



February 2015

# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

SPOTLIGHT ON ASSOCIATES

## PRODUCT SHOW



Thursday - March 19, 2015  
11:00 a.m. - 1:00 p.m.  
Clarion Inn & Suites



### GENERAL MEMBERSHIP MEETING

12 Noon until 1:00 p.m. (Lunch will be served)

One meal provided for each business (HBA Member) - Additional meals will be billed at \$11 each

*You will not want to miss this exciting HBA event on Thursday, March 19<sup>th</sup>!*

## SPOTLIGHT ON ASSOCIATES "PRODUCT SHOW"

(AND GENERAL MEMBERSHIP MEETING)

**DOOR PRIZE DRAWINGS THROUGHOUT THE EVENT!**

**DON'T MISS THIS OPPORTUNITY TO SHOW OFF YOUR BUSINESS TO OTHERS IN THE INDUSTRY AND ITS FREE!**



Members Do Business  
With Members!

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net

# ★ **wanted** ★

**Contestants & Participants for**  
**Home Builders Association of Dothan & the Wiregrass Area**



**No Entry  
Fee  
Required**

## **DO YOU THINK YOUR CHILI IS WORTHY?**

Bring you favorite Chili, February 26<sup>th</sup> to the Clarion Inn & Suites @  
5:30-7:30pm, in a Crock-pot to our Chili Cook-Off and find out.

---

**Yes, I will bring my best Chili ever!!**

**SIGN ME UP!!**

Chef's name: \_\_\_\_\_

My Chili's name: \_\_\_\_\_

Sign up by Monday, February 23, 2015 @ [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net) or call 334.793.6696

**FEATURE YOUR BUSINESS AT THE HOME BUILDERS ASSOCIATION**

**SPOTLIGHT ON ASSOCIATES**

# **“PRODUCT SHOW”**

**THURSDAY – March 19, 2015**

**11:00 a.m. – 1:00 p.m.**

**CLARION INN & SUITES**

**General Membership Meeting**

**(Lunch will be served)**

**DON'T MISS THIS OPPORTUNITY TO SHOW OFF YOUR COMPANY TO OTHERS IN THE INDUSTRY!**

**6-FOOT TABLES WILL BE AVAILABLE  
TO DISPLAY YOUR COMPANY'S PRODUCTS!**

**AS A BENEFIT OF YOUR MEMBERSHIP  
YOUR DISPLAY SPACE IS ABSOLUTELY “FREE”!**

**YOU MUST RESERVE YOUR TABLE NO LATER THAN Tuesday, March 17**

***LET US KNOW IF YOU CAN DONATE A DOOR PRIZE***

**Phone 334.793.6696 • [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)**

**It's FREE! FREE! FREE!  
but you MUST register  
no later than, March 17!**

COMPANY NAME \_\_\_\_\_  
CONTACT PERSON \_\_\_\_\_  
CONTACT PHONE \_\_\_\_\_  
EMAIL ADDRESS \_\_\_\_\_

YES! We would like to display our company product(s) for FREE! Reserve my table!  
 YES! We would like to donate a door prize of \_\_\_\_\_

***MEMBERS DO BUSINESS WITH MEMBERS!***

**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

**P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)**



# PRESIDENTS MESSAGE.....



Dear Members,

Please let me remind you of two events that are just around the corner in February. Our state home builders association (HBAA) is holding both its annual Winter Meeting as well as the Alabama's Better Living Expo (ABLE), February 17—19 in Montgomery. The Winter Meeting features a variety of council and committee meetings to help members get more involved, as well as opportunities to network with fellow builder and associate members from across Alabama.

ABLE is our state's largest conference on residential and commercial green building, sustainability and energy efficiency. You'll find a wide range of educational courses from marketing green to building with the latest codes to jobsite safety, plus access to the latest sustainable and energy efficient products in the ABLE exhibit hall.

