

OCCCA

Orange County Child Care Association

President's Message

Happy Spring everyone!!!!

I would like to invite all of you to come and be a part of our 2016 Conference. We have some really awesome workshops this year! Our keynote speaker is Dareen Khatib from the Orange County Department of Education; she will be presenting a fun interactive way to introduce nutrition to the little ones in our care! I don't know about you but I am always looking for new ways to get the kids to enjoy and participate in their eating times. We will be having workshops on Marketing, Social Media Advertising, Earthquake Preparedness and Contracts! Come and join us as we hone our skills as quality child care providers. We encourage all of you to bring your assistants, bring anyone that works with you and is affiliated with your facility.

Hope to see you all there!!!

Lee Allton

Training Tip: Everyone: please look at the CCLD website, there are some changes that affect us regarding the Incidental Medical Procedures.

<http://cclld.ca.gov/PG2917.htm>

<http://cclld.ca.gov/res/pdf/15CCC-01.pdf>



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ALL AREA BAKE SALE

During our May General Meeting we are, once again, hosting a Bake Sale. All Areas are asked to participate by baking or buying and bringing a treat to sell. Cookies, brownies, cakes, candies are all welcome. Make it easy and have them pre-packaged and ready to go.

OCCCA
ORANGE COUNTY CHILD CARE ASSOCIATION
2016 Spring Workshop

Growing Healthy Kids, Businesses & Communities



Saturday, May 14, 2016, 9:00 am – 1:00 pm
Irvine Lakewood Senior Center, 20 Lake Road, Irvine, CA 92604

Keynote Speaker: Dareen Khatib
Center for Healthy Kids & Schools, OCDE

Breakout Session Topics
Marketing Your Home Child Care Business
Becoming Social-Media Savvy
Designing Effective Contracts
Disaster Preparedness

VENDORS**DOOR PRIZES**OPPORTUNITY DRAWINGS**NETWORKING**FUN

Keynote, Workshops, Continental Breakfast, Lunch & Certificate of Participation Included
ONLY \$25.00

Name: _____ License #: _____

Address: _____

Phone: _____ Email: _____

Breakout Session Choice: ☐ Marketing ☐ Social Media ☐ Contracts ☐ Disaster Preparedness

Mail Registration Form and Payment to:
OCCCA
PO Box 26769, Santa Ana, CA 92799
Attn: Conference

Area News

North County Susan Austin **Anaheim, Garden Grove, Stanton**

Hello Providers!

Our next OCCCA Area Meeting is on Monday, October 10th from 6:45-8:30 pm at the Spires Restaurant at Euclid and Ball Road in Anaheim. Please mark the date in your calendar now and make arrangements in advance to attend the meeting. We will have door prizes, new information on Health and Safety Rules, updates on Licensing and Public Policy information at our Area Meeting on 10/10. One of our continuing Topics is: What is Quality Child Care and How do we get more business? They both go hand in hand. Come and share your ideas and learn some new ones. This is a time for us to network with each other, get great ideas to build our business and have some quality time for ourselves. Let's plan on having some fun on our night out, Ladies. And, please make every effort to be at all of the meetings and our May 14th Conference. Be sure to keep in touch with your Area Chair for referrals and updates. RSVP in October for the Area Meeting on 10/10. **Join us** for all the upcoming events and receive *Building Blocks for a Successful Child Care*.

North County Lynda Luistro **Brea, Buena Pk, Fullerton, La Habra, La Palma**

Hi All,

Still having mostly calls for infants. The best way to get calls is simply to answer your phone. (I know this is always not possible) When people are calling they usually have only 15 minutes to an hour, most people call on their lunch or break time. If you don't answer your phone they will just go on to the next person. If you are full please send the referrals to an area chair.

Happy spring! Hope to see you at the next meeting.

North County Linda Zoelle **Santa Ana**

See Linda's report in South County



No. County Tena Madrid, Diane Palermo **Fountain Valley, Huntington Beach**

Greetings!

