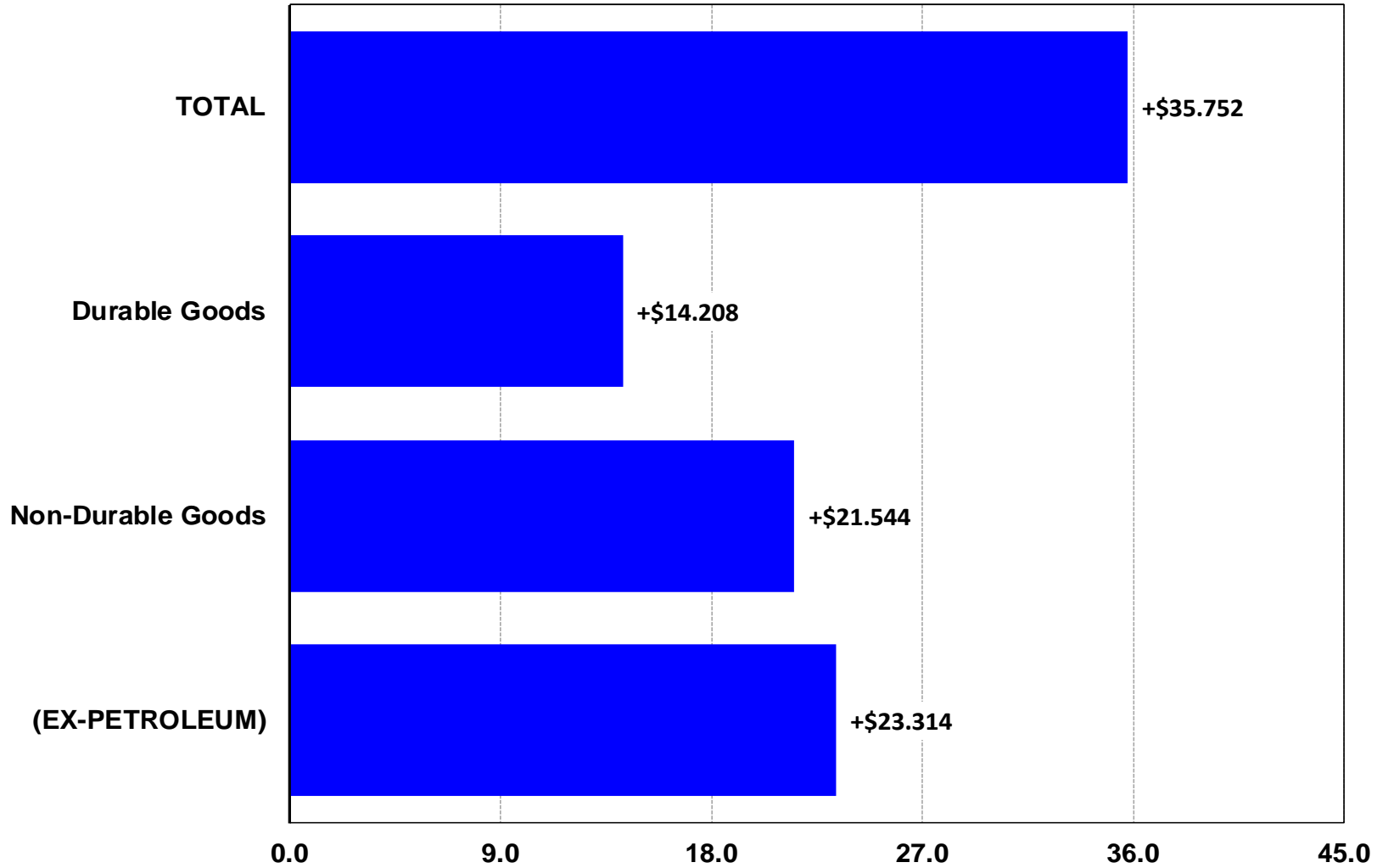
Data Thru: 1/31/2021

Wholesale Sales (1-month change, \$bn)



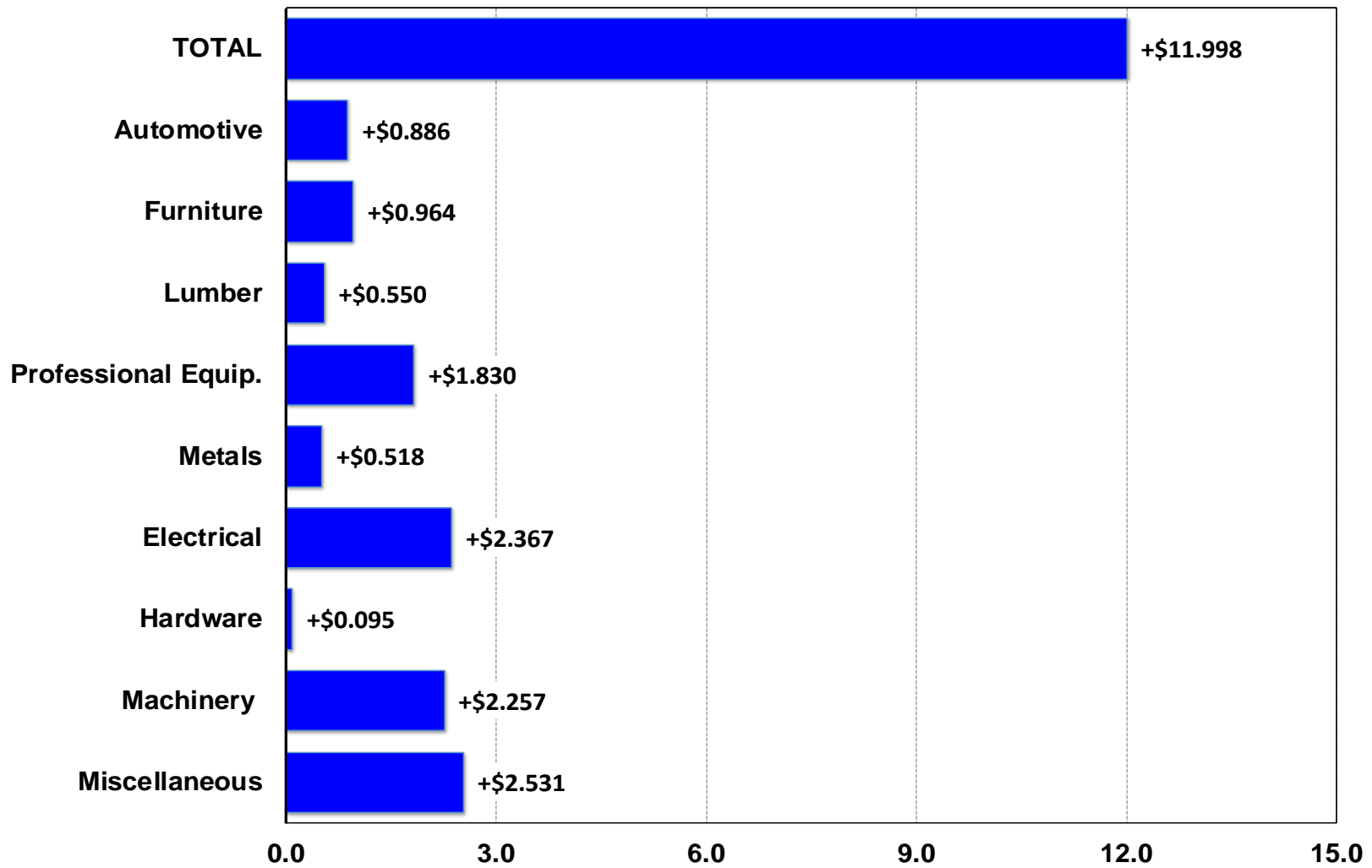
Data Thru: 1/31/2021

Wholesale Sales (3-month change, \$bln)



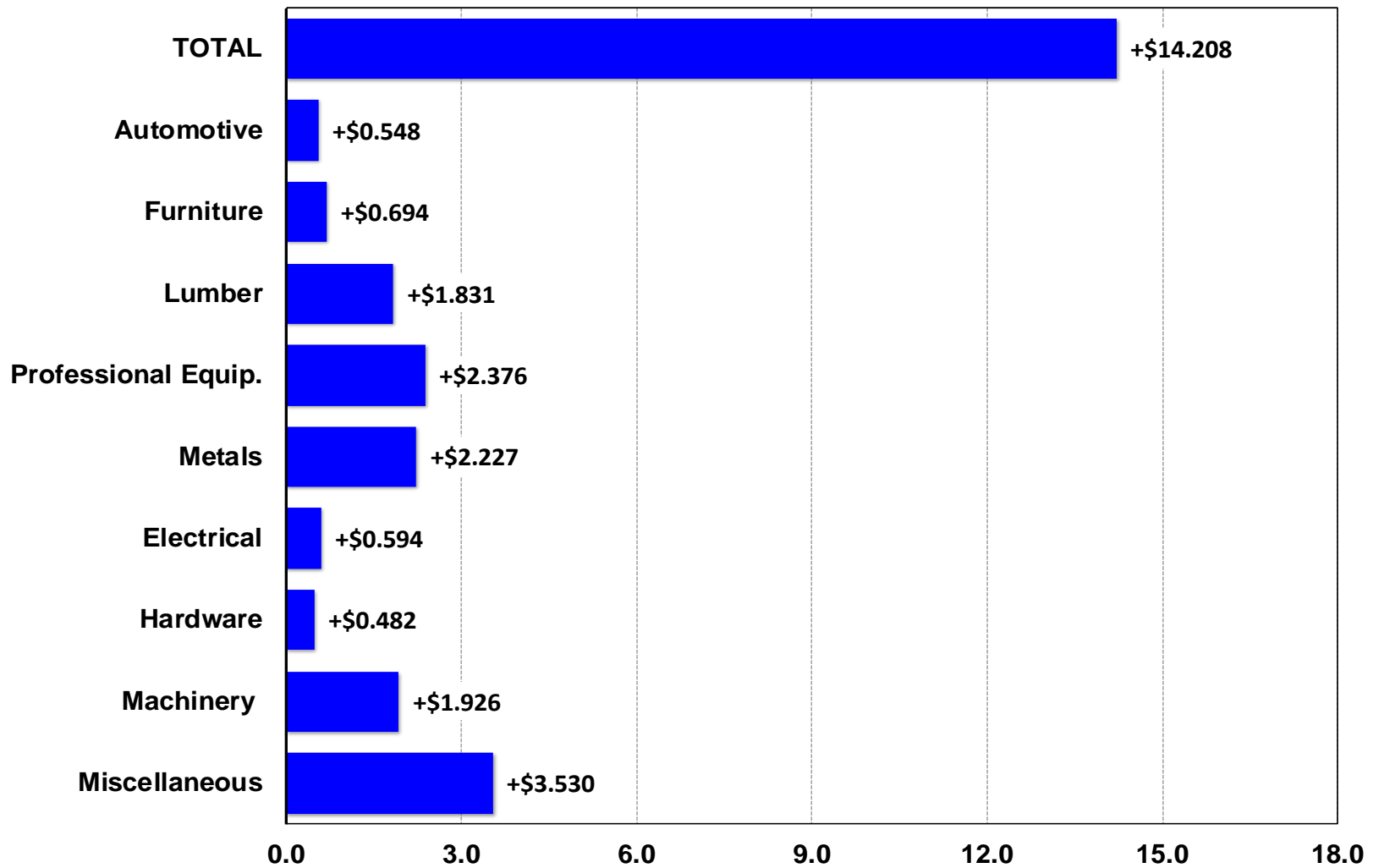
Data Thru: 1/31/2021

Wholesale Sales: Durable Goods (1-month change, \$bln)



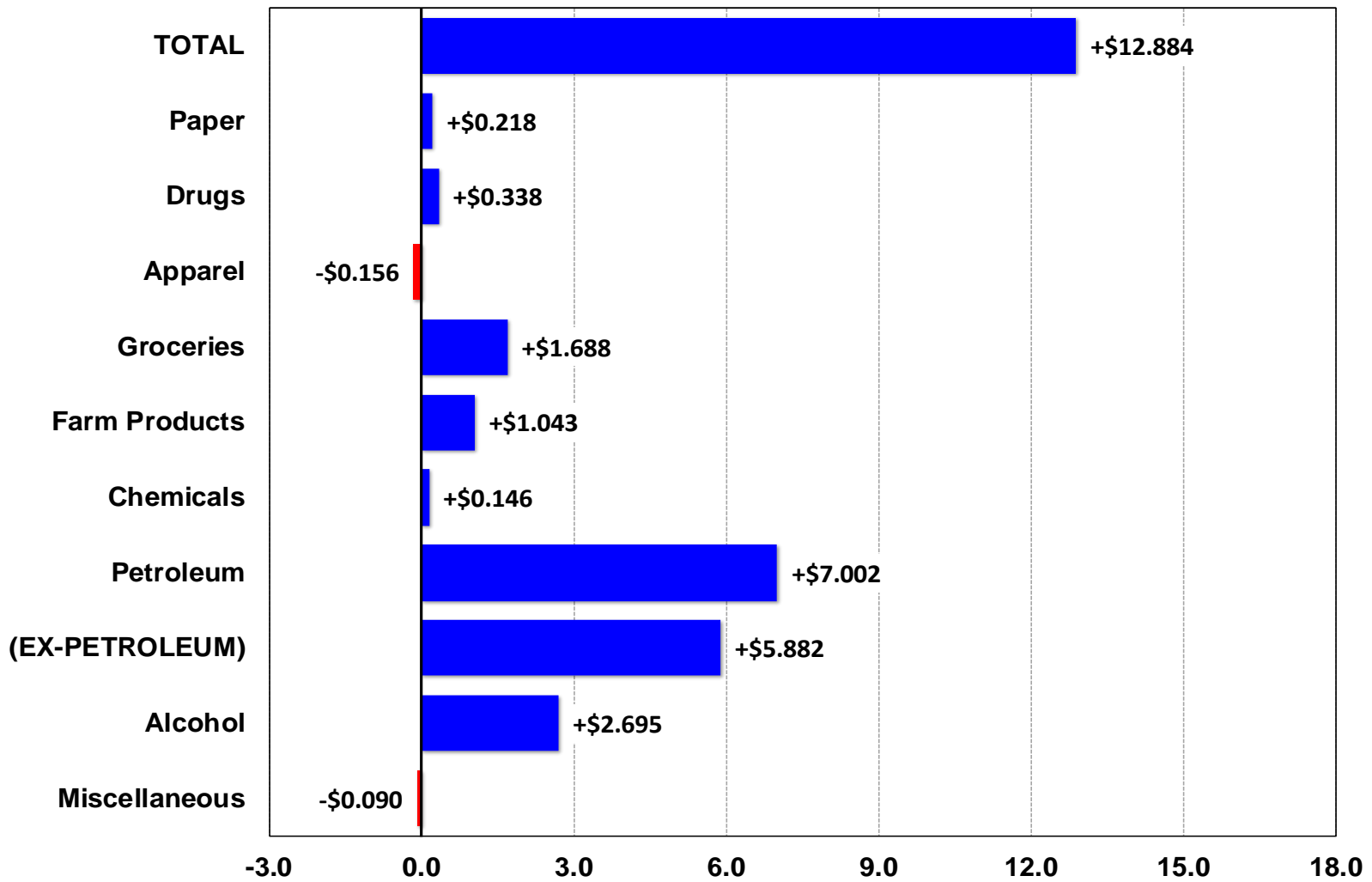
Data Thru: 1/31/2021

Wholesale Sales: Durable Goods (3-month change, \$bln)



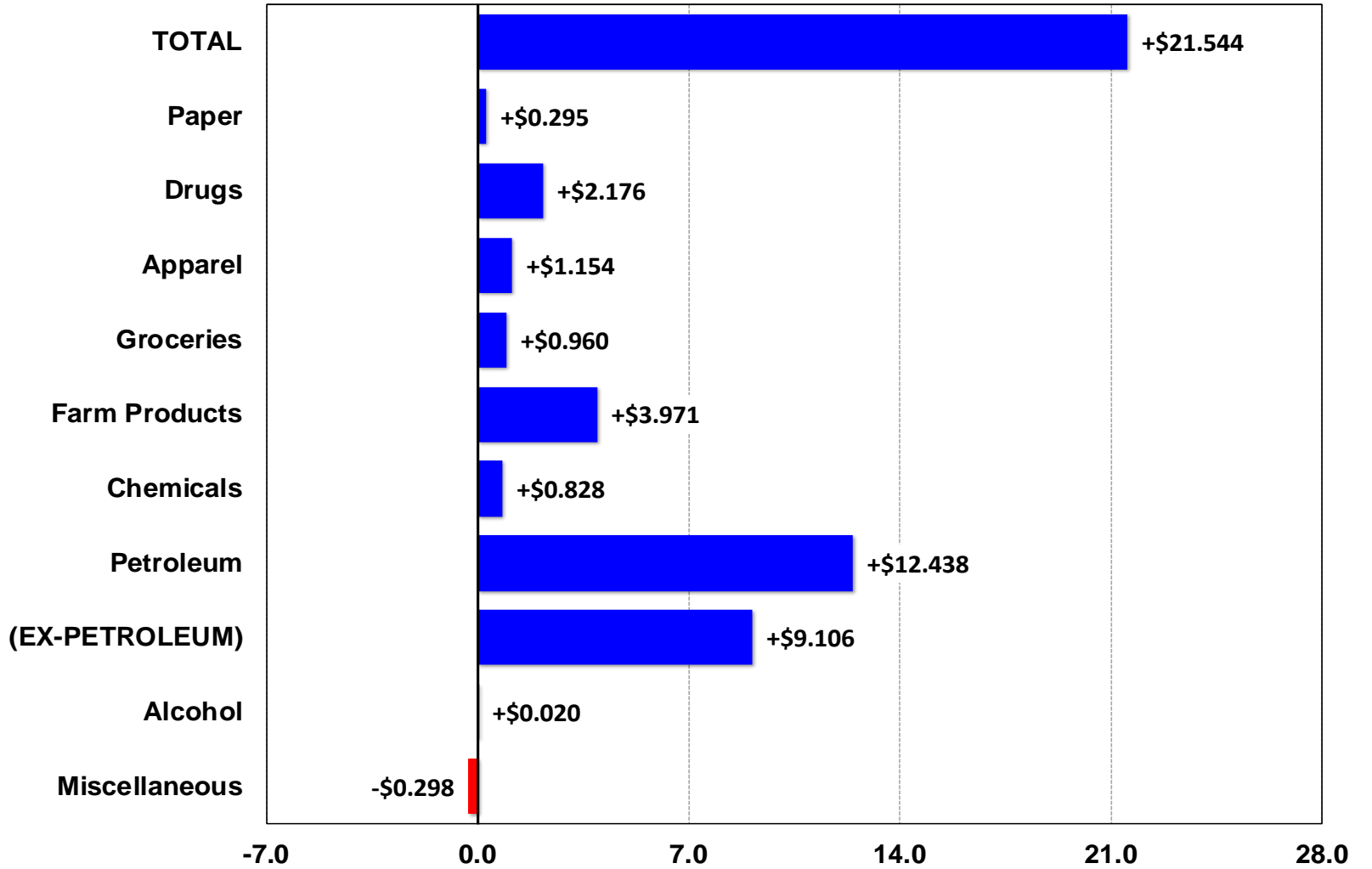
Data Thru: 1/31/2021

Wholesale Sales: Non-Durable Goods (1-month change, \$bn)



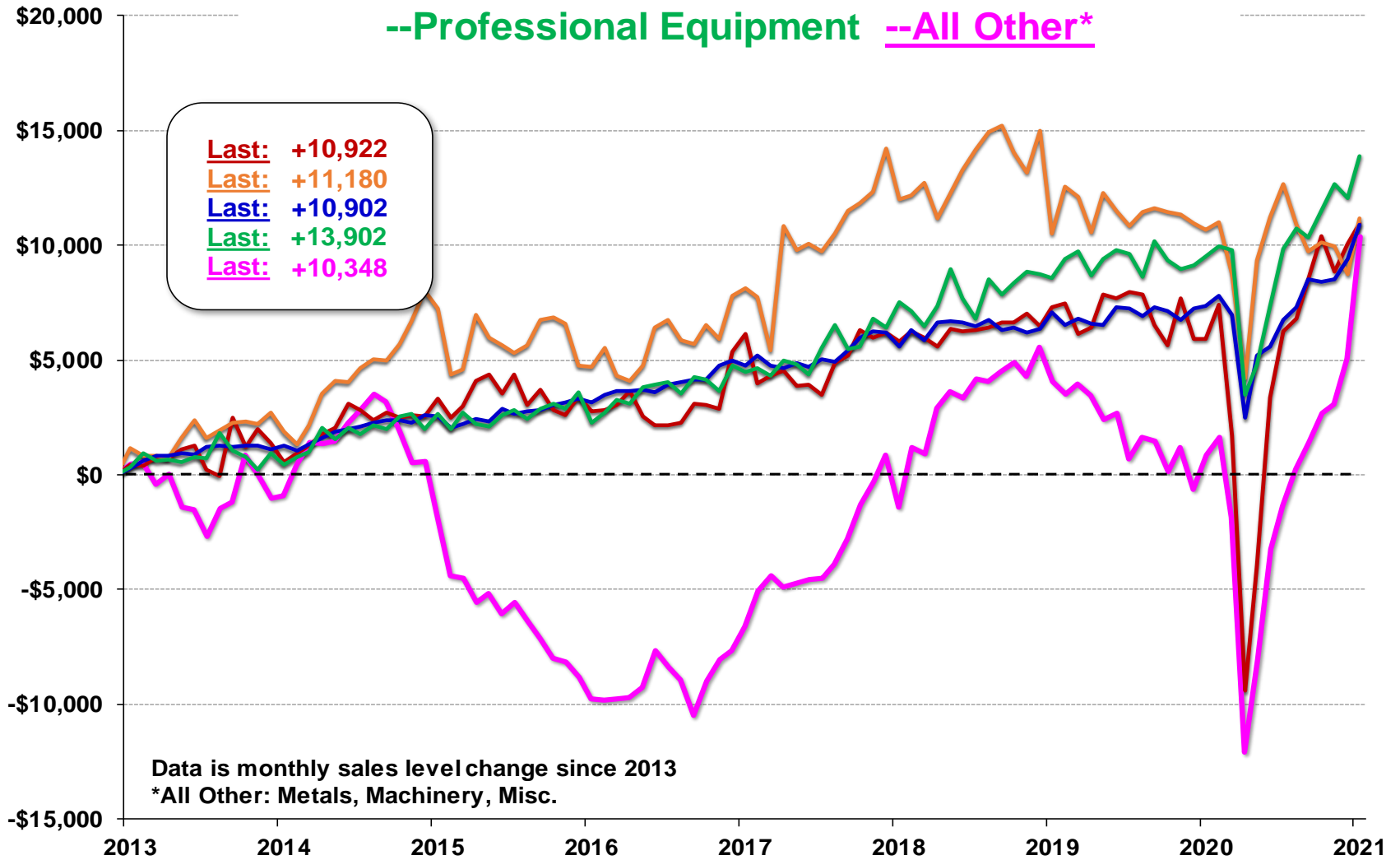
Data Thru: 1/31/2021

Wholesale Sales: Non-Durable Goods (3-month change, \$bn)



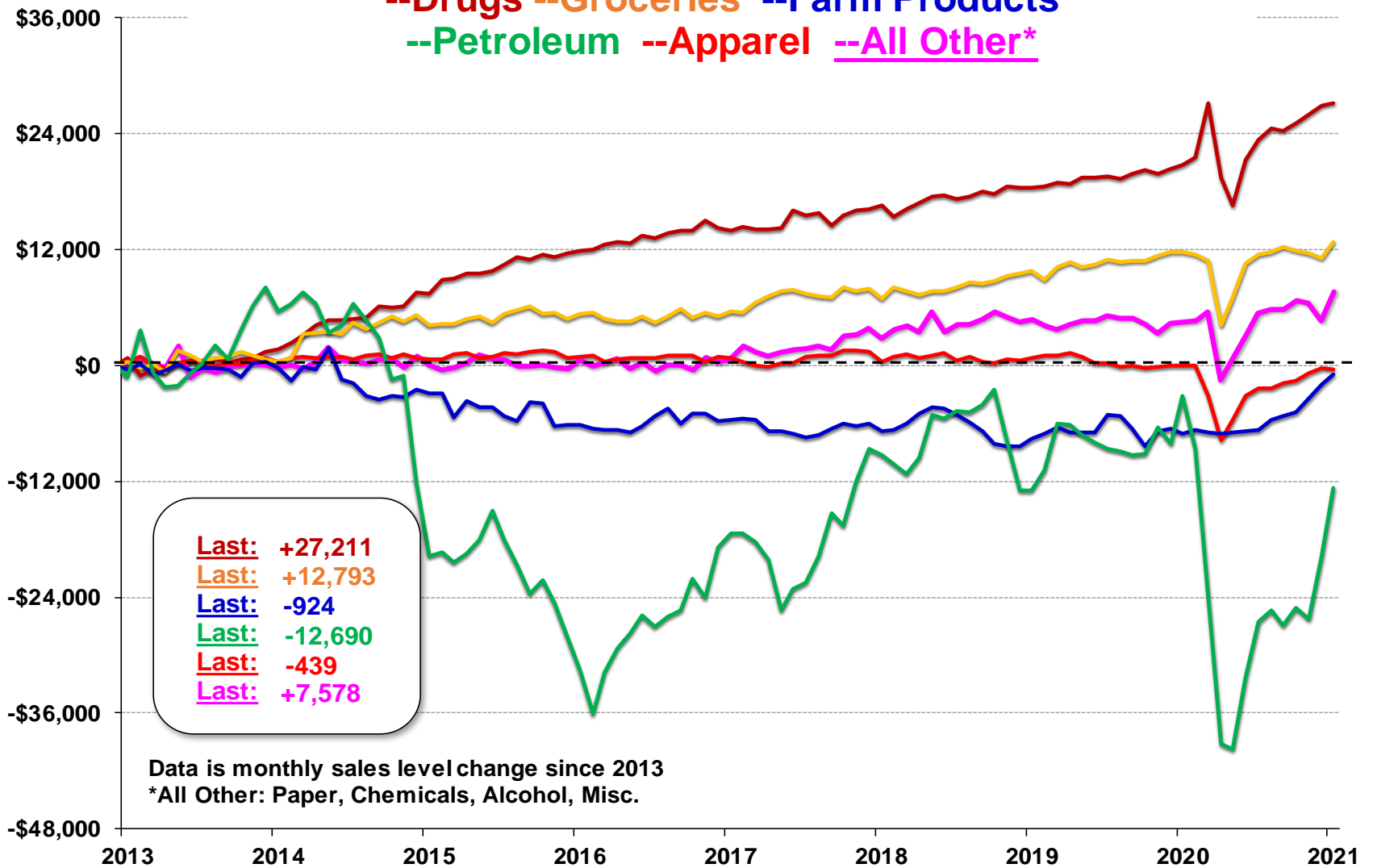
Wholesale Sales Durable Goods \$MIn (2013-Present)

--Autos --Electrical + Hardware --Furniture + Lumber
 --Professional Equipment --All Other*



Wholesale Sales Non-Durable Goods \$Mln (2013-Present)

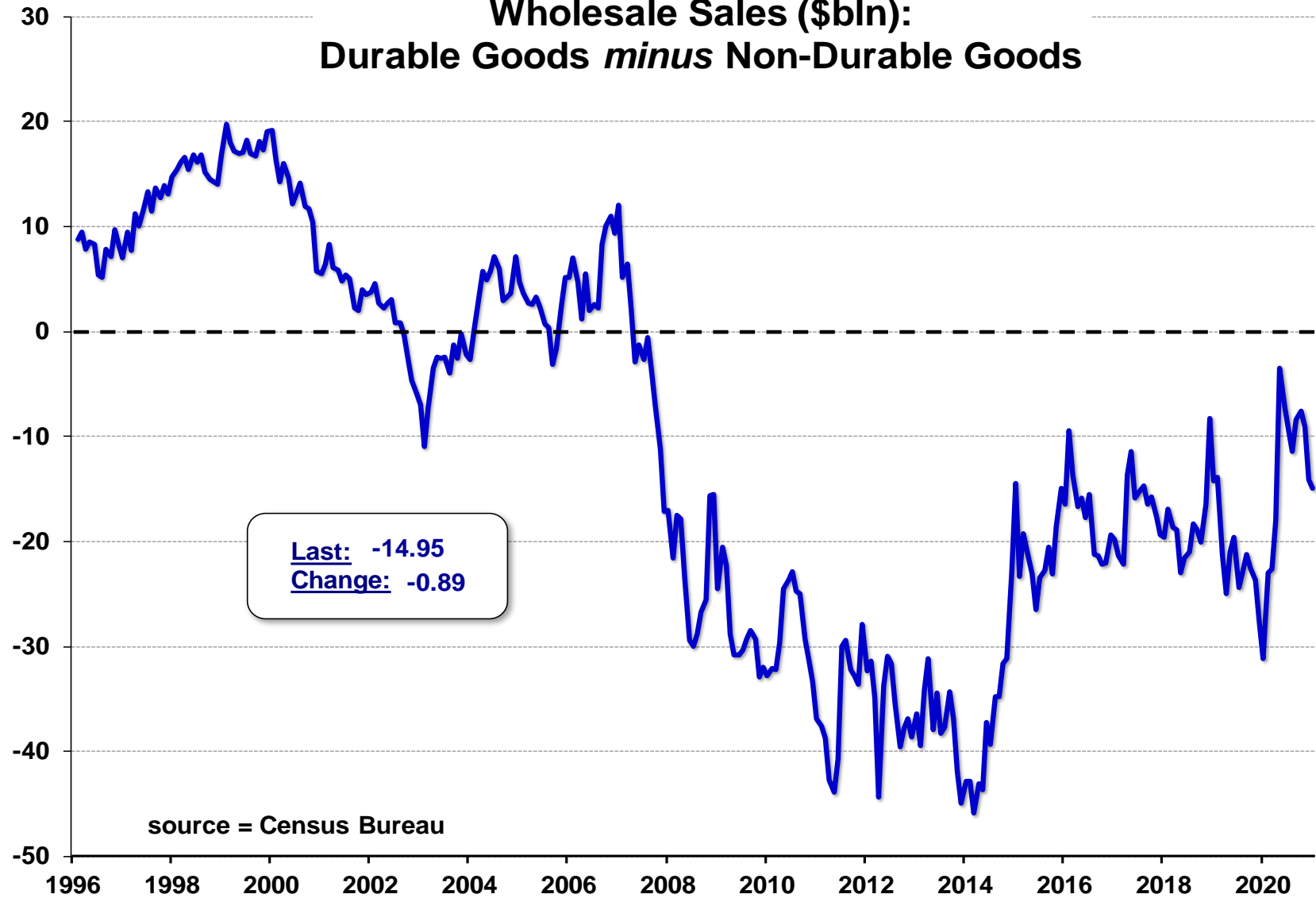
--Drugs --Groceries --Farm Products
 --Petroleum --Apparel --All Other*



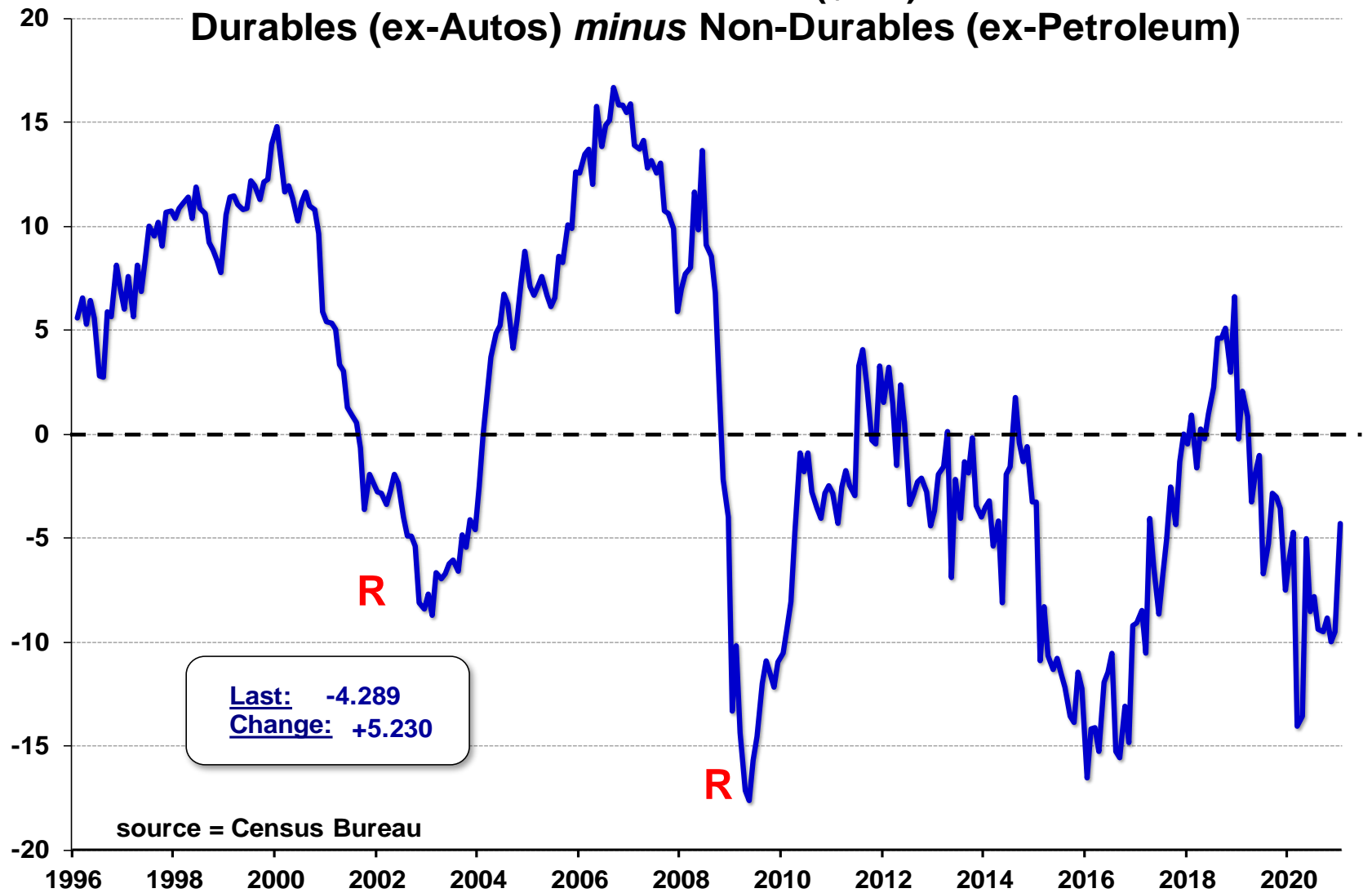
Last: +27,211
Last: +12,793
Last: -924
Last: -12,690
Last: -439
Last: +7,578

Data is monthly sales level change since 2013
 *All Other: Paper, Chemicals, Alcohol, Misc.