Among the speakers will be Dr. Kevin Elko, the renowned performance consultant who speaks regularly to Alabama coach Nick Saban and the Crimson Tide football team. He'll be speaking on being a champion in business and in life. That's a pep talk we all could use! You can experience most things in a single day. It'll be well worth the drive to Montgomery. For more details go to the association's web site, [www.hbaa.org](http://www.hbaa.org).

Because the ABLE conference will be occurring during our normal third-Thursday-of-the-month general membership meeting we've moved our local February meeting to the fourth Thursday. And this year we're trying something new and different. The HBA of Dothan and the Wiregrass Area's first annual Chili Cook-off happens Thursday, February 26 at the Clarion Inn starting at 5:30 PM. It's not too late to enter the cooking competition if you'd like to but for most of us it will be a night to enjoy sampling the delicious concoctions. No insult intended toward the competitors but if you don't wish to try the chili there will be other things to eat as well. So come join us for a great time of competition, fellowship, and fun.

Now on to what's happening in March. For many years our association's main event in March has been the annual golf tournament benefiting the Alabama Builders' Political Action Committee or ABPAC. It's been a much anticipated event that heralds the beginning of spring for many of us in the housing industry. By this time you've usually been seeing some publicity for it. But this year we're moving it farther on down the calendar. For 2015 the event will be moving to early September. The location will be the same, the Highland Oaks golf course.

Our Associate Council, which plans and implements this event, always does an outstanding job. With even more time to prepare I'm sure that Derek Sauls and the council will usher in a better event than ever. Moving the time from the unpredictable spring weather to the more stable fall should help, too.

Speaking of ABPAC, it might be a good idea to clear up some confusion concerning another important political effort our home builders association supports, BUILD-PAC. In a nutshell ABPAC is a fundraising arm of the Home Builders Association of Alabama to support political candidates running for office in Alabama. During the last election cycle ABPAC-supported candidates won their races 98% of the time. You can't beat that success rate.

BUILD-PAC is the political action committee of NAHB. It is our political advocacy voice at the national level. BUILD-PAC's mission is to elect pro-housing candidates to Congress in order to defend housing and the home building industry, guard against harmful regulations and protect your business. A contribution to BUILD-PAC is not just an investment in your industry; it is investments in your personal business. Please consider supporting BUILD-PAC as well.

As the replacement for the spring golf tournament we're bring back another popular event, the Spotlight on Associates Product Show which will be the centerpiece of our general membership meeting and luncheon on March 19 at the Clarion Inn. Booths with a six-foot table will be available at no cost to any associate member.

It'll be a great, inexpensive way for associates to display their products and services to a wide variety of potential customers. Plus the timing is right—the beginning of our industry's busiest time of the year. Don't miss this opportunity to show off your company. You must register in advance to participate so look for the details in this and other publications on how to sign up.

We have a lot going on in the next few months from workshops and other education opportunities, networking events, and good old fashioned fun times. Hope to see you at all of them.

Bart Liddon





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**Super Framers Construction**  
*Juan Delgado*

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*Judy Morehead*

**Parksite, Inc.**  
*Eric Mercer*

**Renshaw Construction**  
*Melvin Renshaw*


**James Tyson Co. Inc.**  
*James Tyson*

**Sign Erectors, Inc.**  
*Brownie Browning*

**S & L Contractors, LLC**  
*Alice Reeder*

**James Diehl**  
*James Diehl*

**Chester McKin dba CLM Plumbing & Construction**  
*Carol McKin*

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**Darryl Matthews**  
Branch Manager



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### 2nd Vice President

**Ben Saliba**

*Alfred Saliba Corporation*

### Secretary-Treasurer

**Mike Blissett**

*Blissett Construction*

### Associate Council

#### Chairman

**Derek Sauls**

*Harris Security*

#### Membership

#### Chairman

**Gina Grant**

*Century 21 James Grant Realty*

### Membership

#### Co-Chairman

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*Gulfeagle Supply*

#### State Directors

**Matthew Anderson**

*Omega Builders*

**Mark Everett**

*Everett Construction*

**Tommy Tolleson**

*Tolleson Construction*

**David Brewer**

*Brewer Construction*

**Bart Liddon**

*Bart Liddon Homes*

#### Alternate State

#### Directors

**Bill Deloney**

*Deloney Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

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*Slingluff United Insurance*