Thank you to all of you who attended the April area meeting. We had a great time feasting and networking with other areas at Mario's restaurant in Huntington Beach. The calls have been active and we have been diligent about sending out the list of providers names. Thank you to those providers that send us your overflow calls to assist the providers that have current openings.

Save the Date: May 9th General Meeting
Save the Date: May 14th OCCCA Spring Workshop

Thank you for supporting OCCCA



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Liability Limits up to \$1Million/\$3Million
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877-766-7518
info@myschoolinsurance.com
www.myschoolinsurance.com

Area News

South County

Lynn Hallas

CDC, El Toro, Foothil Rch, Lake Forest, Portola Hills, Silverado, Trabuco Cyn

Hope you are all having a wonderful Spring with your daycare kids. We have been outdoors a lot this month with the nice warm weather. The kids are having a blast outside exploring and playing. I just wanted to emphasize the opportunity for you to attend our mini-workshop on May 14th in Irvine. The Board has been working hard to get attendees and exposure to fellow daycare providers or interested newly licensed daycare providers. Please support OCCCA in this effort and spread the word. Spend the morning at the upcoming workshop in Irvine! It's only half a day so you can still plan an afternoon and evening with your family. If you have any questions please don't hesitate to send me an email or phone call for further explanation. Thank you all for your continual support and participation at our General meetings. You are valued in this field and supporting each other is a great part of your success so mark your calendars for these upcoming meetings so you can plan ahead for some good quality time for yourself. Hope to see you all soon!!

South County

Linda Zoelle

Balboa Is, CDM, Costa Mesa, Newport Bch & Coast, Tustin

Hope all is well with you and your daycares. Just a reminder we have some important events coming up in May. First of all we will be having our General Meeting on Monday, May 9th. The new venue is very nice and doesn't take that long to get to at all. That next weekend, we will be having our Spring Workshop which is scheduled for Saturday, May 14, 9 a.m. - 1:00 p.m. I have emailed all of you the registration form and you will also receive one in the mail. It should be a very informative day starting with a Continental breakfast and lunch served later on.



Get More Practice with Over 15,000 Worksheets

Download and print in seconds

What does it mean to have *thousands of worksheets* on an education website anyway? It means you'll find everything your kids need, whether they're obsessed with mazes this month or need extra help with times tables.

- Educational resources for students in preschool through high school
- Reinforce classroom learning or a homeschool curriculum

Please look for more information in this newsletter about this event. Lastly, I have been receiving a lot of referral calls. Hopefully the people are using the lists that are emailed to them and they are calling you. Any questions or



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(714) 524-6673
rpnelson@pacbell.net

MEMBERSHIP RENEWAL

Please enclose a self-addressed, stamped envelope (SASE) with your renewal to have a membership card mailed to you. Otherwise you may pick up your card at the next General Meeting

Questions?: Michelle Spoor (714) 222-4922



Membership Questions Answered

Submitted by Membership Chair, Michelle Spoor

I get a lot of questions about when memberships expire. They expire on the last day of the month that is written on your membership card. If you're unsure of your expiration date, just give me a call.

I also get calls asking why membership cards haven't been received within a few weeks after the application has been mailed. There is a chain of operation that is involved in membership processing. As with any organization that handles money, there must be a system of checks and balances.

I don't pick up the application from the post office. Someone else does. She documents the information that is on the application and emails this documentation to the President and me. If you have given your permission on the application, the President adds your name to the website at this time. Then, the check is mailed to the treasurer and the application is mailed to me via the United States Post Office. So the application has to make its way through the mail TWICE.

I have also noticed some confusion as to the size of a "legal sized envelope." They are approximately 4"x9 1/2 ". One stamp is sufficient if you use this size. If you use a larger size, then 2 stamps will be needed. To self-address an envelope, put your name in the sender's and the recipient's place on the envelope. If you would rather pick up your card at a meeting or if you don't want a card, then a return envelope isn't necessary.

