Why Not Attend Where Most People Did To Prepare For the License Exam?

Instructor

Classes will be taught by **Ward Elliott**

- Experienced Real Estate Broker and Teacher
- Professional Speaker
- Former Kentucky Realtor® of the Year
- Charter Member of Real Estate Leaders of America
- Graduate of the Realtors® Institute (GRI)
- Certified Residential Brokerage Manager (CRB)
- Who'sWho in Real Estate
- Distinguished Real Estate Instructor (DRI)
- Experienced Mortgage Broker

Purpose

The Institute was established in 1978 to further Real Estate Education by preparing students to pass the state license exam and know how to move successfully into the rewarding field of real estate.

Admission Requirements

1. Register online and pay with debit or credit cards at **www.weiofre.com**

   --OR--

   Complete the application form in this brochure, attach a check or money order for $100 as a deposit (refundable if unable to attend), indicate whether you prefer daytime or evening classes and mail to the address shown.
2. If registering by mail, the total course fee of $750 (less the deposit) is to be paid at the time of the first class session. The fee is payable at the first session by cash, check or money order.
3. It is not necessary that you already have a sponsoring broker at the time you enter the course.

Limited Seating

Reserve a seat now by completing the registration form on the back!

We trained over 80% of the present area licensees for their exam!

2018 – Our 39th Year of Successful Pre-License Classes!

Basics of Operation

1. The Institute is both licensed and approved for pre-license education requirements of 96 hours.
2. It is mandatory that students attend 96 hours and pass the course with an average grade of 75%.
3. A certificate of completion, as required by the Kentucky Real Estate Commission, will be furnished.
4. All course materials (including textbooks) will be furnished as part of the course fee. In the event a student drops out, there will not be a refund of the course fee, but the student can keep the materials and complete the course any time within one year at no additional cost.

Schedule

Daytime: Monday, Wednesday and Friday; 9:00 a.m. until 5:00 p.m. for only four weeks.

Classes will be held in the WKU Carroll Knicely Center, 2355 Nashville Road (31-W) in Bowling Green.

This schedule will enable us to complete all the course material and do a thorough review (including a "practice exam") prior to taking the State Licensing Exam.

Our Program is Unique

1. Ward Elliott was the first instructor in Kentucky to receive the Distinguished Real Estate Instructor (DREI) award from the National Real Estate Education Association.
2. Our course fee covers all materials – including the textbook.
3. We offer a most flexible course fee payment plan for those interested ($100 deposit and balance any time, anyway, during the course!)
4. Our Institute allows students to acquire insight into the practice of real estate as well as preparation for the Exam.
5. We not only permit – *but encourage* – the use of recorders in class.
6. **We offer the best guarantee in the business! If you don't pass the license exam, you can come back (for any part or all of our class) any time in the next year at no cost whatsoever!**

Licensing Requirements

It is the responsibility of each student to meet the Kentucky Real Estate Commission requirements for salesperson license. Those requirements, as listed in Kentucky Revised Statutes (KRS) 324.040 – 324.046 are:

1. Statement as to whether previously licensed.
2. Sworn statement re: business & residence addresses.
3. Naming of person or company with whom to be associated in the business of real estate.
4. Having attained age 18.
5. A high school diploma or its equivalent.
6. Have completed six semester hours of courses in real estate or 96 clock hours of instruction at a real estate school approved by the Kentucky Real Estate Commission and licensed by the State Board for Proprietary Educations (as this institution is!).
7. Complete the above pre--license education requirement prior to taking and passing the State Licensing exam.

Note: *Any applicant previously convicted of a felony, or a misdemeanor in the last 5 years, must contact the Kentucky Real Estate Commission (888--373--3300) before proceeding with pre-license education.*

If you work with us, we will work hard for you so that you not only meet the requirements but are better prepared to practice real estate once you pass your licensing exam!

Be Licensed
in the Shortest Time!
Call 270-782-6660

If Further Information is Needed
Call
1-888-371-7000
www.wardelliottinstitute.com
Email: WEIofRE@aol.com

The Ward Elliott Institute of Real Estate

Register online at www.weiofre.com

Application Form

Mail To:
61 Oak View Court
Bowling Green, KY 42103
Office: (615) 495-0867
Out of Town: 1-888-371-7000

Name:_____

Street: _____

City: _____

State:_____ Zip: _____

Telephone: (Bus.) _____ (Res.)_____

Email: _____

Present Occupation_____

Social Security No._____

Male ☐ Female ☐

High School Graduate? Yes ☐ No ☐

Please reserve me a seat in your:
(*Please Check One)*
November 5, 2018 - Daytime Classes

My reservation fee of $100 is enclosed, which I understand to be fully refundable if I am unable to attend. I certify that I have read and understand the procedures concerning the class operation.

_____
Signature

PLEASE SUBMIT 10 DAYS PRIOR TO START DATE TO GUARANTEE YOUR SEAT!

The Ward Elliott Institute of Real Estate

Course Curriculum

- ☑ Overview of Exam Preparation
- ☑ Kentucky Real Estate Law and
- ☑ Regulations
- ☑ Concept of Real Property
- ☑ Real Estate Interests, Rights and
- ☑ Responsibilities
- ☑ Real Estate Contract Law
- ☑ Listing Contracts and Relationships
- ☑ Established
- ☑ The Loan Process
- ☑ Financing Sources
- ☑ The Mortgage Process
- ☑ Mortgages and Other Liens
- ☑ Deeds
- ☑ Land Descriptions
- ☑ Appraisals (Valuation)
- ☑ The Closing Process
- ☑ Federal Fair Housing Laws
- ☑ Control of Land Use
- ☑ The Property Tax Process
- ☑ Property Management
- ☑ Preparing for Real Estate Success
- ☑ Brokerage and Management
- ☑ The Easy Approach to Real Estate Math

I certify this catalog to be true and accurate in content and policy to the best of my knowledge.

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We offer the best guarantee in the business! If you don't pass the license exam, you can come back (for any part or all of our class) any time in the next year at no cost whatsoever!

The Ward Elliott Institute of

Real Estate

BOWLING GREEN

Daytime Class

2018 License Exam Preparation Courses for the State Exam

Sessions Now Offered:

November 5, 2018 – 9:00 AM – 4:00 PM
(Meets Mon., Wed. & Fri., for 4 weeks)

Register online at www.weiofre.com

Now Accepting Credit And Debit Cards For Online Registration
OR
Complete The Registration In This Brochure

Kentucky Real Estate Commission
and
State Board for Proprietary Education

Approved

61 Oak View Court
Bowling Green, KY 42103
(270) 782-6660

Call Toll Free
1-888-371-7000

Visit our Website at:
www.wardelliottinstitute.com
Email: WEIofRE@aol.com