**Jim Martin**

*Martin Environmental*

**Josh Page**

*Tolleson Construction*

**Nancy Anderson**

*ADK Building Supply*

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*Mayer Lighting Showroom*

**Greg Anderson**

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*Everett Construction*

**Bart Liddon**

*Bart Liddon Homes*

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*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

### Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

### Nat'l Senior Life Director

**Bill Deloney**

*Deloney Construction*

## 2015 Associate Council

**Derek Sauls – Chairman**

*Harris Security*

**Greg Anderson**

*Bob Woodall Air Care Systems*

**Steve Thompson**

*Slingluff United Insurance*

**Ramona Miley**

*Berkshire Hathaway Home Services*

**Nancy Anderson**

*ADK Building Supply*

**Jim Martin**

*Martin Environmental*

**Michael Townsend**

*Townsend Building Supply*

**Brent Whitten**

*Dothan Eagle*

**Jim Waters**

*Gulfeagle Supply*

**Dean Varner**

*Carpetland USA*

**Leila Smith**

*SunSouth Bank*

**Tracy Wells**

*Home Mortgage of America*

**Ann Borland**

*Interlic Mortgage*

**Amanda Smith**

*Mayer Electric*

**Sid Strickland**

*Cook's Pest Control*

**Brian Carroll**

*ABC Supply*

**Jessie Ingram**

*Wiregrass Electric*

**Randy Allen**

*Lowe's*

# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

## FEBRUARY ANNIVERSARIES

### ASSOCIATE MEMBERS

All Star Pest Control	Ketchum Enterprises
Brown's Heating & AC	Kyle's Rod & Rooter
C&C Mechanical Contractors	Mark Dunning Industries
C&N Contractors	Mike Goodson Roofing
Carr, Riggs and Ingram	Poole Concrete Contractor
Easterwood Enterprises	Regions Mortgage
Flowers Insurance	Slingluff United Insurance
Great Southern Wood Preserve	Southern Blowpipe
Harris Drywall	Tabor Pest Control
HNB First Bank	Dothan Eagle
Independent Concrete Services	Townsend's Andersen Showroom
Ivey Drywall	WP Home Repairs
	Wholesale Wood Products

### BUILDER MEMBERS

Blissett Builders	Hewes Construction
Britton Homes	JC Cordell Jr Construction
Ciercierski Construction	Multi-Struct
Dothan Awning	Parkes & Pierce Homes

## MARCH ANNIVERSARIES

### ASSOCIATE MEMBERS

Buddy's Building Supply	Pea River Electric Cooperative
Grantham's Cabinets	Shelco Painting
Hammer	Terminix International
Harris Security Systems	Tile Time
Homeworks	Tyson Plumbing & Electric
JD Adkinson Siding	Villani Painting
Klassic Kitchens	Wiregrass Electric Cooperative
Nationwide Insurance	

### BUILDER MEMBERS

Accolade Construction	R&S Construction
Jace Johnson Construction	Tom West Company

## Affiliate Members

Olivia Baldwin  
Century 21 James Grant Realty

Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

## EVENTS CALENDAR

### February

#### Board Meeting

Date: Thursday / Feb. 12  
Time/Location: 12:00 noon / HBA Office

#### Chili Cook Off

Date: Thursday / Feb. 26  
Time/Location: 5:30-7:30pm / Clarion Inn & Suites

### March

#### Board Meeting

Date: Thursday / March 12  
Time/Location: 12:00 noon / HBA Office

#### Product Show

Date: Thursday / March 19  
Time/Location: 11am -1pm / Clarion Inn & Suites

#### GMM Eufaula

Date: Thursday / March 26  
Time/Location: 12:00 noon / Eufaula Country Club

### April

#### Board Meeting

Date: Thursday / April 9  
Time/Location: 12:00 noon / HBA Office

#### Lunch & Learn

Date: Thursday / April 16  
Time/Location: 12:00 noon / Clarion Inn & Suites

#### GMM Eufaula

Date: Thursday / April 23  
Time/Location: 12:00 noon / Eufaula Country Club



MEMBERS DO BUSINESS WITH MEMBERS!