Please be patient, being Membership Chair is not my primary job, but is a responsibility I take seriously. All the members of the board are licensed providers and we serve on the board on a volunteer basis. We all have families and businesses to run. Sometimes we are unable to perform our tasks immediately. We do the best we can with the time that life affords us.

I welcome questions, so feel free to call, email or text me any time. Michelle Spoor, 714-222-4922.

JOIN THE FUN-ASSIST AT MEETINGS

We have consolidated our Areas into two groups (North County and South County). Each county is going to take turns hosting either the bake sale or the sign-in table. We are looking for two volunteers from each county to work each of these tables during our General Meetings. Volunteers would need to be at the meeting by 6:30 to help set up. If you are gracious and willing to help out in this capacity, please contact your Vice President.

North County: Susan Austin (714) 956-1492

South County: Lynn Hallas (949) 858-1527

Thank you!



VEGGETI-SPAGHETTI

Getting kids to eat vegetables can be a challenge. When children help cook, they seem to be more willing to try, and like, their creations. Using spaghetti-squash as the "pasta" makes for nice vegetarian option.

YOU'LL NEED

1 spaghetti squash
Salt & pepper

Olive oil
Marinara sauce

DIRECTIONS

1. Preheat oven to 350-degrees
2. Cut spaghetti squash in half. Since the squash is so tough, it might be best to do this before the children arrive.
3. Let the children take turns scooping out the seeds. (It may remind some of them of preparing their pumpkins to become Jack-o-lanterns!)
4. Brush or rub with olive oil.
5. Sprinkle with salt and pepper.
6. Place, cut-side down on a foil-lined baking sheet.
7. Bake at 350-degrees for 45-minutes (or until a fork pokes in easily)
8. Remove from oven, flip squash over and cool
9. When squash is cool enough to handle, have the children "comb" the squash with a fork (metal, not plastic). They'll be amazed to see it become "spaghetti".
10. Scoop spaghetti squash into a serving bowl.
11. Heat marinara sauce.
12. Dish up individual plates of the squash, top with marinara.

Enjoy your Veggeti-Spaghetti!



UP, UP, AND AWAY

Wallpaper samples are the key to this uplifting art experience! Cut several diamond shapes (kites) from wallpaper samples. Also cut several lengths of colorful curling-ribbon tails. Glue the kites to a sheet of blue construction paper. Then glue one end of each tail to each kite so that the tails dangle freely. Finally, pull and stretch cotton balls and glue them to the paper so they resemble clouds.

From The Mailbox: Arts & Crafts Weekly 3/13/16

10 Tips for Raising a Compassionate Infant-Toddler

By: Julia Luckenbill



© Julia Luckenbill

Recent research shows that infants and toddlers are far more empathetic than we once thought. While they have short fuses, and don't cope well with sharing, they are capable of being compassionate. With this in mind, here are ten tips I use in the classroom to help infants and toddlers become pro-social that families can also try at home.

1. **Be respectful, patient, and loving to your infants and toddlers and everyone else.** Infants imitate what they see. Model saying "please" and "thank you", touching gently, using your words, using a calm voice, cleaning up your messes, helping others, and sharing your things: *"Thank you for the Cheerio, would you like some of my raisins?"*
2. Media is powerful! **Read books about feelings with positive social interactions and discuss them.** If your child watches television, watch too, and talk about the situations and emotions that happen in the shows, especially if the actions are antisocial. *"Caillou said that Philip could not use his ball - how did that make Philip feel? Do you think taking turns might make Philip feel better?"*
3. When things are upsetting your toddler, you can engage your inner child. **Doll or puppet play can help your child explore feelings and perspectives.** *Puppet, "I don't want to take a bath!" You to puppet, "You sound mad - you don't like baths! I wonder what things could make bath-time fun?"*
4. **When people are upset, model compassion** – talk about the problem and offer help. *"That boy fell off the climber, let's go see if he's ok! His daddy picked him up and the boy stopped crying. Let's see if they need a Band-aid..."*
5. **Model touching gently** on pets and guide toddlers who are rough to touch everyone gently, leave toys in others' hands and to walk around people rather than pushing. *"Stop! The puppy is crying because you pulled his fur – touch him like this, that's gentle. Let me show you how. Yes! That's gentle! He likes that better"*

