

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>11/5/19</b>	<b>11/12/19</b>	<b>11/19/19</b>	<b>11/26/19</b>
Active Single Family Homes	84	78	72	63
LY-Active Sgl Family Homes	81	82	78	76
% Change	3.7%	-4.9%	-7.7%	-17.1%
Average List Price	\$2,508,320	\$2,463,402	\$2,324,533	\$2,116,324
Price per Sq. Ft.	\$852	\$847	\$838	\$837
Days on Market	84	87	86	91
Contingent & Pending	31	28	30	29
Actives Only	53	50	42	34
TOTAL Cont/Pend/Actives	84	78	72	63
Contingent & Pending/TOTAL	36.90%	35.90%	41.67%	46.03%
Year to Date Sales	262	271	277	287
Last Year's Sales (same time period)	301	304	309	312
% Change	-13.0%	-10.9%	-10.4%	-8.0%
List Price	\$1,922,416	\$1,970,738	\$1,982,682	\$2,023,662
Sales Price	\$1,907,695	\$1,954,811	\$1,962,360	\$1,996,728
Sales % vs List Price	99%	99%	99%	99%
\$ per Sq. Ft., Sales Price	\$885	\$891	\$886	\$885
Days on Market	45	45	47	47
Last Year's Sales Price	\$2,007,464	\$2,018,647	\$2,010,530	\$2,008,458
Appreciation	-5.0%	-3.2%	-2.4%	-0.6%
<b>CONDOS</b>				
Active Condominiums	10	12	10	7
LY-Active Condominiums	9	8	9	8
% Change	11.1%	50.0%	11.1%	-12.5%
Average List Price	\$913,090	\$949,992	\$885,090	\$978,000
Price per Sq. Ft.	\$720	\$732	\$734	\$717
Days on Market	66	61	44	41
Contingent & Pending	7	7	7	6
Actives Only	3	5	3	1
TOTAL Cont/Pend/Actives	10	12	10	7
Contingent & Pending/TOTAL	70.00%	58.33%	70.00%	85.71%
Year to Date Sales	36	36	39	41
Last Year's Sales (same time period)	34	35	36	37
% Change	5.88%	2.86%	8.33%	10.81%
List Price	\$936,122	\$936,122	\$942,805	\$928,278
Sales Price	\$930,436	\$930,436	\$932,197	\$916,554
Sales % vs List Price	99.39%	99.39%	98.87%	98.74%
\$ per Sq. Ft., Sales Price	\$698	\$698	\$698	\$702
Days on Market	44	44	55	56
Last Year's Sales Price	\$860,225	\$866,219	\$873,102	\$872,666
Appreciation	8.2%	7.4%	6.8%	5.0%