

New Consultant 9 Steps to Success Program

Name _____

Follow the Prize Trail!!

Date _____

<p>STEP 1 Welcome Orientation Phone Call / Coffee Appt.</p> 	<p>STEP 2 Inventory Options</p>  <p>Earn FREE Product Bonuses</p>	<p>STEP 3 Get Organized!</p> <ul style="list-style-type: none"> • Join FB Unit Page • Log into InTouch: <ul style="list-style-type: none"> ○ Set up email ○ Set up ProPay ○ Order Biz Cards ○ Set up Separate Checking Acct.  <p>Earn the MK Checkbook Cover</p>
<p>STEP 4 Set up your MK Website</p>  <p>Earn your Cosmetic Display Tray</p>	<p>STEP 5 Pink Boot Camp</p> <p>Recorded Training Calls</p>  <p>Earn your MK Glitzy Calculator</p> <p><u>Special Bonus:</u> Become an Advanced Color Consultant on InTouch</p>  <p>Earn an MK Pen & Recognition at All MK Corp Events with a Bling Button</p>	<p>STEP 6 Pink Boot Camp Con't</p> <p>MK University (New Consultant Ed. on InTouch)</p>  <p>Earn your Money Bag</p> <p>Receive Recognition at All MK Corp Events with a Bling Button</p>
<p>STEP 7 20 by 20 Challenge</p> <p>(Have 20 people sample items from your kit in your first 20 days.)</p>  <p>Earn your Inspirational Notebook</p>	<p>STEP 8 Be a Pearl Girl</p> <p>3 Guests/Calls - Earrings</p> <p>6 Guests/Calls - Bracelet</p> <p>8 Guests/Call - Watch</p>  <p><u>Special Bonus</u> Have a qualified recruit and receive your necklace</p> 	<p>STEP 9 (In your first 30 days)</p> <p>Facial your first 30 faces</p> <p>Earn your MK Power Start Charm</p>  <p><u>Special Bonus:</u> Have 10 + Guests @ your Grand Opening</p> <p>Earn a Necklace</p> 

BONUS: Complete STEPS 1-9 within your first 60 days and earn your **PERSONALIZED Roll-Up Bag!!!**



BONUS: Attend 8 local meetings in a row and **earn \$100 in Retail Products.** (unit meetings, guest events, training events, & Sunday night calls all count.)



BONUS: Move into RED! Earn a pair of Red Stilettos or a Red Purse when you become a Red Jacket Consultant.



New Consultant 9 Steps to Success Program Tracking Sheet

Steps 1 -4: New Consultant Set Up

- Step 1: Welcome Date_____
- Step 2: Inventory Options Date_____
- Step 3: Get Organized Date_____
- Step 4: Set up Website Date_____

Steps 8: Be A Pearl Girl

- Name: _____ Date Listened/Attended _____ Joined (Y/N) _____
- 1: _____
 - 2: _____
 - 3: _____
 - 4: _____
 - 5: _____
 - 6: _____
 - 7: _____
 - 8: _____

Step 5: Pink Boot Camp Recorded Calls

- Step 1: Welcome Date_____
- Step 2: Booking Date_____
- Step 3: Coaching Date_____
- Step 4: Customer Follow Up Date_____
- Step 5: Recruiting Date_____
- Step 6: Time Management Date_____
- Step 7: Money Management/Taxes Date_____
- Step 8: Emotional Management Date_____

Bonus: 8 Local Events

- 1: _____
- 2: _____
- 3: _____
- 4: _____
- 5: _____
- 6: _____
- 7: _____
- 8: _____

Step 9: 30 Faces

	Name	Date		Name	Date
1:			16:		
2:			17:		
3:			18:		
4:			19:		
5:			20:		
6:			21:		
7:			22:		
8:			23:		
9:			24:		
10:			25:		
11:			26:		
12:			27:		
13:			28:		
14:			29:		
15:			30:		