COMPASSIONATE INFANTS & TODDLERS (Continued)

6. **Point out when harm has been done and suggest ways to make things better.** Point out the facial cues that let you know what is happening. *"You were mad, but when you bit him, it hurt. He's sad. See his tears? Let's help him get some ice. Next time if he grabs your toy, say, 'That's mine.'"*
7. **When conflict breaks out, stay calm and support your child's feelings. Offer solutions and stay close.** It helps to use the same solutions each time, for example, if the conflict involves one child grabbing another child's toy, get close and hold the toy in question, state the problem, comment on the children's emotions, offer solutions, find one that is mutually acceptable, and restate the solution.
8. **Point out kindness to others,** *"He liked it when you gave him the flower, see his smile?" That was kind of him to hand you the ball.* Point out social mistakes, *"He just pushed you out of the way. I think he doesn't have the words yet to tell you that he wants to play over by the balls. He should have walked around you."* Point out your own mistakes, too, *"I made a mistake, I bumped her with your stroller – I'm sorry!"*
9. **Involve your child in home tasks** like cooking and re-gifting. Talk about the teamwork involved in helping the house run smoothly or the way others will feel when they get the gift. *"This salad will taste so good, thank you for tearing up the lettuce!" "I bet the new baby will like that bunny – it's so nice of you to give away the toys you are too big to use."*
10. **Stay close and guide your child as she navigates the complex world of feelings.** Babies and toddlers will have strong feelings, make mistakes, feel possessive, seek autonomy, and struggle to control their impulses. Expect them to try and to make mistakes. Respect that all people may need time to get calm and composed before they are willing to talk about upsetting things. *"You got so mad you threw the cup. Next time you can hand it to me."*

Keep in mind that not everyone learns social skills at the same pace. The Center on the Social and Emotional Foundations of Early Learning suggests that when a child can't dance, swim, etc. we teach them, but when a child can't behave, we punish. Committing to teaching social skills to children that don't "get it," creates a better community for everyone.

Julia Luckenbill, M.A. is a Child Development Demonstration Lecturer at the Center for Child and Family Studies Laboratory School at the University of California, Davis. Her interests include emergent curriculum, farming with toddlers, photography, and exploring the world with her daughter.

- See more at: <http://families.naeyc.org/article/10-tips-raising-compassionate#sthash.WNu46v4N.dpuf>

REMAINING 2016 GENERAL MEETINGS
May 9th September 12th November 14th
At our NEW Venue
Big Brothers, Big Sisters of Orange County
1801 E Edinger, #101, Santa Ana, CA 92705

Contact Information

OCCCA BOARD OF DIRECTORS

President Lee Allton 714.892.7220 alltonl@aol.com	Secretary Linda Zoelle 949.673.2692 lz3.occca@yahoo.com	Treasurer/Pubic Policy Yessika Magdaleno 714.971.8004 littleflowers1@aol.com	Membership Chair Michelle Spoor 714.222.4922 michellespoor22@gmail.com	Ways & Means Chair Mary Testerman 562.598.7407 marys_kids@yahoo.com
North County VP Susan Austin 714.956.1492 mycampsusana@gmail.com	South County VP Lynn Hallas 949.858.1527 campfans@cox.net	Program Chair Heather Bonfadini 949.582.2025 countingkisses@hotmail.com	Hostess Sandra Turner 562.799.3608 sandraluzturner@yahoo.com	Newsletter/Website Terri Ryder 206.351.2636 terriyder@yahoo.com

