

Stephen Hamilton

Global Growth & Transformation Executive

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LOCATION Columbus, OH

PREVIOUS CLIENTS

MINING & METALS

AMCL, Arch Coal, BHP, Chevron, IAMGold, Jim Walter Resources, Kaiser Aluminum, Mineral Deposits, Mt. Isa Mines, OceanaGold, Pittsburg & Midway, RioTinto, Samancor, Shell and TEMCo

OIL & GAS

ARCO, Blueracer Midstream, Caiman Energy, Cenovus, Columbia Gas, ConocoPhillips, Dominion, Exterran, Global Partners, Monroe Energy, Suncor and Syncrude

CHEMICALS

BASF, BLUESTAR, Borden Chemicals, Koppers SABIC and TASNAE When companies need a leader with a strategy to drive growth and improve EBITDA, Stephen Hamilton is brought in. Whether a Fortune 100, family-owned or PE-backed portfolio company, he builds and lead organizations, masterminds business transformation strategies and drives performance improvement and operational excellence. *The result? Sustainable growth and profitability.*

Stephen solves business problems for public and private companies of all sizes. His revenue growth, performance and process improvement plans are forged through intent listening and creative problem solving to address pressing issues – leading to rapid and permanent resolution. Amongst Stephen's broad and robust network that includes Board and C-Suite leaders, he is proud to maintain a reputation for authenticity and trust based on years of over-delivering on promises with long-lasting results.

Stephen has more than 38 years of experience as a steadfast, performance-focused operations leader and change architect with industry expertise in mining & metals, oil & gas, chemicals and industrial products.

He takes a hands-on approach, integrating progressive strategy and traditional process discipline with high-impact leadership practices and innovative thinking to affect organizational change, maximize business performance, eliminate waste and drive global enterprise value. Stephen has consistently delivered far beyond scope, with a career hallmarked by direct leadership of over 95 operational performance transformations across North America, EMEA and the Asia Pacific Rim.

Engagement examples include leading an asset management transformation strategy that ensured an Australian-based global gold

producer developed a clear portrait of the maturity challenges faced by each mining asset and created an operational roadmap yielding mid-8 figure benefits over an 18-month period. Efforts included removing process constraints and bottle-necks to increase production throughput by 20% and increase overall equipment availability by 35% across their fleet.

Other engagement examples include the development of an organizational change strategy and operating model for one of the world's largest mining fleets. The new model focused on increasing operational effectiveness and fleet availability by 35% while reducing shift driven fatigue. For the same client, Stephen led an asset management transformation effort focused on increasing "time on tools" and expanding production. The effort resulted in the client achieving a mid-8 figure annualized benefits within the 6 months, which included included improved planned outage cycle-times, increased equipment availability and artisan productivity.

He led a performance transformation at mid-stream venture in the Marcellus and Utica regions, with key focus on the reduction of operational risk, growing takeaway capacity and increasing velocity to market. Trough development of employee skills and implementation of management operating system takeaway capacity increased 43%, cycle-times reduced 31%, and production losses reduced by \$1 million per day in 4 months.

Stephen also worked with a major natural gas production operation to increase operating efficiency by 21%, while reducing operating expenses by 39% utilizing operations excellence and lean techniques for a F100 Oil & Gas producer. For the same client, he worked with a different business unit to deliver an 8 figure bottom-line savings for a steam-assisted gravity drainage startup in the Canadian oil sands with a new management control system and process improvements, resulting in a 70% upsurge in daily production, a 20% increase in operating efficiency, a 50% cutback in non-fuel operating expense and a 5% drop in diluent usage.