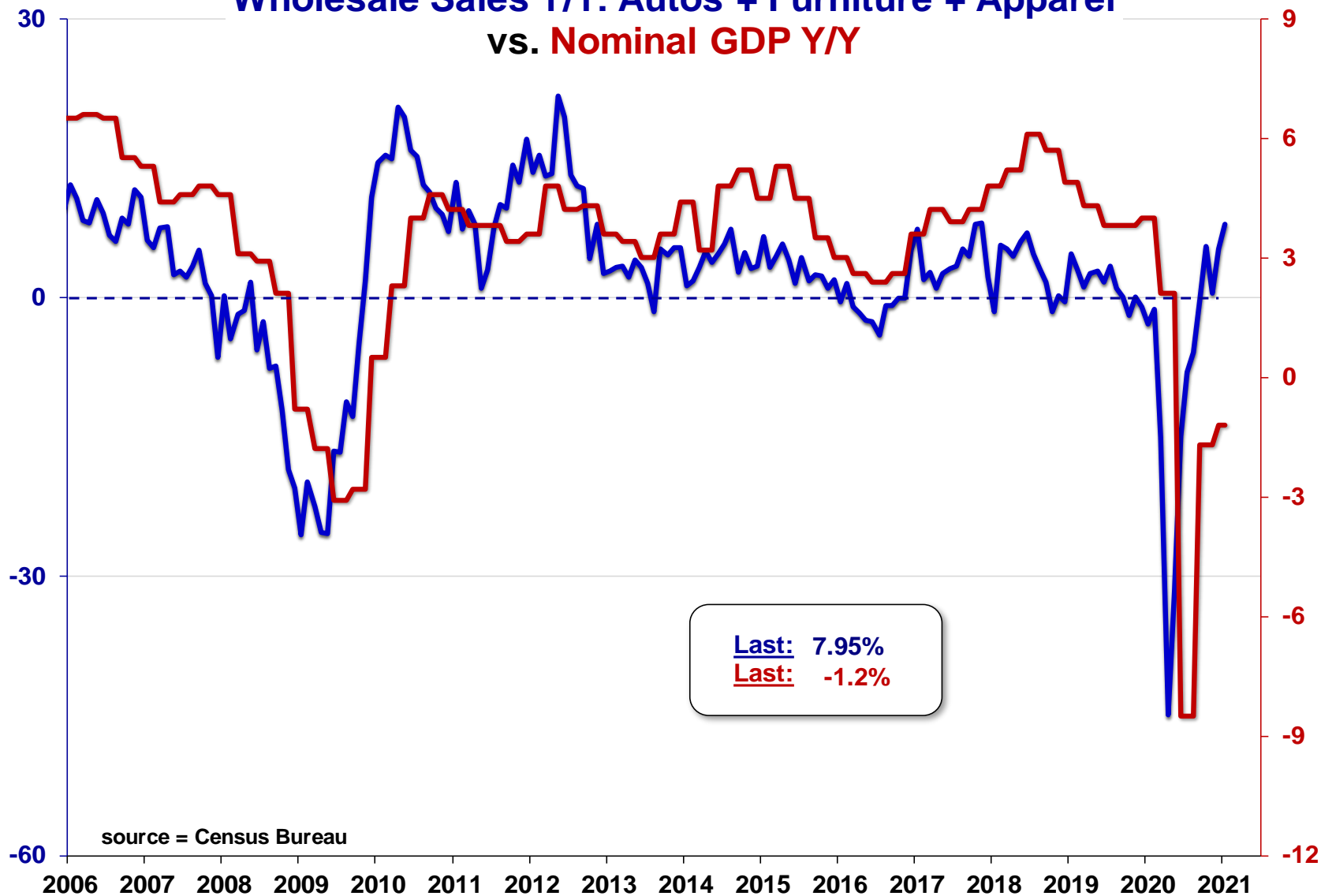
Wholesale Sales (\$bln): Durable Goods *minus* Non-Durable Goods



Wholesale Sales (\$bln): Durables (ex-Autos) *minus* Non-Durables (ex-Petroleum)



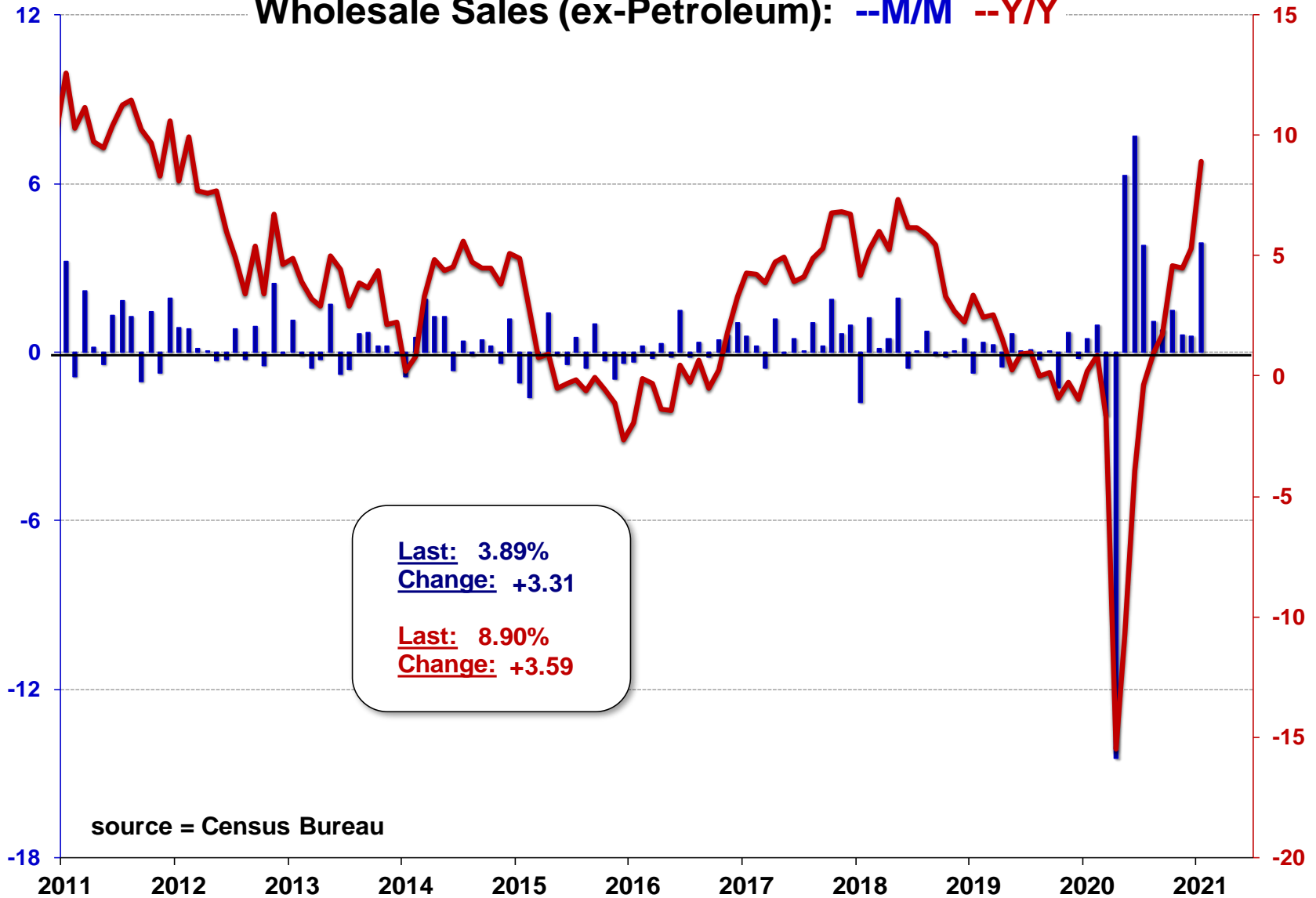
Wholesale Sales Y/Y: Autos + Furniture + Apparel vs. Nominal GDP Y/Y



Last: 7.95%
Last: -1.2%

source = Census Bureau

Wholesale Sales (ex-Petroleum): --M/M --Y/Y

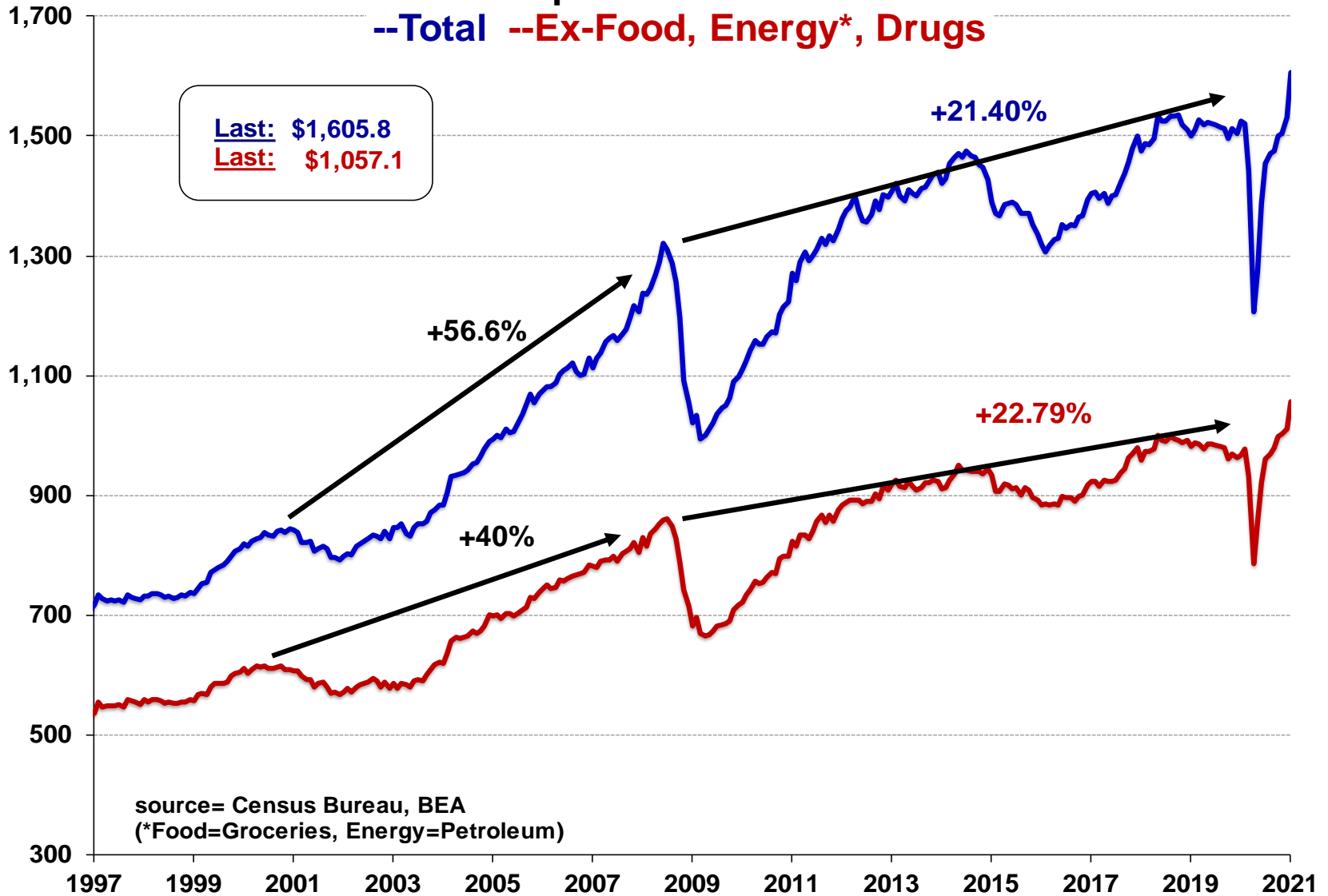


Last: 3.89%
Change: +3.31

Last: 8.90%
Change: +3.59

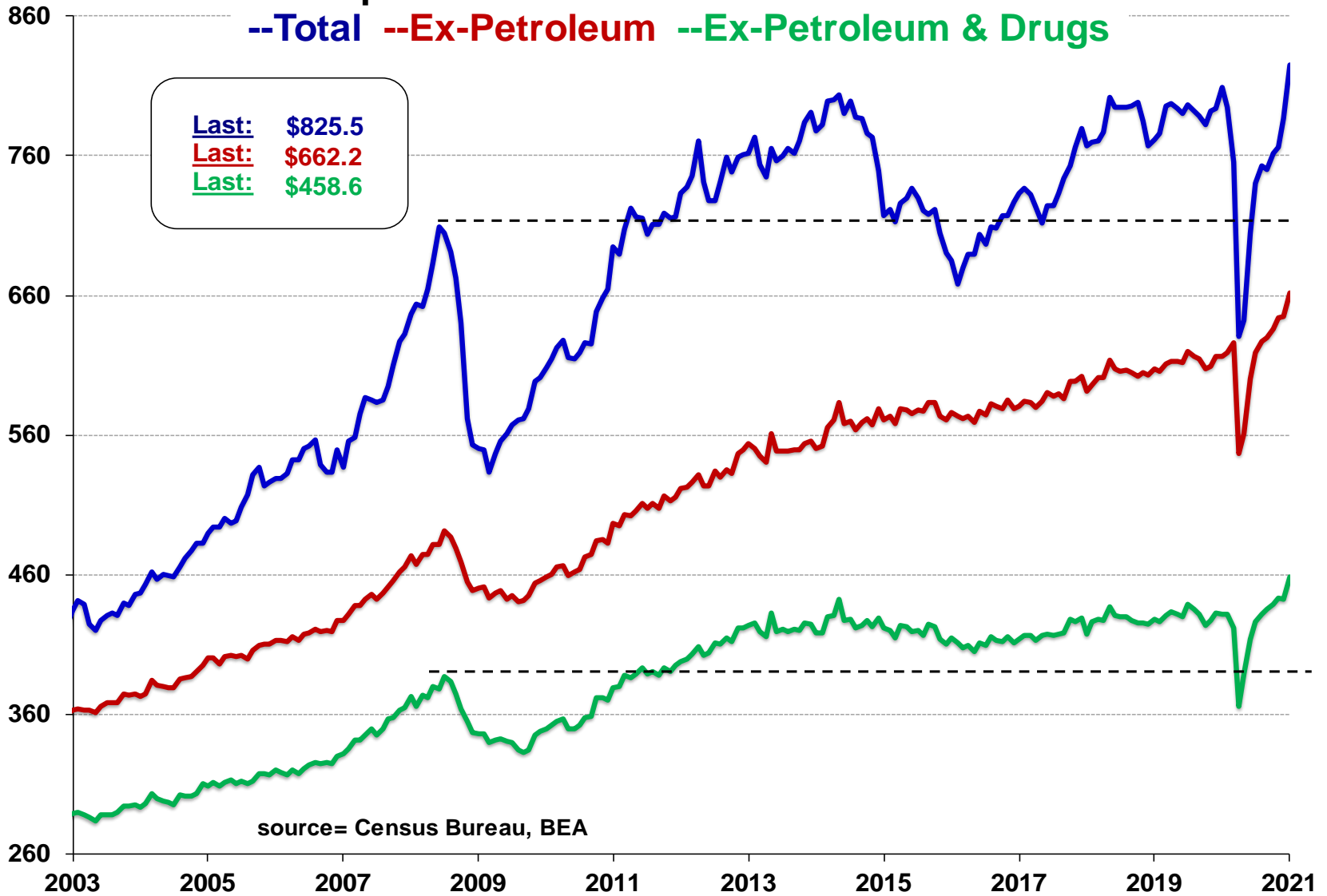
Per Capita Wholesale Sales

--Total --Ex-Food, Energy*, Drugs



Per Capita Wholesale Sales: Non-Durable Goods

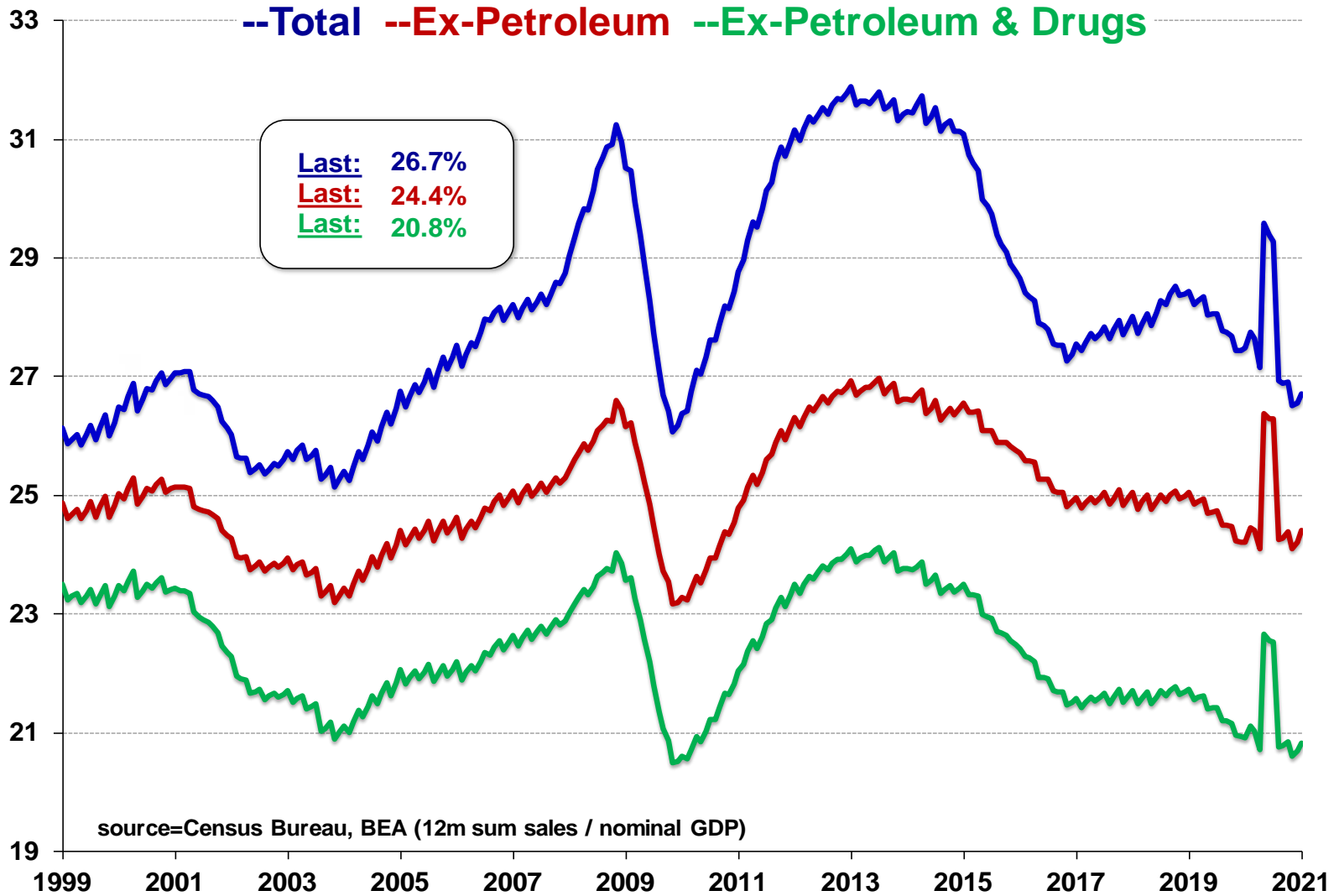
--Total --Ex-Petroleum --Ex-Petroleum & Drugs



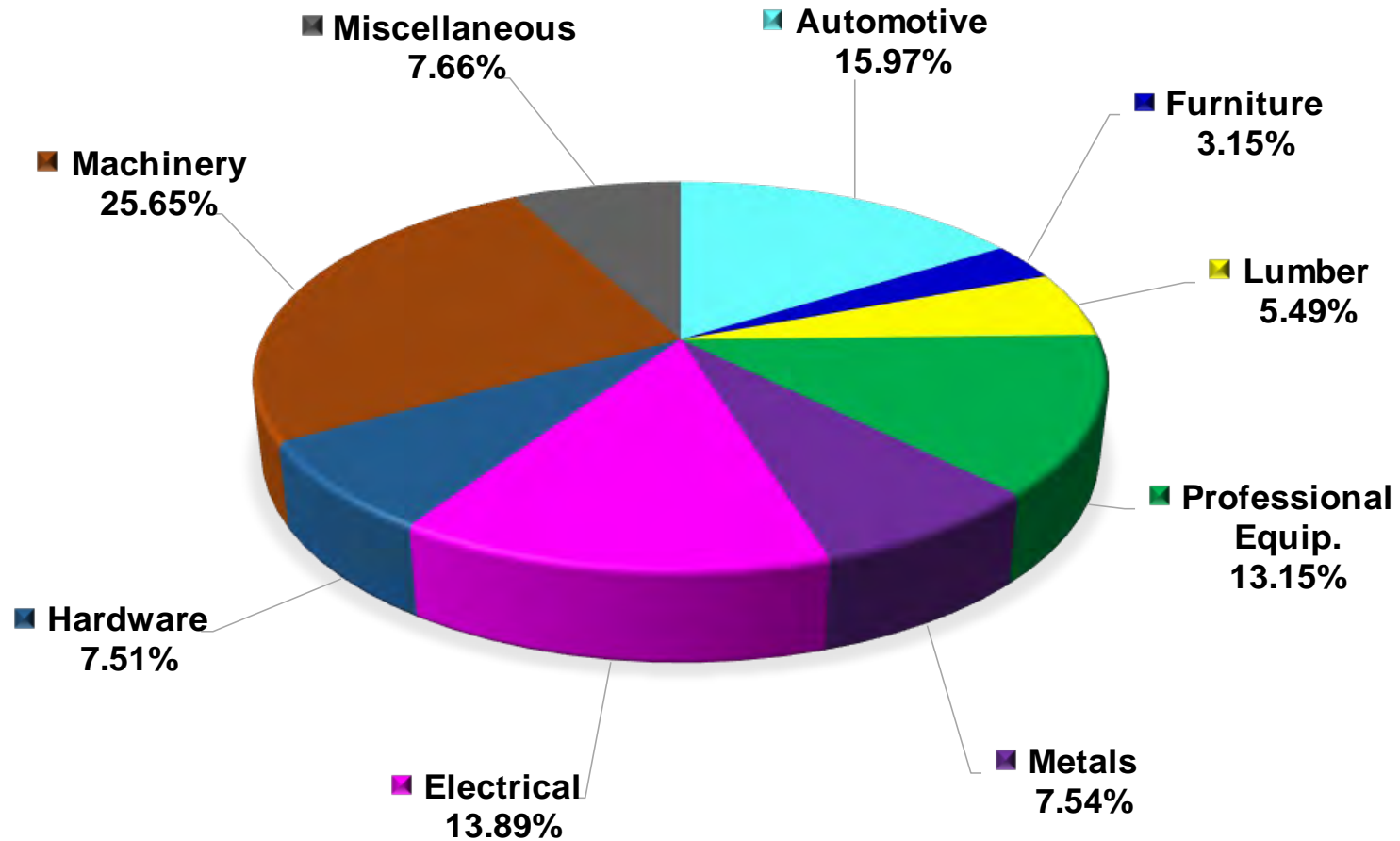
Last: \$825.5
Last: \$662.2
Last: \$458.6

