

VETERANS OF FOREIGN WARS AUXILIARY  
MENTORING FOR LEADERSHIP FOR OCTOBER



Mentoring is based on relationships. No matter the different backgrounds and cultures members may come from, they all have something in common: veterans. Start each relationship from that common ground, and build on it with time, patience and caring. Which brings us to the CARE Concept. Let's break this down by explaining what each letter means and what as mentors you can do to promote this concept.

**"C is Catch"** Catching a member when he or she first joins means having someone call or email that person about the next meeting. That someone is you, let that new member know that they are important to the Auxiliary. When that new person arrives at your meeting make them feel welcome, don't let them sit alone in back.

**"A is for Ask"** Not everyone will jump up and volunteer for events. You always have a few, but MOST people need and want to be asked. Through research it has been noted that members not actively participating within three months of joining will most likely drop their membership after the first year. So, you need to get these new members involved in some way with upcoming activities. Don't make them CHAIRMAN of it, just invite them to come and join you in what you're doing.

**"R is Remember"** Everyone was new once. Everyone had that first meeting. Try and remember how you felt. Remember there are rules and guidelines and there are suggestions. Remember the time you walked or talked when the flags were in motion or you crossed in front of the Altar and someone said to you "Don't do THAT!" Remember what it felt like to you. Be that someone who gently says, "Let me tell about why we do these certain things so you are aware next time."

**"E is for Engage"** There are many different ways to become involved in this organization. Everyone can find a place in the VFW Auxiliary. But in order to help that new member find his or her place, you need to get to know them. Talk to them maybe over a cup of coffee and find out their interests. Why did they decide to join? There must have been some program or project that your Auxiliary did that made them decide. Find out what it was and get them involved.

Now that you have the idea—put the CARE Concept into use.

Until next time: **THINGS THAT MONEY CAN'T BUY**

- |                 |              |
|-----------------|--------------|
| 1. MANNERS      | 2. MORALS    |
| 3. RESPECT      | 4. CHARACTER |
| 5. COMMON SENSE | 6. TRUST     |
| 7. PATIENCE     | 8. CLASS     |
| 9. INTEGRITY    | 10. LOVE     |



Linda Moran Mentoring for Leadership Chr. Dept. of WI  
[dacquid@aol.com](mailto:dacquid@aol.com) 920-337-9922