# PORTABLE TOILET SERVICES



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In the last two years, the Fund has returned over **\$40 MILLION** in safety credits and dividends to qualifying Fund members.



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Service, Quality, Dependability and Integrity. Since 1908 Couch has built its reputation on these principles. We invite you to contact one of our representatives *before* you start your next construction project, so we may provide any technical advice on your concrete goods. We can also recommend qualified professionals for proper installation. *We are proud to be your concrete supplier.*



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In addition to our staff of well trained comfort advisors & technicians, we are proud to introduce Greg Anderson, our New Construction Leader. With more than 20 years of experience in new construction, Greg is ready to offer his expertise to make your next project as easy as pie... Apple Piel!

Compare Apples to Apples... and then Call Bob!

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Greg Anderson,  
New Construction Leader



# Crucial Public Forum

*to discuss how budget cuts at Ft. Rucker would affect you and your family*

## FORT RUCKER

The  
*Heartbeat*

of the  
Wiregrass

Monday, February 23, 2015  
Fort Rucker Post Theatre  
6:00PM

*\*Please bring photo ID for entry at main gate*

— Communities of —  
DALEVILLE • DOTHAN • ENTERPRISE • OZARK

# TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to [www.nahb.org](http://www.nahb.org). No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education– The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market. There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers. As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"? When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association. Do yourself a favor: renew today and stay engaged.

**Don't leave the future in someone else's hands.  
Choose to stay.**





## FROM THE OFFICE...

Dear Members,

I have received several calls about the company who is publishing our membership directory. They are E&M Consulting out of North Dakota. This is a company that works with Home Builder Associations all over the country. They are a legitimate company and do good work. I am so sorry for the confusion surrounding the directory. We have a 3 year contract with them. I hope this helps with any questions you may have, but don't hesitate to call if I can help you in any way.

Sincerely,  
Marella

### Top 10 Reasons 2015 Will Be a Growth Year for Housing

NAHB Chief Economist David Crowe cited his top-10 list that points to a more robust year for housing in 2015 during a housing and economic forecast conference at last month's International Builder's Show in Las Vegas.

1. Economic growth has improved and was near 4% in the last half of 2014.
2. Employment gains are more solid and consistent, averaging more than 250,000 per month in 2014.
3. Consumer confidence is growing and back to pre-recession levels.
4. Significant pent up demand is building: More than 7 million existing home sales have been postponed or lost since the housing downturn.
5. Home owners' equity is rising and up in the past three years.
6. Household balance sheets are returning to normal.
7. Household income is rising and up over the past three years.
8. Mortgage availability is improving: administration and FHFA have taken steps.
9. Mortgage rates are near historic lows: Some are below 4%.
10. Inventory of available home is increasing: New homes are up 45%, existing homes are up 16%.

The signs show that the housing recovery should move to higher ground in 2015. NAHB expects single-family starts to increase 24% to 803,000, up from a preliminary 647,000 in 2014. Multifamily construction will level off at 365,000 up slightly from a preliminary 357,000 in 2014. Real remodeling expenditures will return to a positive year with an expected 3% rise in 2015.

#### Scholarships

The Foundation awards scholarships to deserving men and women who want to pursue careers in the home building industry. College and technical school students, who are enrolled in residential construction-related curricula, may be eligible for Alabama Home Builders Foundation scholarships. For more information or to receive a scholarship application, contact the Home Builders Association of Alabama at 1-800-745-4222, mail your request to P.O. Box 241305, Montgomery, AL 36124. You can also send a request to [info@hbaa.org](mailto:info@hbaa.org). For information on what you can do to support Alabama Home Builders Foundation, please call 1-800-745-4222 or write to [info@hbaa.org](mailto:info@hbaa.org).

#### Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

# Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



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## PARTICIPATING MANUFACTURERS INCLUDE:



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## ASSOCIATE MEMBER DIRECTORY

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### **ACCOUNTANTS**

Bevis, Eberhart, Browning,  
Walker & Stewart, CPA  
McDaniel & Associates

### **APPLIANCES**

Brackin Appliance Co.  
Builders Lighting & Appliance  
Klassic Kitchens  
Lowe's of Dothan  
Mayer Lighting Showroom

### **ARCHITECTS**

Donofro Architects  
Gosselin Design  
Seay, Seay & Litchfield

### **AUTO DEALERSHIPS**

Solomon Chevrolet Cadillac

### **BANKS, COMMERCIAL**

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HNB First Bank  
Peoples South Bank  
Servis First Bank  
SunSouth Bank

### **BRICK SUPPLIERS**

Couch USA  
Jenkins Brick & Tile Company, LLC  
Whatley Supply

### **BUILDERS EQUIPMENT & RENTALS**

Rental Equipment & Supply Co., LLC

### **BUILDERS SPECIALTIES**

Affordable Solar Hot Water & Power  
Buddy's Building Supply  
Builder's Lighting & Appliance  
Colby Construction Co., Inc.  
Dothan Awning Co.  
Dothan Discount Bldg. Mat. & Insulation  
Easterwood Enterprises  
Employment Advocates, LLC  
Eufaula Hardware Store  
HCG, LLC  
Klassic Kitchens  
Lakeside Building Materials, Inc.  
Lehman Construction  
Nowcom, LLC  
Saints Industries  
Southern Blowpipe  
Southside Granite Co  
The Woodpile, Inc.  
Wholesale Wood Products  
Window World of Dothan, LLC  
Windows Plus

### **BUILDERS SUPPLY & MATERIALS**

ABC Supply Company, Inc.  
ADK Building Supply  
Buddy's Building Supply  
Home Depot  
Klassic Kitchens  
Lakeside Building Materials  
Lowe's of Dothan  
Marvin's Building Materials Eufaula  
Norandex Building Materials  
Parksite, Inc

Saints Industries  
Southeast Fire Protection  
Surplus Warehouse  
The Woodpile, Inc.  
Townsend's Andersen Showroom  
Southern Lumber Supply  
Window World of Dothan, LLC  
Windows Plus

### **CABINET SHOPS & SUPPLIES**

BLS Custom Cabinet Design, LLC  
Darley Cabinetry & Millworks LLC  
Dodson Construction  
Easterwood Enterprises  
Grantham's Cabinets, Inc.  
Klassic Kitchens  
Marquis Kitchens & Baths  
Martin Cabinet Co., Inc.  
Sellers Customwood, Inc.  
Tri-State Cabinet & Mill Work, LLC

### **CARPENTRY & REMODELING**

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Alpha Woodworks, LLC  
C&N Construction, LLC  
Chilton Home Improvements  
Colby Construction  
D&R Homework  
Dan Brown Remodeling  
Donald Trawick Construction  
Featherston Construction  
Gilbert Restoration  
Goree Construction  
Hammer, LLC  
Hathcock Roofing & Remodeling  
James Diehl  
J&B Custom Carpentry  
Kings Residential  
Laur-Hann  
MAK, LLC  
RCS Construction  
Troy Ginn Remodeling & Renovation  
Tyler King dba Kings Residential  
Warren Construction  
WP Home Repairs, LLC  
Wood Doctor

### **CARPET & FLOORING**

Brian-Holloway Carpet One  
Builders Lighting  
Carpet Discount Barn  
Carpetland USA of Dothan  
D&R Homework, LLC  
Discount Carpet Barn, Inc.  
H&M Flooring, LLC  
Klassic Kitchens  
Smith's Seamless Floors  
Snell Flooring LLC  
Tri-State Paint

### **CENTRAL VACUUM SYSTEMS**

Builders Lighting & Appliance  
Harris Security Systems.  
Mayer Lighting Showroom  
Sanders Security