source= Census Bureau, BEA

Wholesale Sales as % GDP



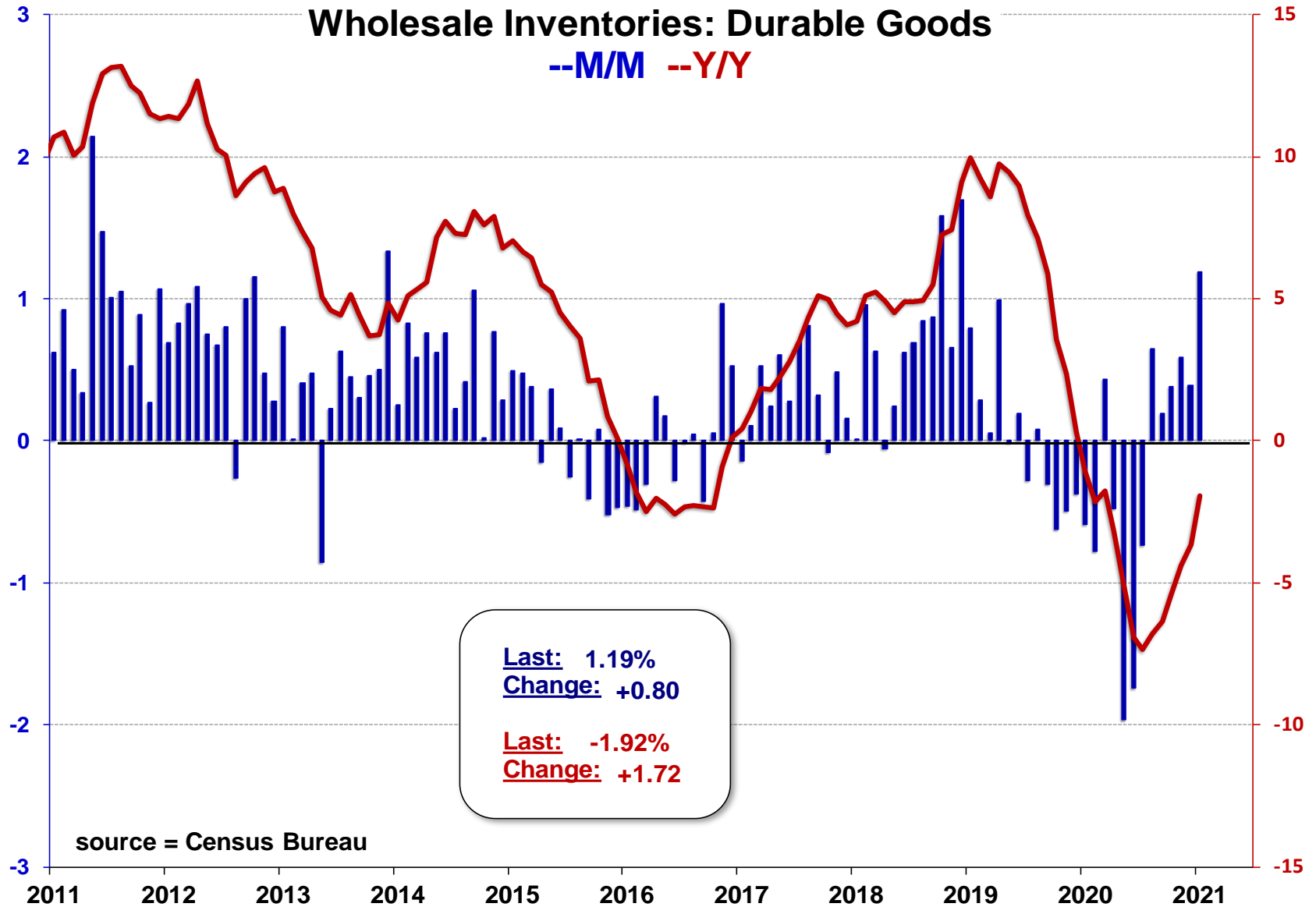
INVENTORIES: DURABLE GOODS



source=Census Bureau

Wholesale Inventories: Durable Goods

--M/M --Y/Y

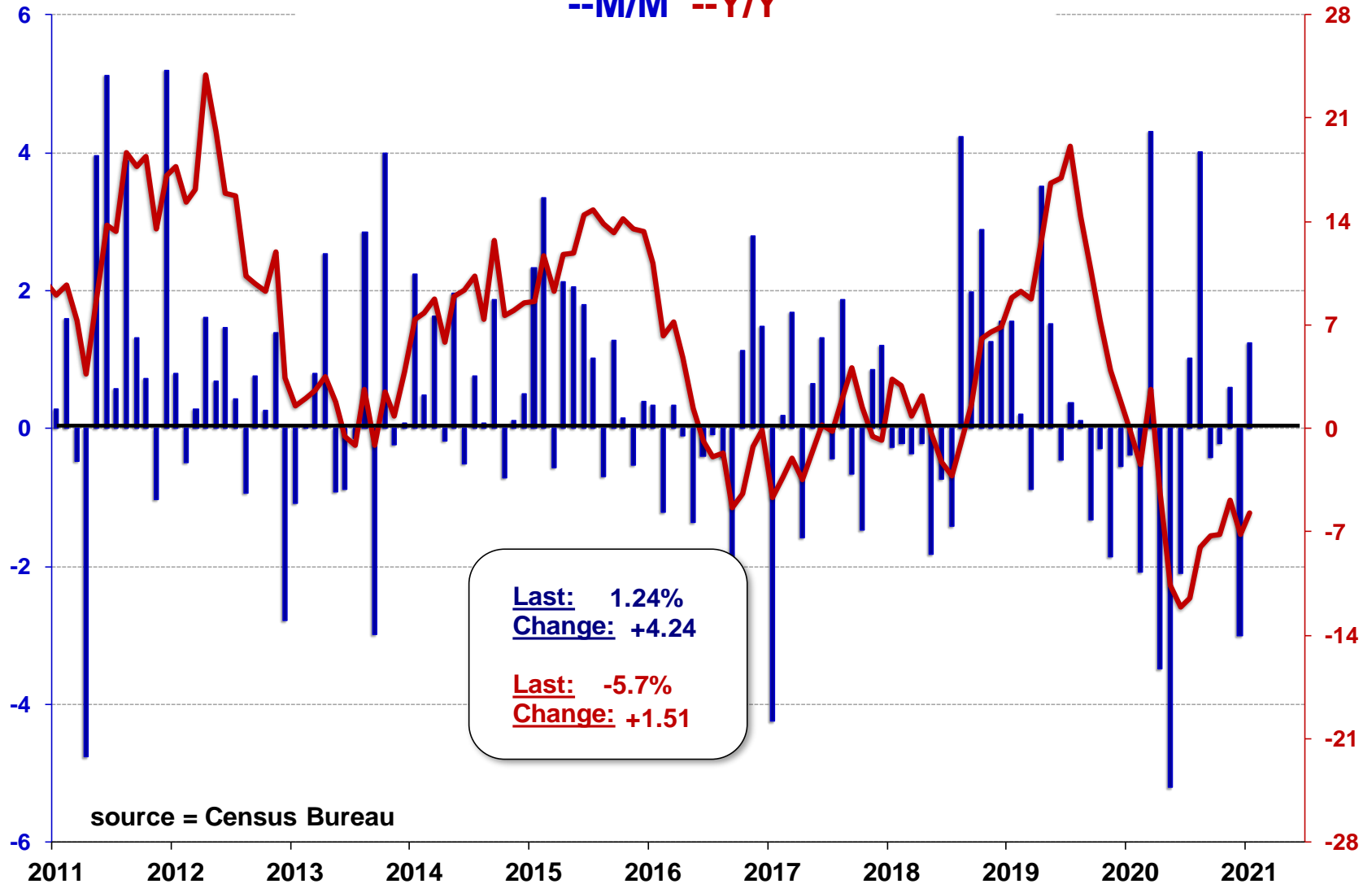


Last: 1.19%
Change: +0.80

Last: -1.92%
Change: +1.72

Durable Goods Inventories: Automotive

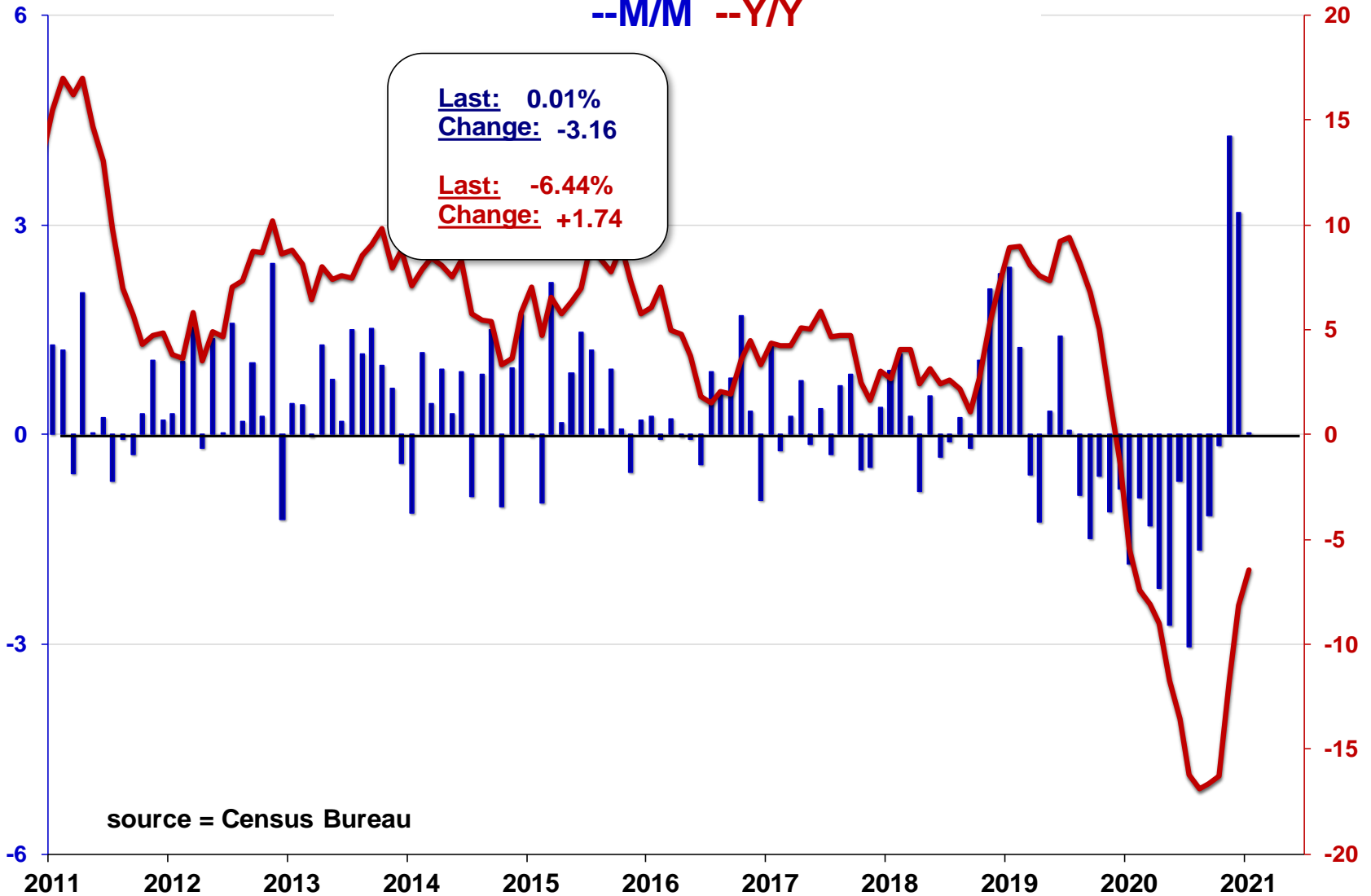
--M/M --Y/Y



Last: 1.24%
Change: +4.24
Last: -5.7%
Change: +1.51

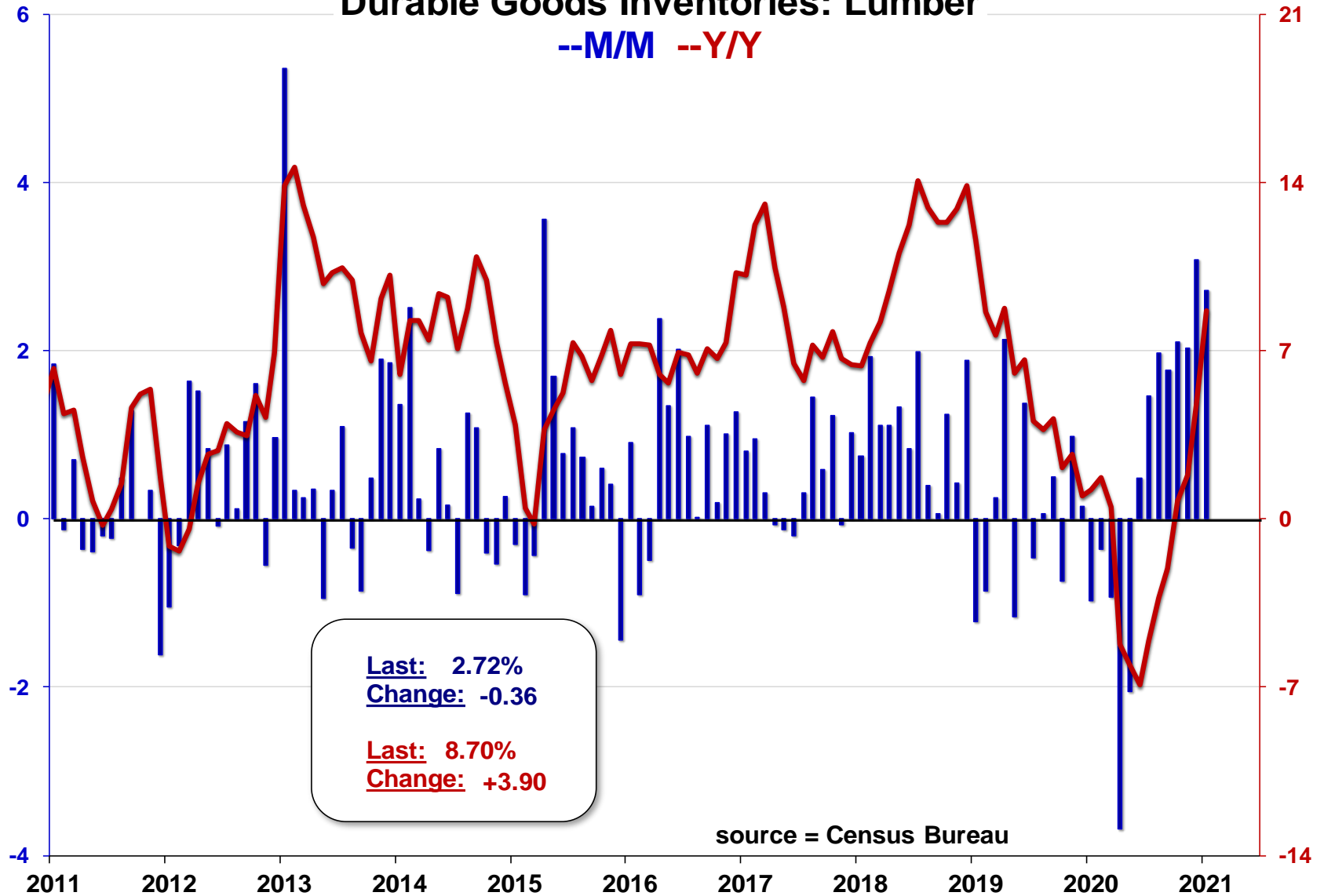
Durable Goods Inventories: Furniture

--M/M --Y/Y



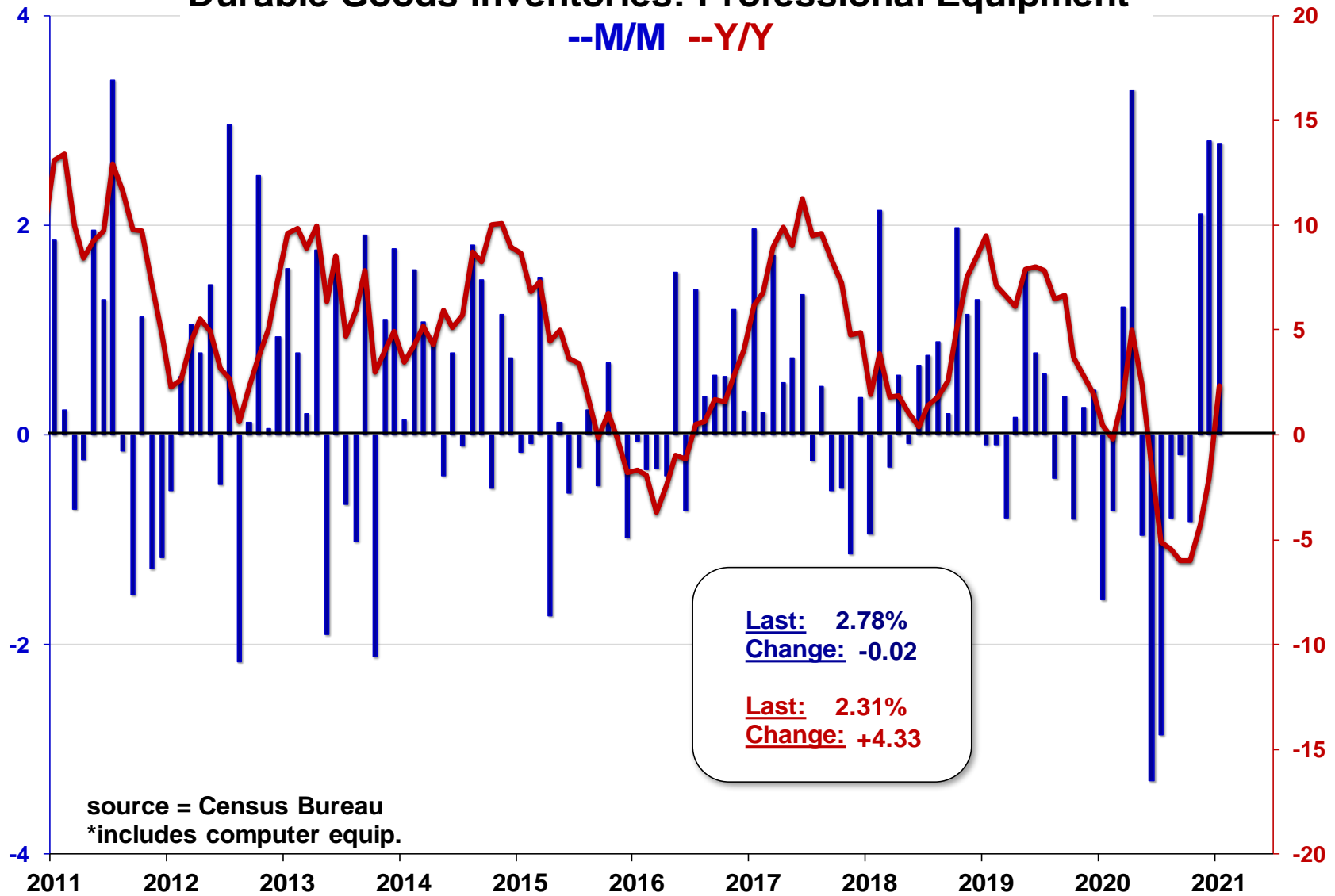
Durable Goods Inventories: Lumber

--M/M --Y/Y



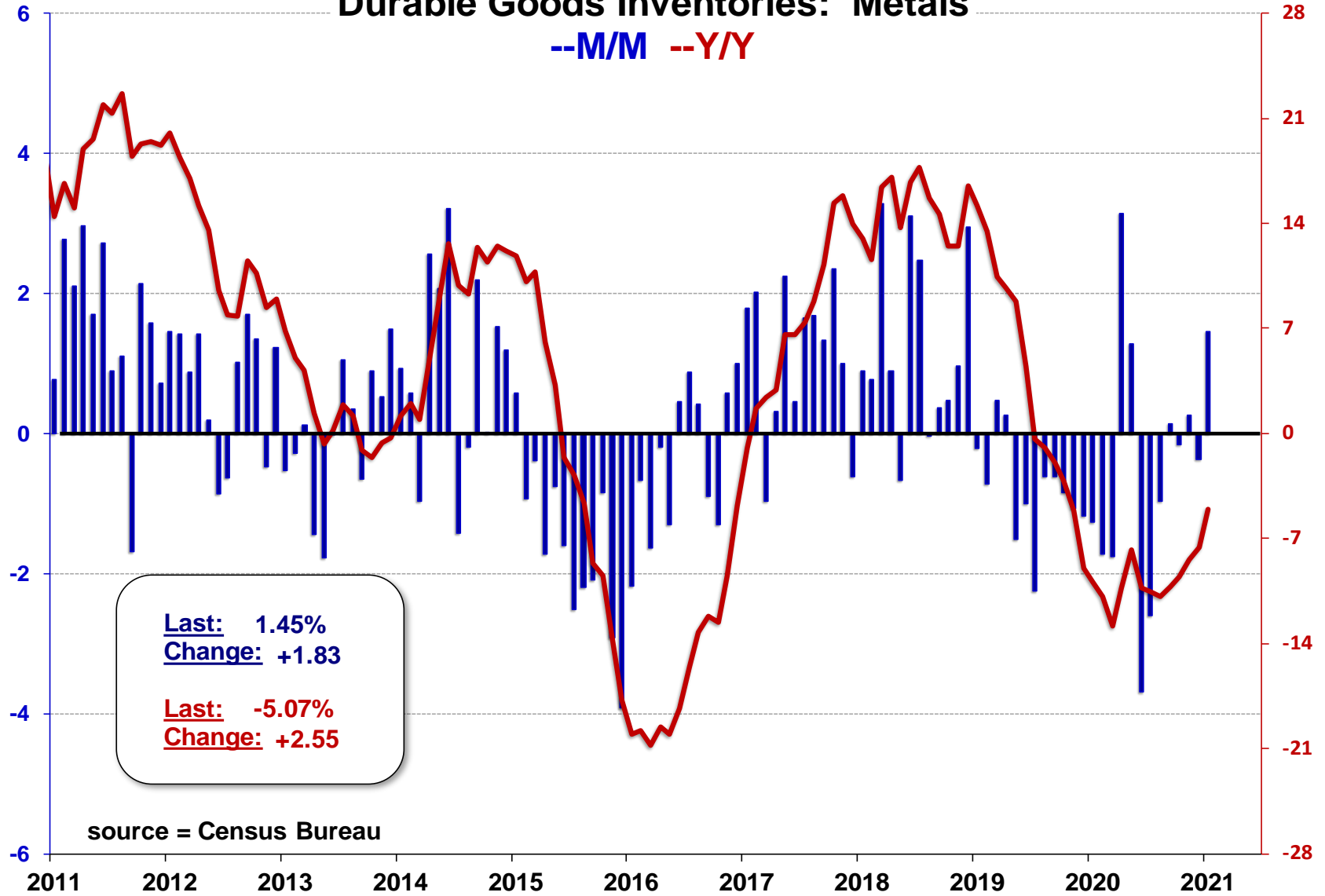
Durable Goods Inventories: Professional Equipment*