OCCCA REFERRAL HOTLINE

(714) 893-0390 and (949) 348-6988

OrangeCountyChildCareAssociation.org

IMPORTANT NUMBERS

Community Care Licensing	714.703-2800	http://cclcd.ca.gov/contact.html
Child Care Advocate Program	310.337.4335	Sharon.Greene1@dss.ca.gov
CHS Referral Line (M-F 9-3:30)	949.364.6605	www.chs-ca.org/child-care/ccrrp/
Children's Home Society	714.456-9800	www.chs-ca.org
Calif Childcare Health Program	800.333.3212	www.ucsfchildcarehealth.org
Child Guidance Center	714.953-4455	www.cgcoc.org
Help Me Grow-Orange County	866.GROW-025	www.helmegrowoc.org
OC Child Abuse Prevention	714.543.4333	www.brightfutures4kids.org
California Poison Action Line	800.222.1222	www.calpoison.org
Regional Center of Orange Co.	714.796.5100	www.rcocdd.com
Child Care Advocate-Aaron Ross*	951.782.4954	AaronRoss@dss.ca.gov

****Newly added resource.**

FOREIGN LANGUAGE ASSISTANCE

Armenian	Alice Gharbjanians	(949) 833-0404
French	Alice Gharbjanians	(949) 833-0404
German	Anke Secrest	(714) 434-0834
Greek	Margarita Pagoulatos	(714) 241-7455
Pharsi	Mona Mosavat	(714) 633-4353
Spanish	Gracie Ruano	(949) 574-5613

AREA CHAIRS BY CITY

NORTH COUNTY, VICE PRESIDENT SUSAN AUSTIN 714.956.1492

City	Chairperson	Phone	City	Chairperson	Phone
Anaheim	Susan Austin	714.956.1492	Los Alamitos	Sandra Turner	562.799.3608
Anaheim Hills	Maggie Lopez	714.229.8347	Midway City	Lee Allton	714.892.7220
Brea	Lynda Luistro	714.521.7485	Orange	Maggie Lopez	714.229.8347
Buena Park	Lynda Luistro	714.521.7485	Placentia, Atwood	Maggie Lopez	714.229.8347
Cypress	Sandra Turner	562.799.3608	Santa Ana	Linda Zoelle	949.673.2692
Fountain Valley	Diane Palermo	714.965.3602	Seal Beach	Sandra Turner	562.799.3608
Fullerton	Lynda Luistro	714.521.7485	Stanton	Susan Austin	714.956.1492
Garden Grove	Susan Austin	714.956.1492	Sunset Beach	Tena Madrid	714.536-2351
Huntington Beach	Tena Madrid	714.536-2351	Villa Park	Maggie Lopez	714.229.8347
La Habra	Lynda Luistro	714.521.7485	Westminster	Lee Allton	714.892.7220
La Palma	Lynda Luistro	714.521.7485	Yorba Linda	Maggie Lopez	714.229.8347

SOUTH COUNTY VICE-PRESIDENT, LYNN HALLAS, 949.858.1527

City	Chairperson	Phone	City	Chairperson	Phone
Aliso Viejo	Diane Spiesterbach	949.495.6439	Laguna Niguel	Diane Spiesterbach	949.495.6439
Balboa Island	Linda Zoelle	949.673.2692	Laguna Woods	Diane Spiesterbach	949.495.6439
Capistrano Beach	Diane Spiesterbach	949.495.6439	Lake Forest	Lynn Hallas	949.858.1527
Corona Del Mar	Linda Zoelle	949.673.2692	Las Flores	Heather Bonfadini	949.582.2025
Costa Mesa	Linda Zoelle	949.673.2692	Mission Viejo	Heather Bonfadini	949.582.2025
Coto De Caza	Lynn Hallas	949.858.1527	Newport Beach	Linda Zoelle	949.673.2692
Dana Point	Diane Spiesterbach	949.495.6439	Newport Coast	Linda Zoelle	949.673.2692
Dove Canyon	Lynn Hallas	949.858.1527	Portola Hills	Lynn Hallas	949.858.1527
East Irvine (92650)	Victoria Rossiter	949.857.6003	Rancho Sta Mrgta	Heather Bonfadini	949.582.2025
El Toro	Lynn Hallas	949.858.1527	San Clemente	Diane Spiesterbach	949.495.6439
Foothill Ranch	Lynn Hallas	949.858.1527	SJ Capistrano	Diane Spiesterbach	949.495.6439
Irvine	Victoria Rossiter	949.857.6003	Silverado	Lynn Hallas	949.858.1527
Ladera Ranch	Heather Bonfadini	949.582.2025	Tustin	Linda Zoelle	949.673.2692
Laguna Beach	Diane Spiesterbach	949.495.6439	Trabuco Canyon	Lynn Hallas	949.858.1527
Laguna Hills	Heather Bonfadini	949.582.2025			



