



BAYSHORE PRODUCE

Weekly Market
Guide
August 17th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady.
Valencias are still in an ACT OF GOD
with higher prices and shortages in
supply. Lemons are also in an ACT OF
GOD and avocados are EXTREME.
Romaine commodities remain good
buys; however, Iceberg is in an
EXTREME market

PRODUCT ALERTS



Lettuce



Broccoli



Citrus



Avocado



Green Onion

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Southeast: Rain and thunderstorm chance all week, with summer temps.

Jalisco: Rain and Thunderstorm all week but mostly clear. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun and clouds cool temps.

Hudsonville: Cloudy with Hot days and cool nights with chance of rain all week

Fruits

CROP REPORT



Apples – Quality and supplies are good on all varieties.



Avocado - Flor loca has begun in Mexico with fair to good quality in addition to rains in the growing regions of Mexico. CA qualigood if available. Warm temps have affected ty is fair to product quality.



Banana - Quality is very good; the school-pull is likely to affect overall supply.



Blackberries – Supplies are good; however, the heat in the northern growing area of California is causing the berries to mature faster causing some issues with quality



Blueberries – Quality is good and supplies are plentiful.

ALERT

Fruits

CROP REPORT



Grapes - Very good quality out of CA's Central Valley; sizing is a bit larger than usual.



Lemons - A critically low supply is the biggest concern. Import fruit is arriving to help ease the burden; quality looks good.



Limes – The market is increasing in price due to the new crop being behind. The quality on limes is very poor, and supplies are tight.



Mangoes - Good supply and good availability



Melons Cantaloupe – Production is strong, big fruit is dominating. Hot weather and high yield seed varieties are the primary contributors to the excessive sizing.

Fruits

CROP REPORT



Melon Honeydew – Production is almost mirroring cantaloupe; quality has been good.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - New crop WA pears have starting in slow way this week. The volume will increase over the coming weeks. Quality is good.



Pineapple - Good quality, expecting supplies to ebb naturally through October, and sizing to fluctuate a bit too.

Fruits

CROP REPORT



Raspberries – Supplies are steady; however, the heat in the northern growing area of California is causing the berries to show some quality issues.



Strawberries – The heat in the northern growing area of California is causing the berries to mature faster than normal. This also causes a drop in size and soft/bruising berries.



Watermelon - Seedless watermelon market has eased back to normal. Supplies are available in Georgia and Missouri with other local regions expected to start soon. There is also a steady supply available out of California.

Vegetable

CROP REPORT



Asparagus – Weather in Mex. and Peru is affecting sizing of jumbo asparagus which has been smaller. We are working with our growers to determine when we can expect sizing to return to normal.



Broccoli - Supplies are still lighter than usual. However, demand is very good and the market is steady.



Cauliflower - Supplies are average and quality is good.



Carrots – We are seeing both good quality and volume.



Corn – Good volume from IN, NJ, NY, and MI, with very good quality (Fancy grade), and barrel size. Mostly bicolor and yellow with some white



Celery - Good quality and ample supply with occasional light discoloration

Vegetable

CROP REPORT



Cucumber – Supplies are plentiful this week from multiple areas; good quality being reported.



Eggplant - Great volume continues from the East. The hot temperatures in the West are causing a decrease in volume. Quality is fair to good



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Supplies steady with improved quality and size; expect improved volume from Canada. Demand remains flat.

Vegetable

CROP REPORT



Green Onion - Market is extremely active due to reduced volumes from Mexico because of the heat and humidity for the past six weeks



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies continue to be lighter. The market has been very active and prices are high with good quality.



Leaf Green and Red- Red leaf quality is good, and supplies and demand are normal. Green leaf supplies are close to normal with good quality and demand.

Leaf Romaine - Supplies are slightly below normal. Demand is picking up and quality is good with occasional light fringe burn and seeders.

Vegetable

CROP REPORT

Leaf Romaine Hearts - Supplies are close to normal, and demand and quality are both good.



Onions – New crop has started. Excessive heat has slowed down the harvest. NM, CA is wrapping up this week. Quality has been good.



Pepper, Bell – Volume from the Carolinas, NJ, NY, PA, and MI continues to improve with more large sizes than off-grades, fewer mediums, and large peppers with quality being reported as good.



Potato – Burbanks finishing up. Potatoes are better quality now. Old crop finishing next week. Norkotah quality been good



Spinach - Supplies and quality are fair due to wind burn and heat damage



Squash – Supplies continue to be very good; yellow squash has improved, with less scarring and discoloration

Vegetable

CROP REPORT



Tomato - Rounds: Rain and lower volumes have pushed markets higher. Quality will vary by market due to rain-related weather pressure. Fortunately, the forecast this week calls for less precipitation which should allow for some relief .

Romas: Product is available in many areas with Tennessee and Alabama being primary areas. FOBs are mixed this week and quality is excellent from all areas.

Grapes: Good supplies are primarily coming from Virginia. Quality is still good despite the rain. Markets are slightly higher on snacking tomatoes due to lighter round production.

Cherries: Supplies steady out of Tennessee and Virginia; quality is still good despite the rain related pressure, and markets are slightly higher.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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