BAYSHORE PRODUCE

Weekly Market Guide September 27th 2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Valencias and lemons are still in an ACT OF GOD with higher prices and shortages in supply. Most West Coast vegetable items are steady.







Green Onion



Cucumber



Lettuce

Citrus



Berries

TRANSPORTATION / WEATHER

TRANSPORTATION

EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.

WEATHER



Hermosillo: Mostly clear and sun, some chance of rain.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Salinas: Cool temps, partly cloudy chance of some rain

Moultrie: Summer weather, cooler temps, thunderstorms for most of the week

Palmetto: Summer temps with chances of thunderstorms

Fruits

CROP REPORT

Apples – We are in the transition between old and new crop apples. Both are of good quality.

Avocado - CA: very good quality and high oil content. Mexico: good quality with a green color and slightly longer ripening timeline. Peru: good quality.



Banana - Quality is very good.

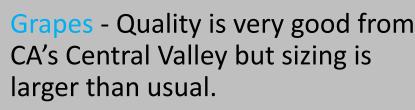


Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits





Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Quality is fair to good.



Mangoes - Good supply and good availability



Melons Cantaloupe – Supplies are beginning to seasonally decline as we transition. CA has about 4-5 weeks left and AZ (and Nogales) will start production early to mid-October

Fruits



Melon Honeydew - supplies are also seeing a shift to smaller sizing due to the cooler weather; however, quality will remain outstanding with sugar levels ranging from 12 to 14.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - Good quality with no major issues reported.



Pineapple - The market coming off as suppliers are finding ways around blockades that continue in Costa Rica

Fruits



Raspberries - Supplies are average; the heat in the northern growing area of California is causing the berries to show some quality issues.

Strawberries – The heat in the Northern growing area of California is causing the berries to mature faster than normal. This also causes a drop in size and soft/bruising berries; however supply is good



Watermelon - The seedless watermelon market is mixed due to lighter supply, mostly a result of heavy rain. Demand remains firm due to warm weather and heavy school business

vegetable

CROP REPORT

Asparagus - Supplies are steady, and prices and quality are good.

Broccoli - The market is active. Prices are higher this week than last.

Cauliflower - Quality is good and supplies are plentiful.



Carrots – We are seeing both good quality and volume.



Corn – Good quality is mixed out of Michigan and New York. South Georgia will be ramping up soon.



Celery - Supplies are normal and quality is good out of Salinas. Michigan celery is small with some quality issues.

vegetable

CROP REPORT



Cucumber – currently a very active market. Mich. is mostly done, very limited supply coming from the region. Local fall crops will be after the 1st week of Oct.



Eggplant - Supplies are available as volume improves from GA with good quality



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Supplies remain tight from all growing areas, quality remains good. The market to remain strong until GA starts up by mid-October.

vegetable

Green Onion - The market is active due to lighter supplies.

Kale – Quality, supplies are good.



ALI

Lettuce Iceberg - Fair quality, oversizing, insect damage, puffiness, and jumbo sizing.



Leaf Green and Red- Red leaf supplies are light. Demand is good, quality is good. Green leaf supplies are normal quality. Demand is good.

Leaf Romaine - Supplies are slightly above normal. Demand and quality are both good

Leaf Romaine Hearts - Demand and quality are good. Supplies are normal.

vegetable



Onions - Onions are still holding strong.

Pepper, Bell – Supplies are waning from NY, NJ, PA, and MI, and the hurricane has affected NC. All sizes and grades are available, but limited, with quality inconsistent. Southern GA has started. CA green and colored bell pepper quality is fair to good



Potato – We have had some of the best Norkotah quality recently. No Burbanks.



Spinach - Quality is good with occasional oversizing.



Squash – Volume is steady and quality is good, but squash length is shorter from hot temps. GA production is improving as northern supplies wind down. Better volume and quality from the West this week. CA quality is fair to good.

Vegetable



Tomato - Rounds: Only a few weeks of late summer crop, with light, steady supplies. S. Carolina was damaged by the Hurricane, and new crop from Ga, FL will begin in 2 weeks. Demand is very weak. Quality has varied from all regions and field by field, but overall, it has been good.

Romas: Light supplies are still coming from Tenn. Demand has spiked this week driving prices up. Quality is varied from all regions and field by field, but overall, it has been good.

Grapes: With the east being hit by the Hurricane, we are seeing a drop in supply, expect markets to firm up over the next few weeks.

Cherries: Have lackluster demand and will move into next week unchanged. Quality is mostly good, with some signs of rain and heat concerns.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact

kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

Bayshore Produce LLC

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