A-B-C BINGO!

For your little ones who are ready to explore LETTERS, this site has the cutest ALPHABET BINGO PRINTABLE

<http://crazylittleprojects.com/2015/02/alphabet-bingo-game.html>

It has almost everything: 10 different colored BINGO cards, a master sheet. Just provide the markers and have some letter FUN!



ORANGE COUNTY CHILD CARE ASSOCIATION

The Orange County Child Care Association would like to invite you to join (or rejoin) our professional organization for licensed Family Child Care Providers. General membership is for licensed family child care providers providing services in Orange County. With your paid membership you will receive, many benefits including child care referrals, a bi-monthly newsletter, general meetings and workshops. Please take this opportunity to become "Part of the Solution" as we all work together to deliver quality child care. For more details on what is included in your membership contact our Membership Chairperson.

GENERAL MEMBERSHIP APPLICATION

Please type or print information

License: Small Family Child Care Home ☐ New Member ☐ Renewing Member ☐ Returning Member ☐
Large Family Child Care Home ☐ Membership Expired

Name _____ License Number _____
First Last

Address _____
Street Address City Zip

Phone Number _____

Email Address _____

Would you like your first name & phone number listed on the website under your city that is listed on your license?

YES _____ NO _____

Please enclose all of the following items:

- ☐ Photocopy of your DSS License (not required for renewing members with active license on file with OCCCA)
- ☐ \$45.00 check payable to **OCCCA** for one year's membership
- ☐ A legal size, self-addressed stamped envelope

Mail completed application and required documents to:

Orange County Child Care Association
P.O. Box 26769
Santa Ana, CA 92799

Please allow 4 to 6 weeks for membership processing. There will be a \$30.00 charge on all returned checks. There is a \$1.00 replacement fee for lost membership cards. If you have any questions about OCCCA membership or the application, please contact the Membership Chairperson at 714-222-4922 or e-mail us at contactus@OrangeCountyChildCareAssociation.org

Membership Use Only:

Member's Expiration Stamp: _____

Interoffice: Forward to Membership Chairperson

02/16

Next General Meeting

Monday, May 9, 2016

NETWORKING BONANZA

Meet fellow child care providers,
share tips, strategies & interests

7:00 Social, 7:20 pm Meeting

Big Brothers, Big Sisters of Orange County

1801 E. Edinger, #101, Santa Ana, CA 92705

Wear **PINK** for a door prize ticket

Bring bake sale treats get a prize ticket

Please, no children at the meeting.

OCCCA JULY-AUGUST 2016

Newsletter Deadline

June 18, 2016

OCCCA

Orange County Child Care Association

P.O. Box 26769, Santa Ana, CA 92799

www.OrangeCountyChildCareAssociation.org

Circle Time Idea: EAT THE ALPHABET

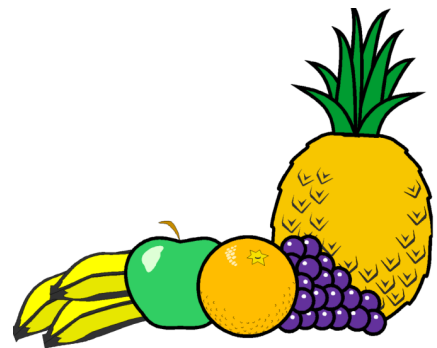
by Terri Ryder

I would "Eat the Alphabet" with my children, long before I realized there was a book written about it. Lois Ehlert's *"Eating the Alphabet"* is a great starting point for this activity. Each week we would choose a letter. We would examine the letter (upper and lower case on paper and pass around the foam letter, offer the opportunity to trace and color the letter, would learn the letter in ASL (American Sign Language), would listen to and make it's sound, and list words beginning with that letter. We would also EAT the letter. (A=apples, B=blueberries, etc)