--M/M --Y/Y



Durable Goods Inventories: Metals

--M/M --Y/Y



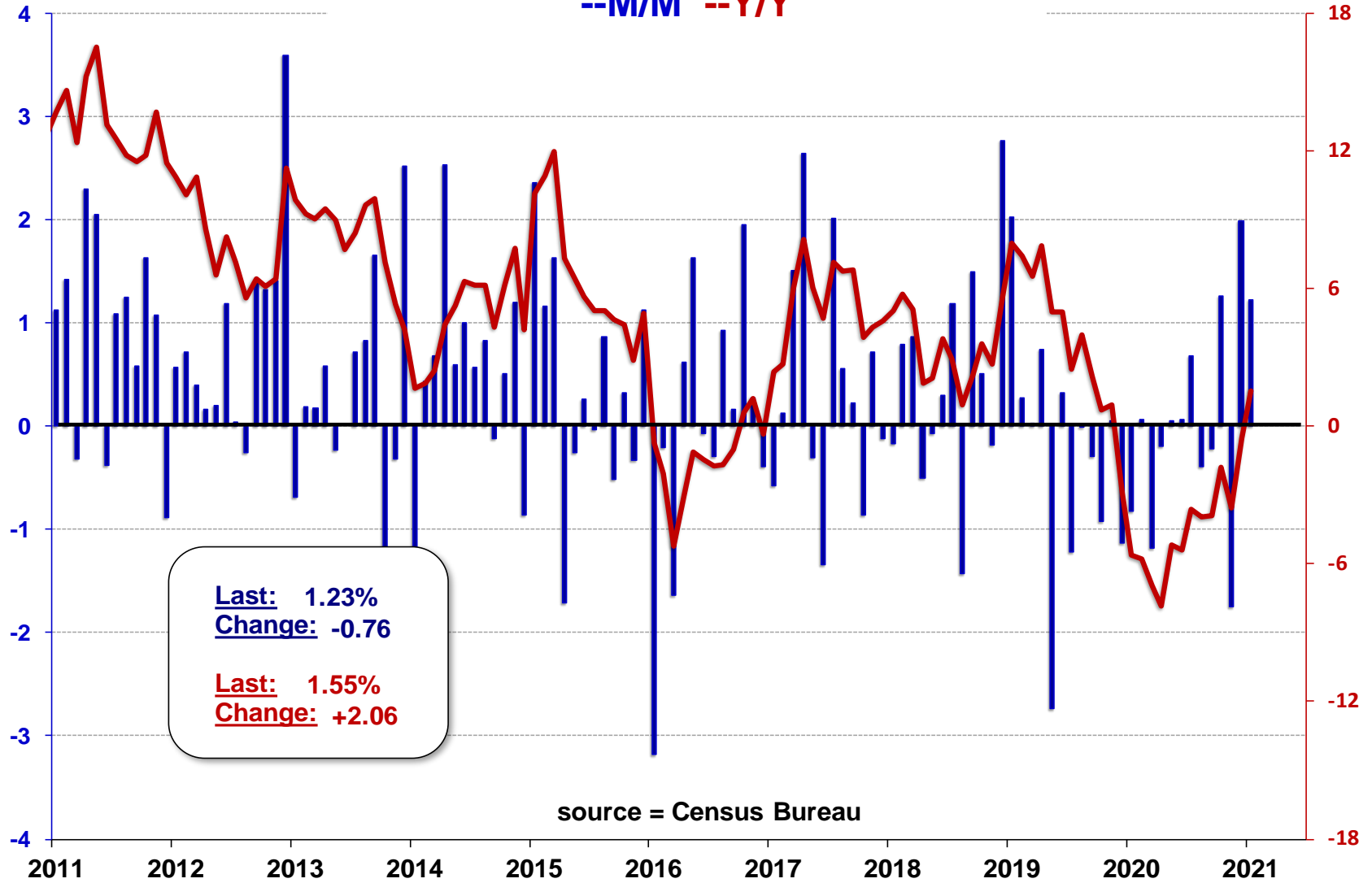
Last: 1.45%
Change: +1.83

Last: -5.07%
Change: +2.55

source = Census Bureau

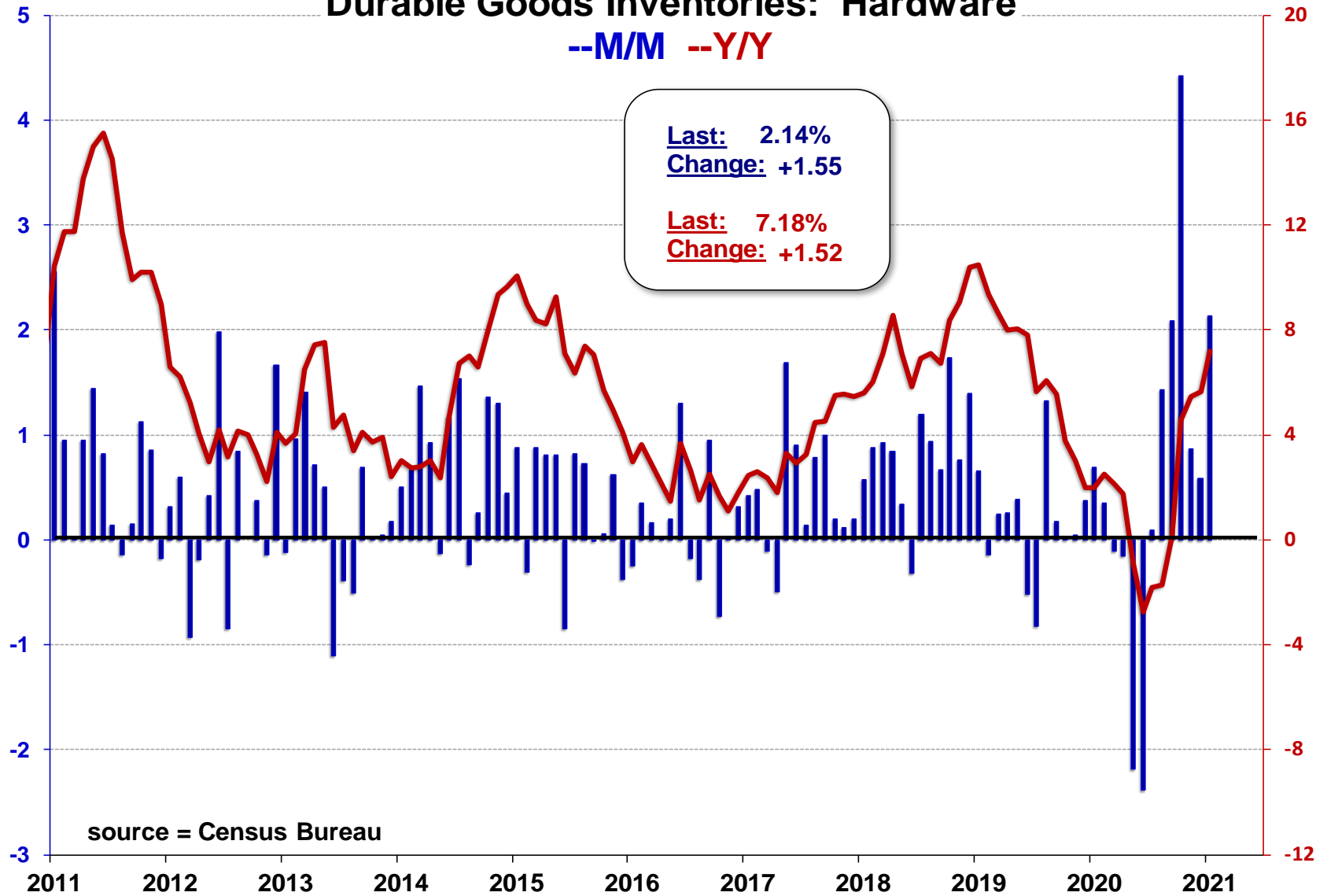
Durable Goods Inventories: Electrical

--M/M --Y/Y



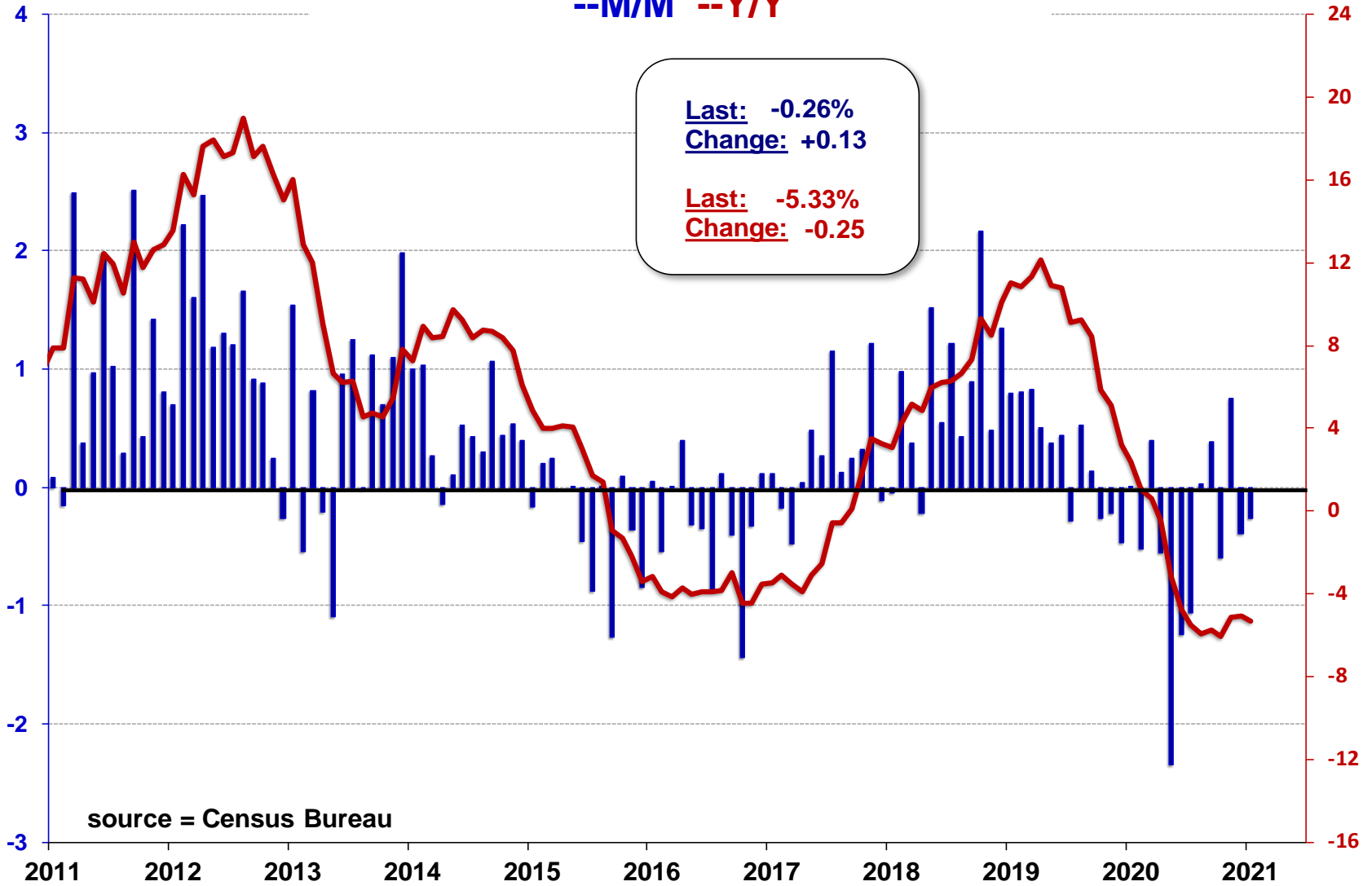
Durable Goods Inventories: Hardware

--M/M --Y/Y



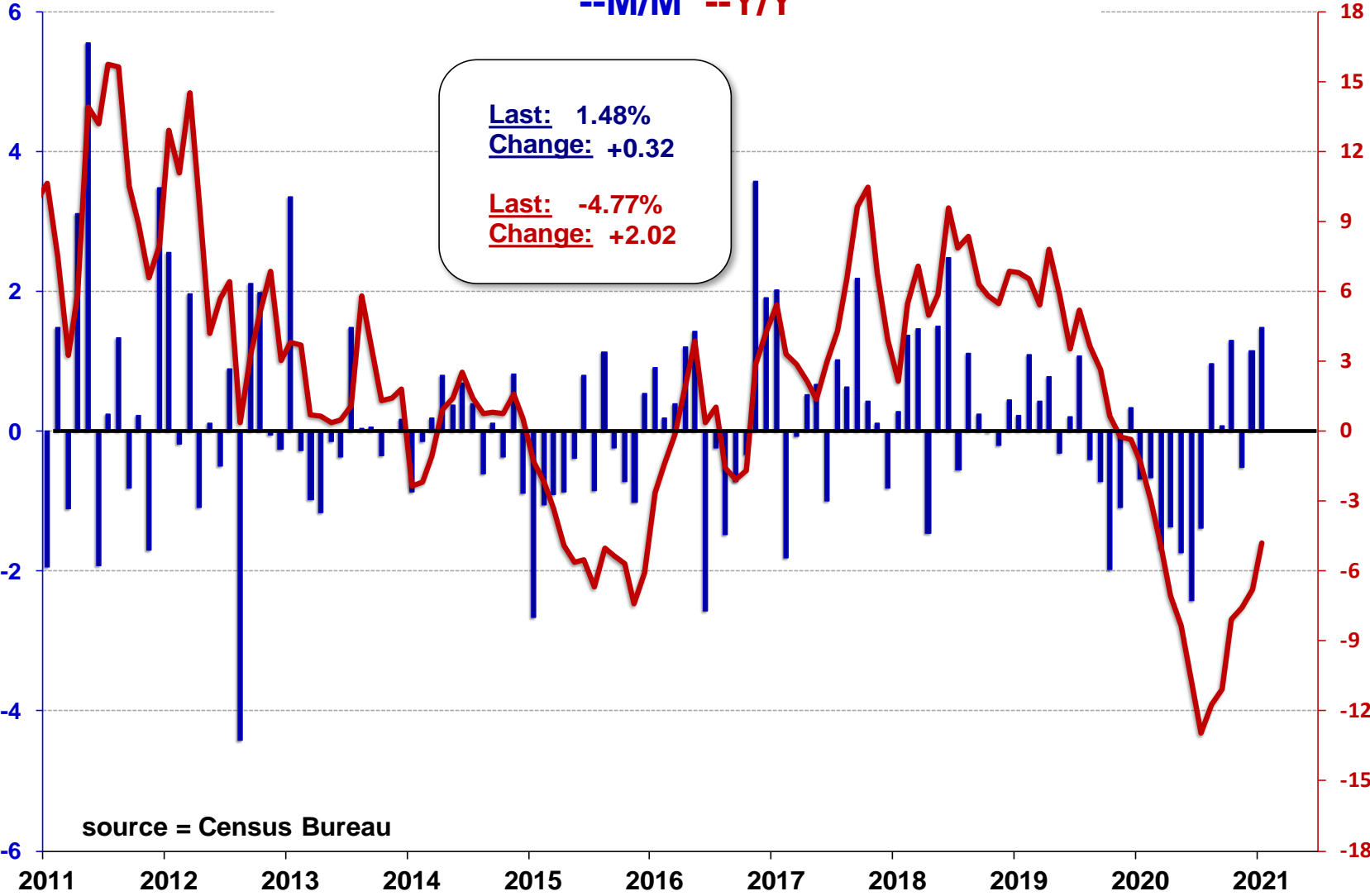
Durable Goods Inventories: Machinery

--M/M --Y/Y

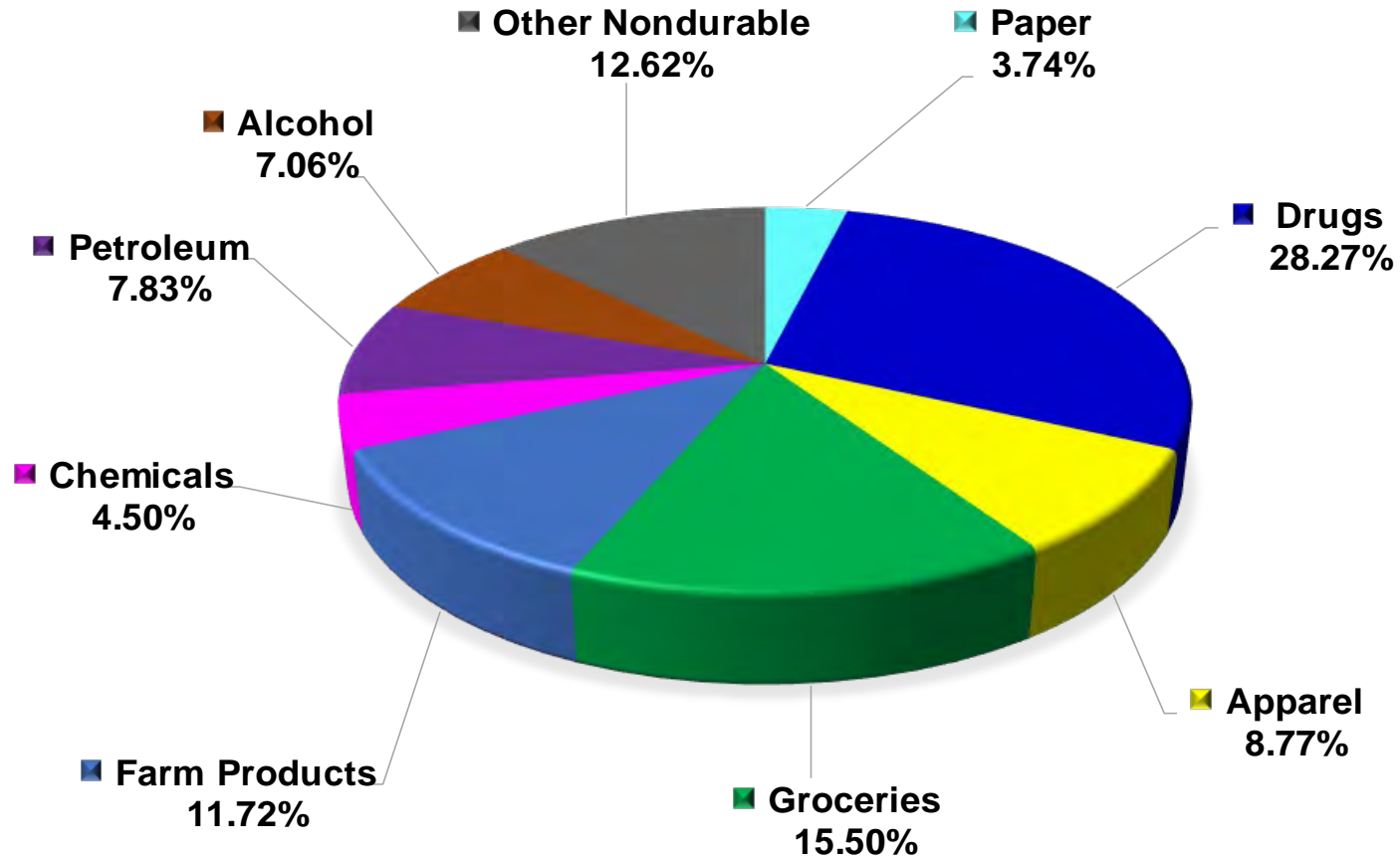


Durable Goods Inventories: Miscellaneous

--M/M --Y/Y

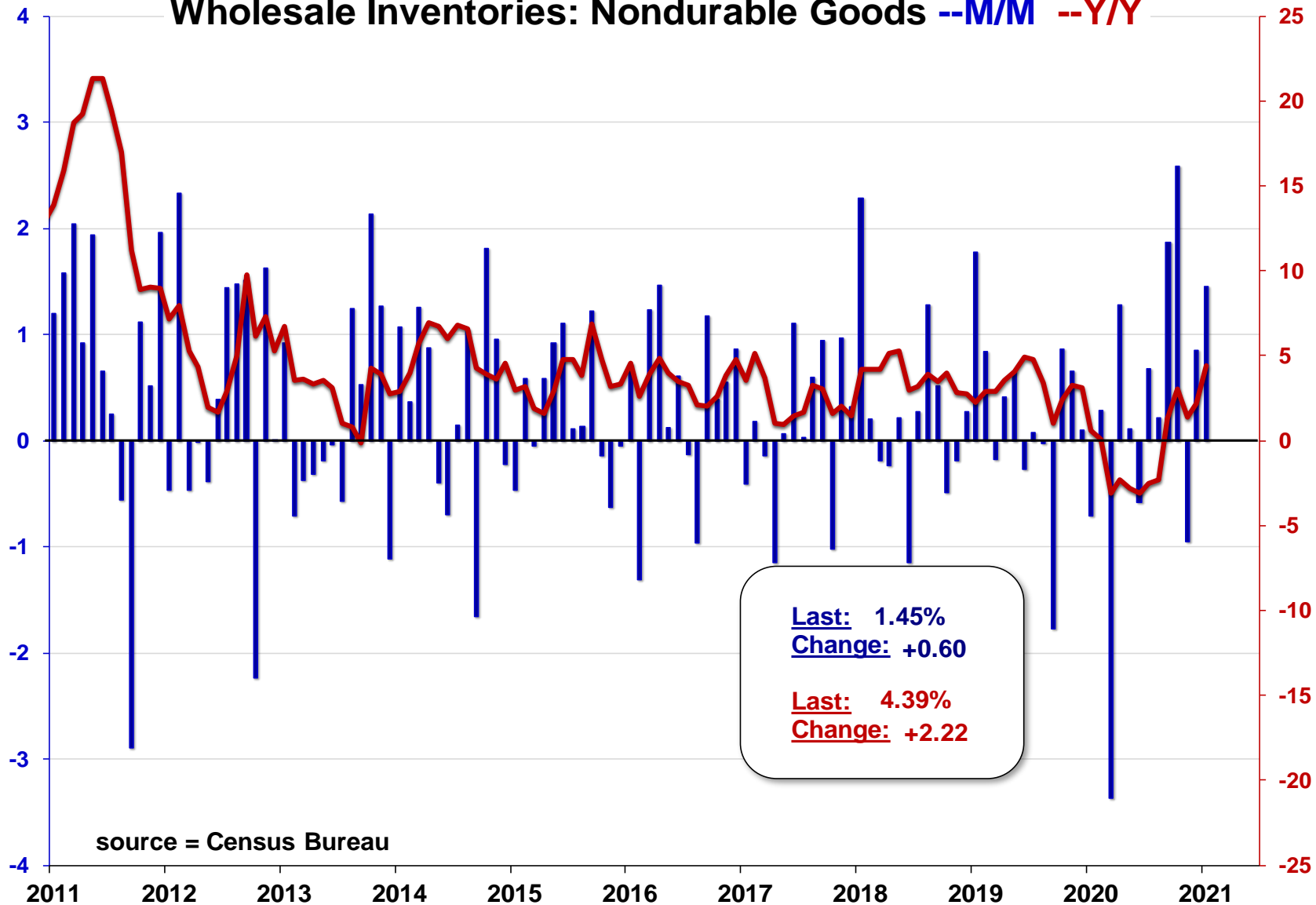


INVENTORIES: NONDURABLE GOODS



source=Census Bureau

Wholesale Inventories: Nondurable Goods --M/M --Y/Y

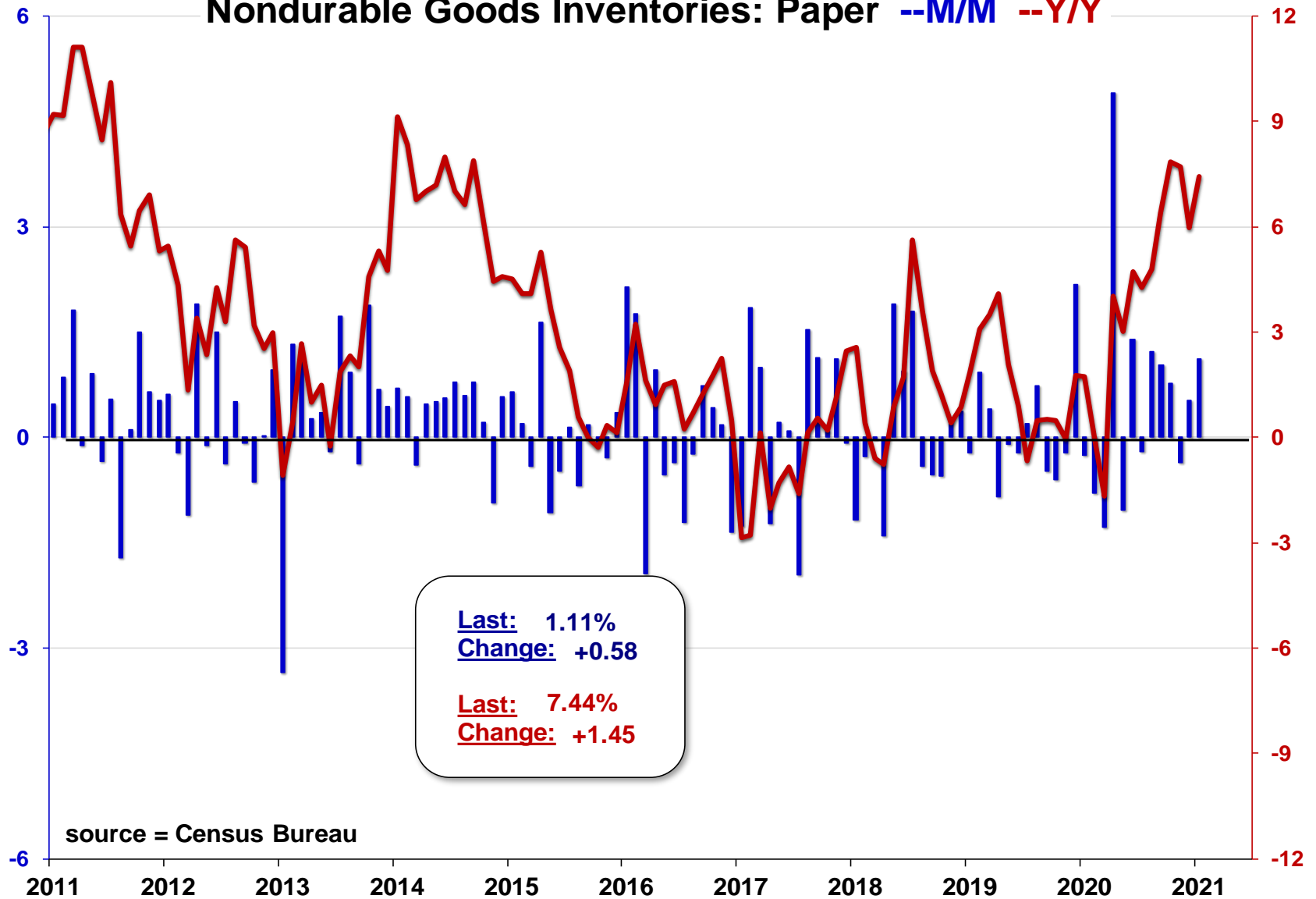


source = Census Bureau

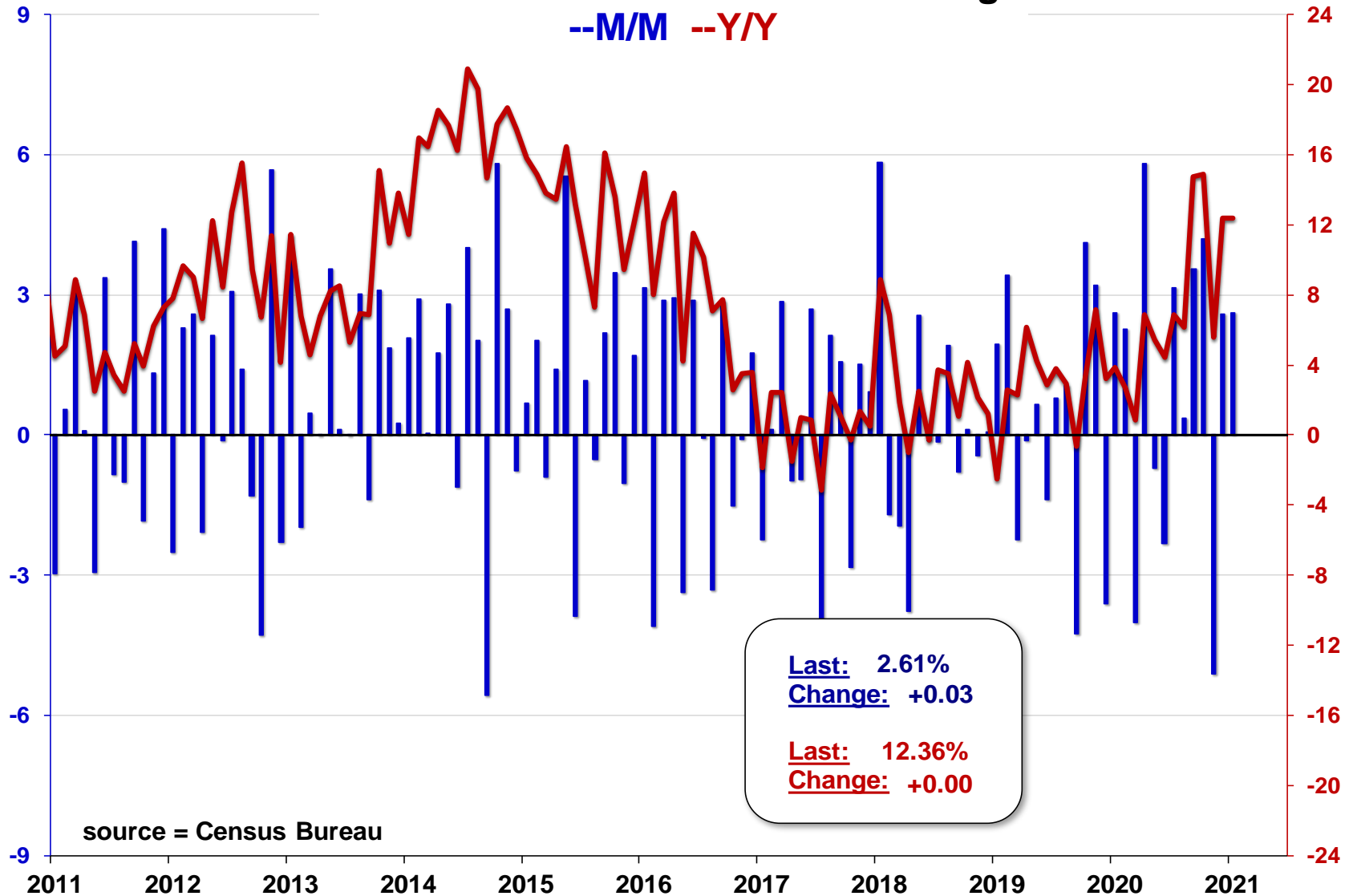
Last: 1.45%
Change: +0.60

Last: 4.39%
Change: +2.22

Nondurable Goods Inventories: Paper --M/M --Y/Y

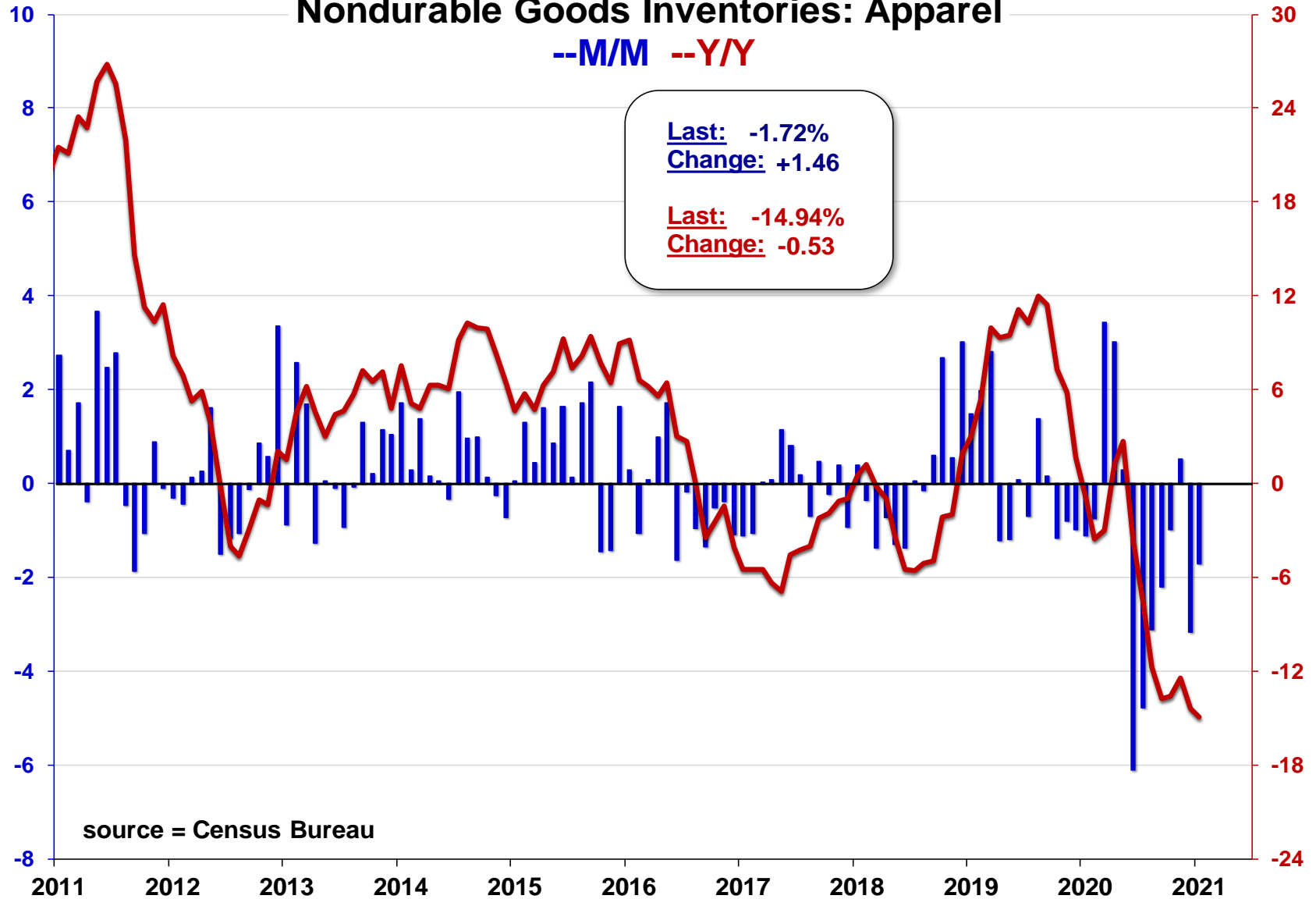


Nondurable Goods Inventories: Drugs



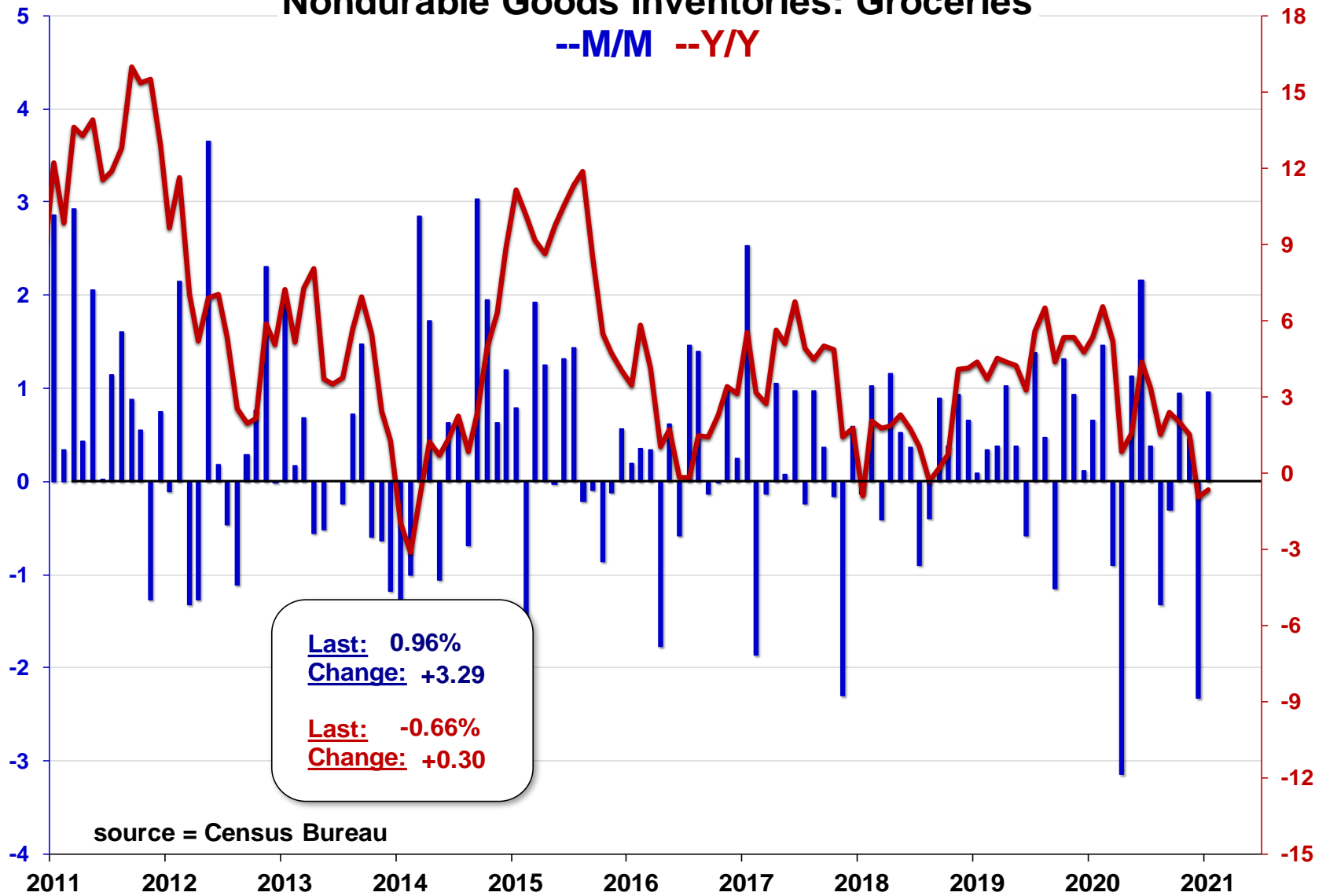
Nondurable Goods Inventories: Apparel

--M/M --Y/Y



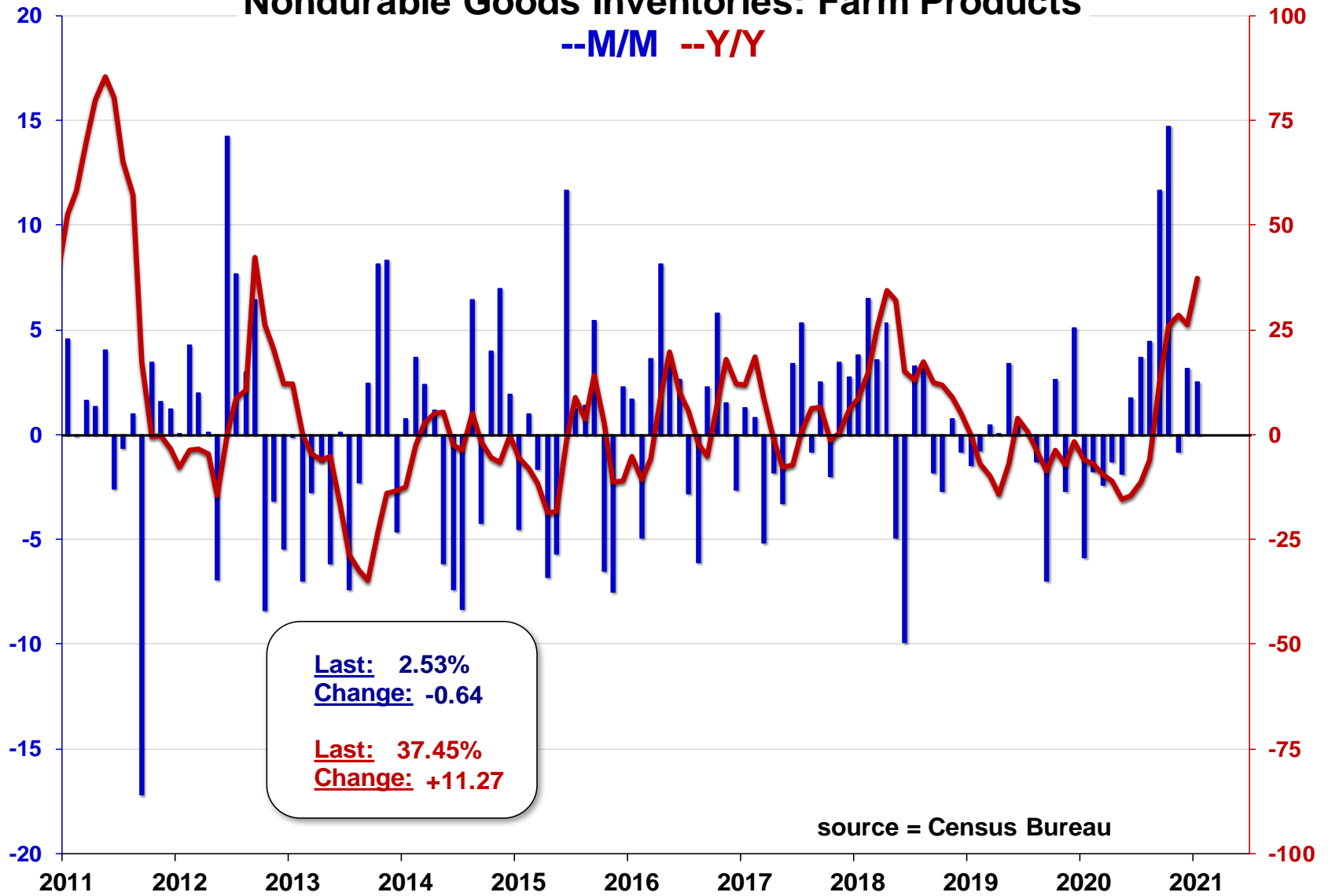
Nondurable Goods Inventories: Groceries

--M/M --Y/Y



Nondurable Goods Inventories: Farm Products

--M/M --Y/Y



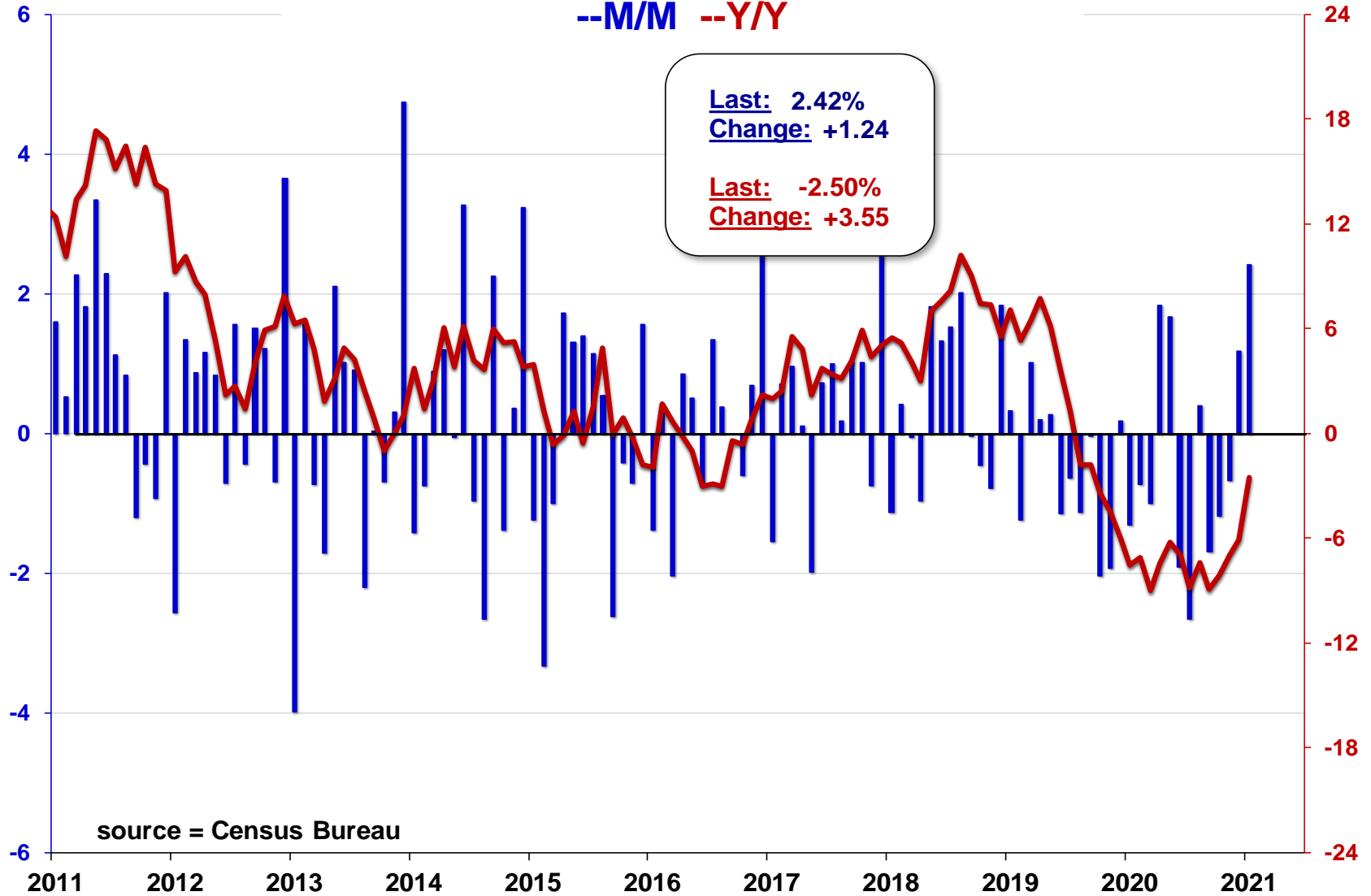
Last: 2.53%
Change: -0.64

Last: 37.45%
Change: +11.27

source = Census Bureau

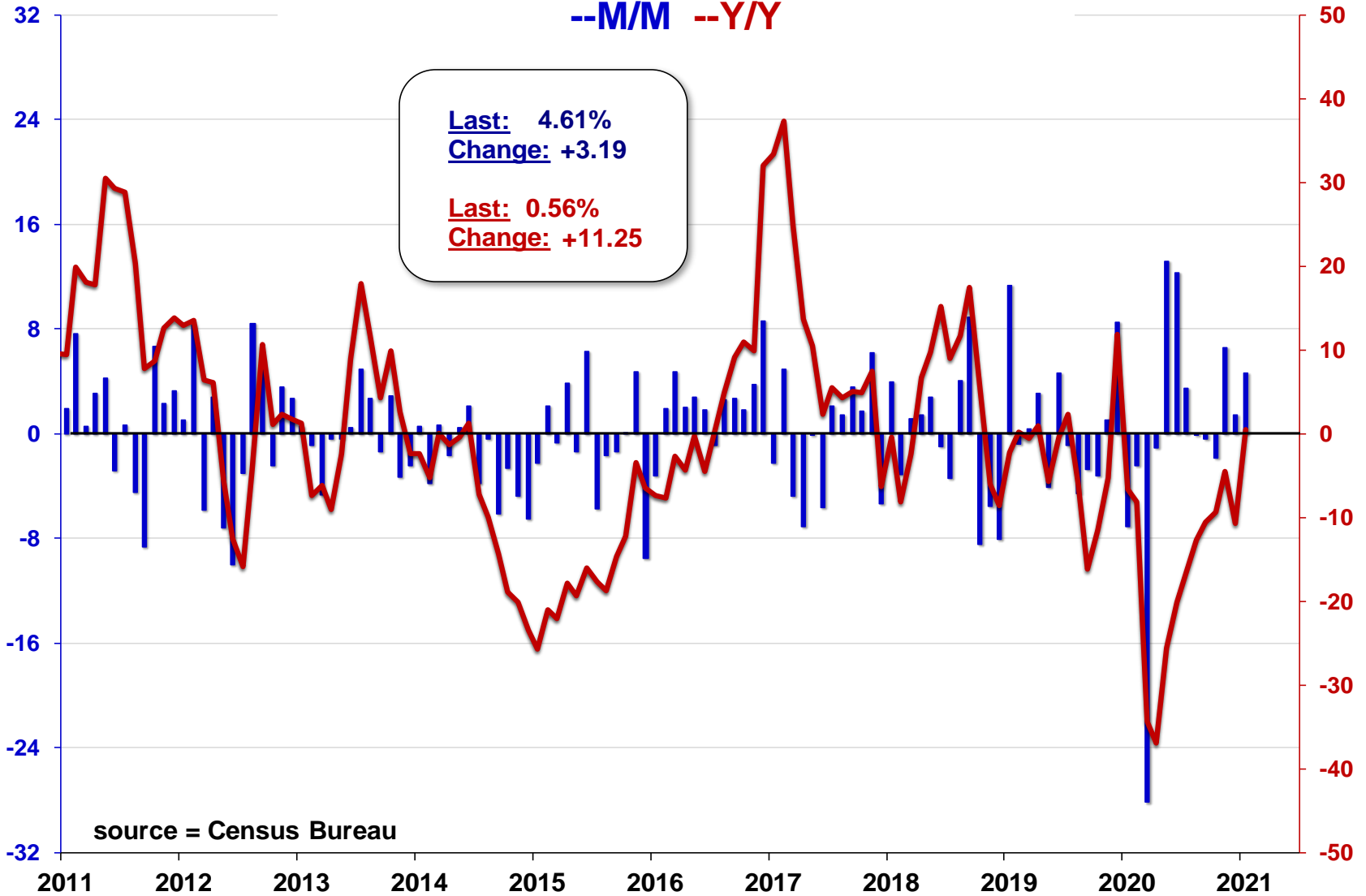
Nondurable Goods Inventories: Chemicals

--M/M --Y/Y



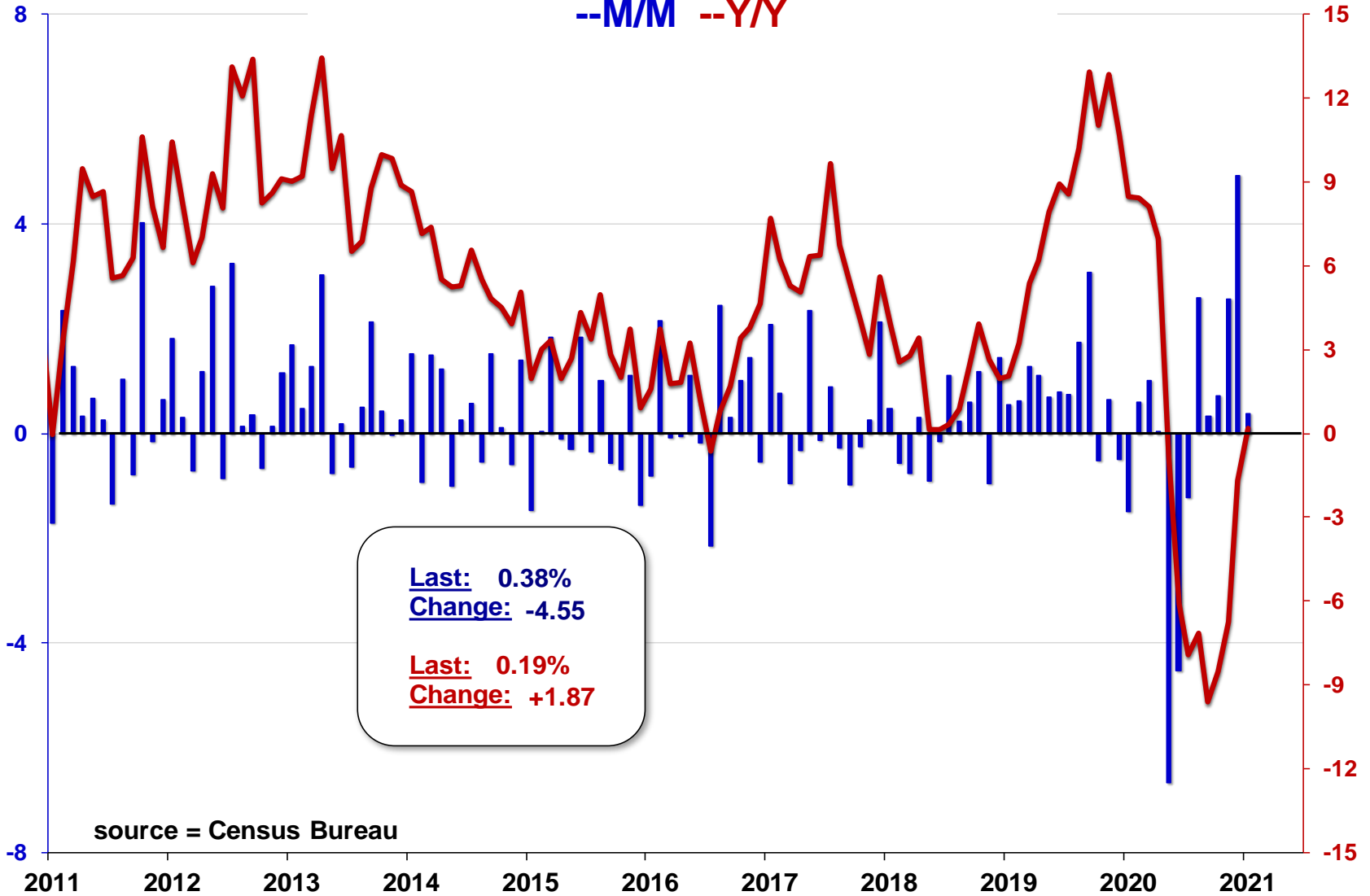
Nondurable Goods Inventories: Petroleum

--M/M --Y/Y



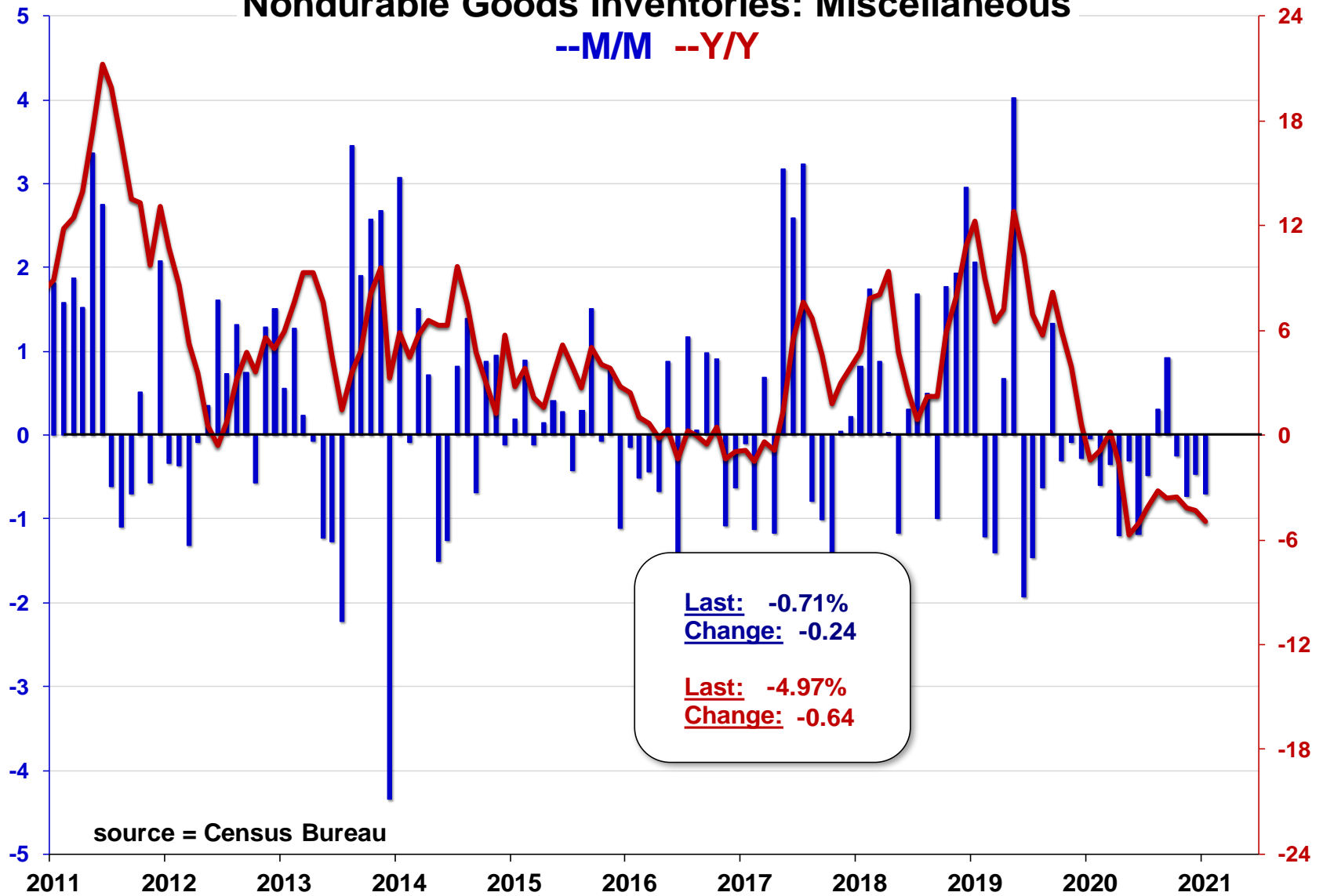
Nondurable Goods Inventories: Alcohol

--M/M --Y/Y



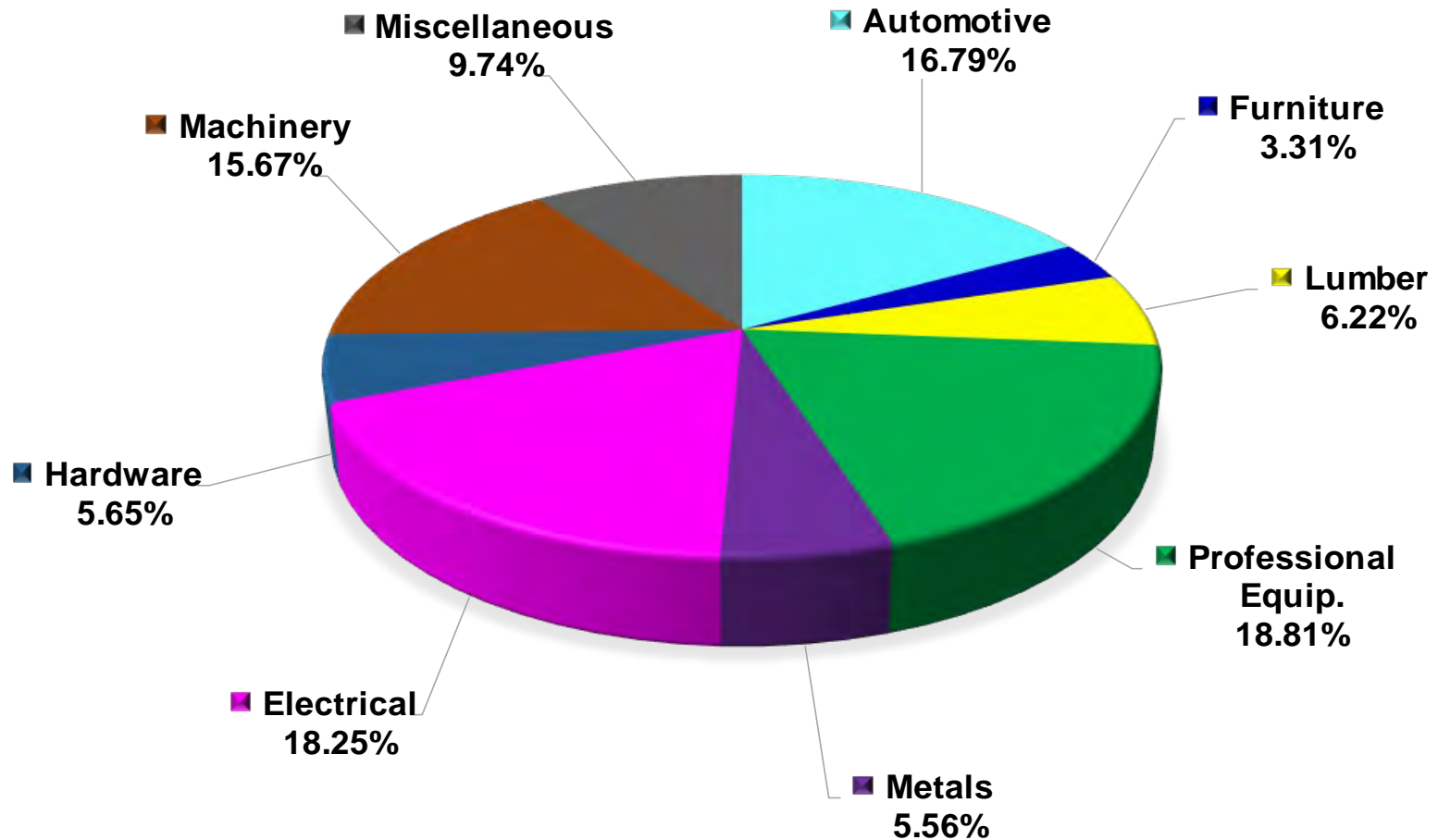
Nondurable Goods Inventories: Miscellaneous