### **CERAMIC TILE**

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Tile Time, LLC  
Whatley Supply  
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City of Dothan  
**CIVIL ENGINEERING**  
Northstar Engineering Services, Inc.  
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**FINISHING DESIGN,**  
**CONCRETE PUMPING**

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CL & Associates, Inc.  
Couch USA  
Independent Concrete Services  
Jones Concrete Finishing, LLC  
Jones Concrete Site Development, LLC  
Peterman's Concrete Finishers  
Poole Concrete Contractor  
Quality Redi-Mix, LLC  
Reeder Concrete  
S&L Contractors, LLC  
Trawick Concrete Finishers  
Williams's Masonry

### **DOORS & WINDOWS**

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Ansley's TKW  
D&R Homework, LLC  
Dothan Awning Co.  
Dunbarton Corporation  
Lowe's of Dothan  
Shwinco Architectural Products  
The Woodpile, Inc.  
Townsend's Andersen Showroom  
Window World of Dothan, LLC  
Windows Plus

### **DRAFTING & ARCHITECTS**

Gosselin Design

### **DRYWALL**

Circle City Drywall  
Grayson Drywall  
Harris Drywall  
Ivey Drywall.  
Red's Painting  
Southern Wall Systems, LLC  
Steve Brown Drywall  
Sutton Drywall

### **ELECTRICAL SUPPLIES &**

### **CONTRACTORS**

A/C Electrical & Plumbing  
Beall Electric  
Builders Lighting & Appliance  
C&C Mechanical Contractors  
Hathcock Plumbing & Electric  
JM Electric Supply  
Jackson Gas & Electric Service Co.  
Mayer Lighting Showroom  
Mike's Plumbing & Electric, LLC  
Professional Engineering Services, LLC  
Steve's Plumbing & Electric  
Trinity & Associates Electrical  
Vinson Plumbing & Electric  
Watkins Plumbing & Electric

### **FENCES**

Dothan Awning Co.

Fenced In, LLC  
Smith Custom Iron Works  
Tri-State Fence & Iron Works, Inc.

#### **FRAMING**

Adams Construction Company  
C&R Contracting, LLC  
G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
Levy Greer LLC  
Madrid Framing, LLC  
Super Framers Construction

#### **GARAGE DOORS**

MP Garage Doors LLC

#### **GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

#### **GLASS, MIRRORS &**

#### **GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

#### **GUTTERS**

Dothan Awning Co.  
J R Williams Construction  
Spann Brothers, LLC

#### **HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling - Appl. Svc.  
Daniel's Heating & Cooling LLC  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.  
Johnstone Supply  
Lewis-Smith Supply  
Long's Refrigeration  
Micheal's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

#### **INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation

#### **INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Slingluff United Insurance  
Solomon Insurance  
The Eufaula Agency  
Young Johnston & Associates

#### **LAND GRADING**

Wood Backhoe Service

#### **LANDSCAPING, LAWN CARE,**

#### **IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC

PC's Nursery & Landscaping, Inc.  
U.S. Veterans Landscaping Inc  
dba U.S Lawns-Dothan

#### **LIGHTING**

Builder's Lighting & Appliance  
Lowe's of Dothan  
Mayer Lighting Showroom

#### **LOT CLEARING, SITE WORK**

#### **AND DEMOLITION**

Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC  
Lingo Sand  
Weston Backhoe  
Wood Backhoe Service

#### **MASONRY CONTRACTORS**

Arnold Davis Masonry  
Bello Brick & Masonry  
Ben's Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Scaffold Masonry  
Ricky Starling Masonry  
Rock Solid

Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

#### **MEDIA & PUBLICATIONS**

The Dothan Eagle

#### **METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

#### **MORTGAGE COMPANIES**

Ameris Bank  
Compass Bank  
Home Mortgage of America, Inc  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage  
Tyndall Federal Credit Union

#### **PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Chad Roberts Paint Contractor, LLC  
D&R Homework, LLC  
Featherston Construction  
Ketchum Enterprises, LLC  
Paul Govlet dba The Painters Paint Contracting  
Pittsburg Paints  
R and R Painting  
Red's Painting  
Shelco Painting  
Sherwin-Williams  
T&W Painting  
Think South Painting, Inc.  
Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
We Paint It

#### **PAVING**

Midsouth Paving, Inc.  
Wiregrass Construction Co., Inc.