Eating the Alphabet is an activity which engages all the expected senses (sight, touch, sound) and adds smell and taste by using food. I found that this activity encouraged hesitant children to try new things, opened up terrific discussions about nutrition. Parents of picky eaters would comment about their child's increased willingness to be adventurous. I always made sure there were no allergies and never made a student eat anything they didn't want to. I did request that they "try" everything, even if it meant just touching their tongue to the new food. In instances like these, subtle peer pressure can work in your favor. Children will try it because their friends have tried it and, in many cases, have LIKED it.

Doing this at Circle Time, creates a sense of culture amongst the children. During lunch time, I would hear them ask each other, "What's your favorite letter to eat?" The children also became curious about letters, especially making them using sign language. They discovered that they could "talk" and eat at the same time, using ASL. We also eventually used it for math concepts like counting and graphing.

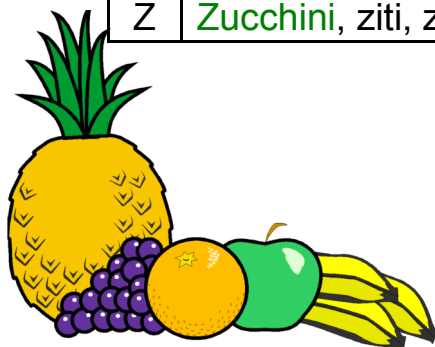
See next page for Eat the Alphabet food ideas.



Circle Time Idea: EAT THE ALPHABET

continued

A	Apples, artichoke, apricot, asparagus, avocado
B	Berries, banana, blueberry, blackberry
C	Carrot, cabbage, cantaloupe, cherry, coconut, currant, cashew,
D	Date, dragonfruit
E	Egg, eggplant
F	Fig, Fiji apple, fish,
G	Grapes, grapefruit, guava, granola,
H	Haas avocado, honeydew,
I	Iceberg lettuce
J	Juice, jicama, jam
K	Kiwi, kale, kumquat
L	Lettuce, lemon, lime
M	Mango, melon
N	Nuts, nectarine
O	Olive, orange, onion,
P	Peppers, pear, pineapple, plum, peach, pomelo, passion fruit,
Q	Quinoa, quince
R	Radish, raspberry, raisin, rhubarb,
S	Strawberry, squash, Satsuma, spinach, sweet potato
T	Tomato, tangerine, tamarind, tangelo
U	Ugli fruit,
V	V-8, vegetables, vinaigrette
W	Watermelon,
X	CheX
Y	Yam, yogurt
Z	Zucchini, ziti, zwieback bread



