What Personality "Gem" are You? What Motivates You? What do you Love? Hate? Long For? Your Greatest Weakness? Your Greatest Talent?

What Really Motivates Me in Life? Remember all 4 groups love to help people, they just each do it in a different way.

Sapphire: Life is all about people & having Fun!!!!!

Pearl: Life is all about helping people & having strong relationships

Emeralds: Life is all about finding solutions, Accuracy, Order

Ruby: Life is all about challenges, Accomplishing, Empowering, Giving vision,

Leading out

What Do I Love? Asking people what they **LIKE** about their job or life helps you identify quickly what Gem they are:

Sapphire: Love Teamwork, Doing things with people, Making it fun

Pearl: Love one on one, Having a cause, Building strong relationships

Emerald: Influence, Research to make good decisions, Organized, Quality, Integrity,

Value, Detail, Safety

Ruby: Love taking charge, Production, Efficiency, Very direct-To the point, Being

well prepared

What's My Greatest Longing? By meeting this longing in another person, you're giving supreme respect to that other person:

Sapphire: Long for appreciation, Encouragement, Recognition

Pearl: Long to build, Have & Protect your strong personal relationships

Emerald: Long to be <u>Recognized</u> for your wisdom, your contribution, Ability to

solve problems, Create order, Competition

Ruby: Long to be Recognized & Appreciated for your accomplishments &

Leadership

What Do I Hate? Hate is a strong word, but it quickly identifies your Gem: Asking People what they **DISLIKE** about their job or life often identifies them quickly:

Sapphire: Hates rejection, Details, Structure, Missing out

Pearl: Hates confrontation, Rejection

Emerald: Hate loss of reputation, Chaos, Ignorance, Unprofessional **Ruby:** Hate wasting time, Being proven wrong, Left behind, Losing

What is My Greatest Talent & Spiritual Gifts? What a privilege to recognize and encourage the use of their talents and special gifts:

Sapphire: Promoting! Motivating! "Optimism"

Pearl: Service! Helping People! "Mercy & Compassion"

Emerald: Problem solving, Deep thinkers-considers pros & cons, "Wisdom &

Discernment"

Ruby: Making things the best possible, Not daunted by challenges, Empowering

others to success, "Leadership & Governing" Quick decision making

I need Help With My Greatest Weakness: We are not here to change people, but to help them with their weakness, so they can use their time and energy to do the things they are good at.

Sapphire: Being organized in areas that aren't fun!

Pearls: Evading problems, Enabling people (confronting issues)

Emerald: People skills, Intimidating others by asking so many questions, Critical attitude (because of perfectionism), Communication skills, Too long to make decisions.

Ruby: Over commitment, Doing too much-burnout, Not delegating-attitude-others

don't do it good enough.