

| Statistics - Mill Valley | | | | |
|--------------------------------------|----------------|----------------|----------------|----------------|
| SINGLE FAMILY HOMES | 9/14/21 | 9/21/21 | 9/28/21 | 10/5/21 |
| Active Single Family Homes | 69 | 66 | 65 | 61 |
| LY-Active Sgl Family Homes | 82 | 91 | 90 | 99 |
| % Change | -15.9% | -27.5% | -27.8% | -38.4% |
| Average List Price | \$2,631,898 | \$2,550,363 | \$2,641,368 | \$2,645,081 |
| Price per Sq. Ft. | \$991 | \$987 | \$983 | \$977 |
| Days on Market | 31 | 32 | 36 | 38 |
| Contingent & Pending | 35 | 33 | 35 | 30 |
| Actives Only | 34 | 33 | 30 | 31 |
| TOTAL Cont/Pend/Actives | 69 | 66 | 65 | 61 |
| Contingent & Pending/TOTAL | 50.72% | 50.00% | 53.85% | 49.18% |
| | | | | |
| Year to Date Sales | 301 | 311 | 323 | 333 |
| Last Year's Sales (same time period) | 221 | 223 | 234 | 241 |
| % Change | 36.2% | 39.5% | 38.0% | 38.2% |
| List Price | \$2,554,839 | \$2,567,938 | \$2,541,559 | \$2,533,323 |
| Sales Price | \$2,695,684 | \$2,703,048 | \$2,677,241 | \$2,673,735 |
| Sales % vs List Price | 106% | 105% | 105% | 106% |
| \$ per Sq. Ft., Sales Price | \$1,096 | \$1,098 | \$1,096 | \$1,100 |
| Days on Market | 27 | 27 | 26 | 26 |
| Last Year's Sales Price | \$2,131,806 | \$2,133,202 | \$2,106,748 | \$2,107,552 |
| Appreciation | 26.5% | 26.7% | 27.1% | 26.9% |
| | | | | |
| CONDOS | | | | |
| Active Condominiums | 10 | 10 | 11 | 10 |
| LY-Active Condominiums | 14 | 11 | 13 | 13 |
| % Change | -28.6% | -9.1% | -15.4% | -23.1% |
| Average List Price | \$827,400 | \$737,400 | \$763,364 | \$775,400 |
| Price per Sq. Ft. | \$811 | \$786 | \$807 | \$823 |
| Days on Market | 44 | 37 | 31 | 39 |
| Contingent & Pending | 6 | 6 | 6 | 5 |
| Actives Only | 4 | 4 | 5 | 5 |
| TOTAL Cont/Pend/Actives | 10 | 10 | 11 | 10 |
| Contingent & Pending/TOTAL | 60.00% | 60.00% | 54.55% | 50.00% |
| | | | | |
| Year to Date Sales | 43 | 44 | 45 | 48 |
| Last Year's Sales (same time period) | 36 | 38 | 40 | 40 |
| % Change | 19.44% | 15.79% | 12.50% | 20.00% |
| List Price | \$1,004,814 | \$1,025,045 | \$1,018,378 | \$1,006,312 |
| Sales Price | \$1,020,814 | \$1,038,438 | \$1,029,250 | \$1,020,776 |
| Sales % vs List Price | 101.59% | 101.31% | 101.07% | 101.44% |
| \$ per Sq. Ft., Sales Price | \$811 | \$814 | \$808 | \$807 |
| Days on Market | 34 | 36 | 37 | 36 |
| Last Year's Sales Price | \$969,875 | \$987,618 | \$987,618 | \$1,005,488 |
| Appreciation | 5.3% | 5.1% | 4.2% | 1.5% |