OCCCA FINANCIAL REPORT 2015

	Actual Jan-Dec	2016 Budget	Variance
INCOME			
Membership Dues	\$ 9,085.00	\$ 8,155.00	\$ 930.00
conference	\$ 1,285.00	\$ 705.00	\$ 580.00
Total Income	\$ 10,370.00	\$ 8,860.00	\$ 1,510.00
Other Income			
Advertising Income	\$ -	\$ 340.00	\$ (340.00)
Refunds	\$ 43.50	\$ 10.00	\$ 33.50
Donations	\$ 195.00	\$ -	\$ 195.00
Vendor Registrations	\$ 1,240.00	\$ 255.00	\$ 985.00
Total Other Income	\$ 1,478.50	\$ 605.00	\$ 873.50
Fundraising Income			
Bake Sales	\$ 95.00	\$ 103.70	\$ (8.70)
Raffle Sales and 50/50	\$ 447.00	\$ 20.00	\$ 427.00
Petty cash adjustment	\$ 44.00	\$ -	\$ 44.00
Total Fundraising Income	\$ 586.00	\$ 123.70	\$ 462.30
Total Income	\$ 12,434.50	\$ 9,588.70	\$ 2,845.80
EXPENSES			
Administrative Expenses			
Bank Charges	\$ 45.00	\$ 51.00	\$ 6.00
Laptop/repairs/Security software	\$ 244.20	\$ 175.02	\$ (69.18)
CPA Fees	\$ 1,650.00	\$ 1,500.00	\$ (150.00)
conference	\$ 2,902.81	\$ -	\$ (2,902.81)
Insurance-Liability	\$ 450.00	\$ 450.00	\$ -
Legal/Filing Fees	\$ -	\$ 20.00	\$ -
Office Supplies	\$ 519.71	\$ 262.80	\$ (256.91)
PayPal Fees(key note speaker)	\$ 500.00	\$ -	\$ (500.00)
PO Box Fees	\$ 305.43	\$ -	\$ (305.43)
Postage	\$ 485.83	\$ 240.75	\$ (245.08)
Printing/Copy Costs	\$ 534.85	\$ -	\$ (534.85)
Room Rental for Gen Meetings	\$ 1,294.20	\$ 824.00	\$ (470.20)
Storage Unit	\$ 1,052.00	\$ 936.00	\$ (116.00)
Telephone (verizon and ATT)	\$ 1,090.65	\$ 1,278.78	\$ 188.13
Training -Regist, travel, mileage	\$ -	\$ -	\$ -
Website	\$ -	\$ -	\$ -
Total Administrative Expenses	\$ 11,074.68	\$ 5,738.35	\$ (5,336.33)

OCCCA FINANCIAL REPORT 2015

Continued from Previous Page	Actual Jan-Dec	2016 Budget	Variance
Fundraising Expenses			
Raffle Supplies	\$ -	\$ -	\$ -
Total Fundraising Expenses	\$ -	\$ -	\$ -
Other Expenses			
Advertising - Yellow Page Ads	\$ 1,485.99	\$ 1,260.00	\$ (225.99)
Advertising - Internet Ad	\$ 197.93	\$ 116.52	\$ (81.41)
Advertising - other CC websites	\$ -	\$ -	\$ -
Answering Service	\$ 1,229.98	\$ 1,216.11	\$ (13.87)
ret	\$ -	\$ -	\$ -
Board Recognition	\$ -	\$ -	\$ -
Brochure Hldr/Envelope/Printing	\$ 43.20	\$ -	\$ (43.20)
Conference in May	\$ 2,770.61	\$ -	\$ (2,770.61)
Door Prize Baskets	\$ -	\$ 30.16	\$ 30.16
Gen Meeting Beverages/Supplies	\$ 430.67	\$ 857.55	\$ 426.88
General Meeting Printing	\$ -	\$ -	\$ -
Gifts	\$ 25.00	\$ 73.21	\$ 48.21
Membership Dev/Software	\$ -	\$ -	\$ -
Misc		\$ -	\$ -
Name Badges	\$ -	\$ -	\$ -
Newsletter Postage & Seals	\$ -	\$ 1,177.70	\$ 1,177.70
Newsletter Printing	\$ -	\$ 570.95	\$ 570.95
Program Expenses	\$ -	\$ -	\$ -
Provider Appreciation	\$ -	\$ 977.70	\$ 977.70
Public Policy Expenses	\$ -	\$ 45.00	\$ 45.00
Retreat Expenses	\$ 78.37	\$ 643.46	\$ 565.09
Total Other Expenses	\$ 6,261.75	\$ 6,968.36	\$ 706.61
Total Expenses	\$ 17,336.43	\$ 12,706.71	\$ (4,629.72)
Net Gain/Loss	\$ 29,770.93	\$ 22,295.41	\$ 7,475.52