#### **PEST CONTROL &**

#### **ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International

#### **PLUMBING SUPPLIES &**

#### **CONTRACTORS**

AC Electrical & Plumbing  
Ameri-Tech Rooter Service  
C&C Mechanical Contractors  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.

Jones Plumbing, LLC

Kyle's Rod & Rooter, Inc.

Lewis-Smith Supply

Mike's Plumbing & Electric, LLC

Steve's Plumbing & Electric

Tyson Plumbing & Electric

Vinson Plumbing & Electric

Watkin's Plumbing & Electric

#### **POOLS & COMPONENTS**

Cox Swimming Pools, Inc.

Dothan Awning Co.

Herring Enterprises, LLC

Paul Camp Custom Pool Builders, LLC

#### **PROPERTY MANAGEMENT,**

#### **LAND DEVELOPMENT**

Rock Creek Apartments

#### **REAL ESTATE**

Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.  
Tom West Company  
Young Johnston & Associates

#### **REMODELERS**

(See *CARPENTRY & REMODELING*)

#### **RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

#### **ROOFING CONTRACTORS &**

#### **SUPPLIES**

APAXX Inc.  
C&N Construction Company  
CP Roofing  
D&R Homework, LLC  
Dwayne Welch dba Welch's Roofing  
Gilley Roofing  
Gulfeagle Supply  
Hathcock Roofing & Remodeling  
MAC Construction  
Marty Robbins Roofing  
Mike Goodson Roofing, LLC  
Steel Drive Enterprises, Inc.  
Welch's Roofing

## SCHOOLS

Wallace State Technical College

## SECURITY SYSTEMS

Burdeshaw's Lock & Security

Harris Security Systems

Sanders Security

## SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

## SIGN COMPANIES

Sing Erectors, Inc

Signs Etcetera, Inc.

Southside Granite

## SOD FARMS

Riverside Turf Farm, Inc.

## STEREO, SOUND SYSTEMS &

## ELECTRONICS

Delta Site Services, LLC

Harris Security Systems

Sanders Security

## STORAGE

Saints Industries

## SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

## TRIM CARPENTERS

Robert Woodham Construction

Thompson Home Improvement

## TRUSSES

Robert Woodham Construction

Wholesale Wood Products

## UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

## VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

Tuff Vinyl

Vinyl Siding Depot

Window World of Dothan, LLC

## WALLPAPER & HANGING

Ben Darley Painting, Inc.

## WARRANTY

Bonded Builders Home Warranty Group

## WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

## WOOD PRESERVING &

## PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

## BUILDER MEMBER DIRECTORY

270 Construction, Inc.

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

Clark Construction

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Efurd Construction

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Hall Construction, LLC

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

J&J Properties, LLC

J&S Hammer Construction

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Kornegay Construction

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parke & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

United Veterans Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wesley Darley Construction

Wilkins Construction

Woodland Development

Wright Construction

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## RESIDENTIAL BUILDING PERMITS

	2015	
	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY		
MARCH		
APRIL		
MAY		
JUNE		
JULY		
AUGUST		
SEPT		
OCT		
NOV		
DEC		
YEAR TOTAL		5,541,381





# JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**





# Save The Dates!!!!

February 26  
Chili Cook-Off

April 16  
Free Lunch & Learn

March 19  
Product Show

May 15-17  
Parade of Homes

## NAHB Designations

### What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

### Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

### Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

### How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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All proceeds from the ReStore are used to help fulfill the mission of Wiregrass Habitat, to build affordable quality homes in partnership with families in need.

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### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



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