--M/M --Y/Y



source = Census Bureau

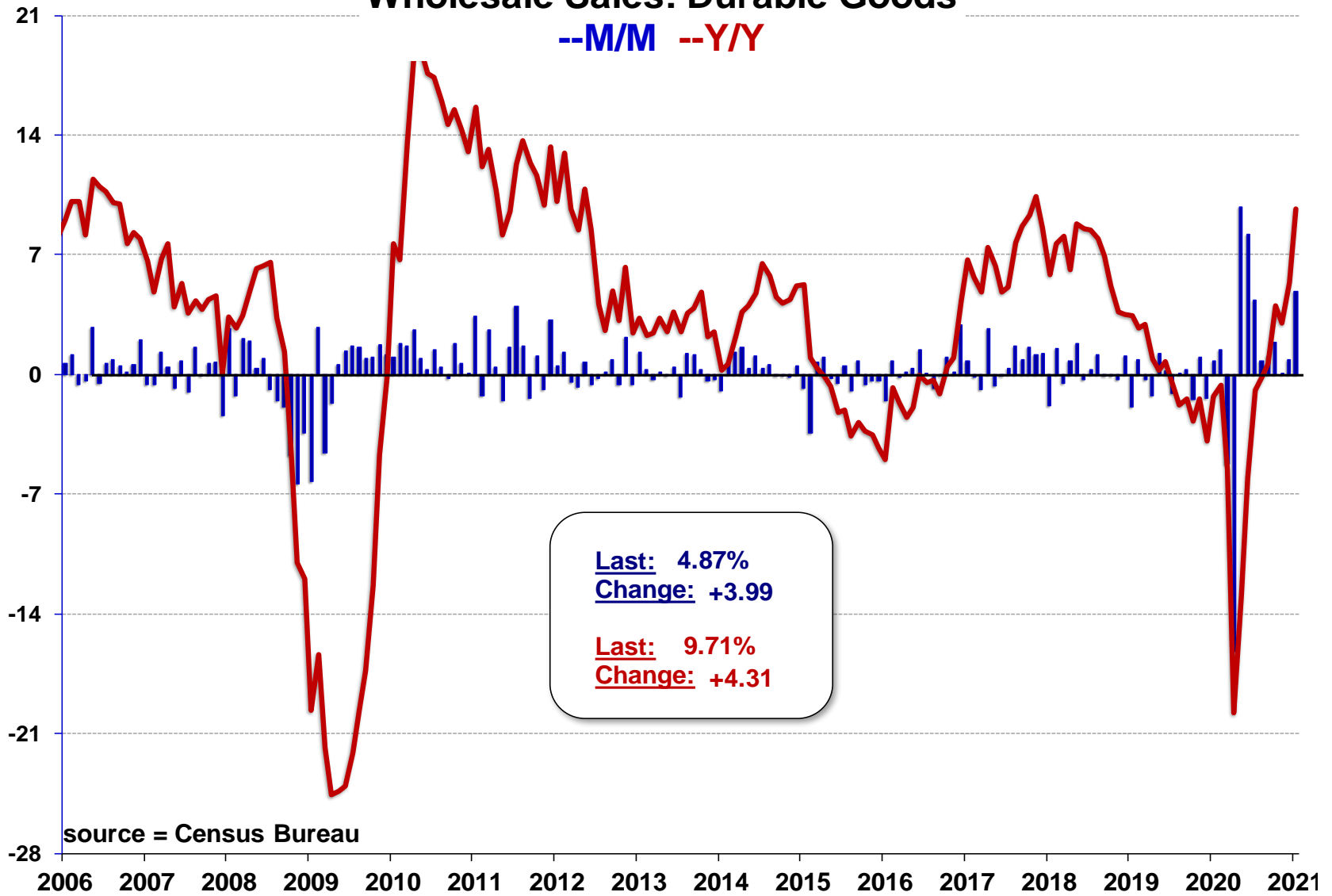
SALES: DURABLE GOODS



source=Census Bureau

Wholesale Sales: Durable Goods

--M/M --Y/Y



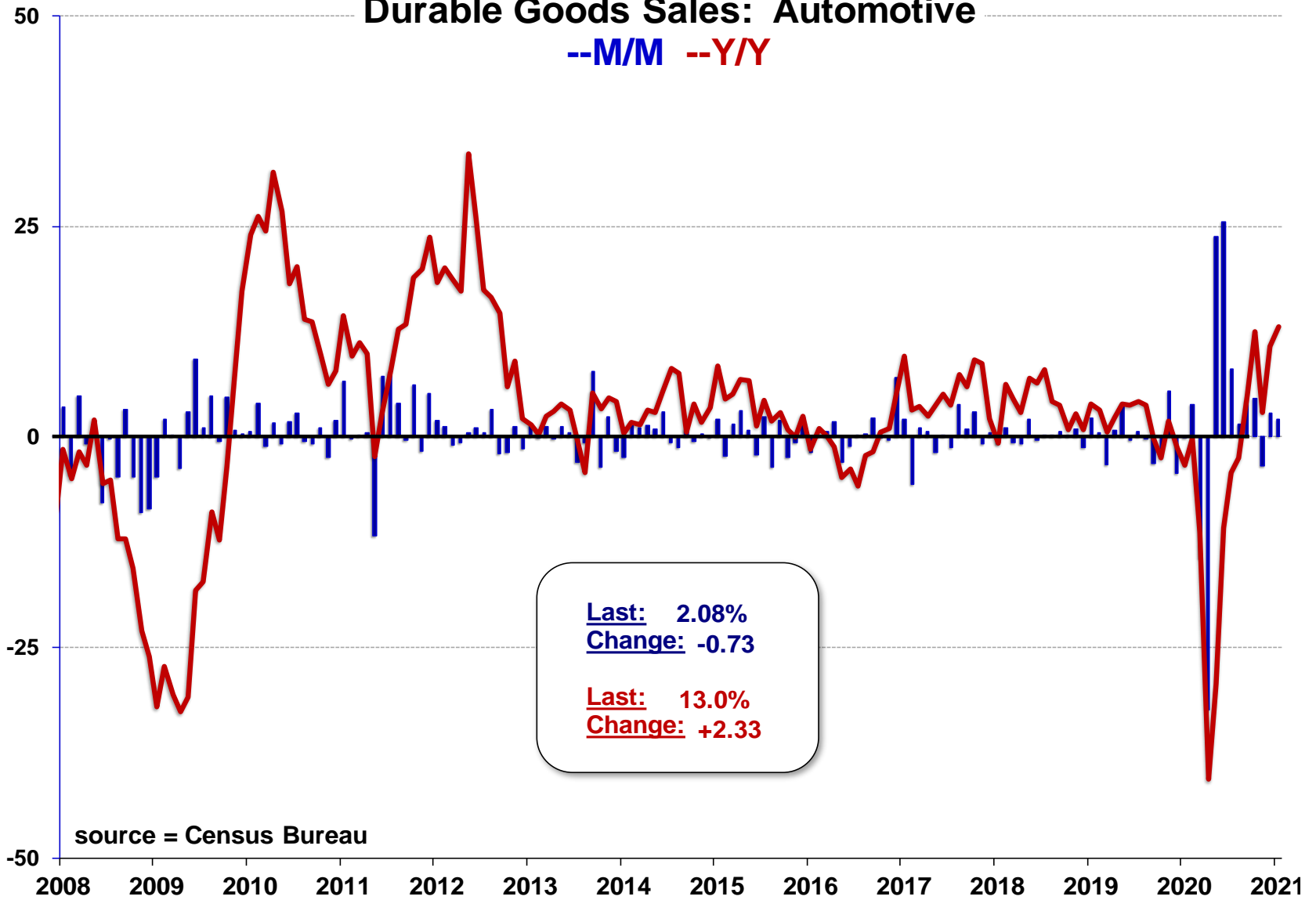
Last: 4.87%
Change: +3.99

Last: 9.71%
Change: +4.31

source = Census Bureau

Durable Goods Sales: Automotive

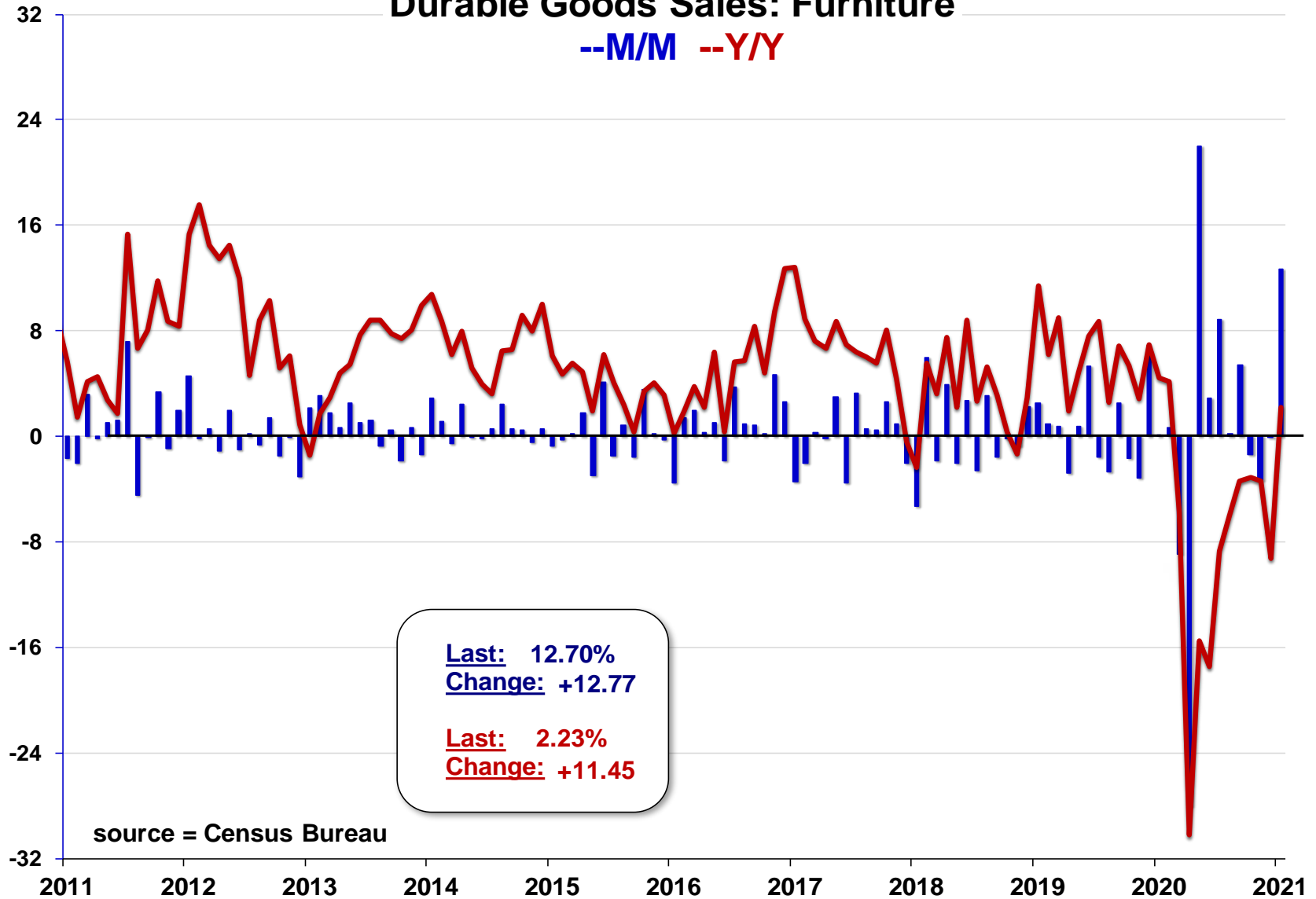
--M/M --Y/Y



source = Census Bureau

Durable Goods Sales: Furniture

--M/M --Y/Y



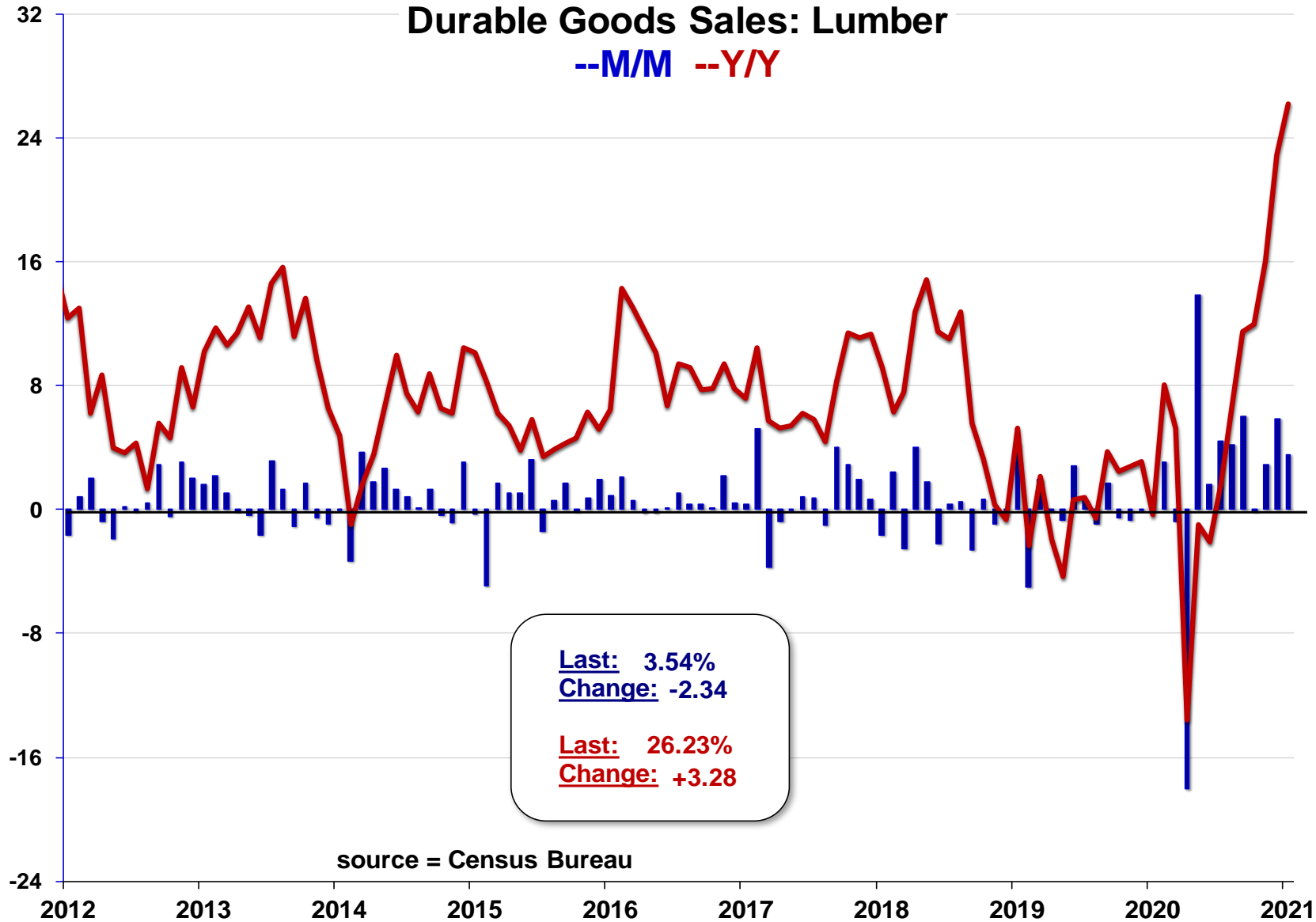
Last: 12.70%
Change: +12.77

Last: 2.23%
Change: +11.45

source = Census Bureau

Durable Goods Sales: Lumber

--M/M --Y/Y



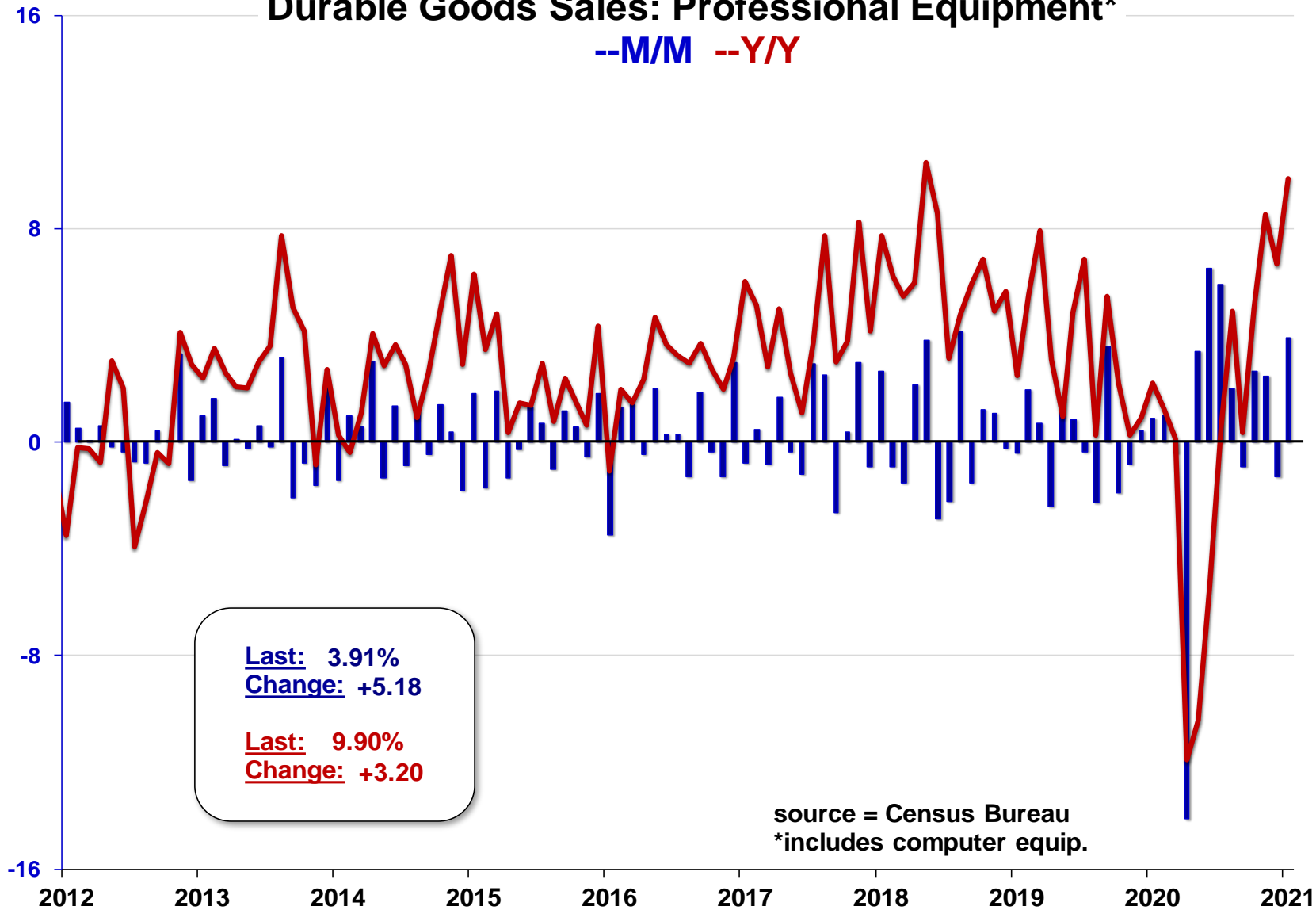
Last: 3.54%
Change: -2.34

Last: 26.23%
Change: +3.28

source = Census Bureau

Durable Goods Sales: Professional Equipment*

--M/M --Y/Y



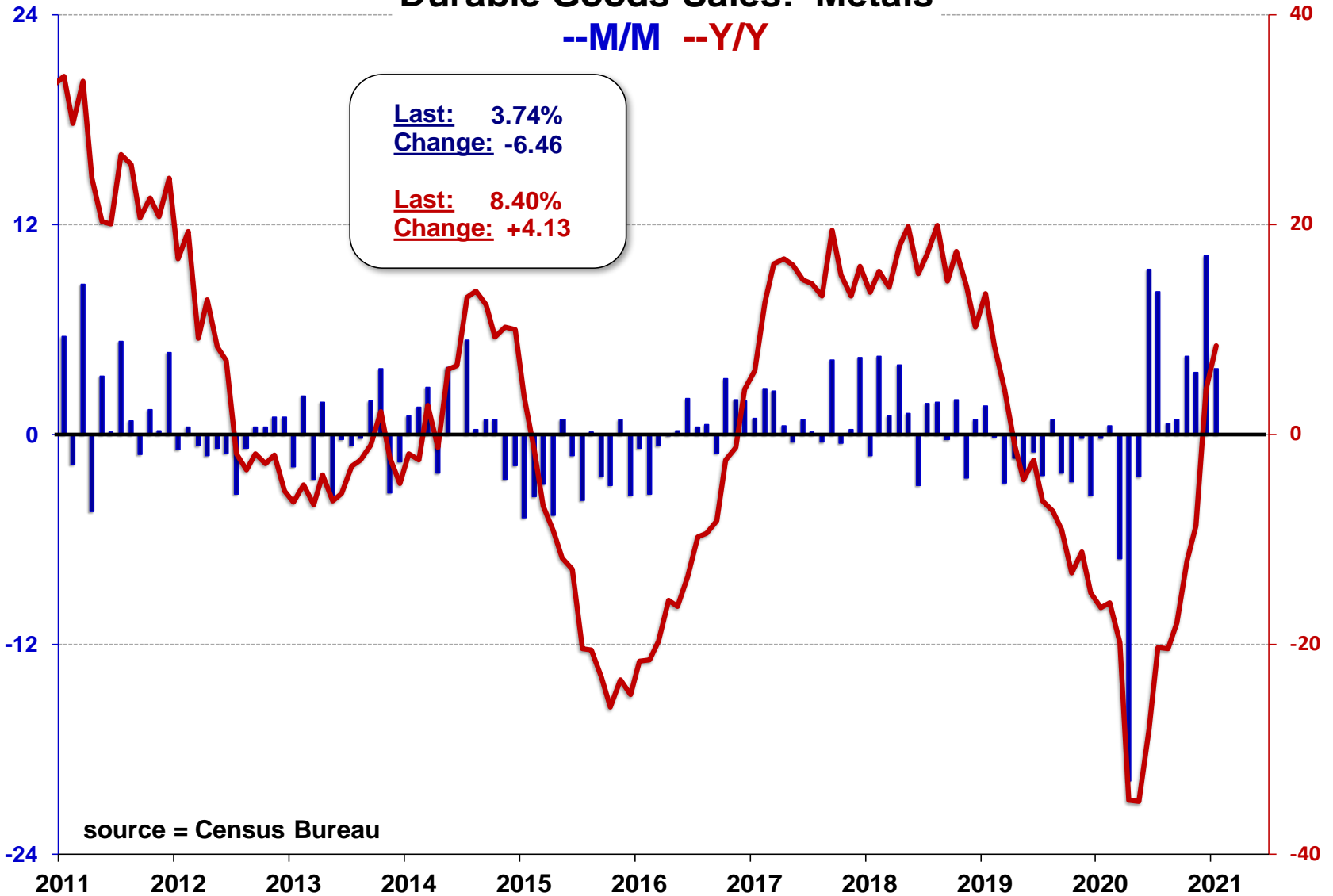
Last: 3.91%
Change: +5.18

Last: 9.90%
Change: +3.20

source = Census Bureau
*includes computer equip.

