

Internal - Orientation Review Form



Date of the Orientation:	
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Orientation Conducted By:	
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Home Information

Product Type:	SFD/SFA/Other	Buyers / Owner Name:	
		Address / Suite Number:	
		Lot/Block or Building Number:	

How Many Items Were Found During the New Home Orientation?	
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Information about the Buyer

Was the Buyer On Time?	Yes	No
Did the NHO need to be scheduled more than once? (If so, discuss below.)	Yes	No
Did the Buyer have a realtor involved in the transaction?	Yes	No
Did the realtor attend the New Home Orientation?	Yes	No
Did the Buyer enlist the services of a third party inspector?	Yes	No
Did the Buyer bring a family member or friend on the orientation?	Yes	No
Did the Buyer watch the Expectation and HomeCare videos before the orientation?	Yes	No
Had the Buyer reviewed the Homeowner Manual prior to the NHO?	Yes	No

During the NHO, the Buyer seemed	Very Interested	Interested	Indifferent	Bored	Did not pay attention
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During the NHO, the Buyers attitude was...	Excited	Happy	Businesslike	Indifferent	Confrontational
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Orientation Notes (If any)

Orientation Specialist Signature	
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