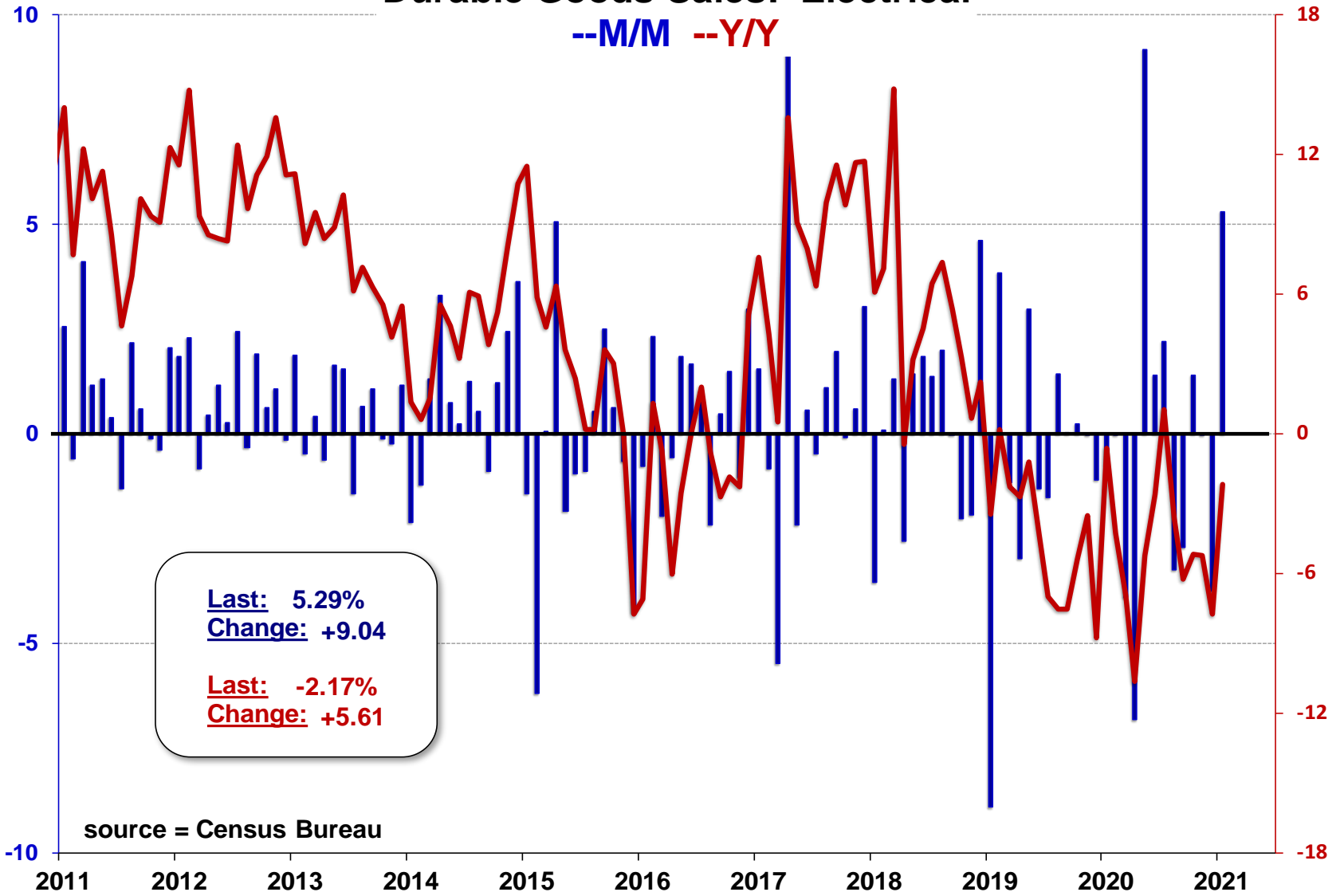
Durable Goods Sales: Metals

--M/M --Y/Y



Durable Goods Sales: Electrical

--M/M --Y/Y



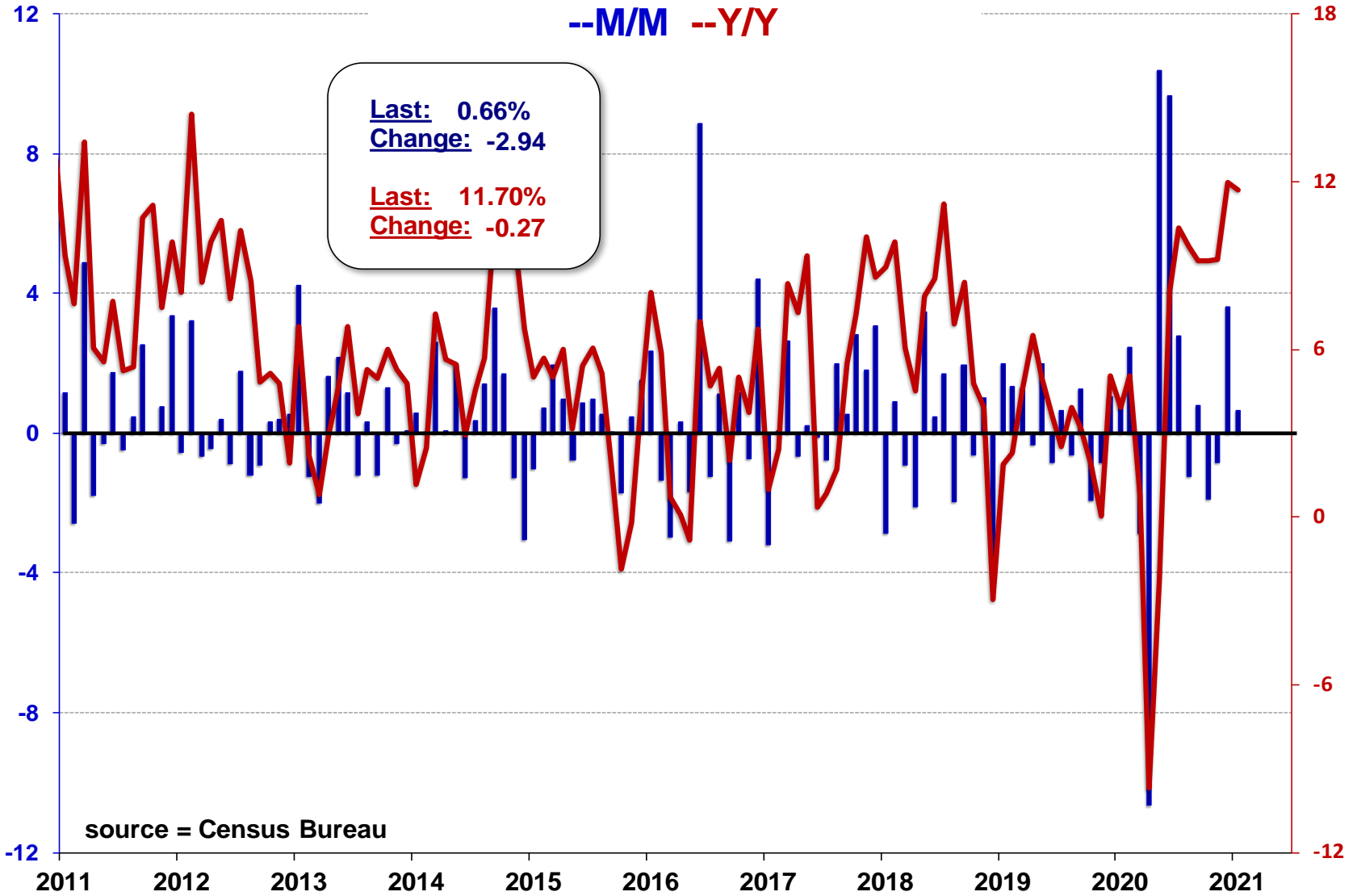
Last: 5.29%
Change: +9.04

Last: -2.17%
Change: +5.61

source = Census Bureau

Durable Goods Sales: Hardware

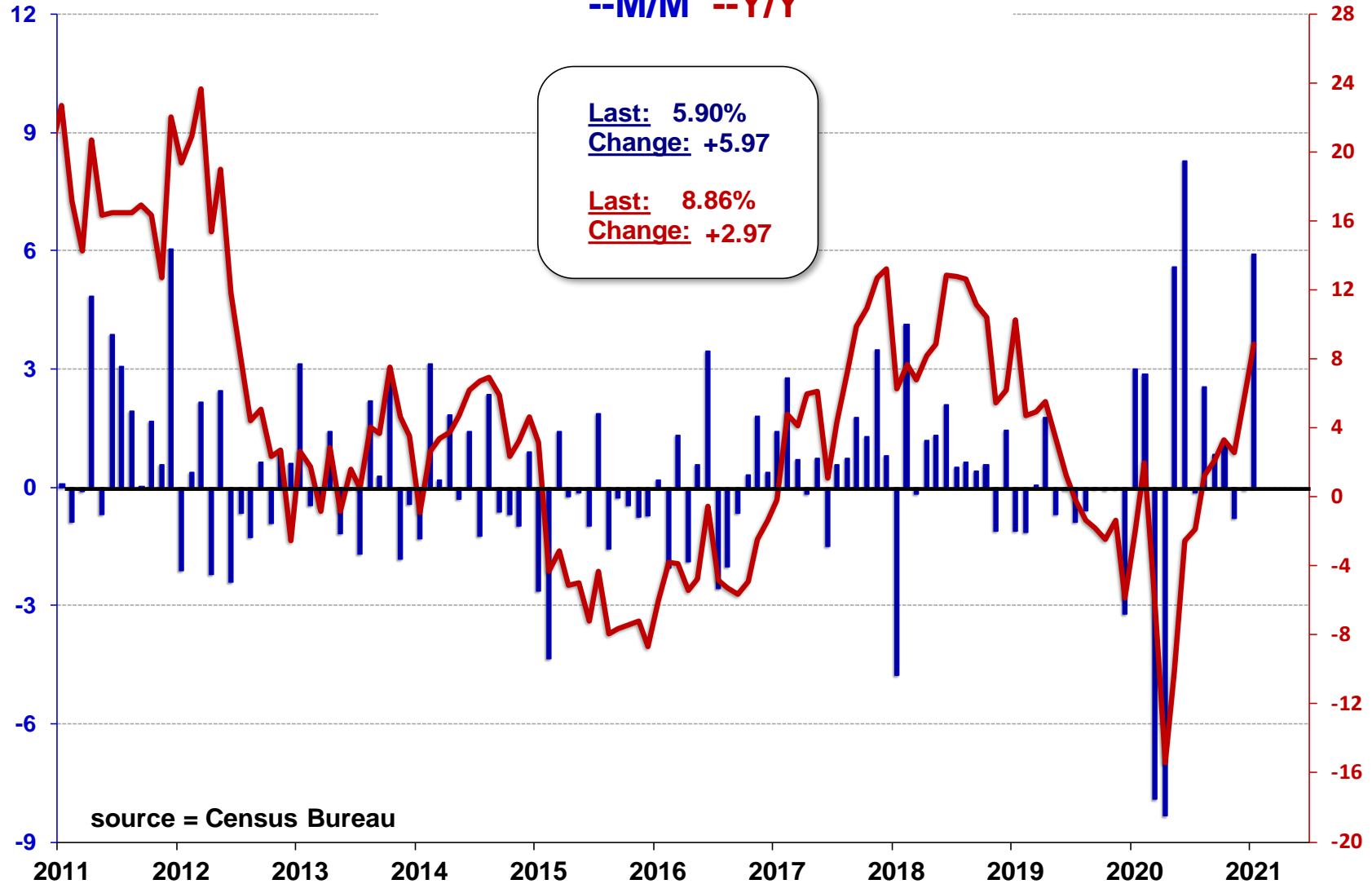
--M/M --Y/Y



source = Census Bureau

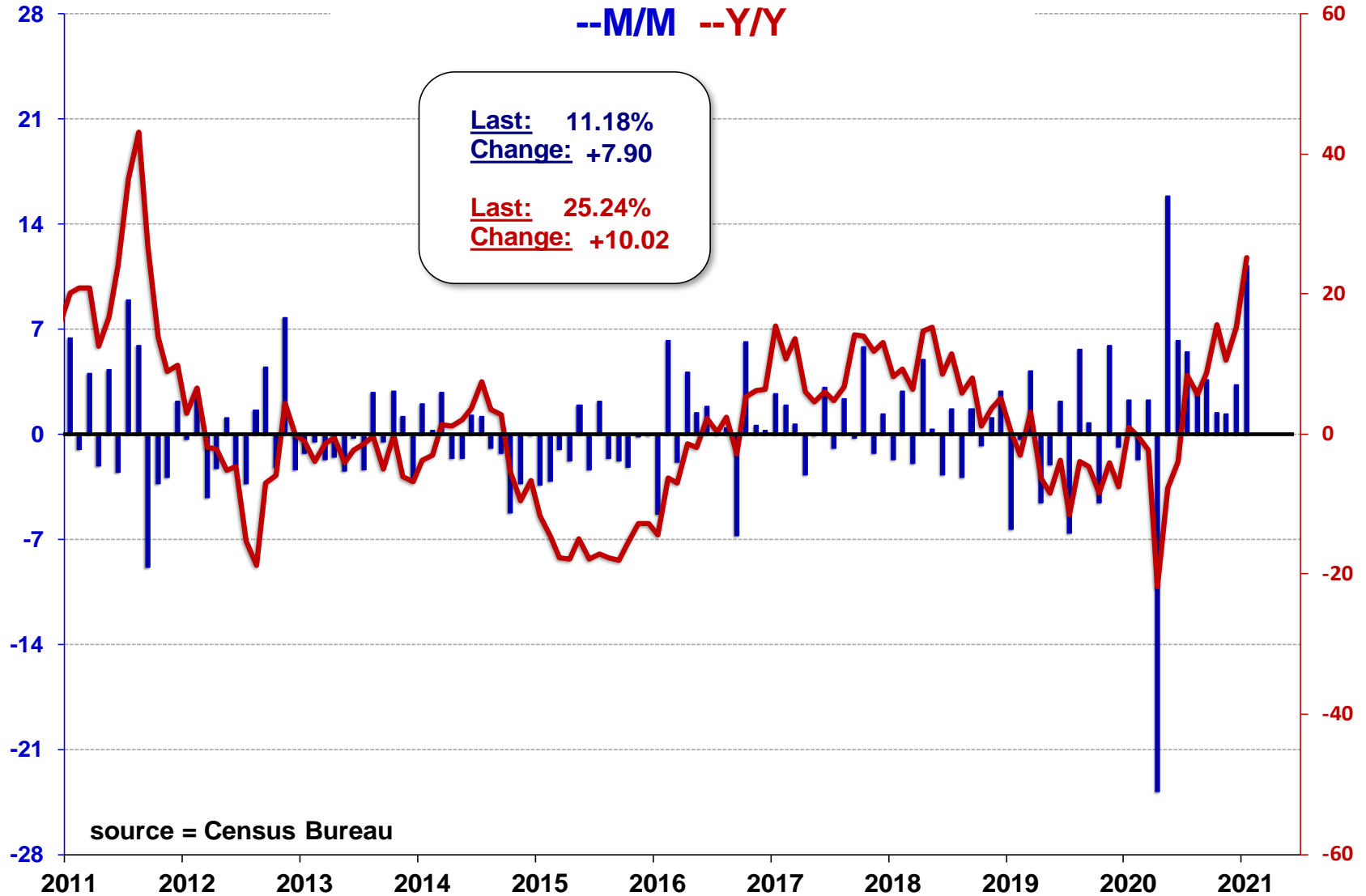
Durable Goods Sales: Machinery

--M/M --Y/Y

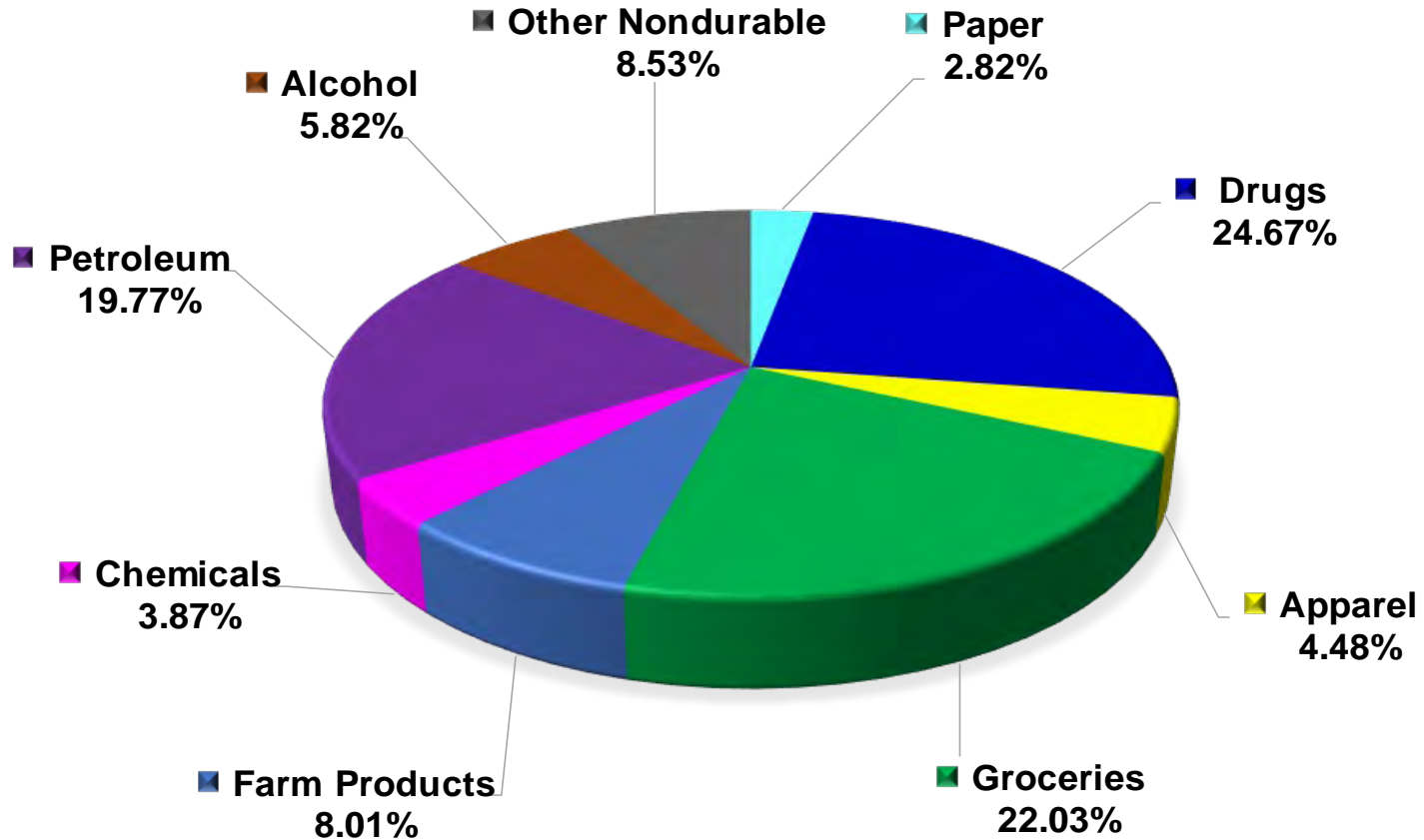


Durable Goods Sales: Miscellaneous

--M/M --Y/Y

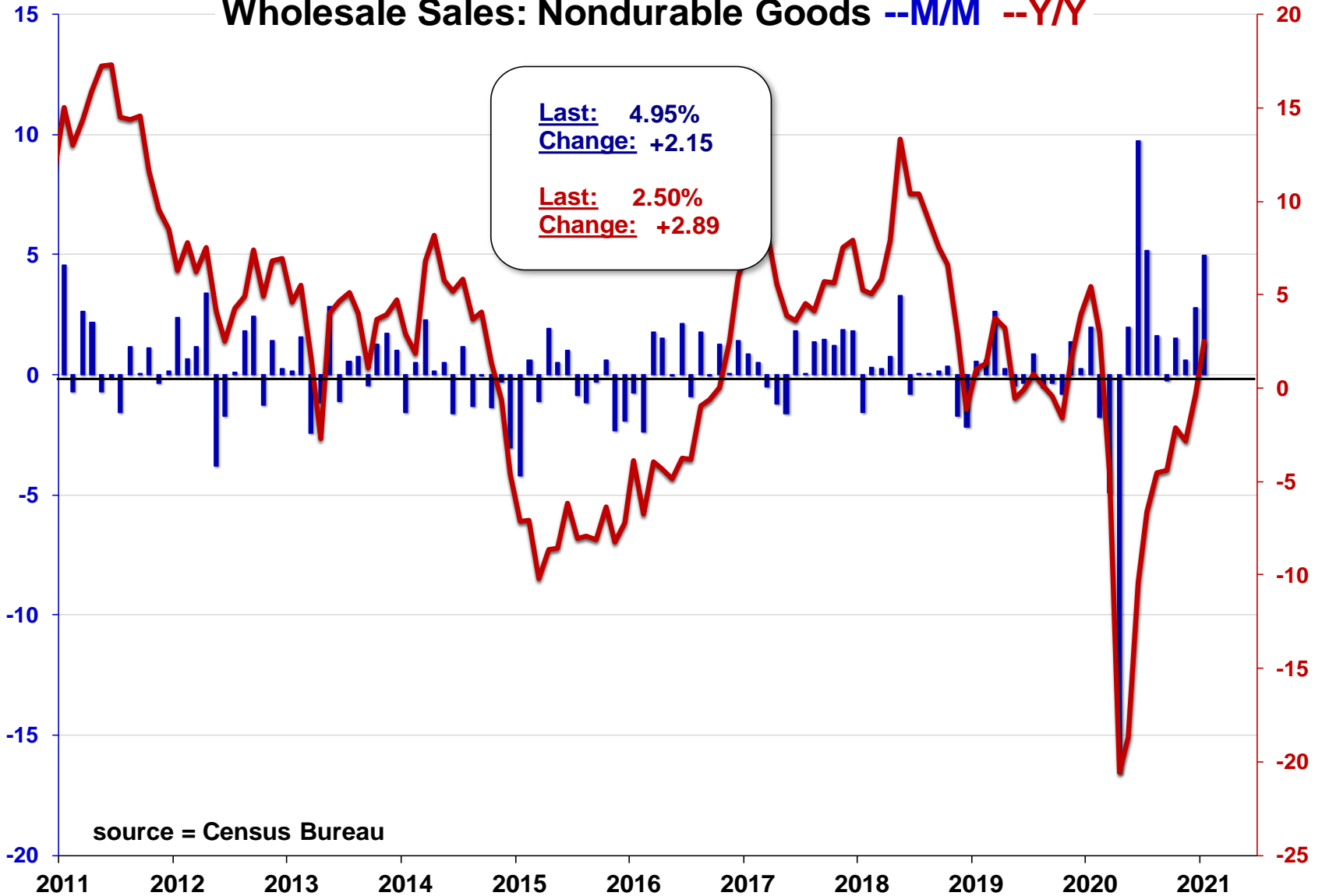


SALES: NONDURABLE GOODS

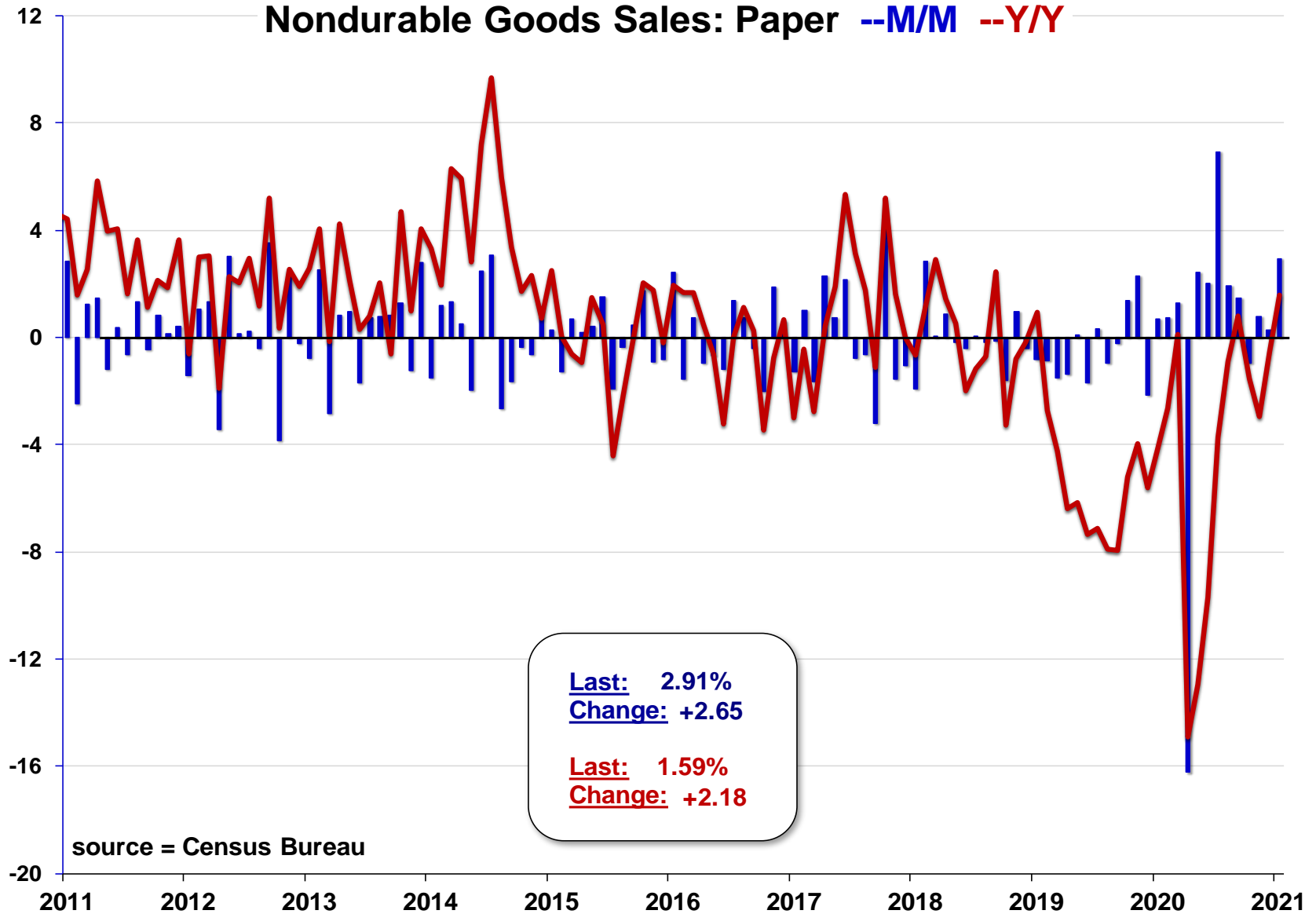


source=Census Bureau

Wholesale Sales: Nondurable Goods --M/M --Y/Y



Nondurable Goods Sales: Paper --M/M --Y/Y



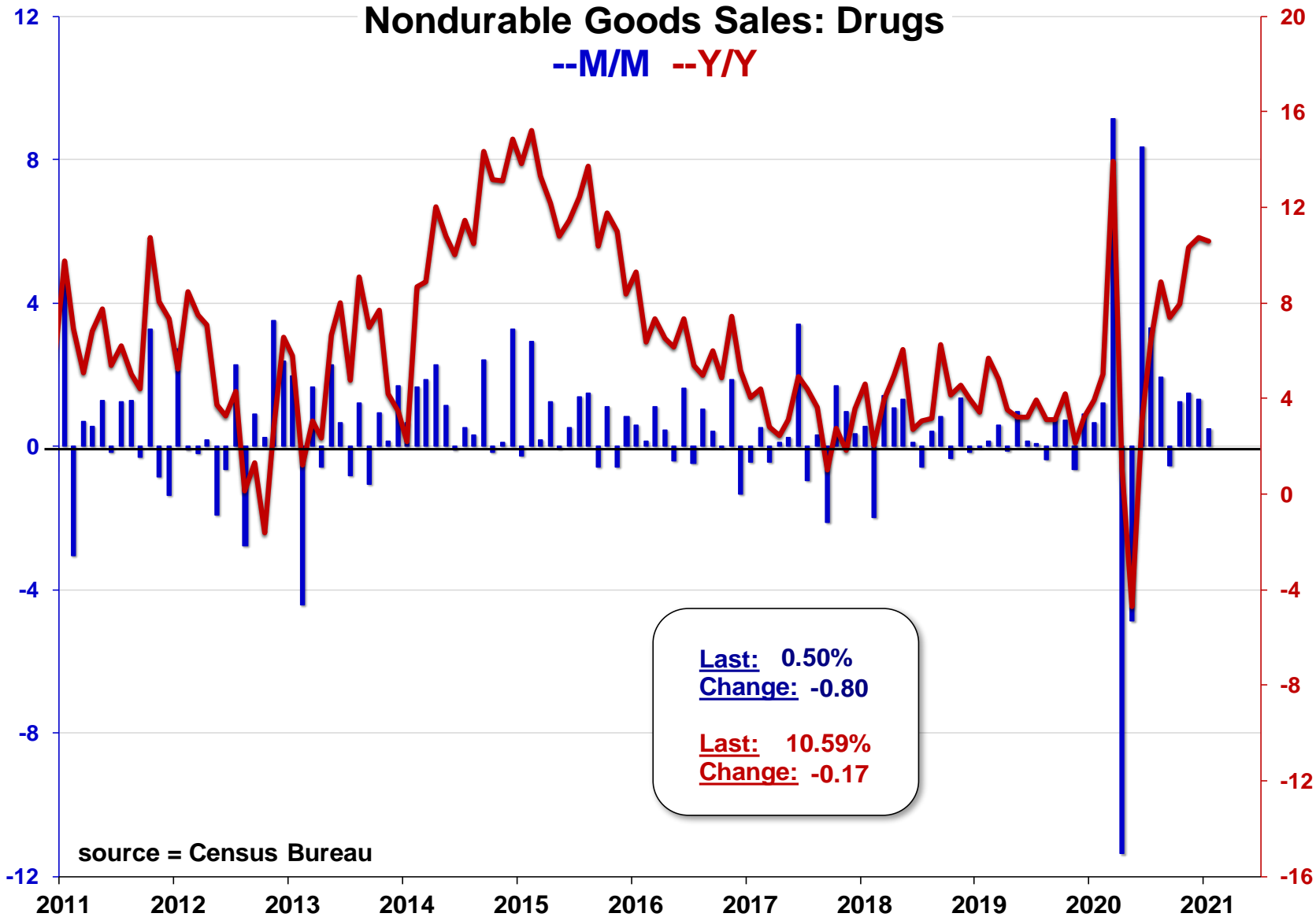
Last: 2.91%
Change: +2.65

Last: 1.59%
Change: +2.18

source = Census Bureau

Nondurable Goods Sales: Drugs

--M/M --Y/Y



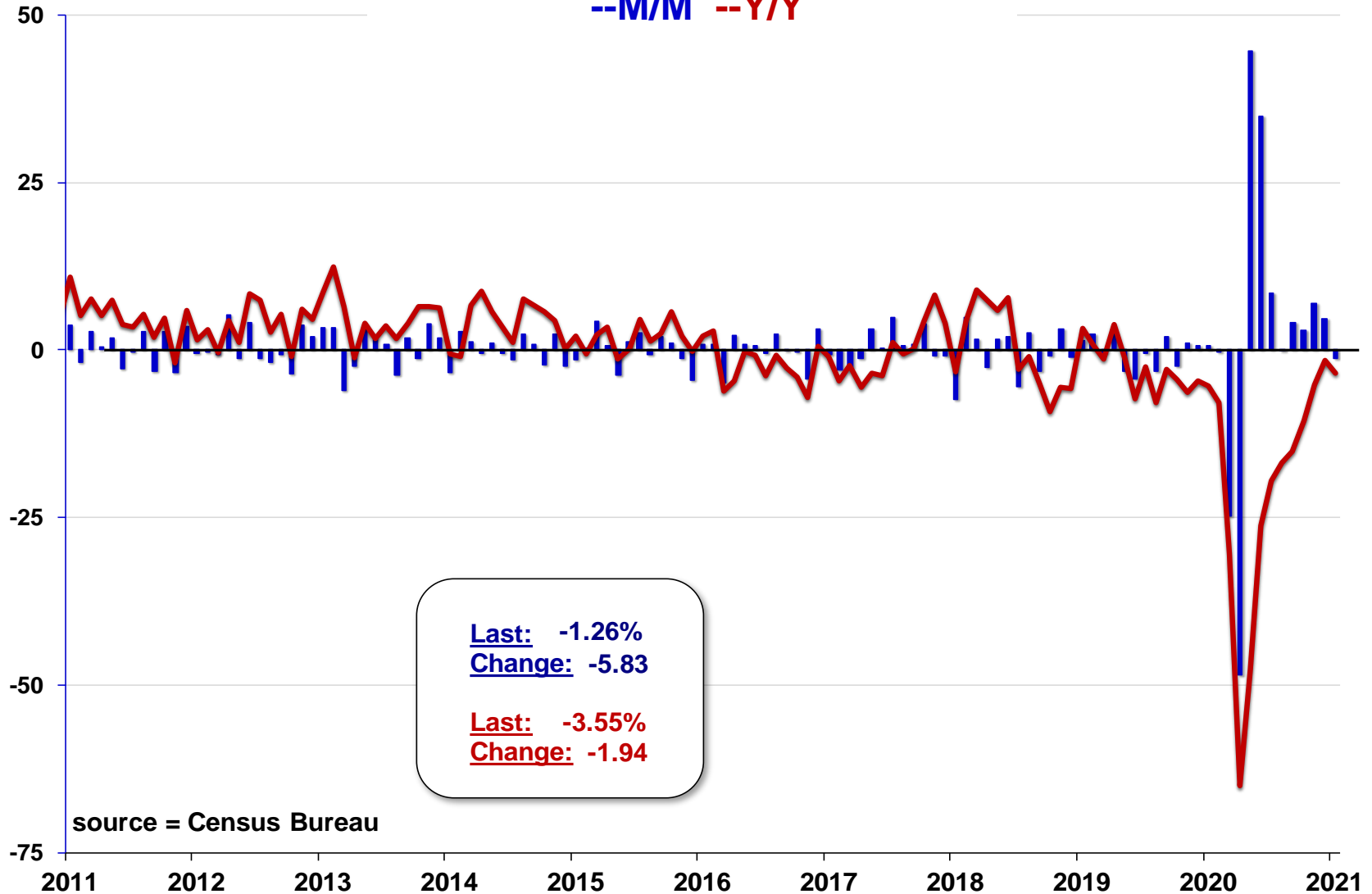
source = Census Bureau

Last: 0.50%
Change: -0.80

Last: 10.59%
Change: -0.17

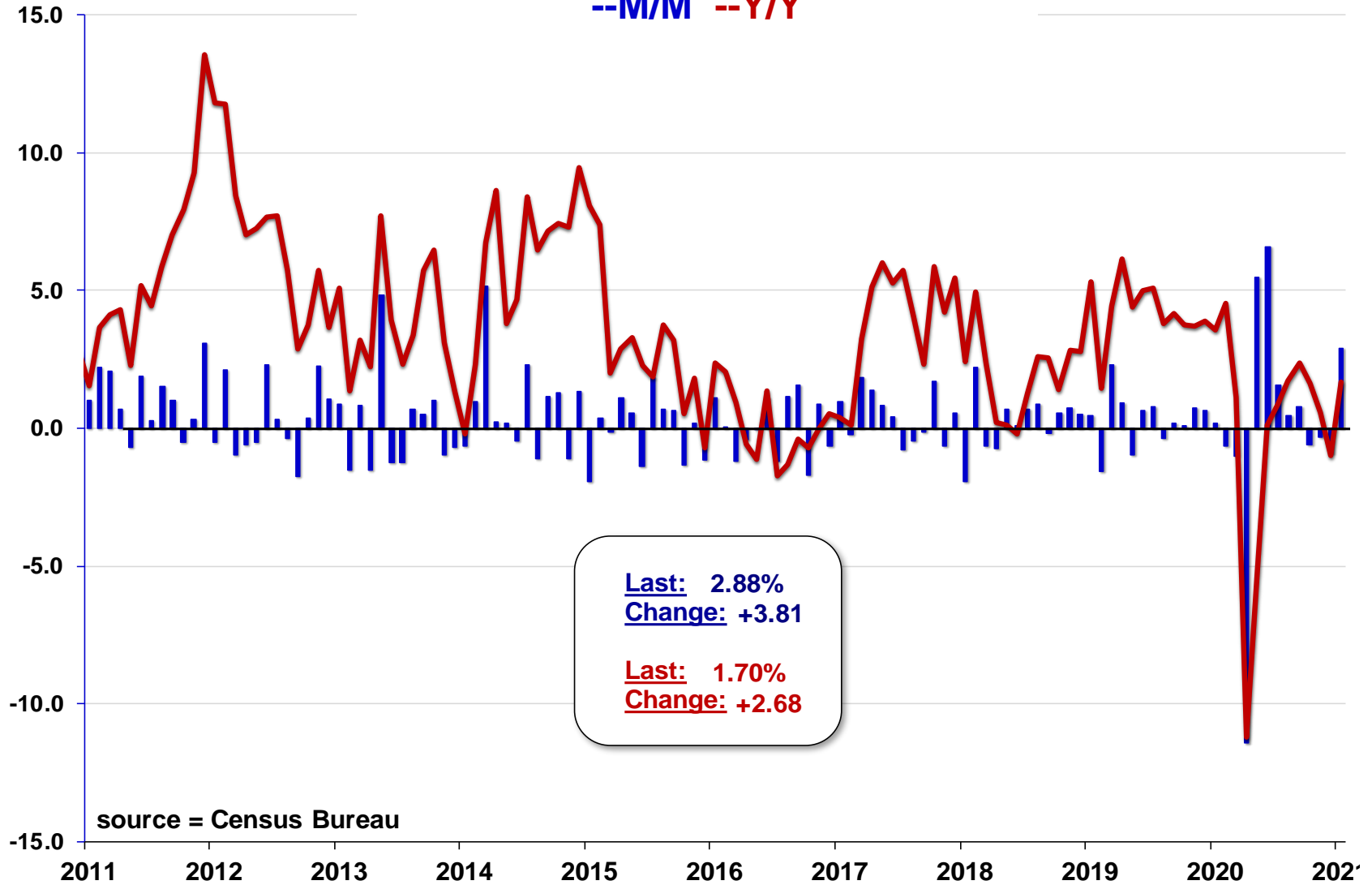
Nondurable Goods Sales: Apparel

--M/M --Y/Y



Nondurable Goods Sales: Groceries

--M/M --Y/Y



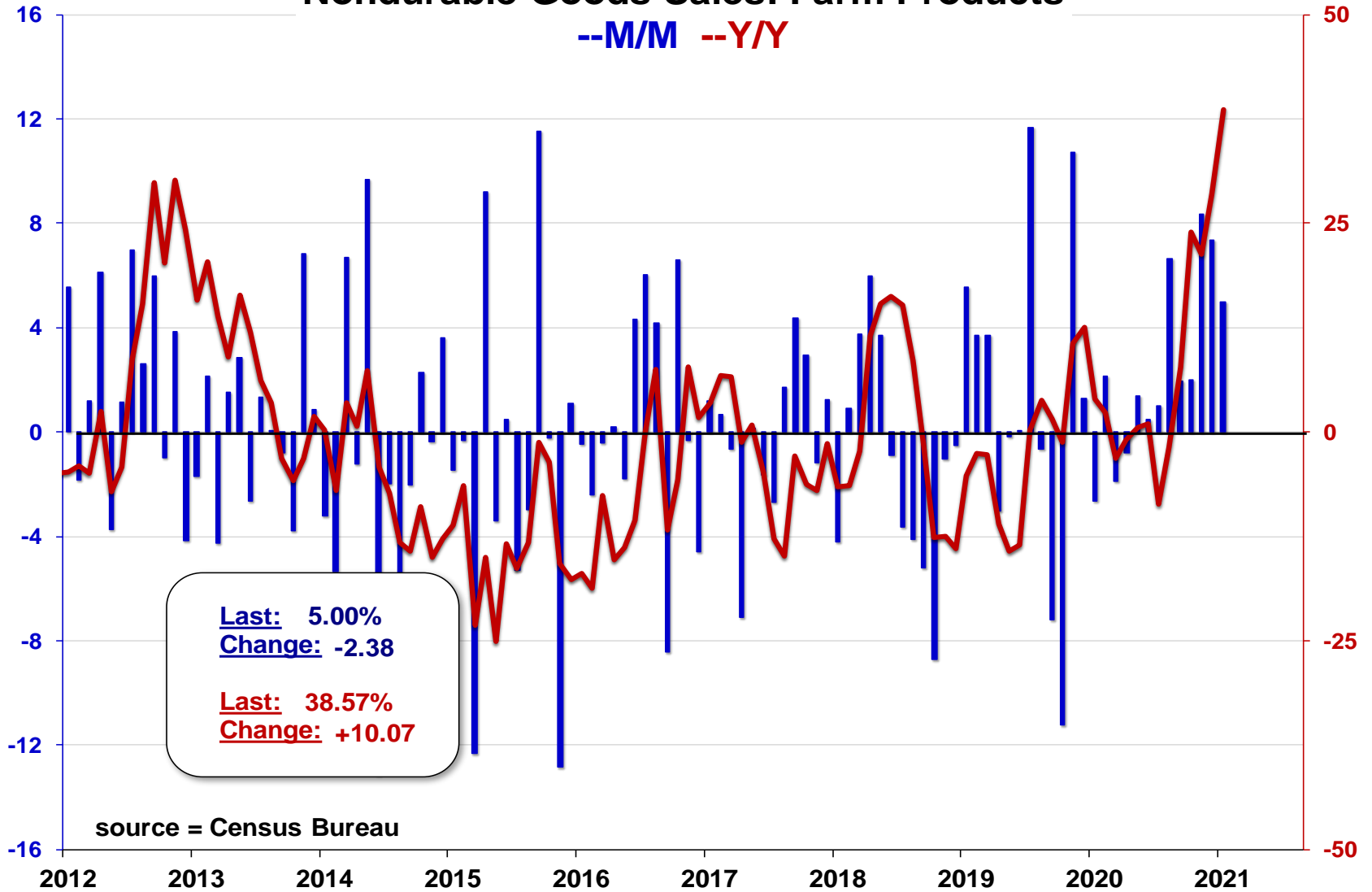
Last: 2.88%
Change: +3.81

Last: 1.70%
Change: +2.68

source = Census Bureau

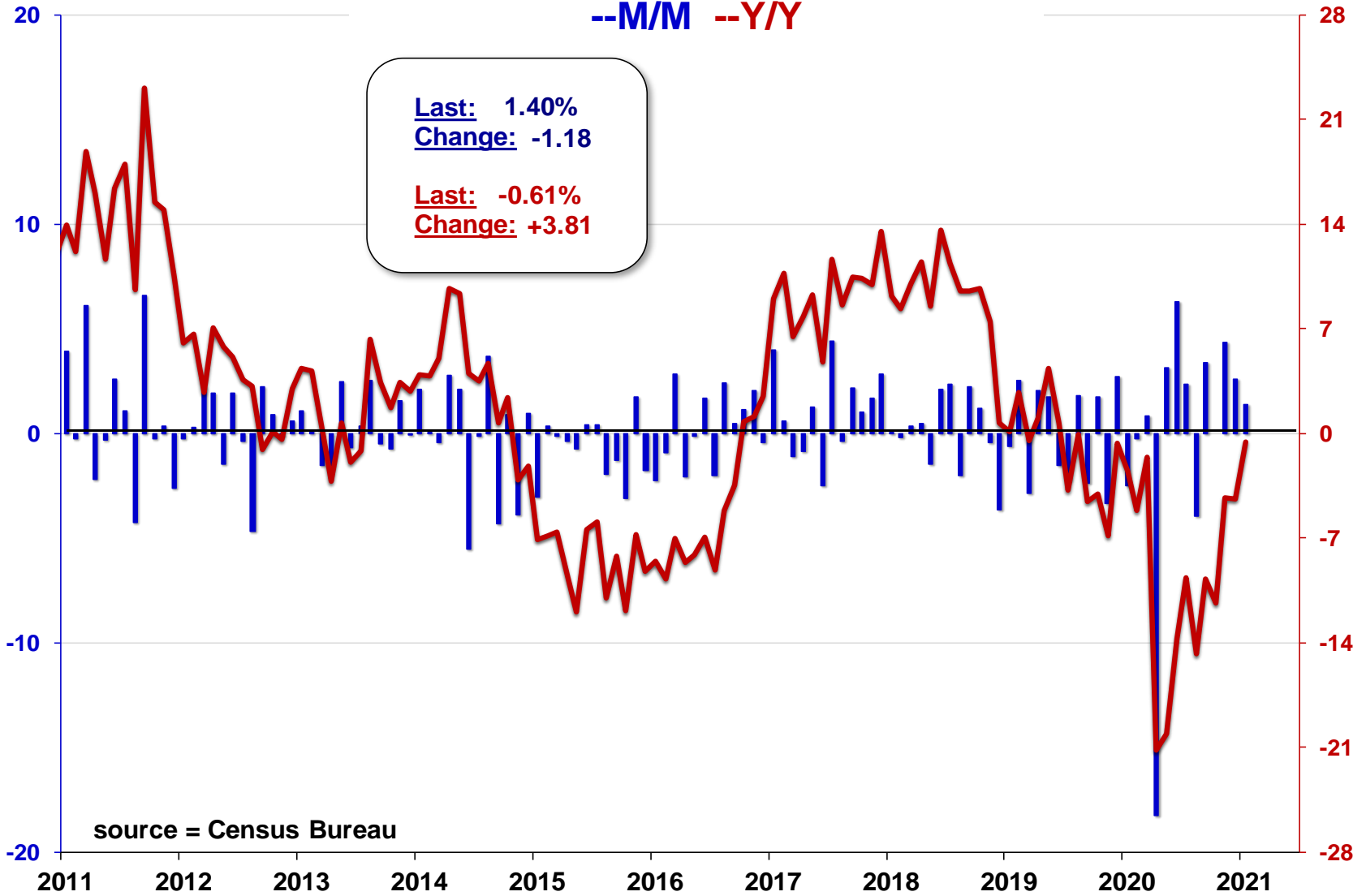
Nondurable Goods Sales: Farm Products

--M/M --Y/Y



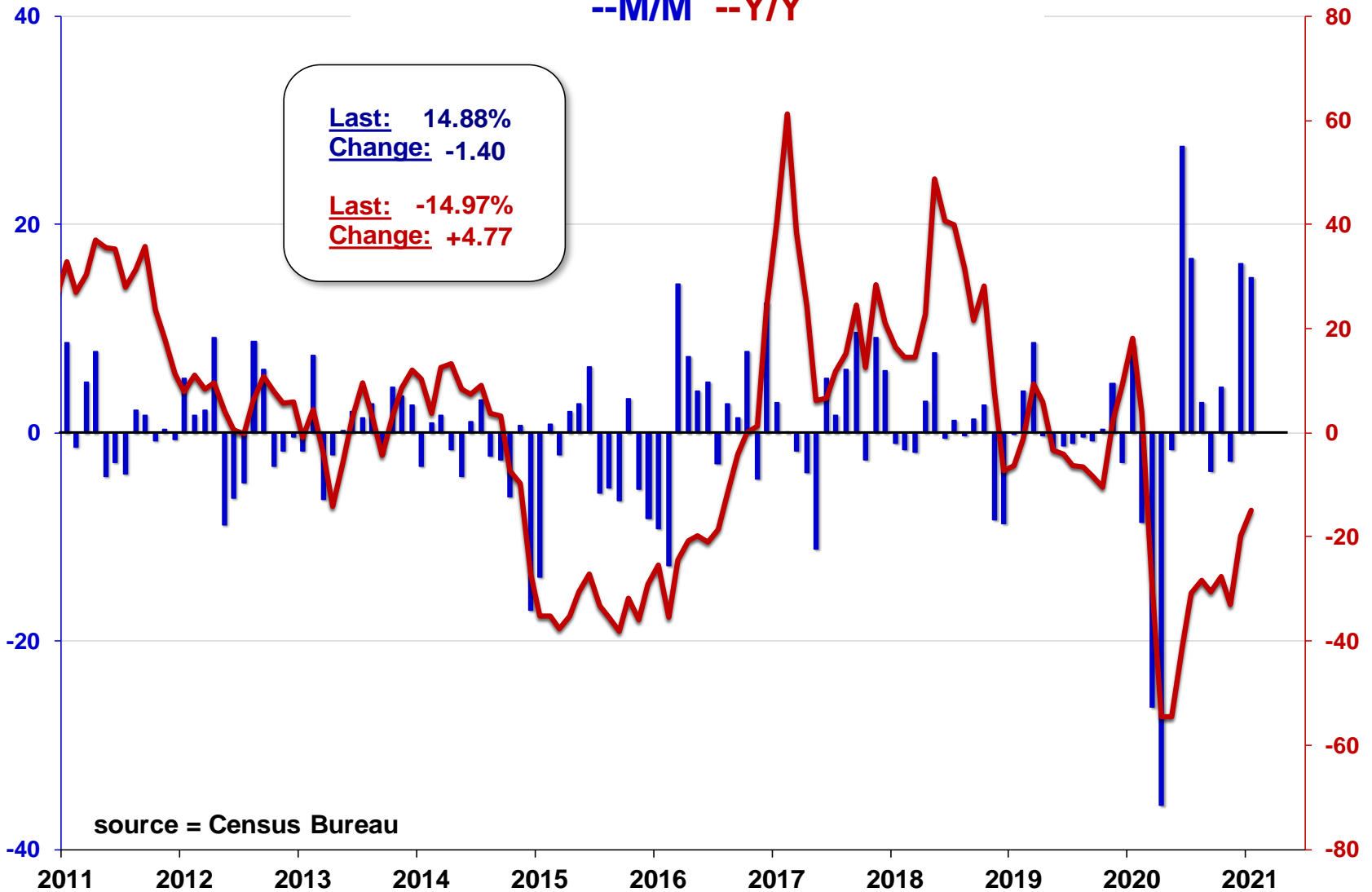
Nondurable Goods Sales: Chemicals

--M/M --Y/Y



Nondurable Goods Sales: Petroleum

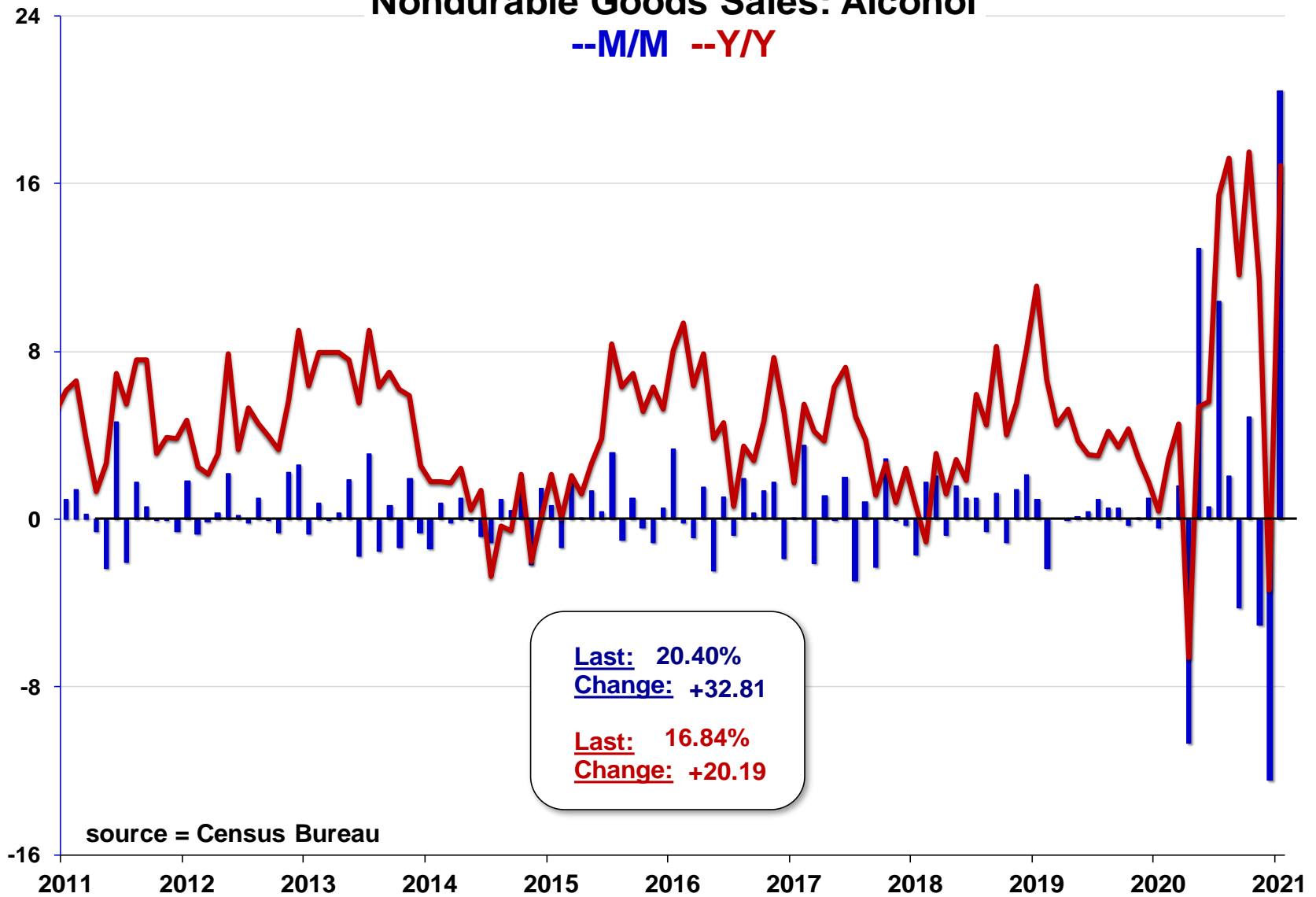
--M/M --Y/Y



source = Census Bureau

Nondurable Goods Sales: Alcohol

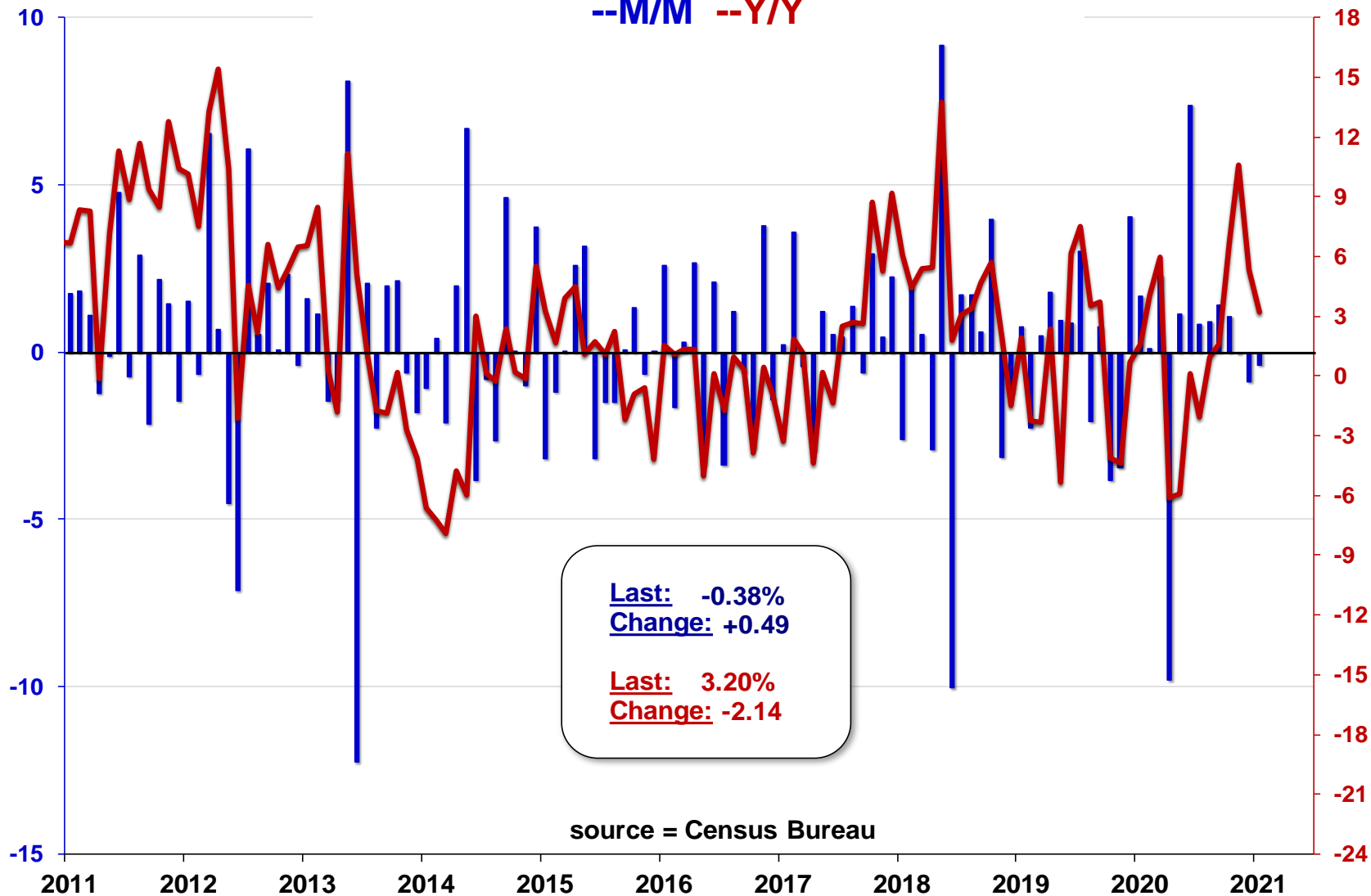
--M/M --Y/Y



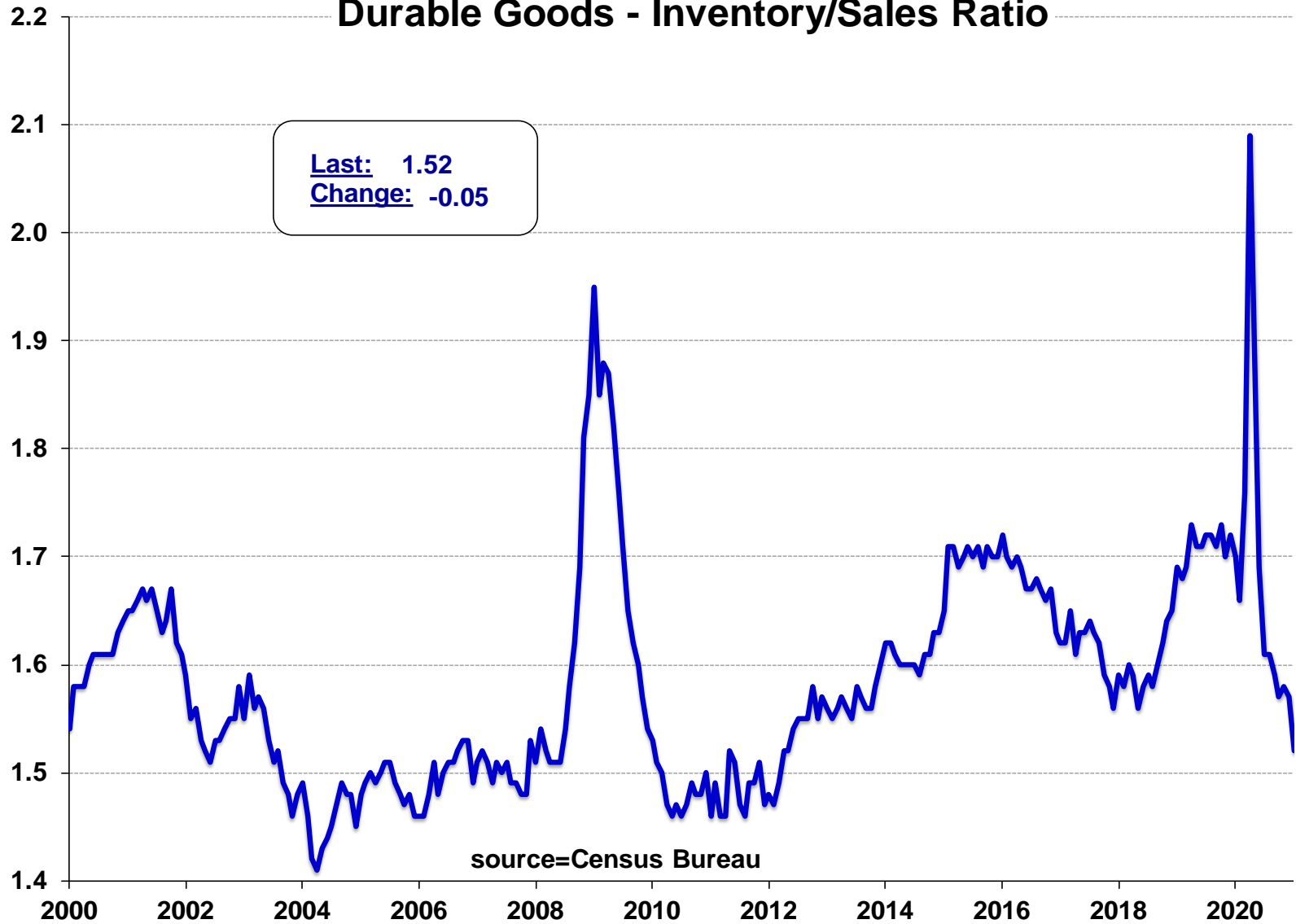
Last: 20.40%
Change: +32.81
Last: 16.84%
Change: +20.19

Nondurable Goods Sales: Miscellaneous

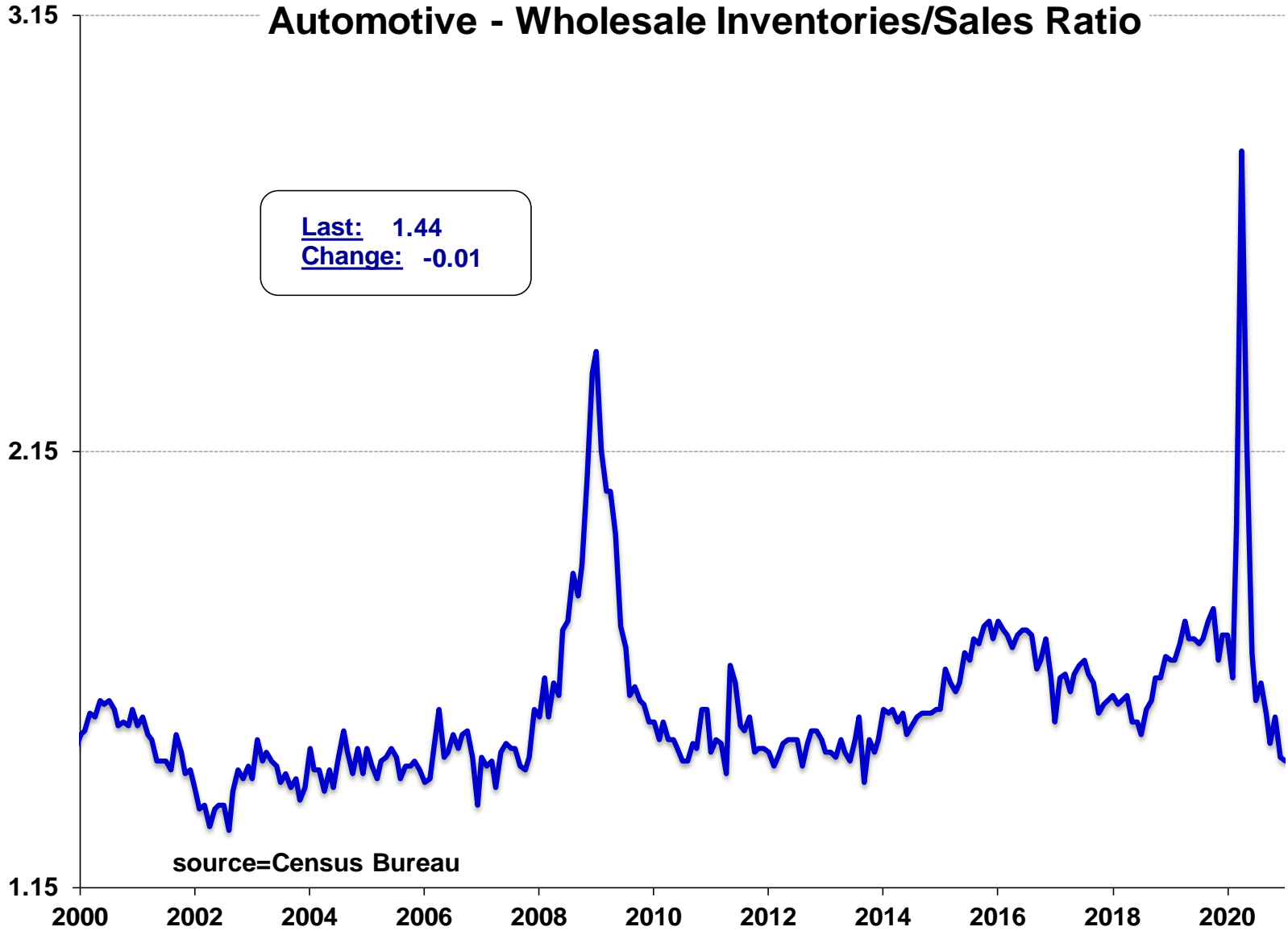
--M/M --Y/Y



Durable Goods - Inventory/Sales Ratio



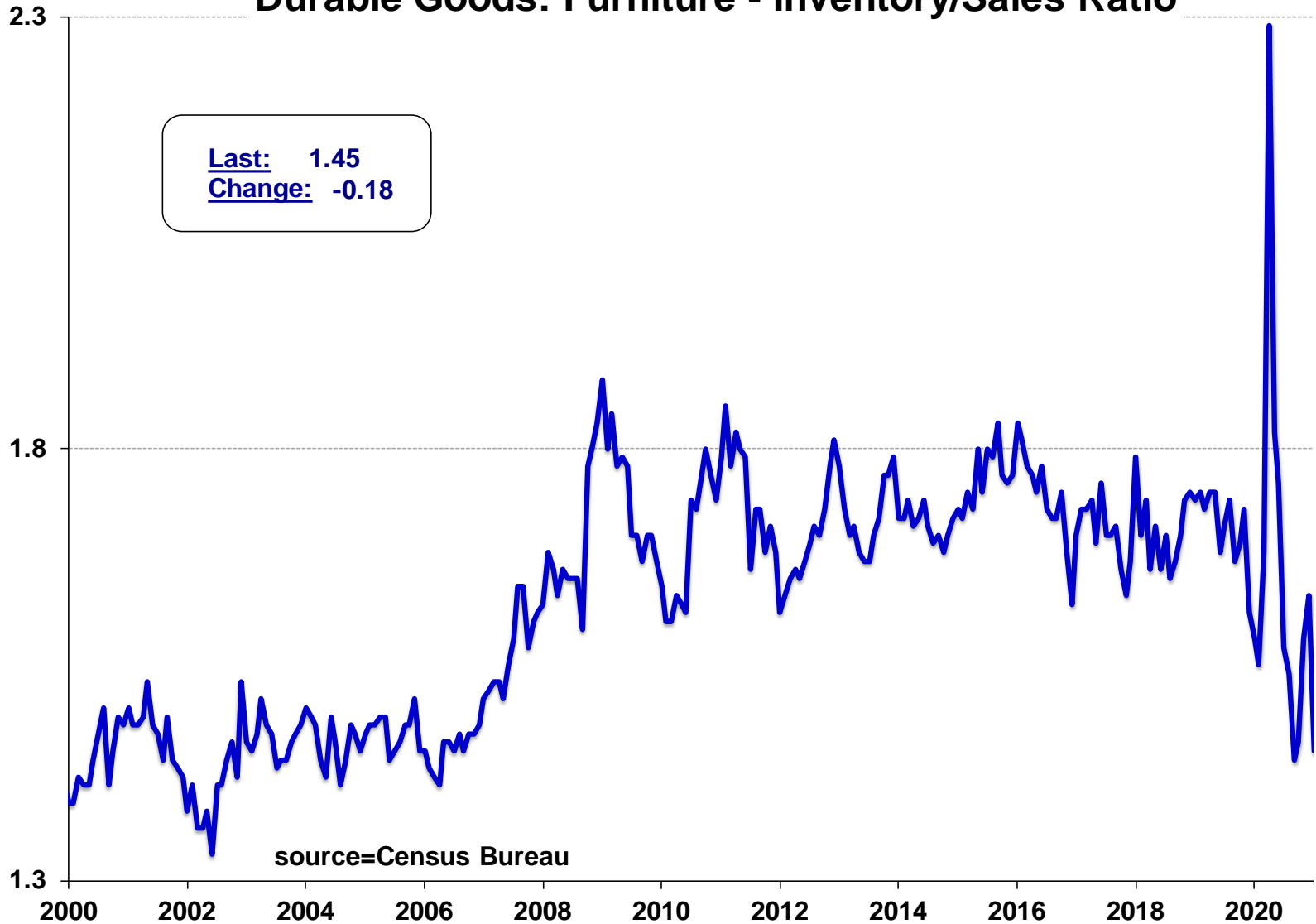
Automotive - Wholesale Inventories/Sales Ratio



Last: 1.44
Change: -0.01

source=Census Bureau

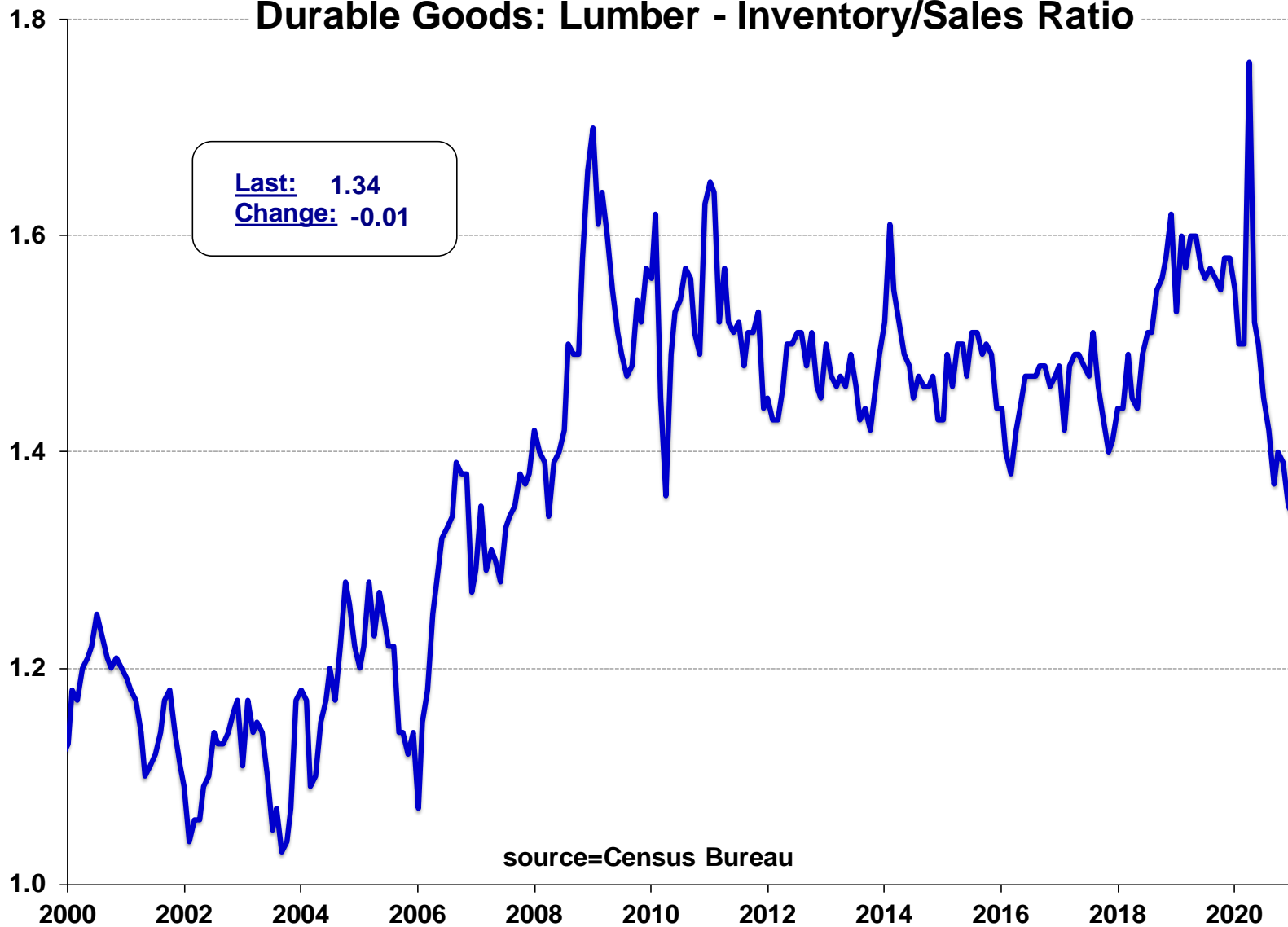
Durable Goods: Furniture - Inventory/Sales Ratio



Last: 1.45
Change: -0.18

source=Census Bureau

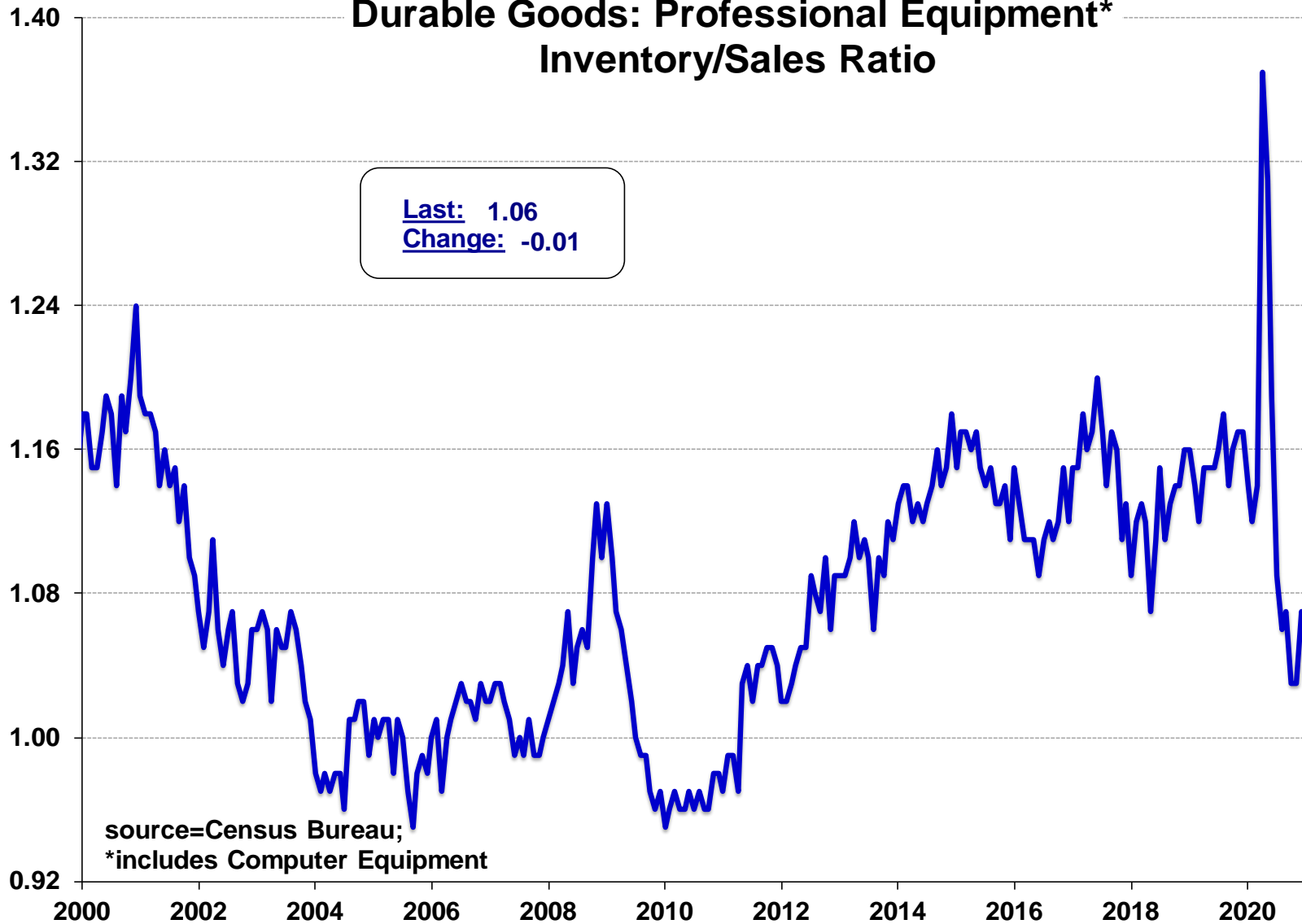
Durable Goods: Lumber - Inventory/Sales Ratio



Last: 1.34
Change: -0.01

source=Census Bureau

Durable Goods: Professional Equipment* Inventory/Sales Ratio



Last: 1.06
Change: -0.01

source=Census Bureau;
*includes Computer Equipment

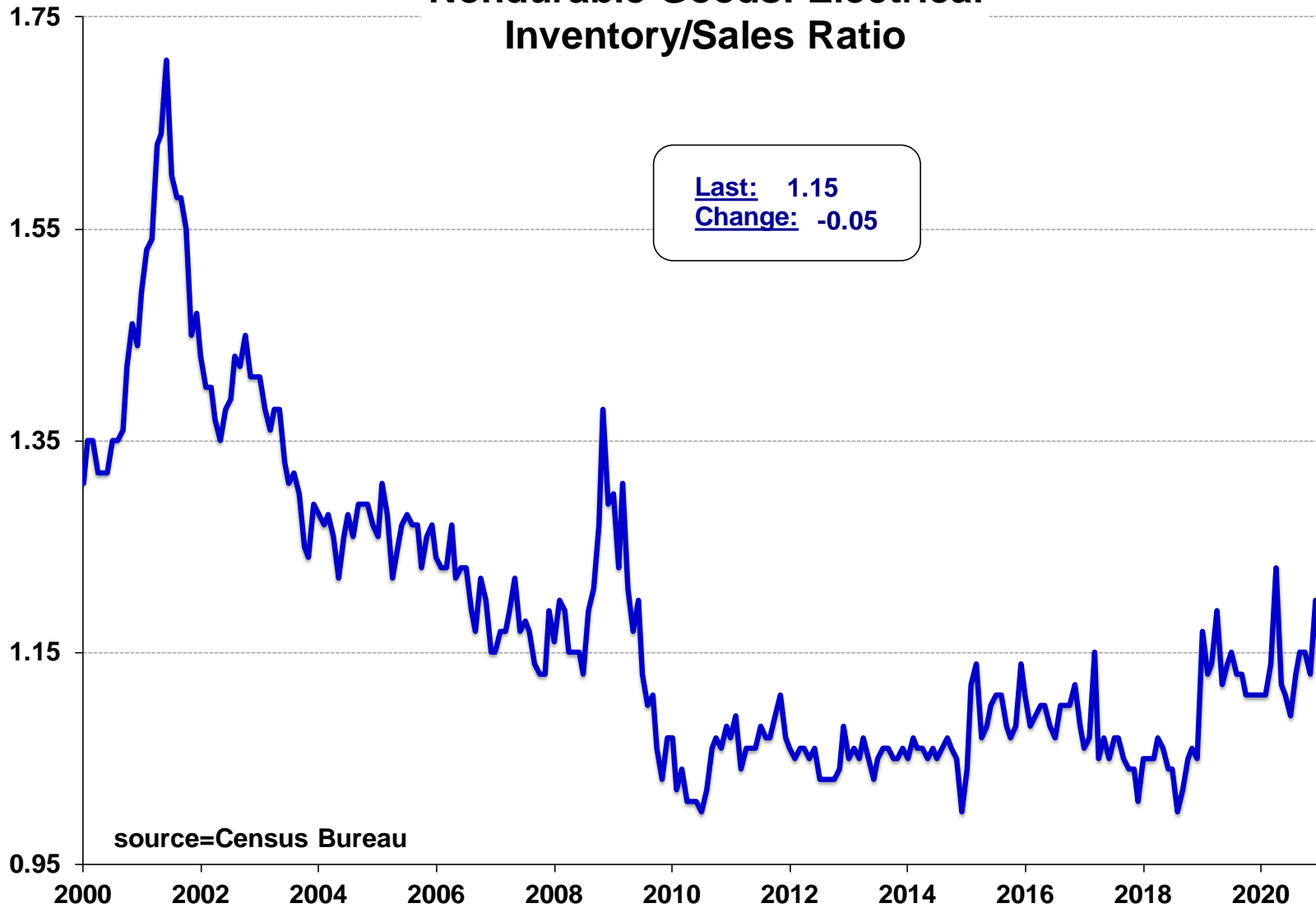
Metals - Wholesale Inventories/Sales Ratio



Last: 2.06
Change: -0.04

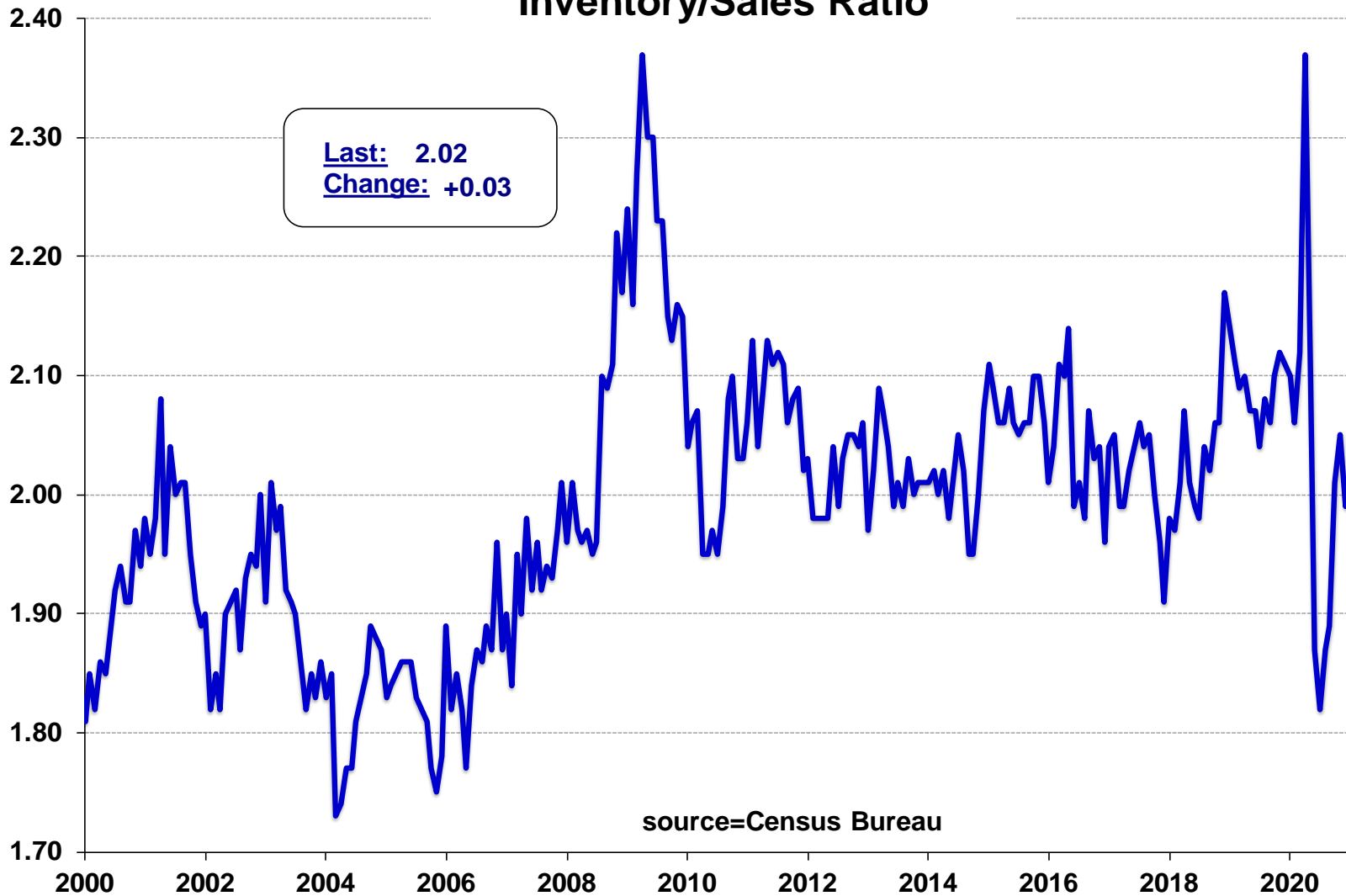
source=Census Bureau

Nondurable Goods: Electrical Inventory/Sales Ratio



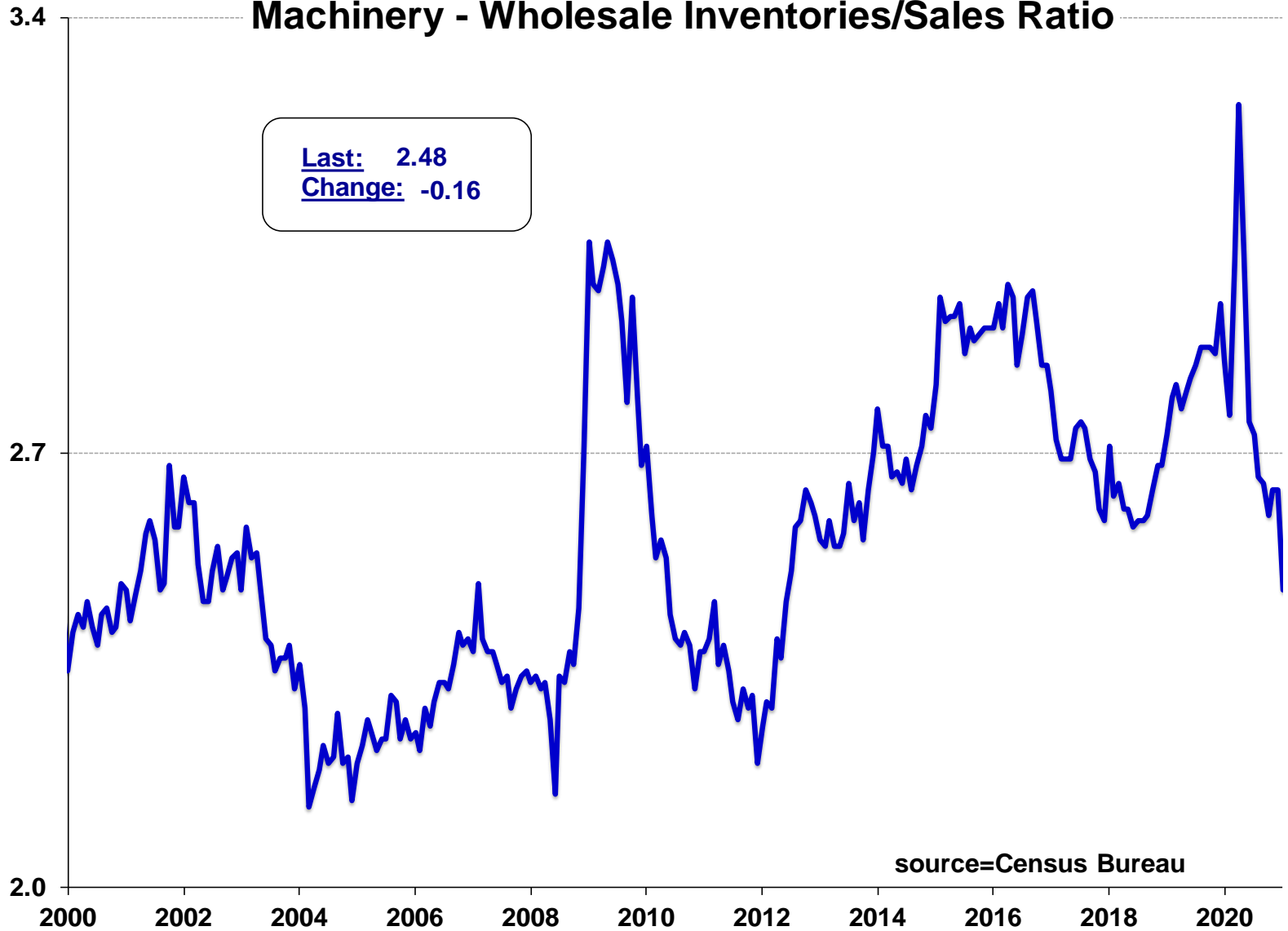
source=Census Bureau

Nondurable Goods: Hardware Inventory/Sales Ratio



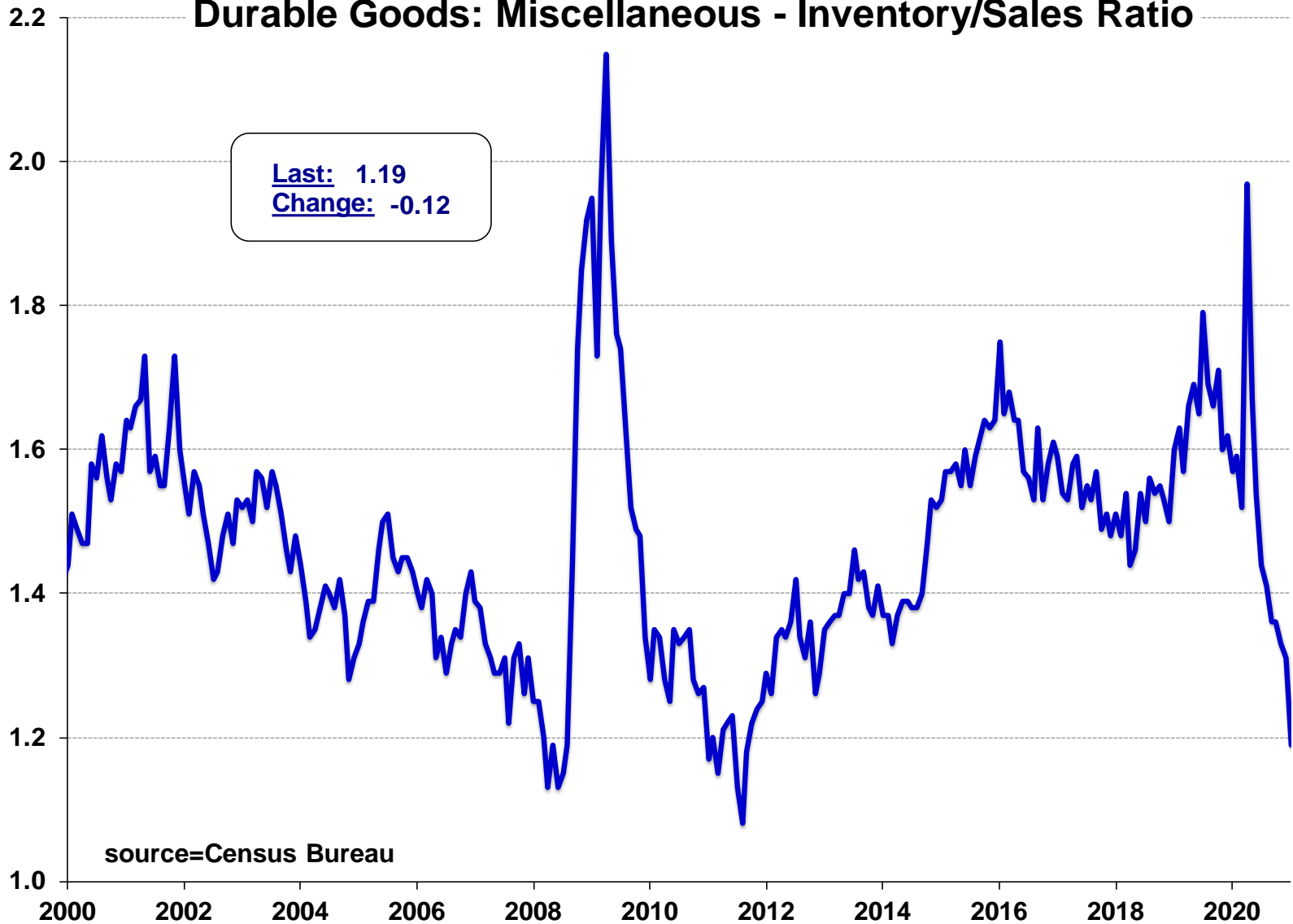
source=Census Bureau

Machinery - Wholesale Inventories/Sales Ratio



source=Census Bureau

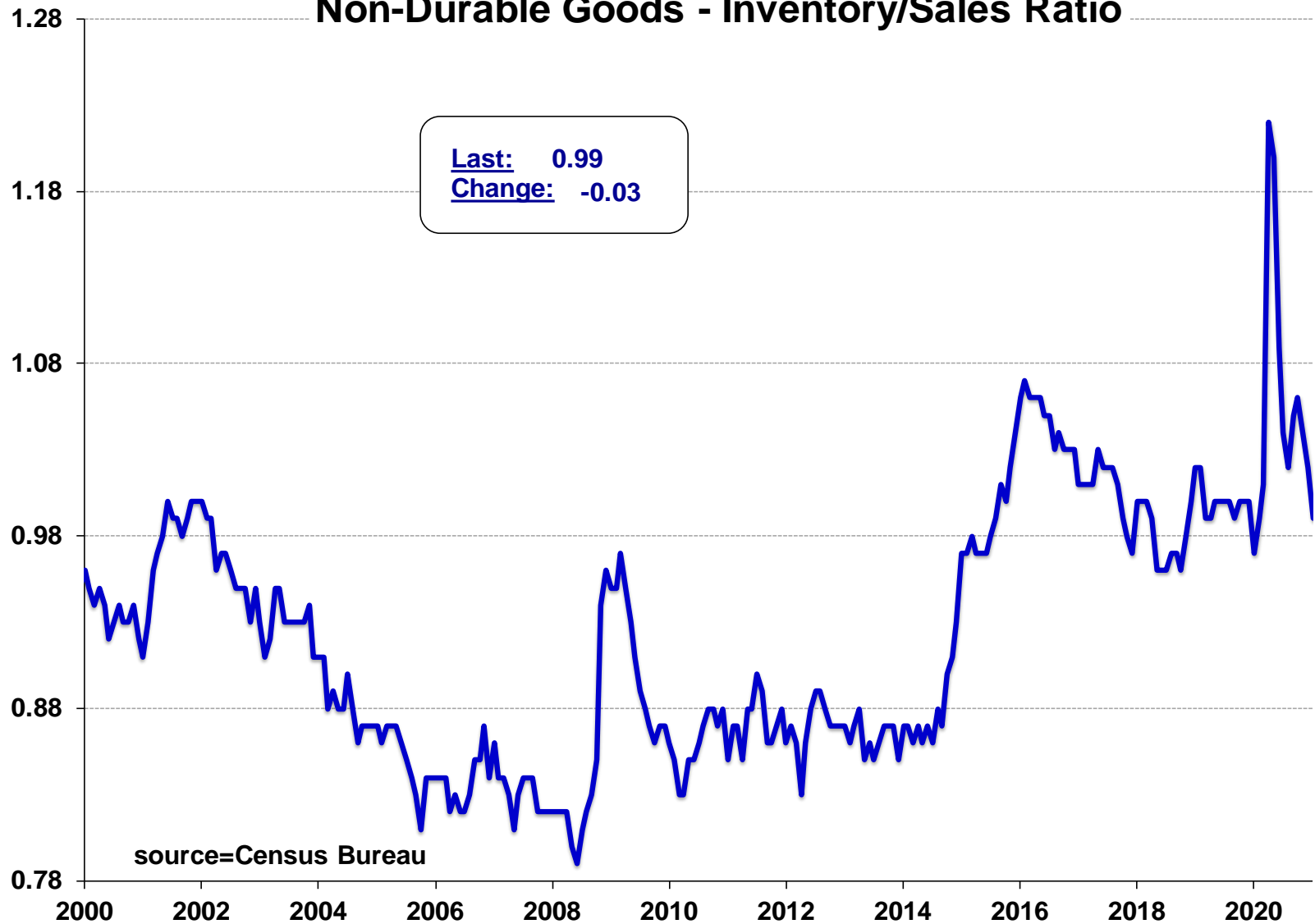
Durable Goods: Miscellaneous - Inventory/Sales Ratio



Last: 1.19
Change: -0.12

source=Census Bureau

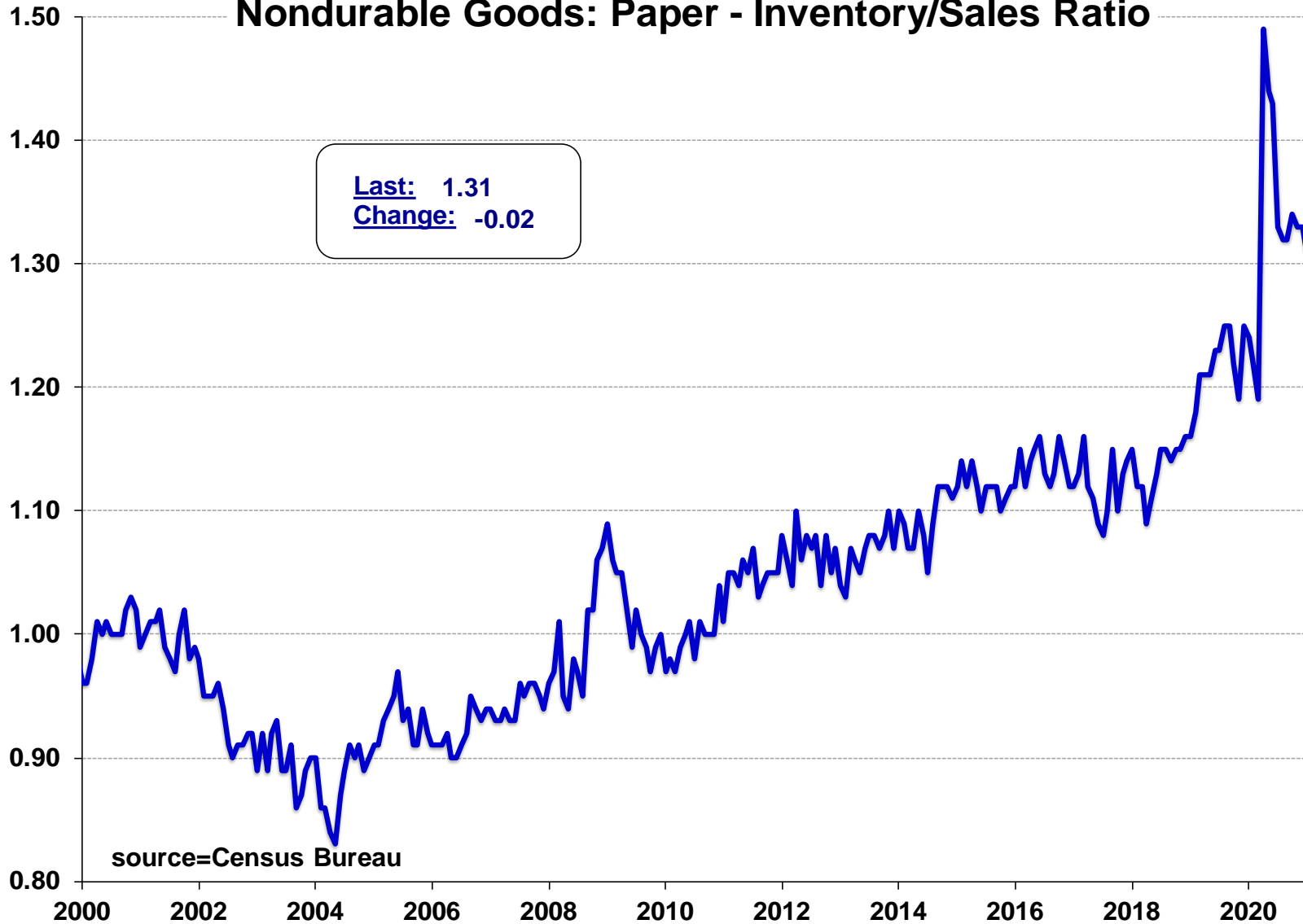
Non-Durable Goods - Inventory/Sales Ratio



Last: 0.99
Change: -0.03

source=Census Bureau

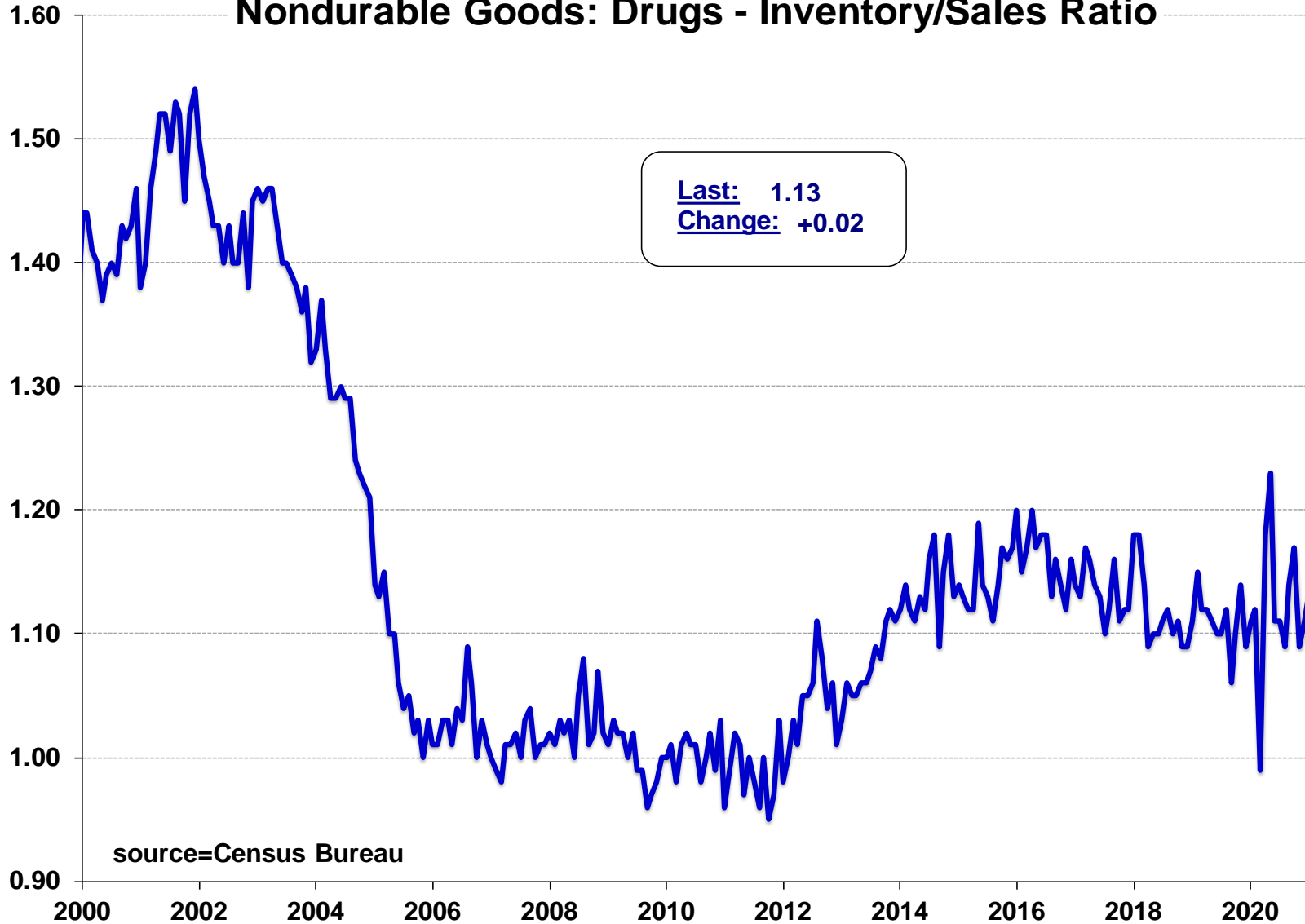
Nondurable Goods: Paper - Inventory/Sales Ratio



Last: 1.31
Change: -0.02

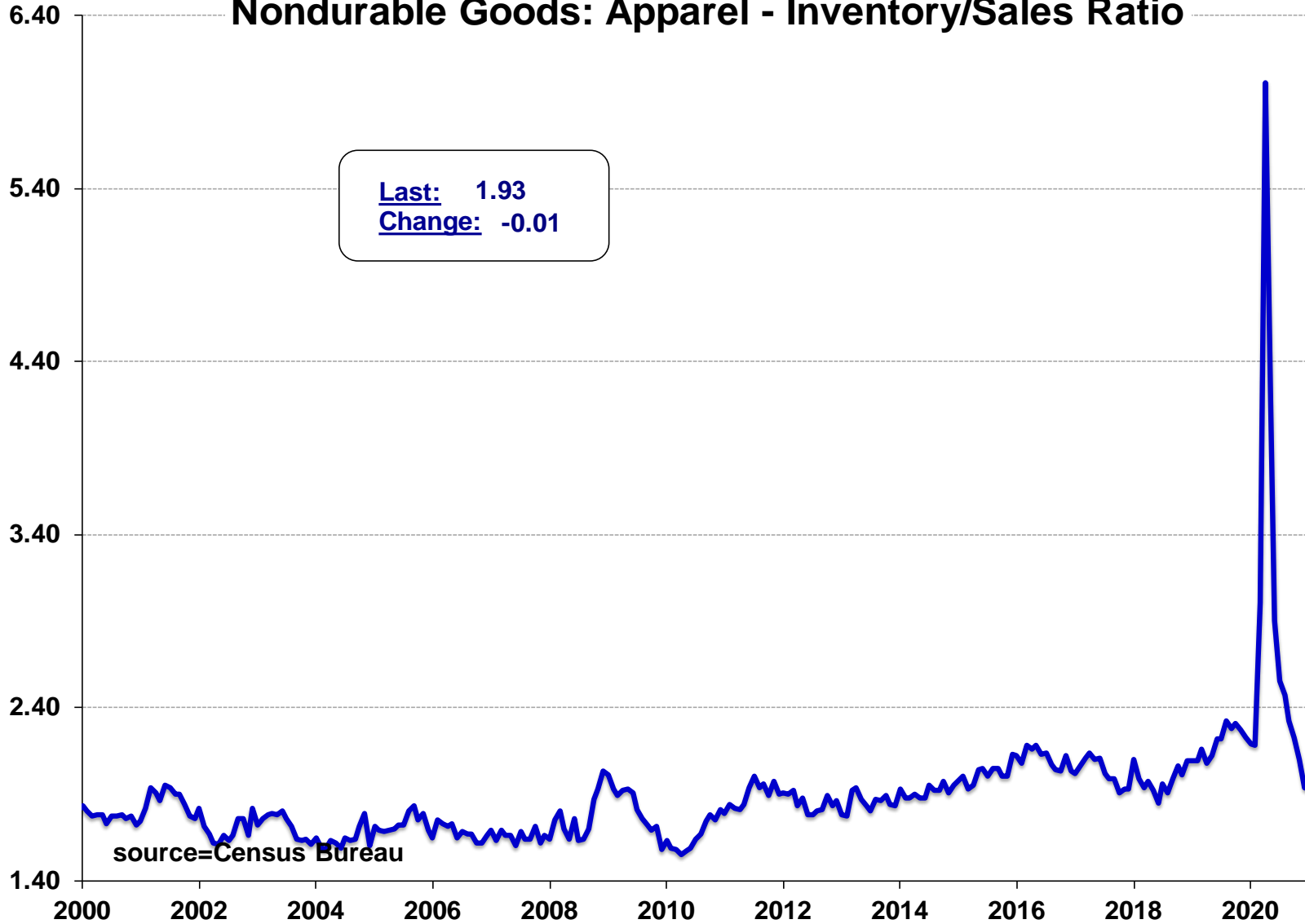
source=Census Bureau

Nondurable Goods: Drugs - Inventory/Sales Ratio

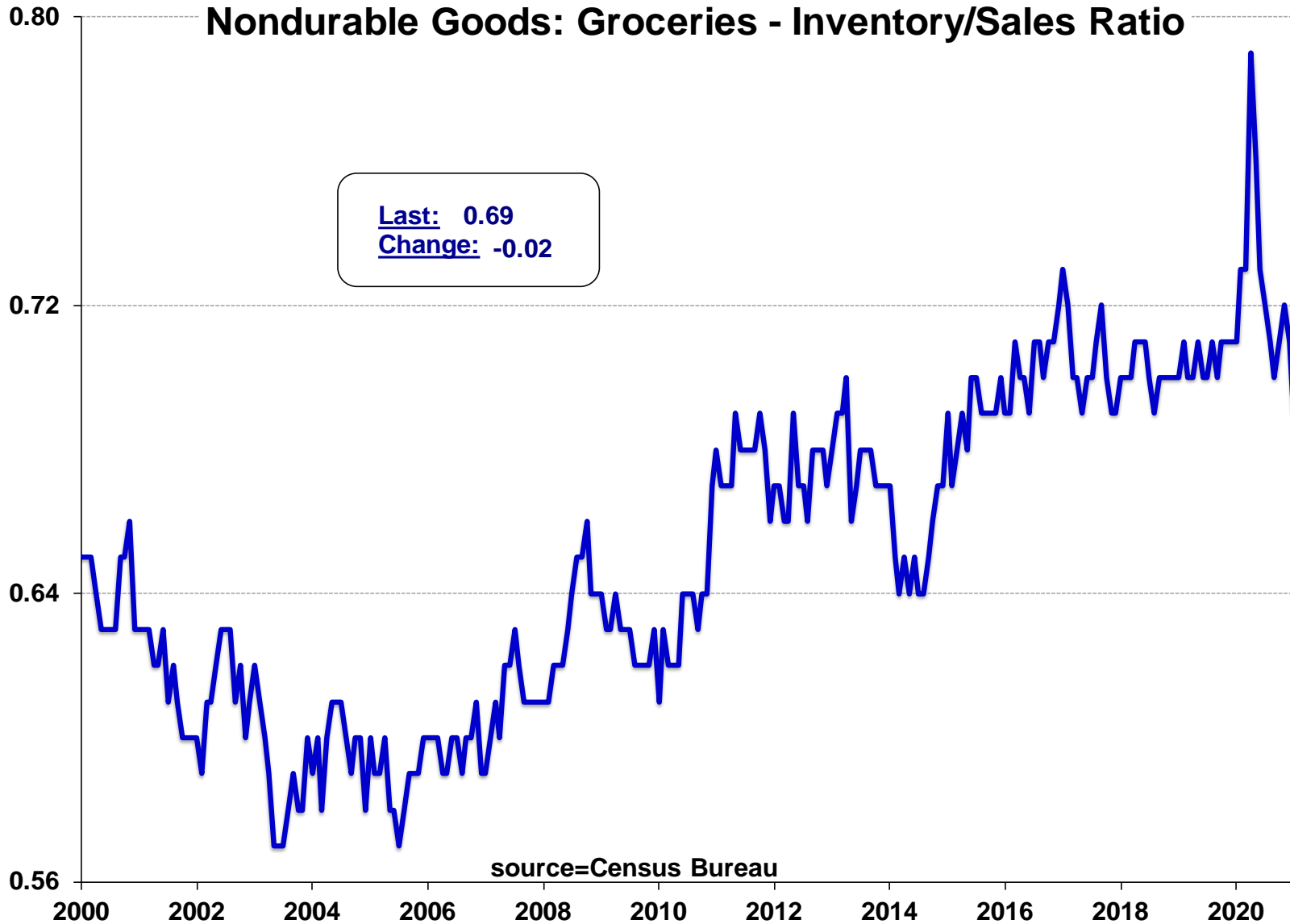


source=Census Bureau

Nondurable Goods: Apparel - Inventory/Sales Ratio



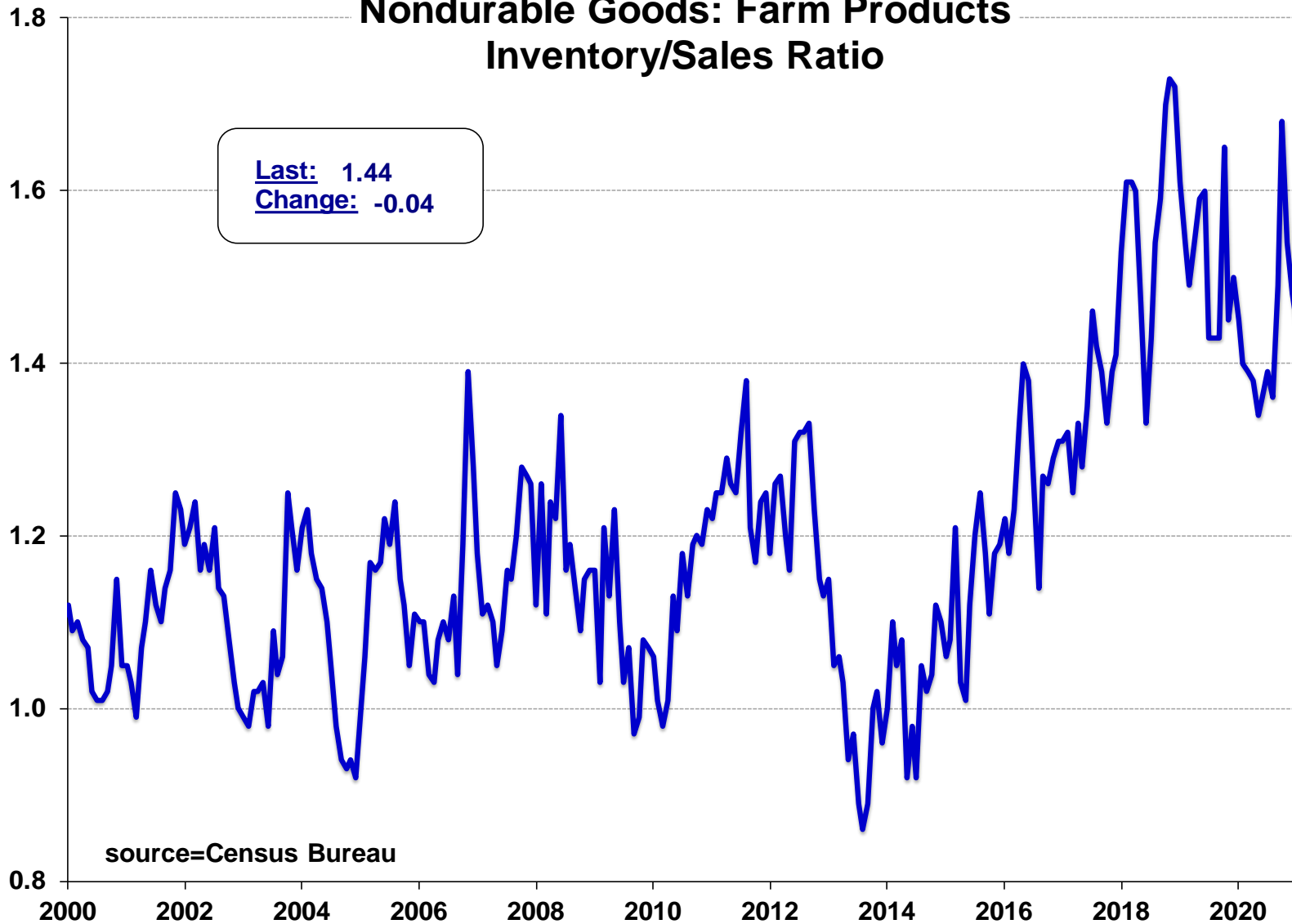
Nondurable Goods: Groceries - Inventory/Sales Ratio



Last: 0.69
Change: -0.02

source=Census Bureau

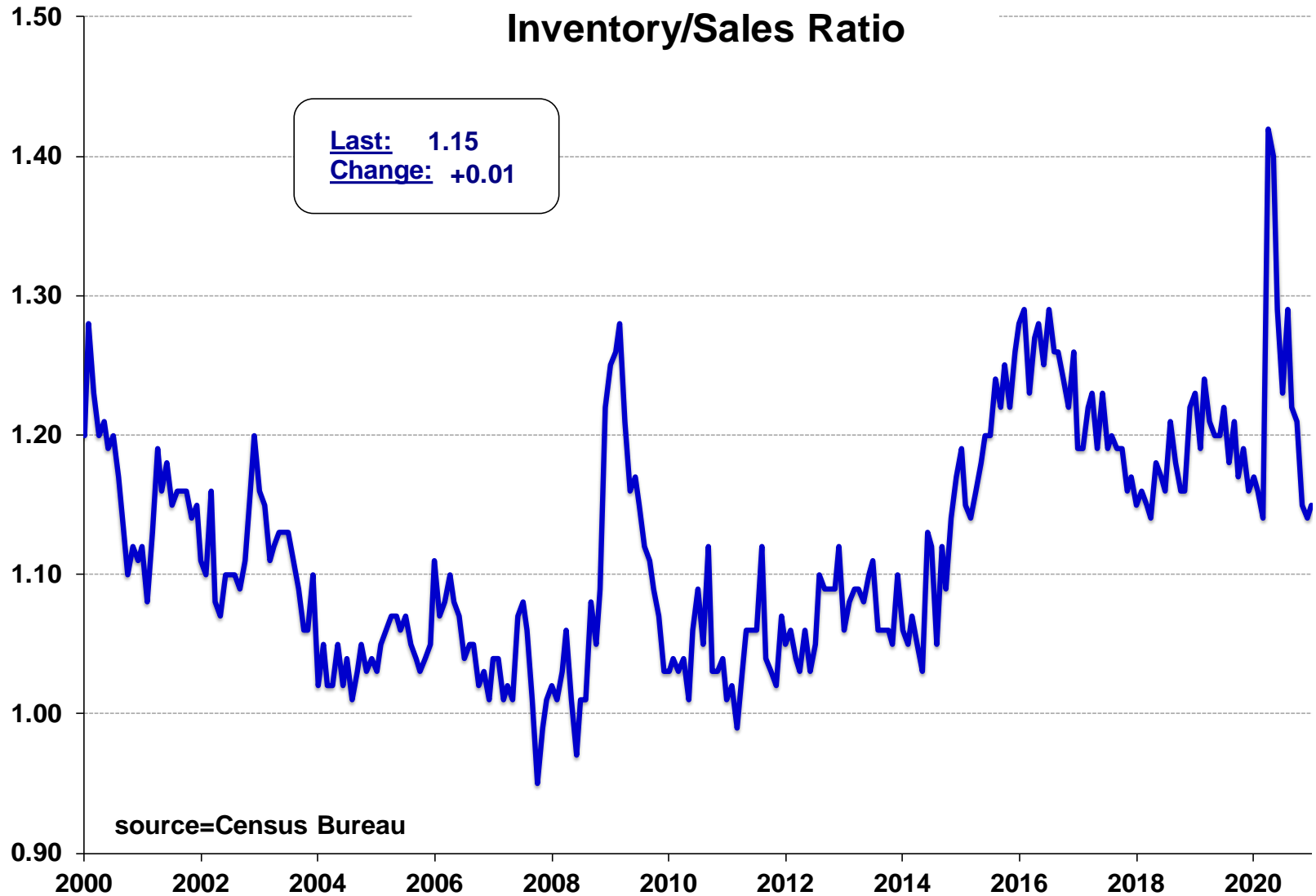
Nondurable Goods: Farm Products Inventory/Sales Ratio



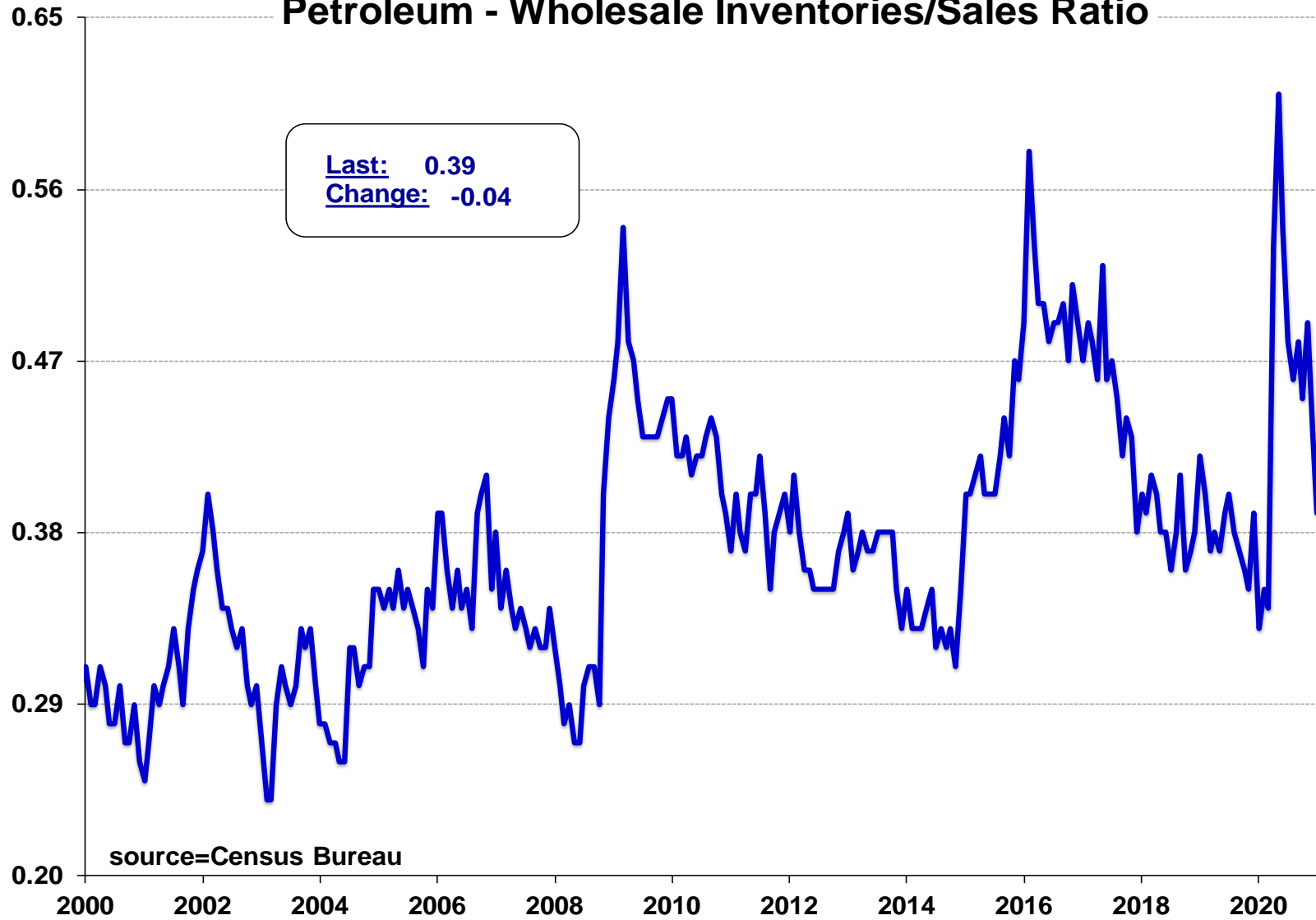
Last: 1.44
Change: -0.04

source=Census Bureau

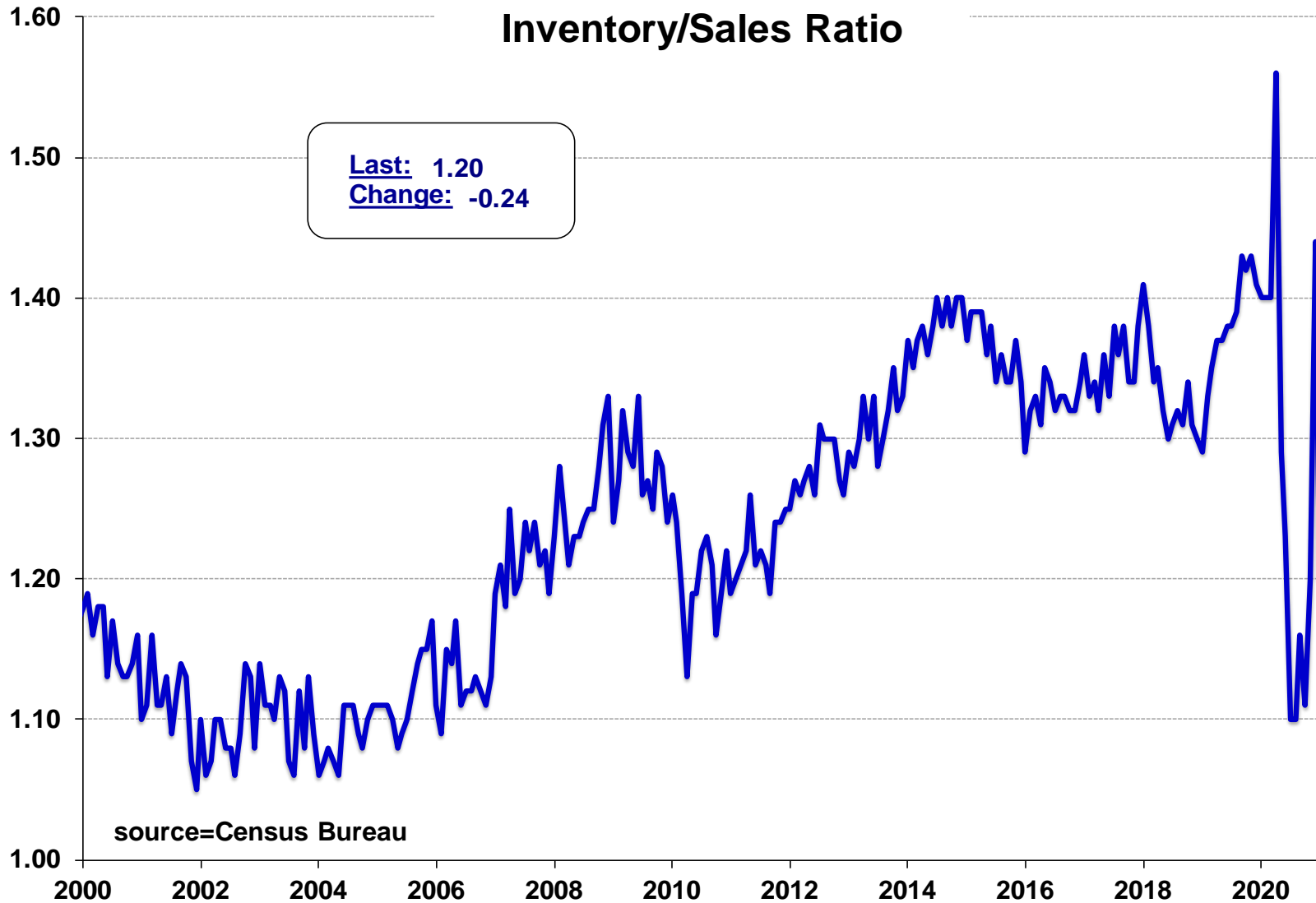
Nondurable Goods: Chemicals Inventory/Sales Ratio



Petroleum - Wholesale Inventories/Sales Ratio



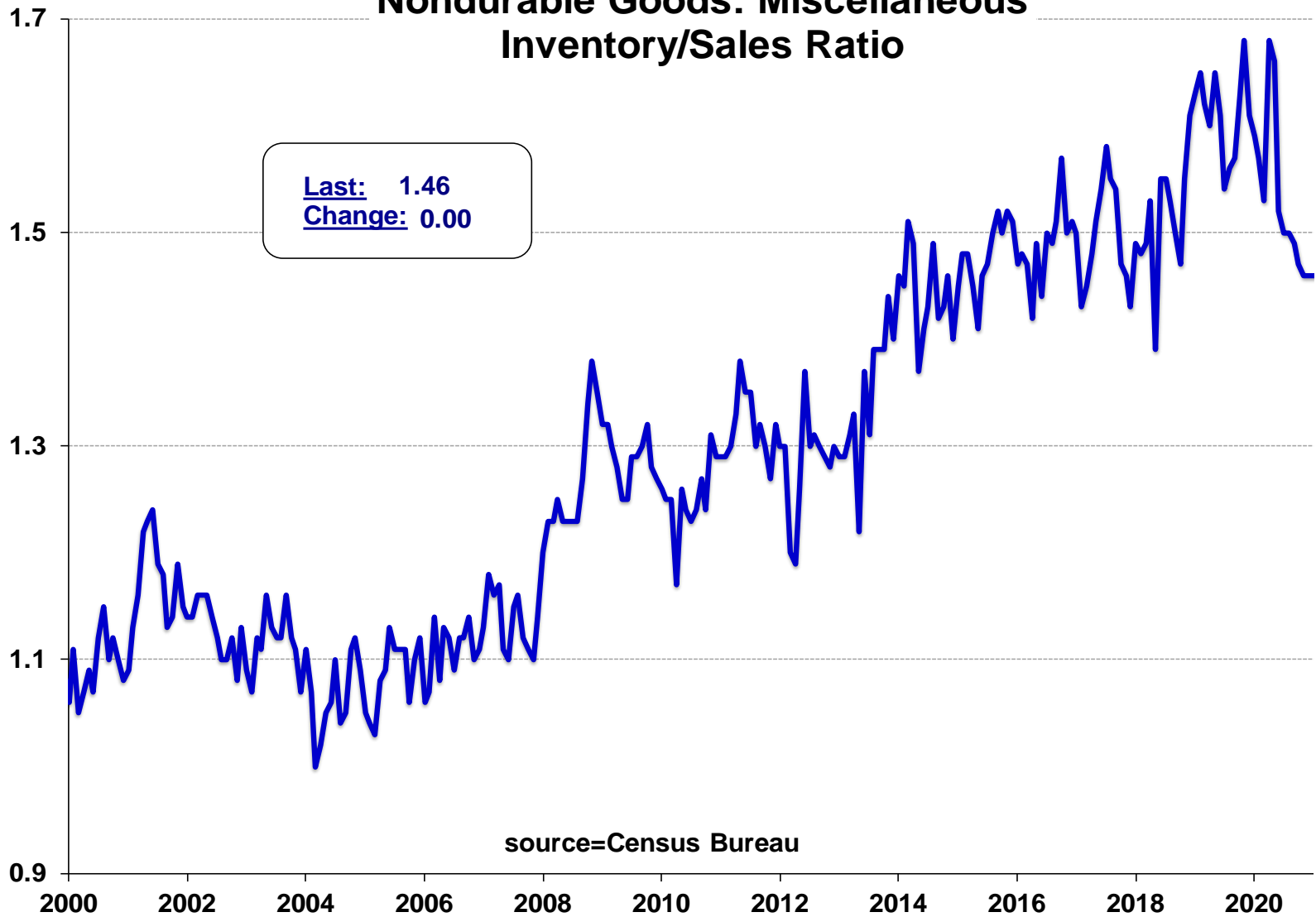
Nondurable Goods: Alcohol Inventory/Sales Ratio



Last: 1.20
Change: -0.24

source=Census Bureau

Nondurable Goods: Miscellaneous Inventory/Sales Ratio



Last: 1.46
Change: 0.00

source=Census Bureau